FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1997

Commission File Number 1-12744

MARTIN MARIETTA MATERIALS, INC.

(Exact name of registrant as specified in its charter)

North Carolina56-1848578(State or other jurisdiction of
incorporation or organization)(I.R.S. Employer Identification Number)2710 Wycliff Road, Raleigh, NC
(Address of principal executive offices)27607-3033
(Zip Code)Registrant's telephone number, including area code919-781-4550
(Zincore)

Former name: None Former name, former address and former fiscal year, if changes since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practicable date.

Class Outstanding as of October 31, 1997

- - -

Common Stock, \$.01 par value

46,209,783

Page 1 of 26

Exhibit Index is on Page 23

FORM 10-Q

For the Quarter Ended September 30, 1997

INDEX

			Page
Part I.	Financia	l Information:	
	Item 1.	Financial Statements.	
		Condensed Consolidated Balance Sheets - September 30, 1997 and December 31, 1996	3
		Condensed Consolidated Statements of Earnings Three Months and Nine Months Ended September 30, 1997 and 1996	4
		Condensed Consolidated Statements of Cash Flows - Nine Months Ended September 30, 1997 and 1996	5
		Notes to Condensed Consolidated Financial Statements	6
	Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations.	11
Part II.	Other Ir	formation:	
	Item 1.	Legal Proceedings.	19
	Item 4.	Submission of Matters to a Vote of Security Holders.	20
	Item 5.	Other Information.	20
	Item 6.	Exhibits and Reports on Form 8-K.	21
Signatur	es		22
Exhibit	Index		23

Page 2 of 26

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

	September 30, 1997	December 31, 1996
		Thousands)
	(· ·········
ASSETS		
Current assets:	\$ 15,045	\$
Cash and cash equivalents Accounts receivable, net	\$ 15,045 176,864	پ 134,207
Inventories, net	128,747	113,774
Deferred income tax benefit	16,165	15,547
Other current assets	3,061	7,638
Total Current Assets	339,882	271,166
Property, plant and equipment	1,239,674	981,214
Allowances for depreciation, depletion and amortization	(636,351)	(572,394)
Net property, plant and equipment	603,323	408,820
Other noncurrent assets	18,286	25,764
Cost in excess of net assets acquired	147,788	39,952
Other intangibles	36,518	23,216
66.101 1.164.1928200		
Total Assets	\$ 1,145,797	\$ 768,918
	=========	========
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities:		
Book overdraft	\$	\$ 4,260
Accounts payable	47,415	36,420
Accrued salaries, benefits and payroll taxes	22,014	17,858
Accrued insurance and other taxes	18,768	7,930
Income taxes	8,506	13,388
Current maturities of long-term debt Other current liabilities	1,431	1,273
Other current manifiles	16,598	7,015
Total Current Liabilities	114,732	88,144
	,	
Long-term debt	351,760	125,890
Pension, postretirement, and postemployment benefits	63,932	52,646
Other noncurrent liabilities	14,658	7,669
Noncurrent deferred income taxes	56,375	13,592
Total Liabilities	601,457	287,941
Shareholders' equity:		
Common stock, par value \$.01 per share	462	461
Additional paid-in capital	335,704	331,303
Retained earnings	208,174	149,213
· · · · · · · · · · · · · · · · · · ·		
Total Shareholders' Equity	544,340	480,977
Total Liabilities and Shareholders' Equity	\$ 1,145,797	\$ 768,918
	=========	========

See accompanying notes to condensed consolidated financial statements.

Page 3 of 26

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

	Three Months Ended September 30,		Nine Months Ended September 30,		
	1997	1996	1997	1996	
		(Dollars in Thousands,	Except Per Share Data)		
Net sales Cost of sales	\$ 271,717 191,781	\$ 201,504 142,957	\$ 662,070 486,503	\$ 538,489 400,807	
Gross Profit	79,936	58,547	175,567	137,682	
Selling, general & administrative expense Research and development	18,874 1,042	15,030 466	50,486 2,323	44,763 1,418	
Earnings from Operations	60,020	43,051	122,758	91,501	
Interest expense Other income and expenses, net	(5,615) 1,583	(2,268) 806	(11,380) 5,230	(7,964) 5,168	
Earnings before Taxes on Income	55,988	41,589	116,608	88,705	
Taxes on income	19,714	14,099	41,058	30,071	
Net earnings	\$	\$ 27,490 ======	\$ 75,550	\$ 58,634 =======	
Net Earnings per share	\$0.79 =======	\$ 0.60 ======	\$ 1.64 =======	\$ 1.27 =======	
Average number of shares outstanding	46,116,693	46,079,300 ========	46,092,078	46,079,300 =======	

See accompanying notes to condensed consolidated financial statements.

Page 4 of 26

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Nine Months Ended September 30,	
	1997	
	(Dollars in	
Operating activities: Net earnings	\$ 75,550	\$ 58,634
Adjustments to reconcile earnings to cash provided by operating activities: Depreciation, depletion and amortization Other items, net Changes in operating assets and liabilities: Accounts receivable	56,520 (2,878) (46,498)	45,346 (1,266) (38,799)
Inventories Accounts payable Other assets and liabilities, net	7,668 4,850 26,278	352 (883) 8,470
Net cash provided by operating activities	121,490	71,854
Investing activities: Additions to property, plant and equipment Acquisitions, net Transactions with Lockheed Martin Corporation Other investing activities, net	(60,312) (278,645) 23,768 5,792	(51,818) 87,383 6,509
Net cash (used for) provided by investing activities	(309,397)	42,074
Financing activities: Borrowings (repayments) of long-term debt, net Dividends Debt issue costs Loans payable to Lockheed Martin Corporation	224,738 (16,589) (937) 	(103,729) (15,667) 10,759
Net cash provided by (used for) financing activities	207,212	(108,637)
Net increase in cash and cash equivalents Book overdraft, beginning of period	19,305 (4,260)	5,291 (2,927)
Cash and cash equivalents, end of period	\$ 15,045	\$ 2,364 ======

See accompanying notes to condensed consolidated financial statements.

Page 5 of 26

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

- The accompanying unaudited condensed consolidated financial statements of Martin Marietta Materials, Inc. (the "Corporation") have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to the Quarterly Report on Form 10-Q and to Article 10 of Regulation S-X. The Corporation has continued to follow the accounting policies set forth in the audited consolidated financial statements and related notes thereto included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 1996, filed with the Securities and Exchange Commission on March 25, 1997. In the opinion of management, the interim financial information provided herein reflects all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the results of operations for the interim periods. The results of operations for the nine months ended September 30, 1997, are not necessarily indicative of the results to be expected for the full year.
- 2. Acquisition of American Aggregates Corporation

On May 28, 1997, the Corporation purchased all of the outstanding common stock of American Aggregates Corporation and subsidiary Aggregates' former parent, CSR America, Inc. The operating results of the acquired business have been included with those of the Corporation since that date. This business combination is being accounted for under the purchase method of accounting.

After preliminary working capital adjustments, the purchase price consists of approximately \$242 million in cash plus certain assumed liabilities, including liabilities of \$4 million for projected and accumulated postretirement benefit obligations in excess of certain benefit plans' assets, and a provision of approximately \$8 million to consummate the transaction and integrate the operations. The final purchase price is subject to certain post-closing adjustments relating to working capital. Any change in the purchase price resulting from final post-closing adjustments will be reflected in the determination of the final purchase consideration during the allocation period. As of September 30, 1997, approximately \$100 million in goodwill has been recognized by the Corporation after recording approximately \$12.5 million in other intangibles (representing the estimated fair market value of certain assets) and other purchase adjustments necessary to allocate the purchase price to the value of the assets acquired and liabilities assumed. Goodwill is being amortized over a 30-year period and other intangibles are being amortized over periods not exceeding ten years. The portion of the cash purchase price, in the amount of \$25 million -- that was deferred at the time of closing and evidenced by a note -- was, by its terms, repaid in August 1997.

The presentation of certain pro forma financial information for the three months ended September 30, 1997, is not required for this business combination since the transaction is reflected in the Corporation's balance sheet at September 30, 1997, and in its results of operations for the three-month period then ended. However, for comparative purposes, the following unaudited pro forma summary financial information presents the historical results of operations of the Corporation and the American Aggregates business for the three months ended September 30, 1996, and nine months ended September 30, 1997 and 1996, with pro forma adjustments as if the acquisition had been consummated as of the beginning of the earliest period presented. The pro forma information is based upon certain estimates and assumptions that management of the Corporation believes are reasonable in the circumstances. The unaudited pro forma information presented on the following page is not necessarily indicative of what results of operations actually would have been if the acquisition had occurred on the date indicated. Moreover, they are not necessarily indicative of future results.

Page 6 of 26

6

1.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Acquisition of American Aggregates Corporation (continued)

	Pro Forma Information (Unaudited) Three Months Ended Nine Months Ended September 30, September 30,		
	1996 (Dollars in Thousan	1997 ds, Except Per	1996 Share Data)
Net sales	\$248,379	\$700,386	\$633,504
	======	======	======
Net earnings	\$ 29,639	\$ 69,435	\$ 56,026
	======	======	======
Net earnings per share	\$ 0.64	\$ 1.51	\$ 1.22
	======	=======	=======

3. Inventories

	September 30, 1997 (Dollars in	December 31, 1996 Thousands)
Finished products Product in process and raw materials Supplies and expendable parts	\$ 107,044 7,814 22,028	\$ 85,363 14,682 19,807
Less allowances	136,886 (8,139)	119,852 (6,078)
Total	\$ 128,747 =======	\$ 113,774 =======

4. Long-Term Debt

	September 30, 1997 (Dollars ir	December 31, 1996 Thousands)
6.9% Notes, due 2007	\$ 124,947	\$
7% Debentures, due 2025 Commercial Paper, interest rates	124,192	124,185
approximating 5.7% Acquisition notes, interest rates	100,000	
ranging from 5% to 10%	2,423	2,254
Other notes	1,629	724
	353,191	127,163
Less current maturities	(1,431)	(1,273)
Total	\$ 351,760	\$ 125,890
	========	========

Page 7 of 26

7

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

During August 1997, the Corporation offered and sold the 6.9% Notes at 99.707% of their principal amount of \$125,000,000. The entire amount of these Notes was registered under the Corporation's shelf registration statement on file with the Securities and Exchange Commission. These Notes are carried net of original issue discount, which is being amortized over the life of the issue. The Notes are not redeemable prior to their maturity on August 15, 2007.

In July 1997, the Corporation entered into an interest rate swap agreement to offset a portion of its exposure to rising interest rates relating to the above-mentioned long-term financing. This agreement was closed during the third quarter of 1997 in connection with the Corporation's issuance of the 6.9% Notes in August. The Corporation realized a gain of approximately \$312.5 thousand on the closing of this agreement, which has been deferred and is being amortized and recognized as an adjustment to interest expense over the term of the Notes.

In January 1997, the Corporation's revolving credit agreement with Lockheed Martin Corporation ("Lockheed Martin") was, by its terms, terminated. Also during January, the Corporation entered into a new revolving credit agreement with a group of domestic and foreign banks which provides for borrowings of up to \$150 million for general corporate purposes through January 2002. Borrowings under this agreement are unsecured and bear interest, at the Corporation's option, at rates based upon: (i) the Euro-Dollar rate (as defined on the basis of a LIBOR); (ii) a bank base rate (as defined on the basis of a published prime rate or the Federal Funds Rate plus 1/2 of 1%); or (iii) a competitively determined rate (as defined on the basis of a bidding process). The revolving credit agreement contains several covenants, including specific financial covenants relating to leverage, limitations on encumbrances, and provisions which relate to certain changes of the Corporation's control. The Corporation is required to pay an annual loan commitment fee to the bank group. At September 30, 1997, no borrowings were outstanding under this revolving credit agreement. However, this long-term revolving credit agreement supports commercial paper borrowings of \$100 million outstanding at September 30, 1997, which have been classified as long-term debt in the accompanying balance sheet based on management's ability and intention to maintain this debt outstanding for at least one year. At November 1, 1997, \$90 million remained outstanding under the Corporation's commercial borrowing obligations.

In May 1997, the Corporation entered into an additional revolving credit agreement with the same group of domestic and foreign banks, as referenced above, which provides for incremental borrowings of up to \$150 million for general corporate purposes through May 26, 1998. Borrowings under this agreement are unsecured and bear interest, at the Corporation's option, at rates based upon: (i) the Euro-Dollar rate (as defined on the basis of a LIBOR); (ii) a bank base rate (as defined on the basis of a LIBOR); (ii) a bank base rate (as defined on the basis of a bidding process). This short-term revolving credit agreement contains the same covenants as those contained in the above-referenced long-term revolving credit agreement. The Corporation is required to pay a loan commitment fee to the bank group. At September 30, 1997, no borrowings were outstanding under this revolving credit agreement.

Page 8 of 26

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

4. Long-Term Debt (continued)

As of November 1, 1997, no borrowings were outstanding under either of these revolving credit agreements.

The Corporation's interest payments were approximately \$8.8 million in 1997 and \$7.6 million in 1996 for the nine months ended September 30.

5. Income Taxes

The Corporation accounts for income taxes as prescribed in Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes." Deferred income tax assets and liabilities on the consolidated balance sheet reflect the net of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

The Corporation's effective income tax rate for the first nine months was 35.2% in 1997 and 33.9% in 1996. The effective rate for three quarters of 1997 was slightly higher than the current federal corporate income tax rate of 35% due to the effect of several offsetting factors. The Corporation's effective tax rate reflects the effect of state income taxes and the impact of differences in book and tax accounting arising from the permanent benefits associated with the depletion allowances for mineral reserves, amortization of certain goodwill balances, foreign operating earnings, and earnings from nonconsolidated investments.

Through October 1996, the results of operations of the Corporation are included in a consolidated federal income tax return with the Corporation's former parent, Lockheed Martin. Income taxes allocable to the operations of the Corporation through this date are calculated as if it had filed separate federal income tax returns for each tax reporting period.

The corporation's income tax payments were approximately \$38.8 million in 1997 and \$22.9 million in 1996, for the nine months ended September 30.

6. Contingencies

In the opinion of management and counsel, it is unlikely that the outcome of litigation and other proceedings, including those pertaining to environmental matters, relating to the Corporation and its subsidiaries, will have a material adverse effect on the results of the Corporation's operations or its financial position.

Page 9 of 26

9

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

7. Other Matters

In February 1994, the Corporation was authorized by its shareholders and the Board of Directors to repurchase up to 2,000,000 shares of the Corporation's Common Stock for issuance under the Corporation's Amended Omnibus Securities Award Plan. On May 3, 1994, the Board of Directors authorized the repurchase of an additional 500,000 shares for general corporate purposes. As of November 1, 1997, there have been 68,200 shares of Common Stock repurchased by the Corporation under these authorizations.

Page 10 of 26

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS Third Quarter and Nine Months Ended September 30, 1997 and 1996

OVERVIEW Martin Marietta Materials, Inc., (the "Corporation") operates in two principal business segments: aggregates products and magnesia-based products. The Corporation's sales and earnings are predominately derived from its aggregates segment which processes and sells granite, sandstone, limestone, shell and other aggregates products from a network of more than 250 quarries and distribution facilities in 20 states in the southeastern, midwestern and central regions of the United States and in the Bahama islands and Canada. The division's products are used primarily by commercial customers principally in domestic construction of highways and other infrastructure projects and for commercial and residential buildings. The magnesia-based products segment produces refractory materials and dolomitic lime used in domestic and foreign basic steel production and produces chemicals products used in industrial, agricultural and environmental applications. The magnesia-based products segment derives a major portion of its sales and earnings from the products used in the steel industry.

On September 5, 1997, the Corporation purchased the remaining 50% interest in the outstanding common stock of an Iowa-based company for an undisclosed purchase price consisting of cash and common stock of Martin Marietta Materials, Inc. The Corporation acquired its initial 50% interest in this company in 1992, and accounted for its investment under the equity method of accounting. With the Corporation's acquisition of the remaining interest in this company, the transaction is being accounted for under the purchase method of accounting. Consequently, the results of the entire company's operations are included with those of the Corporation since the effective date of the acquisition of the company's remaining outstanding common stock by Martin Marietta Materials. Currently, approximately \$5.3 million in goodwill has been recognized by the Corporation after recording amounts for other intangibles and other purchase adjustments necessary to allocate the purchase price to the value of the assets acquired and liabilities assumed. Goodwill is being amortized over a 20-year period and other intangibles are being amortized over a ten-year period. In connection with this transaction, the issuance of the Corporation's common stock (the non-cash portion of the purchase price consideration) has not been reflected in the financing and investing sections of accompanying statement of cash flows. In addition to this transaction, the Corporation also entered into a joint venture during the third quarter with a sand and gravel operator that is located in the state of Mississippi. The Corporation has complete management and operating control of the operation within this joint venture. For accounting purposes, the financial position and results of operations of this joint venture will be consolidated with those of the Corporation with appropriate elimination of the other joint venture party's interest.

The Corporation continued in excellent overall financial condition during the third quarter of 1997 and has adequate capital resources to operate, compete and grow in an increasingly challenging and competitive environment. Net earnings for the third quarter of 1997 were \$36.3 million, or \$0.79 per share, an increase of 32% over 1996 third-quarter earnings of \$27.5 million, or \$0.60 per share.

> (Continued) Page 11 of 26

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

Third Quarter and Nine Months Ended September 30, 1997 and 1996

At September 30, 1997, total shareholders' equity reached a record \$544.3 million, and the Corporation's ratio of debt to total capitalization was 39%, compared with a debt-to-capitalization ratio of 21% at year-end 1996. Total debt at the end of the third quarter reflected incremental borrowings -including the sale of \$125 million debt securities in August -- associated with the financing of the acquisition of the American Aggregates business in the second quarter of 1997. For further discussion of the Corporation's capitalization structure following this acquisition, see the "Liquidity and Capital Resources" section on pages 16 through 18 of this Form 10-Q.

BUSINESS COMBINATION WITH AMERICAN AGGREGATES CORPORATION On May 28, 1997, the Corporation purchased all of the outstanding common stock of American Aggregates Corporation ("American Aggregates") along with certain other assets from American Aggregates' former parent, CSR America, Inc., in a transaction being accounted for under the purchase method of accounting. Following preliminary working capital adjustments, the purchase consideration, which remains subject to certain further post-closing adjustments relating to working capital, consists of approximately \$242 million in cash plus certain assumed liabilities, including a liability of \$4 million for projected and accumulated postretirement benefit obligations in excess of plan assets for various defined benefit and retiree medical benefit plans. Any changes in the final purchase price resulting from final post-closing adjustments will be reflected in the determination of the final purchase consideration during the allocation period. In addition, the Corporation recorded a provision of approximately \$8 million to consummate the transaction and integrate the operations. As of September 30, 1997, approximately \$2 million has been expended in connection with this transaction and charged against this liability. Management expects that the balance of the costs estimated to consummate the transaction and integrate the operations will be incurred over the next 18- to 24-month period. Currently, approximately \$100 million in goodwill has been recognized by the Corporation after recording amounts for other intangibles (representing the estimated fair market value of certain assets) and other purchase adjustments necessary to allocate the purchase price to the value of assets acquired and liabilities assumed. Goodwill is being amortized over a 30-year period and other intangibles are being amortized over periods not exceeding ten years. See Note 2 of the Notes to Condensed Consolidated Financial Statements for certain pro forma summary financial information in connection with this business combination.

RESULTS OF OPERATIONS Net sales for the quarter were \$271.7 million, a 35% increase over 1996 third quarter sales of \$201.5 million. Net sales for the first nine months of 1997 were \$662.1 million, an increase of 23% over net sales for the year-earlier period of \$538.5 million. Earnings from operations were up \$17.0 million, or 39%, to \$60.0 million for the third quarter of 1997 over the same period in 1996, with earnings from operations up \$31.3 million, to \$122.8 million for the first nine months of 1997, compared with the first nine months of 1996. Consolidated net earnings for the quarter increased 32% to \$36.3 million, or \$0.79 per share, from 1996 third quarter net earnings of \$27.5 million, or \$0.60 per share. For the nine-month period ended September 30, 1997, consolidated net earnings were \$75.6 million, or \$1.64 per share. This represents an increase of 29% over net earnings for the first nine months of 1996 of \$58.6 million, or \$1.27 per share. These increases in both sales and earnings reflect the results of operations of the American Aggregates business that have been combined with those of the Corporation since May 28, 1997.

(Continued) Page 12 of 26

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

Third Quarter and Nine Months Ended September 30, 1997 and 1996

Sales for the Aggregates division increased 39% to \$236.3 million for the third quarter, compared with the year-earlier period. The division's sales increased 26% to \$556.7 million for the first nine months of 1997, compared with the first nine months of 1996. This increase in sales reflects record year-to-date aggregates shipments (including acquisitions) of 94.2 million tons and an increase in the division's average net selling price, when compared to the same period in 1996. The division's third quarter operating profits were \$56.6 million, an increase of 40% over operating profits for the year-earlier period of \$40.5 million. The division's operating profits for the first nine months of 1997 increased 35% to \$112.8 million from \$83.7 million for the first nine months of 1996, which were impacted negatively by the effect of Hurricane Fran and subsequent heavy rainfall during September 1996 in the southeast and the effect of the adverse weather conditions that existed within most of the markets served by the division during the first quarter of 1996. The division's results reflect the acquisition of American Aggregates, which accounts for slightly more than one-half of the increase in the division's shipments during the first nine months of 1997. The Corporation's aggregates business is highly seasonal, due primarily to the effect of weather conditions on construction activity levels, most of which occurs typically in the spring, summer, and early fall. Management continues to believe that the Corporation's annual production and shipments, excluding any acquisition activities, will see some improvement for the full year ending December 31, 1997, compared with the prior year. Additionally, Management continues to believe that the American Aggregates acquisition offers the opportunity to further increase the division's sales and earnings in 1997.

The Magnesia Specialties division had third quarter 1997 sales of \$35.4 million, an 11% increase over the third quarter sales of 1996, and had nine month 1997 sales of \$105.3 million, an increase of 8% in 1997 over 1996. The division's total shipments for the first nine months of 1997 increased when compared with the year-earlier period. However, the division's management continues to expect price weaknesses in this business for the forseeable future due to the fixed market limitations inherent within the steel industry, which is the division's largest product market. Sales of periclase grain products continued to strengthen through the first nine months of 1997.

Compared to the year-earlier period, the Magnesia Specialties division's earnings from operations for the first nine months of 1997 increased to \$10.0 million from \$7.8 million in 1997. The division's lower operating earnings for the first nine months of 1996 reflected the negative impact of a fire in an electrical substation at the division's Woodville, Ohio, lime plant.

> (Continued) Page 13 of 26

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

Third Quarter and Nine Months Ended September 30, 1997 and 1996

The following tables present net sales, gross profit, selling, general and administrative expense, and earnings from operations data for the Corporation and each of its divisions for the three and nine months ended September 30, 1997 and 1996. In each case, the data is stated as a percentage of net sales, of the Corporation or the relevant division, as the case may be:

	Three Months Ended September 30,			
	(Dollars in Thousands) 1997 1996		6	
	Amount	% of Net Sales	Amount	% of
Net sales:				
Aggregates Magnesia Specialties	\$236,269 35,448	100.0	\$169,485 32,019	100.0
Total	\$271,717	100.0	\$201,504	100.0
Gross profit:				
Aggregates Magnesia Specialties	\$ 71,982 7,954	30.5 22.4	\$ 51,381 7,166	
Total		29.4		29.1
Selling, general & administrative expense:				
Aggregates Magnesia Specialties		6.3 11.2	\$ 10,859 4,171	
Total	\$ 18,874		\$ 15,030	7.5
Earnings from operations: Aggregates Magnesia Specialties	\$ 56,615 3,405	24.0 9.6	\$ 40,521 2,530	7.9
Total	\$ 60,020	22.1	\$ 43,051	21.4

(Continued) Page 14 of 26

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

Third Quarter and Nine Months Ended September 30, 1997 and 1996

	Nine Months Ended September 30,			
	(Dollars in Thousands) 1997 1996		6	
		% of Net Sales		% of
Net sales:				
Aggregates Magnesia Specialties	\$556,746 105,324	100.0 100.0	\$440,787 97,702	
Total	\$662,070			
Gross profit:				
Aggregates Magnesia Specialties	\$151,610 23,957	27.2 22.8	\$115,780 21,902	
Total	\$175,567			
Selling, general & administrative expense:				
Aggregates Magnesia Specialties		6.8 11.8	12,664	13.0
Total	\$ 50,486	7.6		8.3
Earnings from operations:				
Aggregates Magnesia Specialties		20.3 9.5	. ,	
Total		18.5		

Other income and expenses, net, for both nine month periods ended September 30, 1997 and 1996, were approximately \$5.2 million in income. Including several offsetting amounts, other income and expenses, net, is comprised generally of interest income, gains and losses associated with the selling of certain assets, and equity earnings and losses from nonconsolidated investments. The 1997 amount included \$0.6 million for claim recoveries for business interruption resulting from lost production time during Hurricane Fran in late 1996.

(Continued) Page 15 of 26

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

Third Quarter and Nine Months Ended September 30, 1997 and 1996

Interest expense was approximately \$3.4 million, or 43%, higher in the first nine months of 1997 over 1996. The increase in 1997 resulted from the effect of the additional long-term borrowings by the Corporation associated with its acquisition of the American Aggregates business, including the Corporation's public offer and sale of its \$125 million, 6.9% Notes in August 1997. See Note 4 of the Notes to Condensed Consolidated Financial Statements.

The Corporation's estimated effective income tax rate for the first nine months was 35.2% in 1997 and 33.9% in 1996. See Note 5 of the Notes to Condensed Consolidated Financial Statements.

LIQUIDITY AND CAPITAL RESOURCES Net cash flow provided by operating activities during the first nine months of 1997 was \$121.5 million, compared with \$71.9 million in the comparable period of 1996. The cash flow from operating activities for both 1996 and 1997 was principally from earnings, before deducting depreciation, depletion and amortization, offset by increased demand for working capital. The increased demand on working capital during the first nine months of 1996 and 1997 was primarily the result of increases in accounts receivable balances (due to timing and growth in aggregates demand), which was offset somewhat by increased trade accounts payable and other liabilities balances in 1997 and by other liabilities balances in 1996. The seasonal nature of the construction aggregates business impacts quarterly net cash provided by operating activities when compared with the year. Accordingly, full year 1996 net cash provided by operating activities was \$134.9 million, compared with the \$71.9 million provided by operations in the first nine months of 1996. For 1997, capital expenditures, exclusive of acquisitions, are expected to be in excess of prior year's expenditures, but somewhat less than the original budget amount of \$97 million. Comparable capital expenditures were approximately \$80 million in 1996.

> (Continued) Page 16 of 26

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

Third Quarter and Nine Months Ended September 30, 1997 and 1996

The Corporation continues to rely upon internally generated funds and access to capital markets, including funds obtained under its two revolving credit agreements and cash management facility to meet its liquidity requirements, finance its operations, and fund its capital requirements. With respect to the Corporation's ability to access the public market, currently the Corporation has an effective shelf registration on file with the Securities and Exchange Commission (the "Commission") for the offering of up to \$50 million of debt securities, which may be issued from time to time. Presently, it is Management's intent to file another shelf registration statement with the Commission. It should be noted, however, that the Corporation has not determined the timing when, or the amount for which, it may file such shelf registration. Its ability to borrow or issue debt securities is dependent, among other things, upon prevailing economic, financial and market conditions.

In connection with the July 1997 stock acquisition of the American Aggregates Corporation, the Corporation financed the transaction by borrowing the funds initially from its revolving credit agreements. At closing the Corporation borrowed approximately \$210 million under these agreements which, coupled with other working capital borrowings under these same agreements, amounted to \$225 million at June 30, 1997. On July 3, 1997, the Corporation offered and sold \$200 million of commercial paper obligations, the proceeds of which were used initially to repay certain amounts outstanding under the revolving credit agreements. During August 1997, the Corporation sold the \$125 million 6.9% Notes, the net proceeds from the sale of which were used to repay remaining amounts outstanding under the revolving credit agreements and to further reduce the amount of commercial paper obligations. See Note 4 of the Notes to Condensed Consolidated Financial Statements.

Based on prior performance and current expectations, the Corporation's management believes that cash flows from internally generated funds and its access to capital markets are expected to continue to be sufficient to provide the capital resources necessary to fund the operating needs of its existing businesses, cover debt service requirements, and allow for payment of dividends in 1997. The Corporation may be required to obtain additional levels of financing in order to fund certain strategic acquisitions if any such opportunities arise. Currently, the Corporation's senior unsecured debt is rated "A" by Standard & Poor's and "A3" by Moody's. The Corporation's commercial paper obligations are rated "A-1" by Standard & Poor's, "P-2" by Moody's and "F-1" by Fitch Investors Service, L.P. While management believes its credit ratings will remain at an investment-grade level, no assurance can be given that these ratings will remain at the above-mentioned levels.

(Continued) Page 17 of 26

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

Third Quarter and Nine Months Ended September 30, 1997 and 1996

The Corporation may repurchase up to 2.5 million shares of its common stock under authorizations from the Corporation's Board of Directors for use in the Amended Omnibus Securities Award Plan and for general corporate purposes. As of November 1, 1997, there have been 68,200 shares repurchased under these authorizations.

ACCOUNTING CHANGES In February 1997, the Financial Accounting Standards Board (the "FASB") issued the Statement of Financial Accounting Standards No. 128, "Earnings per Share" ("FAS 128"), which is required to be adopted on December 31, 1997. Upon adoption, the Corporation will be required to change the method used currently to compute earnings per share and to restate all prior periods presented. Under the new requirements for calculating basic, or primary, earnings per share, the dilutive effect of common stock equivalents will be excluded. Currently, shares issuable under the Corporation's employee stock option and other stock-based plans are excluded from the weighted average number of shares used in the Corporation's computation of primary earnings per share on the assumption that their effect is not dilutive. Consequently, adoption of FAS 128 will have no impact on the Corporation's computation of primary earnings per share for the three and nine months ended September 30, 1997 and 1996. The impact of FAS 128 on the calculation of fully diluted earnings per share for these quarters is not expected to be material.

In June 1997, the FASB issued the Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income" ("FAS 130"), which is required to be adopted for years beginning after December 15, 1997. Also during June 1997, the FASB issued the Statement of Financial Accounting Standards No. 131, "Disclosures about Segments of an Enterprise and Related Information" ("FAS 131"). This pronouncement must also be adopted for years beginning after December 15, 1997. The impact of both FAS 130 and FAS 131 on the Corporation's financial reporting is not expected to be material.

OTHER MATTERS Investors are cautioned that statements in this Quarterly Report on Form 10-Q which relate to the future are, by their nature, uncertain and dependent upon numerous contingencies - including political, economic, regulatory, climatic, competitive, and technological - any of which could cause actual results and events to differ materially from those indicated in such forward-looking statements. Additional information regarding these and other risk factors and uncertainties may be found in the Corporation's other filings which are made from time to time with the Securities and Exchange Commission.

Page 18 of 26

PART II - OTHER INFORMATION

Item 1. Legal Proceedings.

Reference is made to Part II Item 1. "Legal Proceedings" of the Martin Marietta Materials, Inc. Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1997, and to Part I, Item 1., "Business -- Environmental Regulations" of the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1996.

ENVIRONMENTAL REGULATION In August 1995, the U.S. Environmental Protection Agency (the "EPA") requested information regarding the disposal of polychlorinated biphenyl ("PCB") waste in the 1980s at sites operated by PCB Treatment Site, Inc., which had facilities in Kansas City, Missouri, and Kansas City, Kansas (the "Sites"). PCB Treatment had the proper permits to operate the Sites. According to the EPA, PCB Treatment received waste shipments of PCBs from over 1,500 parties and received total shipments of materials in excess of 25 million pounds, of which approximately 9,465 pounds of PCB waste was shipped by the Aggregates Division of Martin Marietta Corporation, which is the Corporation's predecessor in interest. The Sites closed in 1986.

PCB Treatment removed the waste material from the Sites but did not complete the remediation. The EPA has identified the Sites as requiring removal or remedial action under the federal "Superfund" laws. A group of PRPs, each of whom disposed of more than 200,000 pounds of waste at the Sites, have formed a steering committee which is conducting site assessments to further evaluate the corrective action that will be required. It is anticipated that the remaining work that needs to be completed involves the clean-up of contamination in two buildings (or demolition of the buildings) and clean-up of the surrounding soils. Based on this, total clean-up costs have been estimated by the steering committee to be \$10 million to \$40 million.

In a letter from the EPA dated September 16, 1997, the Corporation was designated a "Potentially Responsible Party" (a "PRP") for the Sites. Generally, PRPs that are ultimately determined to be "responsible parties" are strictly liable for site clean-ups and usually agree among themselves to share, on an allocated basis, in the costs and expenses for investigation and remediation of the hazardous materials. Under existing environmental laws, however, responsible parties are jointly and severally liable and, therefore, the Corporation is potentially liable for the full cost of funding such remediation. In the event that the Corporation were required to fund the entire cost of such remediation, the statutory framework provides that the Corporation may pursue rights of contribution from the other PRPs. According to the steering committee, the major contributor of waste to the Sites is the Department of Defense. Also, there are other solvent PRPs who will be responsible for large shares of the clean-up costs based upon their respective shares of waste disposed at the Sites.

Furthermore, management believes that in the allocation process the Corporation's share of the clean-up costs will be minor because the amount will be based upon the Corporation's share of waste disposed of at the Sites (9,465 pounds) out of the total waste deposited at the Sites (25 million pounds) and because the allocation is among over 1,500 PRPs identified thus far by EPA. Additionally, the Corporation believes that any costs incurred by it associated with this site would not have a material adverse effect on the Corporation's consolidated results of operations or on its consolidated financial position.

Page 19 of 26

PART II - OTHER INFORMATION

Item 1. Legal Proceedings. (continued)

Management does not believe that adherence to presently applicable environmental regulations at its own facilities will have material adverse affect on the Corporation's consolidated financial position or results of its operations. For additional information, also see Note 6 of the Notes to Condensed Consolidated Financial Statements in this Form 10-Q, and Part I, Item 3. "Legal Proceedings" of the Martin Marietta Materials, Inc. Annual Report on Form 10-K for the fiscal year ended December 31, 1996.

Item 4. Submission of Matters to a Vote of Security Holders.

Reference is made to Part II. Item 4. "Submission of Matters to a Vote of Security Holders" of the Martin Marietta Materials, Inc. Quarterly Report on Form 10-K for the quarterly period ended June 30, 1997.

Item 5. Other Information.

On August 18, 1997, the Corporation announced that the Board of Directors had elected Donald J. Easterlin, III, as a Vice President and Officer of the Corporation.

On September 8, 1997, the Corporation announced that it had purchased the remaining 50% of the outstanding common stock of the Kaser Corporation at an undisclosed purchase price, comprised of cash and Martin Marietta Materials, Inc. common stock. The Corporation made its original investment in and purchased 50% of the Kaser Corporation's outstanding common stock in 1992. The former Kaser operations, whose headquarters were in Des Moines, Iowa, has 13 aggregates operations in southeastern Iowa with a combined annual production capacity of approximately 3.2 million tons.

On October 10, 1997, the Corporation announced that it had entered into a joint venture with R & S Haulers and Distributors, a sand and gravel producer with one plant located in Mississippi. This facility has an annual production capacity of more than 900,000 tons and serves northeastern Mississippi and northwestern Alabama. The terms of the transaction were not disclosed.

On November 6, 1997, the Corporation announced that the Board of Directors had declared a regular quarterly cash dividend on the Corporation's Common Stock of \$0.12 a share, payable December 31, 1997, to shareholders of record at the close of business on December 1, 1997.

On November 7, 1997, the Corporation announced that the Board of Directors had elected Phillip J. Sipling as an Executive Vice President of the Corporation.

Page 20 of 26

PART II - OTHER INFORMATION (Continued)

Item 6. Exhibits and Reports on Form 8-K.

(a)	Exhibits	
Exhibit No.	-	Document
4.01		Form of Martin Marietta Materials, Inc. 6.9% Notes, due 2007 (incorporated by reference to Exhibit 4(a)(i) to the Martin Marietta Materials, Inc. registration statement on Form S-3 (SEC Registration No. 33-99082))
10.01		Amendment No. 1 to the Martin Marietta Materials, Inc. Incentive Stock Plan

- Martin Marietta Materials, Inc. and Consolidated Subsidiaries Computation of Earnings Per Share for the Quarter 11.01 and Nine Months Ended September 30, 1997 and 1996
- Martin Marietta Materials, Inc. and Consolidated Subsidiaries Computation of Ratio of Earnings to Fixed Charges for the Nine Months ended September 30, 1997 12.01
- 27.01 Financial Data Schedule (for Securities and Exchange Commission use only)

(b) Reports on Form 8-K filed in the third quarter of 1997.

Current Report on Form 8-K/A, dated May 28, 1997, filed with the Securities and Exchange Commission on August 4, 1997. Reference is made to Part II. Item 6. "Exhibits and Reports on Form 8-K" of the Martin Marietta Materials, Inc. Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1997

Page 21 of 26

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MARTIN MARIETTA MATERIALS, INC. (Registrant)

Date: November 12, 1997

By: /s/ JANICE K. HENRY Janice K. Henry Vice President, Chief Financial Officer and Treasurer

Page 22 of 26

EXHIBIT INDEX

Exhibit No.	Document	Page
4.01	Form of Martin Marietta Materials, Inc. 6.9 % Notes, due 2007 (incorporated by reference to Exhibit 4(a)(i) to the Martin Marietta Materials, Inc. registration statement on Form S-3 (SEC Registration No. 33-99082))	
10.01	Amendment No. 1 to the Martin Marietta Materials, Inc. Incentive Stock Plan	24
11.01	Martin Marietta Materials, Inc. and Consolidated Subsidiaries Computation of Earnings Per Share for the Quarter and Nine Months Ended September 30, 1996 and 1995	25
12.01	Martin Marietta Materials, Inc. and Consolidated Subsidiaries Computation of Ratio of Earnings to Fixed Charges for the Nine Months ended September 30, 1996	26
27.01	Financial Data Schedule (for Securities and Exchange Commission use only)	

Page 23 of 26

AMENDMENT NO. 1 TO INCENTIVE STOCK PLAN

Amendment No. 1 to the Martin Marietta Materials, Inc. Incentive Stock Plan (the "Plan") is hereby amended as follows, effective as of November 6, 1997.

Section 6.01 of the Plan is amended and restated as follows:

"6.01 Full Vesting and Distribution of Common Shares after Three Additional Years of Employment: Stock Units credited to a Participant for a Plan Year shall become fully vested on December 1 of the third (3rd) succeeding Plan Year if the Participant remains continuously Employed to that date. As soon as practicable thereafter, such Stock Units shall be converted to unrestricted Common Shares (as adjusted under Section 6.06) and distributed to the Participant."

All other terms and provisions of the Plan remain in full force and effect.

Page 24 of 26

COMPUTATION OF EARNINGS PER SHARE

For the Quarter and Nine Months Ended September 30 (Dollars in Thousands, Except Per Share Data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	1997	1996	1997	1996
Net earnings	\$36,274	\$27,490	\$75,550	\$58,634
	======	======	======	=====
Weighted average number of	46,116,693	46,079,300	46,092,078	46,079,300
common shares outstanding	=======	=======	=======	======
Net earnings per common share	\$0.79	\$0.60	\$1.64	\$1.27
	====	====	====	====

Page 25 of 26

COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES

For the Nine Months Ended September 30, 1997 (Dollars in Thousands)

EARNINGS:

Earnings before income taxes (Earnings) losses of less than 50% owned associated companies, net Interest expense Portions of rents representative of an interest factor	\$ 116,608 (919) 11,380 685
Adjusted Earnings and Fixed Charges	\$ 127,754
FIXED CHARGES:	
Interest expense Capitalized interest Portion of rents representative of an interest factor	\$ 11,380 444 685
Total Fixed Charges	\$ 12,509 =======
Ratio of Earnings to Fixed Charges	10.21

Page 26 of 26

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE CONDENSED CONSOLIDATED BALANCE SHEET AS OF SEPTEMBER 30, 1997, AND THE RELATED CONDENSED CONSOLIDATED STATEMENT OF EARNINGS FOR THE NINE MONTHS THEN ENDED AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH QUARTERLY REPORT ON FORM 10-Q FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 1997.

1,000

```
9-M0S
         DEC-31-1997
            JAN-01-1997
              SEP-30-1997
                          15,045
                         0
                  182,216
                     ,
5,352
                    .
128,747
              339,882
                       1,239,674
                 636,351
              1,145,797
         114,732
                        351,760
                0
                          0
                           462
                     543,878
1,145,797
                        662,070
              662,070
                          486,503
                 539,312
               (5,733)
503
             11,380
               116,608
                    41,058
            75,550
                       0
                      0
                            0
                    75,550
                     1.64
                     1.64
```