

**Total Production Costs by Category**  
**Aggregates Business**

	<b>2014</b>	<b>2013</b>	<b>2012</b>
Labor & Related Benefits	23%	24%	23%
Raw Materials	18%	12%	13%
Energy	11%	13%	13%
Depreciation, Depletion & Amortization	11%	12%	13%
Repairs & Maintenance	11%	11%	11%
Supplies	8%	9%	9%
Contract Services	8%	8%	7%
Royalties	5%	5%	5%
Other	5%	6%	6%
	100%	100%	100%

**Total Direct Production Costs -**

Aggregates Business (\$ in thousands)	\$ 1,721,000	\$ 1,246,000	\$ 1,185,000
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Total production costs for the Aggregates business are components of cost of sales incurred at the quarries, distribution yards, and asphalt and ready mixed concrete plants, These costs exclude resale materials, freight expenses to transport materials from a producing quarry to a distribution yard, inventory change and production overhead.

**Total Production Costs by Category**  
**Cement Business**

	<b>2014</b>
Energy	31%
Depreciation, Depletion & Amortization	16%
Labor & Related Benefits	13%
Raw Materials	10%
Repairs	9%
Contract Services	9%
Supplies	3%
Other	9%
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	100%

**Total Production Costs by Category**  
**Magnesia Specialities**

	<b>2014</b>	<b>2013</b>	<b>2012</b>
Energy	31%	29%	28%
Labor & Related Benefits	19%	21%	22%
Raw Materials	18%	16%	19%
Supplies	12%	10%	11%
Contract Services	9%	7%	8%
Depreciation, Depletion & Amortization	7%	7%	6%
Other	4%	10%	6%
	100%	100%	100%