



SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2005

Commission File Number 1-12744

**MARTIN MARIETTA MATERIALS, INC.**

(Exact name of registrant as specified in its charter)

North Carolina

(State or other jurisdiction of  
incorporation or organization)

56-1848578

(I.R.S. Employer Identification Number)

2710 Wycliff Road, Raleigh, NC

(Address of principal executive offices)

27607-3033

(Zip Code)

Registrant's telephone number, including area code 919-781-4550

Former name: None

Former name, former address and former fiscal year,  
if changes since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act)

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practicable date.

Class

Common Stock, \$0.01 par value

Outstanding as of July 31, 2005

46,302,965

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

	<u>Page</u>
Part I. Financial Information:	
Item 1. Financial Statements:	
Consolidated Balance Sheets – June 30, 2005 and December 31, 2004	3
Consolidated Statements of Earnings - Three and Six Months Ended June 30, 2005 and 2004	4
Consolidated Statements of Cash Flows - Six Months Ended June 30, 2005 and 2004	5
Condensed Notes to Consolidated Financial Statements	6
Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.	14
Item 3. Quantitative and Qualitative Disclosures About Market Risk.	27
Item 4. Controls and Procedures.	29
Part II. Other Information:	
Item 1. Legal Proceedings.	30
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.	30
Item 4. Submission of Matters to a Vote of Security Holders.	30
Item 5. Other Information.	31
Item 6. Exhibits.	32
Signatures	33
Exhibit Index	34

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## PART I — FINANCIAL INFORMATION

## Item 1. Financial Statements

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

	June 30, 2005 <i>(Unaudited)</i>	December 31, 2004 <i>(Audited)</i>
	<i>(Dollars in Thousands, except per share data)</i>	
<b>ASSETS</b>		
Current Assets:		
Cash and cash equivalents	\$ 81,410	\$ 161,620
Investments	10,000	—
Accounts receivable, net	282,844	219,589
Inventories, net	217,003	209,309
Current portion of notes receivable	3,844	4,655
Current deferred income tax benefits	6,112	5,750
Other current assets	23,052	23,330
Total Current Assets	<u>624,265</u>	<u>624,253</u>
Property, plant and equipment	2,408,816	2,309,537
Allowances for depreciation and depletion	<u>(1,285,309)</u>	<u>(1,244,322)</u>
Net property, plant and equipment	1,123,507	1,065,215
Goodwill	569,294	567,495
Other intangibles, net	20,369	18,642
Noncurrent notes receivable	24,917	26,501
Other noncurrent assets	43,915	53,746
Total Assets	<u>\$ 2,406,267</u>	<u>\$ 2,355,852</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities:		
Bank overdraft	\$ 5,200	\$ 9,527
Accounts payable	103,566	89,949
Accrued salaries, benefits and payroll taxes	22,648	22,710
Pension and postretirement benefits	4,413	4,199
Accrued insurance and other taxes	43,351	35,904
Income taxes	23,785	10,697
Current maturities of long-term debt	915	970
Other current liabilities	25,578	29,857
Total Current Liabilities	<u>229,456</u>	<u>203,813</u>
Long-term debt	711,491	713,661
Pension, postretirement and postemployment benefits	87,924	88,241
Noncurrent deferred income taxes	138,469	139,179
Other noncurrent liabilities	100,447	57,531
Total Liabilities	<u>1,267,787</u>	<u>1,202,425</u>
Shareholders' Equity:		
Common stock, par value \$0.01 per share	462	472
Preferred stock, par value \$0.01 per share	—	—
Additional paid-in capital	301,836	366,626
Accumulated other comprehensive loss	(8,970)	(8,970)
Retained earnings	845,152	795,299
Total Shareholders' Equity	<u>1,138,480</u>	<u>1,153,427</u>
Total Liabilities and Shareholders' Equity	<u>\$ 2,406,267</u>	<u>\$ 2,355,852</u>

See accompanying condensed notes to consolidated financial statements.

## MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF EARNINGS

	Three Months Ended June 30,		Six Months Ended June 30,	
	2005	2004	2005	2004
	<i>(Dollars in Thousands, Except Per Share Amounts)</i>			
	<i>(Unaudited)</i>			
Net Sales	\$ 479,095	\$ 407,194	\$ 819,143	\$ 704,996
Freight and delivery revenues	67,276	55,074	119,231	97,418
Total revenues	<u>546,371</u>	<u>462,268</u>	<u>938,374</u>	<u>802,414</u>
Cost of sales	351,197	301,237	642,102	563,170
Freight and delivery costs	67,276	55,074	119,231	97,418
Total cost of revenues	<u>418,473</u>	<u>356,311</u>	<u>761,333</u>	<u>660,588</u>
Gross Profit	127,898	105,957	177,041	141,826
Selling, general & administrative expenses	31,868	32,775	63,786	64,368
Research and development	193	181	341	335
Other operating (income) and expenses, net	(2,368)	(1,429)	(4,142)	(1,629)
Earnings from Operations	<u>98,205</u>	<u>74,430</u>	<u>117,056</u>	<u>78,752</u>
Interest expense	10,662	10,743	21,452	21,031
Other nonoperating (income) and expenses, net	1,117	(278)	(1,271)	(686)
Earnings from continuing operations before income tax expense	86,426	63,965	96,875	58,407
Income tax expense	24,819	18,982	26,969	17,318
Earnings from continuing operations	<u>61,607</u>	<u>44,983</u>	<u>69,906</u>	<u>41,089</u>
Loss on discontinued operations, net of related tax expense (benefit) of \$33, \$(72), \$(488) and \$(1,176), respectively	<u>(135)</u>	<u>(268)</u>	<u>(1,357)</u>	<u>(2,919)</u>
Net earnings	<u>\$ 61,472</u>	<u>\$ 44,715</u>	<u>\$ 68,549</u>	<u>\$ 38,170</u>
Net Earnings Per Common Share:				
Basic from continuing operations	\$ 1.32	\$ 0.94	\$ 1.49	\$ 0.85
Discontinued operations	—	(0.01)	(0.03)	(0.06)
	<u>\$ 1.32</u>	<u>\$ 0.93</u>	<u>\$ 1.46</u>	<u>\$ 0.79</u>
Diluted from continuing operations	\$ 1.30	\$ 0.93	\$ 1.47	\$ 0.84
Discontinued operations	—	(0.01)	(0.03)	(0.06)
	<u>\$ 1.30</u>	<u>\$ 0.92</u>	<u>\$ 1.44</u>	<u>\$ 0.78</u>
Dividends Per Share	<u>\$ 0.20</u>	<u>\$ 0.18</u>	<u>\$ 0.40</u>	<u>\$ 0.36</u>
Weighted Average Number of Common Shares				
Outstanding:				
Basic	<u>46,569,420</u>	<u>48,210,140</u>	<u>46,814,271</u>	<u>48,271,457</u>
Diluted	<u>47,173,646</u>	<u>48,570,644</u>	<u>47,454,461</u>	<u>48,679,599</u>

See accompanying condensed notes to consolidated financial statements.

## MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

	Six Months Ended June 30,	
	2005	2004
	(Dollars in Thousands)	
	(Unaudited)	
Net earnings	\$ 68,549	\$ 38,170
Adjustments to reconcile net earnings to cash provided by operating activities:		
Depreciation, depletion and amortization	67,730	66,802
Gains on divestitures and sales of assets	(483)	(3,571)
Deferred income taxes	(1,072)	7,887
Other items, net	(4)	(911)
Changes in operating assets and liabilities, net of effects of acquisitions and divestitures:		
Accounts receivable, net	(63,255)	(25,199)
Inventories, net	(5,517)	(17,575)
Accounts payable	13,741	907
Other assets and liabilities, net	28,961	(14,614)
Net cash provided by operating activities	<u>108,650</u>	<u>51,896</u>
Investing activities:		
Additions to property, plant and equipment	(101,284)	(70,337)
Acquisitions, net	(4,138)	(5,567)
Proceeds from divestitures and sales of assets	20,922	26,106
Other investing activities, net	(10,000)	—
Net cash used for investing activities	<u>(94,500)</u>	<u>(49,798)</u>
Financing activities:		
Repayments of long-term debt	(438)	(712)
Change in bank overdraft	(4,326)	(253)
Dividends paid	(18,697)	(17,335)
Repurchases of common stock	(81,130)	(25,020)
Issuances of common stock	10,231	1,891
Net cash used for financing activities	<u>(94,360)</u>	<u>(41,429)</u>
Net decrease in cash and cash equivalents	(80,210)	(39,331)
Cash and cash equivalents, beginning of period	<u>161,620</u>	<u>125,133</u>
Cash and cash equivalents, end of period	<u>\$ 81,410</u>	<u>\$ 85,802</u>
Supplemental disclosures of cash flow information:		
Cash paid for interest	\$ 23,270	\$ 22,228
Cash paid for income taxes	\$ 11,093	\$ 3,192

See accompanying condensed notes to consolidated financial statements.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**1. Basis of Presentation**

The accompanying unaudited consolidated financial statements of Martin Marietta Materials, Inc. (the "Corporation") have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to the Quarterly Report on Form 10-Q and to Article 10 of Regulation S-X. The Corporation has continued to follow the accounting policies set forth in the audited consolidated financial statements and related notes thereto included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2004, filed with the Securities and Exchange Commission on February 25, 2005. In the opinion of management, the interim financial information provided herein reflects all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the results of operations for the interim periods. The results of operations for the six months ended June 30, 2005 are not indicative of the results to be expected for the full year.

**2. Business Combinations and Divestitures**

Effective January 1, 2005, the Corporation formed a joint venture with Hunt Midwest Enterprises ("Hunt Midwest") to operate substantially all of the aggregates facilities of both companies in Kansas City and surrounding areas. The joint venture company, Hunt Martin Materials LLC, is 50% owned by each party and is the leading aggregates producer in the area. The joint venture, valued at approximately \$75 million, was formed by the parties contributing a total of 15 active quarry operations with production of approximately 7.5 million tons annually. The Corporation consolidated the financial statements of the joint venture effective January 1, 2005 and includes minority interest for the net assets attributable to Hunt Midwest in other noncurrent liabilities. In the Corporation's consolidated financial statements, the assets contributed by Hunt Midwest were initially recorded at their fair value on the date of contribution to the joint venture, while assets contributed by the Corporation continued to be recorded at historical cost. The terms of the joint venture agreement provide that the Corporation will operate as the managing partner and receive a management fee based on tons sold. Additionally, the joint venture agreement includes the Corporation providing a \$7 million revolving credit facility for working capital purposes and a term loan that provides up to \$26 million for a capital project. Any outstanding borrowings under these agreements are eliminated in the Corporation's consolidated financial statements. The joint venture has a term of fifty years with certain purchase rights provided to the Corporation and Hunt Midwest.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q  
For the Quarter Ended June 30, 2005

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

**2. Business Combinations and Divestitures (continued)**

In 2005 and 2004, the Corporation divested of certain nonstrategic operations within its Aggregates operating segment. The results of all divested operations through the dates of disposal and any gain or loss on disposals are included in discontinued operations on the consolidated statements of earnings. The discontinued operations included the following net sales, pretax loss on operations, pretax gain or loss on disposals, income tax expense (benefit) and net loss (dollars in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2005	2004	2005	2004
Net sales	<u>\$ 315</u>	<u>\$8,579</u>	<u>\$ 2,578</u>	<u>\$19,673</u>
Pretax loss on operations	\$ (102)	\$ (957)	\$ (921)	\$ (5,764)
Pretax gain (loss) on disposals	<u>—</u>	<u>617</u>	<u>(924)</u>	<u>1,669</u>
Pretax loss	(102)	(340)	(1,845)	(4,095)
Income tax expense (benefit)	<u>33</u>	<u>(72)</u>	<u>(488)</u>	<u>(1,176)</u>
Net loss	<u>\$ (135)</u>	<u>\$ (268)</u>	<u>\$ (1,357)</u>	<u>\$ (2,919)</u>

**3. Investments**

Investments are comprised of variable rate demand notes. These available-for-sale securities are carried at fair value. While the contractual maturities for each of the Corporation's variable rate demand notes exceed ten years, these securities represent investments of cash available for current operations. Therefore, in accordance with Statement of Financial Accounting Standards No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, these securities are classified as current assets in the consolidated balance sheet. The Corporation can redeem the investments at their par value prior to the contractual maturities by providing 7-day written notice to the remarketing agent.

**4. Inventories**

	June 30, 2005	December 31, 2004
	<i>(Dollars in Thousands)</i>	
Finished products	\$178,969	\$173,013
Product in process and raw materials	17,610	17,412
Supplies and expendable parts	<u>28,789</u>	<u>24,347</u>
	225,368	214,772
Less allowances	<u>(8,365)</u>	<u>(5,463)</u>
Total	<u>\$217,003</u>	<u>\$209,309</u>



MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q  
For the Quarter Ended June 30, 2005

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

**5. Goodwill**

The following table shows changes in goodwill (dollars in thousands):

	Quarter Ended June 30, 2005	Six Months Ended June 30, 2005
Balance at beginning of period	\$568,961	\$567,495
Acquisitions	—	2,685
Adjustments to purchase price allocations	333	339
Amounts allocated to divestitures	—	(1,225)
Balance at end of period	<u>\$569,294</u>	<u>\$569,294</u>

**6. Long-Term Debt**

	June 30, 2005	December 31, 2004
	<i>(Dollars in Thousands)</i>	
6.875% Notes, due 2011	\$249,787	\$249,773
5.875% Notes, due 2008	208,349	209,761
6.9% Notes, due 2007	124,985	124,982
7% Debentures, due 2025	124,287	124,279
Acquisition notes, interest rates ranging from 2.11% to 8.02%	3,898	4,725
Other notes	1,100	1,111
	<u>712,406</u>	<u>714,631</u>
Less current maturities	(915)	(970)
Total	<u>\$711,491</u>	<u>\$713,661</u>

The carrying values of the notes due in 2008 include \$8,768,000 and \$10,235,000 at June 30, 2005 and December 31, 2004, respectively, for the value of interest rate swaps.

On June 30, 2005, the Corporation entered into a \$250 million five-year revolving credit agreement (the "Credit Agreement") that replaced a \$275 million revolving credit facility that was scheduled to expire in August 2006. The Corporation also reduced the maximum amount of its commercial paper program, which is supported by the revolving credit agreement, from \$275 million to \$250 million. At June 30, 2005, the Corporation had no outstanding balance on the revolving credit agreement and no commercial paper outstanding.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

**6. Long-Term Debt (continued)**

The Credit Agreement is syndicated with a group of domestic and foreign commercial banks and expires in June 2010. Borrowings under the Credit Agreement are unsecured and bear interest, at the Corporation's option, at rates based upon: (i) the Euro-Dollar rate (as defined on the basis of a LIBOR) plus basis points related to a pricing grid; (ii) a bank base rate (as defined on the basis of a published prime rate or the Federal Funds Rate plus 1/2 of 1%); or (iii) a competitively determined rate (as defined on the basis of a bidding process). The Credit Agreement contains restrictive covenants relating to the Corporation's debt-to-total capitalization ratio, requirements for limitations on encumbrances and provisions that relate to certain changes in control. Available borrowings under the Credit Agreement are reduced by any outstanding letters of credit issued by the Corporation under the Credit Agreement. The Corporation pays an annual loan commitment fee to the bank group.

**7. Income Taxes**

The Corporation's estimated effective income tax rate for continuing operations for the first six months was 27.8% in 2005 and 29.7% in 2004. The Corporation's combined overall estimated effective tax rate for continuing and discontinued operations was 27.9% and 29.7% for the six months ended June 30, 2005 and 2004, respectively. The Corporation's estimated effective combined federal and state tax rate reflects the impact of differences in book and tax accounting arising primarily from the net permanent benefits associated with depletion allowances for minerals and foreign operating earnings.

The American Jobs Creation Act of 2004 (the "Act") created a new tax deduction related to income from domestic (i.e., United States) production activities. This provision, when fully phased in, will permit a deduction equal to 9 percent of a company's Qualified Production Activities Income (QPAI) or its taxable income, whichever is lower. Further, the deduction is limited to 50% of the W-2 wages paid by the Corporation during the year. QPAI includes, among other things, income from domestic manufacture, production, growth or extraction of tangible personal property. For 2005 and 2006, the deduction is equal to 3 percent of QPAI, increasing to 6 percent for 2007 through 2009, and reaching the full 9 percent deduction in 2010. The Corporation's effective tax rate is estimated to be approximately 75 basis points lower in 2005 as a result of the domestic production deduction.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q  
For the Quarter Ended June 30, 2005

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

**7. Income Taxes (continued)**

The State of Ohio recently enacted tax reform legislation (the "Bill") that will reduce state taxes paid by the Corporation related to its Ohio operations. The Bill phases out the income/franchise tax over a five-year period commencing in 2005. Over this same period, the Bill phases in a new commercial activities tax levied on gross receipts. Other provisions of the Bill that impact the Corporation are the elimination of personal property tax for certain new manufacturing equipment purchased after 2004 and the phase-out of personal property tax on existing manufacturing equipment and inventory over a four-year period commencing in 2005. The signing of the Bill represents a change in tax law. In accordance with Statement of Financial Accounting Standards No. 109, *Accounting For Income Taxes*, the effect of the law change should be reflected in earnings in the period that includes the date of enactment. Accordingly, the Corporation repriced its deferred tax liabilities to reflect the statutory changes. The estimated impact of the new legislation on the Corporation's taxes is reflected as a discrete event for the quarter ended June 30, 2005, resulting in an increase to net earnings of \$1.2 million, or \$0.02 per diluted share.

The effective income tax rate for the six months ended June 30, 2005 continues to reflect the benefit of a decrease in tax reserves recorded in the first quarter related to certain international tax issues currently under examination that increased net earnings by \$1.0 million, or \$0.02 per diluted share.

**8. Pension and Postretirement Benefits**

The following presents the estimated components of the recorded net periodic benefit cost for pension and postretirement benefits for the quarter ended June 30 (dollars in thousands):

	Pension		Postretirement Benefits	
	2005	2004	2005	2004
Service cost	\$ 2,637	\$ 2,321	\$ 70	\$ 161
Interest cost	4,022	3,453	370	861
Expected return on assets	(4,322)	(3,543)	—	—
Amortization of:				
Prior service cost	161	133	(161)	(307)
Actuarial loss	512	290	(18)	88
<b>Total net periodic benefit cost</b>	<b>\$ 3,010</b>	<b>\$ 2,654</b>	<b>\$ 261</b>	<b>\$ 803</b>

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q  
For the Quarter Ended June 30, 2005

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Continued)

**8. Pension and Postretirement Benefits (continued)**

The following presents the estimated components of the recorded net periodic benefit cost for pension and postretirement benefits for the six months ended June 30 (dollars in thousands):

	Pension		Postretirement Benefits	
	2005	2004	2005	2004
Service cost	\$ 5,457	\$ 5,211	\$ 284	\$ 339
Interest cost	8,320	7,752	1,490	1,815
Expected return on assets	(8,942)	(7,956)	—	—
Amortization of:				
Prior service cost	334	300	(647)	(647)
Actuarial loss	1,059	652	(74)	185
<b>Total net periodic benefit cost</b>	<b>\$ 6,228</b>	<b>\$ 5,959</b>	<b>\$1,053</b>	<b>\$1,692</b>

**9. Contingencies**

In the opinion of management and counsel, it is unlikely that the outcome of litigation and other proceedings, including those pertaining to environmental matters, relating to the Corporation and its subsidiaries, will have a material adverse effect on the results of the Corporation's operations or its financial position.

**10. Stock-Based Compensation**

The Corporation has stock-based compensation plans for employees and directors, which are accounted for under the intrinsic value method prescribed by APB Opinion 25, *Accounting for Stock Issued to Employees*, and related Interpretations. In 2004, the Corporation changed the model used for valuing stock options for options granted under the Corporation's stock-based compensation plans. The fair value of the 2005 and 2004 option awards was determined using a lattice valuation model as opposed to the Black-Scholes valuation model used in prior years.

## MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

## FORM 10-Q

For the Quarter Ended June 30, 2005

## CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

**10. Stock-Based Compensation (continued)**

The following table illustrates the effect on net earnings and earnings per share if the Corporation had applied the fair value recognition provisions of Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation* ("FAS 123") (dollars in thousands, except per share amounts):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2005	2004	2005	2004
Net earnings, as reported	\$61,472	\$44,715	\$68,549	\$38,170
Add: Stock-based compensation expense included in reported net earnings, net of related tax effects	428	308	856	616
Deduct: Stock-based compensation expense determined under fair value for all awards, net of related tax effects	(1,654)	(1,298)	(2,941)	(2,599)
Pro forma net earnings	<u>\$60,246</u>	<u>\$43,725</u>	<u>\$66,464</u>	<u>\$36,187</u>
Earnings per share:				
Basic—as reported	\$ 1.32	\$ 0.93	\$ 1.46	\$ 0.79
Basic—pro forma	<u>\$ 1.29</u>	<u>\$ 0.91</u>	<u>\$ 1.42</u>	<u>\$ 0.75</u>
Diluted—as reported	\$ 1.30	\$ 0.92	\$ 1.44	\$ 0.78
Diluted—pro forma	<u>\$ 1.28</u>	<u>\$ 0.90</u>	<u>\$ 1.40</u>	<u>\$ 0.74</u>

**11. Accounting Changes**

In December 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment* ("FAS 123(R)"), which is a revision of FAS 123. FAS 123(R) supercedes APB No. 25 and amends FASB Statement No. 95, *Statement of Cash Flows*, and requires all forms of share-based payments to employees, including employee stock options, to be recognized as compensation expense. The compensation expense of the awards is measured at fair value at the grant date.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

**11. Accounting Changes (continued)**

FAS 123(R) is effective January 1, 2006 for the Corporation. The Corporation expects to adopt the provisions of the statement using the modified prospective transition method, which would recognize stock option awards as compensation expense for unvested awards as of January 1, 2006 and awards subsequent to that date. The 2006 impact of the adoption of FAS 123(R) on the Corporation's results of operations will depend on the levels of share-based payments granted in 2006. Further, the potential impact will also depend on the pool of additional paid-in-capital ("APIC") credits available to use for any write off of deferred tax assets established pursuant to FAS 123(R). Deferred tax assets will be written off when the Corporation's tax deduction related to the exercise of stock options is less than the related compensation cost recognized for financial reporting purposes. If APIC credits are not available to offset the write off of the deferred tax assets, it is recorded in income tax expense for the current period. The Corporation has not yet determined its pool of APIC credits. If the Corporation had adopted FAS 123(R) in prior periods, net earnings and earnings per share for the quarter and six months ended June 30 would approximate the pro forma results of operations as presented in Note 10.

In March 2005, the FASB ratified Emerging Issues Task Force Issue 04-06, *Accounting for Stripping Costs in the Mining Industry* ("EITF 04-06"). EITF 04-06 clarifies that post-production stripping costs, which represent costs of removing overburden and waste materials to access mineral deposits, should be considered costs of the extracted minerals under a full absorption costing system and recorded as a component of inventory to be recognized in costs of sales in the same period as the revenue from the sale of the inventory. EITF 04-06 is effective January 1, 2006 for the Corporation, and any capitalized post-production stripping costs will be recognized as an adjustment to retained earnings at that date. At June 30, 2005, the Corporation had \$9.6 million of capitalized stripping costs.

The FASB issued an exposure draft in July 2005 clarifying the criteria for recognition of tax benefits in accordance with FASB Statement No. 109, *Accounting for Income Taxes*. The Corporation outlined its critical accounting policies related to income taxes in its Annual Report on Form 10-K for the year ended December 31, 2004. Certain tax accounting and reporting guidelines may change as a result of new accounting guidance. Management's accounting and reporting treatment will be determined at the time of issuance of a final standard.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS

Second Quarter and Six Months Ended June 30, 2005 and 2004

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

**OVERVIEW** Martin Marietta Materials, Inc. (the "Corporation"), conducts its operations through two reportable business segments: aggregates and specialty products. The Corporation's net sales and earnings are predominately derived from its Aggregates segment, which processes and sells granite, limestone, and other aggregates products from a network of 331 quarries, distribution facilities and plants in 28 states in the southeastern, southwestern, midwestern, mideastern and central regions of the United States and in the Bahamas and Canada. The division's products are used primarily by commercial customers principally in domestic construction of highways and other infrastructure projects and for commercial and residential buildings. The Specialty Products segment produces magnesia-based chemicals products used in industrial, agricultural and environmental applications; dolomitic lime sold primarily to customers in the steel industry; and structural composite products used in a wide variety of industries.

**CRITICAL ACCOUNTING POLICIES** The Corporation outlined its critical accounting policies in its Annual Report on Form 10-K for the year ended December 31, 2004, filed with the Securities and Exchange Commission on February 25, 2005.

RESULTS OF OPERATIONS

Quarter Ended June 30

Consolidated net sales for the quarter were \$479.1 million compared with 2004 second quarter net sales of \$407.2 million. Consolidated earnings from operations for the quarter were \$98.2 million as compared with \$74.4 million in the second quarter 2004. Interest expense remained relatively constant at \$10.7 million for the second quarter 2005. Other nonoperating income and expenses, net, was a net expense of \$1.1 million in 2005 compared with income of \$0.3 million in the prior year. Consolidated after-tax earnings from continuing operations for the quarter were \$61.6 million, or \$1.30 per diluted share, compared with \$45.0 million, or \$0.93 per diluted share, in the second quarter 2004.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS

Second Quarter and Six Months Ended June 30, 2005 and 2004

(Continued)

In 2005 and 2004, the Corporation divested of certain nonstrategic operations within its Aggregates operating segment. The results of all divested operations through the dates of disposal and any gain or loss on disposals are included in discontinued operations on the consolidated statements of earnings. See Note 2 to the consolidated financial statements for the net sales, pretax loss on operations, pretax gain on disposals, income tax expense (benefit) and net loss included in discontinued operations.

Net earnings for the quarter ended June 30 were \$61.5 million, or \$1.30 per diluted share, in 2005 and \$44.7 million, or \$0.92 per diluted share, in 2004.

Except as indicated, the following comparative analysis in the Results of Operations section of this Management's Discussion and Analysis of Financial Condition and Results of Operations is based on results from continuing operations.



MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q  
For the Quarter Ended June 30, 2005

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS

Second Quarter and Six Months Ended June 30, 2005 and 2004  
(Continued)

The following tables present net sales, gross profit, selling, general and administrative expenses, other operating (income) and expenses, net, and earnings from operations data for the Corporation and each of its segments for the three months ended June 30, 2005 and 2004. In each case, the data is also stated as a percentage of net sales, of the Corporation or the relevant division, as the case may be.

Earnings from operations include research and development expense. This expense for the Corporation was \$0.2 million for the quarters ended June 30, 2005 and 2004, respectively.

	Three Months Ended June 30			
	2005		2004	
	Amount	% of Net Sales	Amount	% of Net Sales
<i>(Dollars in Thousands)</i>				
<b>Net sales:</b>				
Aggregates	\$448,414	100.0	\$378,589	100.0
Specialty Products	30,681	100.0	28,605	100.0
Total	<u>\$479,095</u>	<u>100.0</u>	<u>\$407,194</u>	<u>100.0</u>
<b>Gross profit:</b>				
Aggregates	\$123,157	27.5	\$100,393	26.5
Specialty Products	4,741	15.5	5,564	19.5
Total	<u>\$127,898</u>	<u>26.7</u>	<u>\$105,957</u>	<u>26.0</u>
<b>Selling, general &amp; administrative expenses:</b>				
Aggregates	\$ 29,123	6.5	\$ 30,149	8.0
Specialty Products	2,745	8.9	2,626	9.2
Total	<u>\$ 31,868</u>	<u>6.7</u>	<u>\$ 32,775</u>	<u>8.0</u>
<b>Other operating (income) and expenses, net:</b>				
Aggregates	\$ (2,285)	(0.5)	\$ (1,614)	(0.4)
Specialty Products	(83)	(0.3)	185	0.6
Total	<u>\$ (2,368)</u>	<u>(0.5)</u>	<u>\$ (1,429)</u>	<u>(0.4)</u>
<b>Earnings from operations:</b>				
Aggregates	\$ 96,318	21.5	\$ 71,858	19.0
Specialty Products	1,887	6.2	2,572	9.0
Total	<u>\$ 98,205</u>	<u>20.5</u>	<u>\$ 74,430</u>	<u>18.3</u>

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS

Second Quarter and Six Months Ended June 30, 2005 and 2004

(Continued)

Net sales for the Aggregates division were \$448.4 million for the second quarter 2005 compared with \$378.6 million for the second quarter 2004 resulting from a 7.8 percent increase in volume and an 8.3 percent increase in pricing in the heritage aggregates business. Shipments were particularly strong across the Southwest and the Southeast, as demand increased from all end-use construction sectors. The increases in shipments and pricing, coupled with continued cost control, resulted in a 100-basis-point improvement in gross margin in the aggregates segment. The positive quarterly results were achieved in spite of increased pressures from rising diesel fuel prices, higher costs for repair and supply parts, higher wage and benefit costs, and a \$1.4 million write down of assets associated with the closure of an Ohio-based aggregates plant.

The following tables present volume and pricing data and shipments data for heritage operations, acquisitions and discontinued operations:

	Three Months Ended June 30, 2005	
	Volume	Pricing
Volume/Pricing Variance (1)		
Heritage Aggregates Operations (2)	7.8%	8.3%
Aggregates Division (3)	9.2%	8.2%

  

	Three Months Ended June 30	
	2005	2004
Shipments (tons in thousands)		
Heritage Aggregates Operations (2)	55,411	51,404
Acquisitions	1,206	—
Divestitures(4)	37	467
Aggregates Division (3)	<u>56,654</u>	<u>51,871</u>

(1) Volume/pricing variances reflect the percentage increase/(decrease) from the comparable period in the prior year.

(2) Heritage aggregates operations exclude acquisitions that have not been included in prior-year operations for a full year and divestitures.

(3) Aggregates division includes all acquisitions from the date of acquisition and divested operations through the dates of divestiture.

(4) Divestitures include the tons related to divested operations up to the dates of divestiture.

Selling, general and administrative expenses as a percentage of net sales for the Aggregates division was 6.5 percent for the second quarter 2005 as compared with 8.0 percent in the prior year quarter. The decline resulted from reorganization changes made in 2004 that reduced headcount and other overhead expenses. This reduction was partially offset by increased performance-based incentive compensation costs during the quarter.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS

Second Quarter and Six Months Ended June 30, 2005 and 2004

(Continued)

The Aggregates division's earnings from operations were \$96.3 million in the second quarter of 2005 as compared with \$71.9 million in the second quarter of 2004. Operating margin increased 250 basis points to 21.5 percent as compared with the prior-year quarter.

The Aggregates division's business is significantly affected by seasonal changes and other weather-related conditions. Consequently, the Aggregates division's production and shipment levels coincide with general construction activity levels, most of which occur in the division's markets typically during the spring, summer, and fall seasons. Further because of the potentially significant impact of weather on the Corporation's operations, first half results are not indicative of expected performance for the year.

Second quarter results for Specialty Products, which includes the Magnesia Specialties and Structural Composites businesses were mixed. Sales for the Magnesia Specialties' business grew 10 percent over the prior-year quarter as a result of increased chemicals sales to a variety of end users, coupled with strong pricing improvement in both lime and chemical products. For the quarter, earnings from operations for the Magnesia Specialties business were \$6.6 million compared with \$4.9 million in the prior year quarter.

In the second quarter 2005, management for the Structural Composites business concluded that its present live floor and tipper trailer products were not economically viable for hauling municipal waste and that the identified issues would not be resolved in the near future. In connection with this decision, inventory used in the manufacturing of waste trailers was written down to its net realizable value, based on alternative uses and salvage values. The write down resulted in a pretax charge of \$2.0 million for the quarter ended June 30, 2005. Inclusive of this write down, the Structural Composites business had a loss from operations of \$4.7 million for the quarter as compared with \$2.3 million in the prior year quarter.

In addition to other offsetting amounts, other nonoperating income and expenses, net, is comprised generally of interest income, net equity earnings from nonconsolidated investments and eliminations of minority interests for consolidated non-wholly owned subsidiaries. Other nonoperating income and expenses, net, for the quarter ended June 30, were \$1.1 million in expense in 2005 compared with income of \$0.3 million in 2004. The elimination of minority interest for consolidated subsidiaries increased other nonoperating expense by \$1.8 million, partially offset by higher interest income.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES  
FORM 10-Q  
For the Quarter Ended June 30, 2005  
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS  
Second Quarter and Six Months Ended June 30, 2005 and 2004  
(Continued)

Six Months Ended June 30

Consolidated net sales for the first six months of 2005 were \$819.1 million compared with \$705.0 million for the year-earlier period. On a year-to-date basis, consolidated earnings from operations were \$117.1 million in 2005 compared with \$78.8 million in 2004. Other nonoperating income and expenses, net, was income of \$1.3 million and \$0.7 million in 2005 and 2004, respectively. Interest expense increased 2 percent to \$21.5 million in 2005. Consolidated earnings from continuing operations for the six months ended June 30 were \$69.9 million, or \$1.47 per diluted share, in 2005 compared with \$41.1 million, or \$0.84 per diluted share, in 2004.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS

Second Quarter and Six Months Ended June 30, 2005 and 2004

(Continued)

The following tables present net sales, gross profit, selling, general and administrative expenses, other operating income and expenses, net, and earnings from operations data for the Corporation and each of its segments for the six months ended June 30, 2005 and 2004. In each case, the data is also stated as a percentage of net sales, of the Corporation or the relevant division, as the case may be.

Earnings from operations include research and development expense. This expense for the Corporation was \$0.3 million for the six months ended June 30, 2005 and 2004, respectively.

	Six Months Ended June 30			
	2005		2004	
	Amount	% of Net Sales	Amount	% of Net Sales
<i>(Dollars in Thousands)</i>				
<b>Net sales:</b>				
Aggregates	\$757,928	100.0	\$649,953	100.0
Specialty Products	61,215	100.0	55,043	100.0
Total	<u>\$819,143</u>	<u>100.0</u>	<u>\$704,996</u>	<u>100.0</u>
<b>Gross profit:</b>				
Aggregates	\$166,918	22.0	\$132,051	20.3
Specialty Products	10,123	16.5	9,775	17.8
Total	<u>\$177,041</u>	<u>21.6</u>	<u>\$141,826</u>	<u>20.1</u>
<b>Selling, general &amp; administrative expenses:</b>				
Aggregates	\$ 58,205	7.7	\$ 59,224	9.1
Specialty Products	5,581	9.1	5,144	9.3
Total	<u>\$ 63,786</u>	<u>7.8</u>	<u>\$ 64,368</u>	<u>9.1</u>
<b>Other operating (income) and expenses, net:</b>				
Aggregates	\$ (4,135)	(0.5)	\$ (2,172)	(0.3)
Specialty Products	(7)	—	543	1.0
Total	<u>\$ (4,142)</u>	<u>(0.5)</u>	<u>\$ (1,629)</u>	<u>(0.2)</u>
<b>Earnings from operations:</b>				
Aggregates	\$112,848	14.9	\$ 75,000	11.5
Specialty Products	4,208	6.9	3,752	6.8
Total	<u>\$117,056</u>	<u>14.3</u>	<u>\$ 78,752</u>	<u>11.2</u>

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS

Second Quarter and Six Months Ended June 30, 2005 and 2004

(Continued)

The following tables present volume and pricing data and shipments data for heritage operations, acquisitions and discontinued operations:

	Six Months Ended June 30, 2005	
	Volume	Pricing
Volume/Pricing Variance (1)		
Heritage Aggregates Operations (2)	7.6%	7.2%
Aggregates Division (3)	8.3%	7.3%

  

	Six Months Ended June 30	
	2005	2004
Shipments (tons in thousands)		
Heritage Aggregates Operations (2)	94,197	87,571
Acquisitions	1,863	—
Divestitures(4)	70	1,180
Aggregates Division (3)	<u>96,130</u>	<u>88,751</u>

(1) Volume/pricing variances reflect the percentage increase/(decrease) from the comparable period in the prior year.

(2) Heritage aggregates operations exclude acquisitions that have not been included in prior-year operations for a full year and divestitures.

(3) Aggregates division includes all acquisitions from the date of acquisition and divested operations through the dates of divestiture.

(4) Divestitures include the tons related to divested operations up to the dates of divestiture.

During the six months ended June 30, 2004, the Corporation recorded expenses of \$1.5 million for a change in estimate primarily related to disputed charges in its Louisiana road paving business. These expenses, which are included in discontinued operations, decreased net earnings for the six months by \$0.02 per diluted share.

LIQUIDITY AND CAPITAL RESOURCES Net cash provided by operating activities during the six months ended June 30, 2005 was \$108.7 million compared with \$51.9 million in the comparable period of 2004. Operating cash flow is generally from earnings, before deducting depreciation, depletion and amortization, offset by working capital requirements. The increase in cash provided by operating activities for the first six months of 2005 as compared with the year-earlier period was primarily due to the Corporation making a voluntary \$32 million contribution to its pension plan in the six months ended June 30, 2004, which reduced operating cash flow. Additionally, earnings were \$30.4 million higher for the first six months of 2005 as compared with the year-earlier period. These factors were partially offset by a higher accounts receivable balance resulting from increased sales, primarily in the last 45 days of the quarter. Depreciation, depletion and amortization were as follows (amounts in millions):

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS

Second Quarter and Six Months Ended June 30, 2005 and 2004

(Continued)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2005	2004	2005	2004
Depreciation	\$32.1	\$30.3	\$63.1	\$61.2
Depletion	1.2	1.5	2.1	2.8
Amortization	1.1	1.4	2.5	2.8
	<u>\$34.4</u>	<u>\$33.2</u>	<u>\$67.7</u>	<u>\$66.8</u>

The seasonal nature of the construction aggregates business impacts quarterly operating cash flow when compared with the year. Full year 2004 net cash provided by operating activities was \$266.8 million, compared with \$51.9 million provided by operations in the first six months of 2004.

During the last six months of 2005, the Corporation expects to make estimated income tax payments of approximately \$54 million, primarily due to higher earnings in 2005.

First six months capital expenditures, exclusive of acquisitions, were \$101.3 million in 2005 and \$70.3 million in 2004. Comparable full-year capital expenditures were \$163.4 million in 2004. Full-year capital spending is expected to approximate \$235 million for 2005, of which approximately \$12 million will be spent by the Hunt Martin joint venture.

In 2005, the Corporation continued its common stock repurchase plan through open-market purchases pursuant to authority granted by its Board of Directors. For the quarter ended June 30, 2005, the Corporation repurchased 599,200 shares at an aggregate cost of \$36.9 million.

On June 30, 2005, the Corporation entered into a \$250 million five-year credit agreement (the "Credit Agreement") with a group of domestic and foreign commercial banks. The Credit Agreement expires in June 2010. The Corporation also reduced the maximum amount of its commercial paper program, which is supported by the Credit Agreement, from \$275 million to \$250 million. Additionally, the Corporation terminated its \$275 million five-year credit agreement that was scheduled to expire in August 2006.

Based on prior performance and current expectations, the Corporation's management believes that cash flows from internally generated funds and its access to capital markets are expected to continue to be sufficient to provide the capital resources necessary to fund the operating needs of its existing businesses, cover debt service requirements, and allow for payment of dividends in 2005.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS

Second Quarter and Six Months Ended June 30, 2005 and 2004

(Continued)

The Corporation may be required to obtain additional levels of financing in order to fund certain strategic acquisitions, if any such opportunities arise. Currently, the Corporation's senior unsecured debt is rated "BBB+" by Standard & Poor's and "A3" by Moody's. The Corporation's commercial paper obligations are rated "A-2" by Standard & Poor's and "P-2" by Moody's. While management believes its credit ratings will remain at an investment-grade level, no assurance can be given that these ratings will remain at the above-mentioned levels.

Contractual Obligations

The Corporation has entered into a purchase agreement for the construction of 780 railcars to be used for transporting aggregates. Generally, the Corporation does not buy railcars, barges or ships, but rather supports its long-term distribution network with leases for these modes of transportation. The Corporation expects to assign the purchase order for the new railcars to a third party and enter into a master lease agreement that will have minimum lease payments totaling approximately \$61.5 million over the life of the leases. Delivery of the railcars is expected to begin in the fourth quarter of 2005 and will continue into 2006.

**ACCOUNTING CHANGES** The accounting changes that currently impact the Corporation are included in Note 11 to the Consolidated Financial Statements.

**TRENDS AND RISKS** The Corporation outlined the trends and risks associated with its aggregates operations in its Annual Report on Form 10-K for the year ended December 31, 2004, filed with the Securities and Exchange Commission on February 25, 2005. Management continues to evaluate its exposure to all operating risks on an ongoing basis.

On July 29, 2005, the House of Representatives and the Senate approved a new 6-year, \$286.5 billion federal highway bill. The Safe, Accountable, Flexible and Efficient Transportation Equity Act — A Legacy for Users (SAFETEA-LU) represents an approximately 35 percent increase over the funding under the previous bill. The provisions of the bill include each state's minimum rate of return on their Highway Trust Fund contributions ramping up from the current rate of 90.5 percent to 92 percent by 2008. President Bush is expected to sign the bill.



MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS

Second Quarter and Six Months Ended June 30, 2005 and 2004

(Continued)

**OUTLOOK 2005** The outlook for the Aggregates business for the remainder of 2005 appears to be positive. Management expects aggregates shipments volume to increase 4.0 percent to 6.0 percent and aggregates pricing to increase 5.5 percent to 7.0 percent. The Magnesia Specialties business is expected to generate between \$19 million and \$22 million in pretax earnings. The Structural Composites business is expected have a pretax loss of between \$10 million and \$12 million in 2005, inclusive of the \$2 million write down recorded in the second quarter. Presently, management believes that the Structural Composites business would require revenue of approximately \$25 million to \$30 million to achieve breakeven operating results.

Management currently expects net earnings per diluted share for 2005 to range from \$3.35 to \$3.55. Third quarter 2005 earnings per diluted share are expected to range from \$1.20 to \$1.35. The significant factors that may affect the Corporation's performance within the earnings range are the volatility of energy prices, control of rising costs of supply parts and wages and benefits, continued strength in residential spending and the weather. The third quarter typically has weather-related exposure due to the Atlantic hurricane season which, based on hurricane activity in July 2005, is expected to be robust. Further, second-half 2004 performance was strong making second-half 2005 comparison more difficult. The third quarter estimated earnings range excludes the impact of any nonrecurring tax benefits.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS

Second Quarter and Six Months Ended June 30, 2005 and 2004

(Continued)

**OTHER MATTERS** If you are interested in Martin Marietta Materials, Inc. stock, management recommends that, at a minimum, you read the Corporation's current annual report and 10-K, 10-Q and 8-K reports to the SEC over the past year. The Corporation's recent proxy statement for the annual meeting of shareholders also contains important information. These and other materials that have been filed with the SEC are accessible through the Corporation's Web site at [www.martinmarietta.com](http://www.martinmarietta.com) and are also available at the SEC's Web site at [www.sec.gov](http://www.sec.gov). You may also write or call the Corporation's Corporate Secretary, who will provide copies of such reports.

Investors are cautioned that all statements in this Quarterly Report that relate to the future involve risks and uncertainties, and are based on assumptions that the Corporation believes in good faith are reasonable but which may be materially different from actual results. Forward-looking statements give the investor our expectations or forecasts of future events. You can identify these statements by the fact that they do not relate only to historical or current facts. They may use words such as "anticipate," "estimate," "expect," "project," "intend," "plan," "believe," and other words of similar meaning in connection with future events or future operating or financial performance. Any or all of our forward-looking statements here and in other publications may turn out to be wrong.

Factors that the Corporation currently believes could cause actual results to differ materially from the forward-looking statements in this Quarterly Report on Form 10-Q include, but are not limited to, the level and timing of federal and state transportation funding; levels of construction spending in the markets the Corporation serves; unfavorable weather conditions, particularly Atlantic hurricane activity; fuel costs; wage inflation and increasing employee benefits' impact on labor costs; continued increases in the cost of repair and supply parts; transportation availability and costs; continued strength in the steel industry markets served by the Corporation's Magnesia Specialties business; successful development and implementation of the structural composite technological process and commercialization of strategic products for specific market segments; and other risk factors listed from time to time found in the Corporation's filings with the Securities and Exchange Commission. Other factors besides those listed here may also adversely affect the Corporation and may be material to the Corporation. The Corporation assumes no obligation to update any forward-looking statements.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND  
RESULTS OF OPERATIONS

Second Quarter and Six Months Ended June 30, 2005 and 2004

(Continued)

INVESTOR ACCESS TO COMPANY FILINGS Shareholders may obtain, without charge, a copy of Martin Marietta Materials' Annual Report on Form 10-K, as filed with the Securities and Exchange Commission for the fiscal year ended December 31, 2004, by writing to:

Martin Marietta Materials, Inc.  
Attn: Corporate Secretary  
2710 Wycliff Road  
Raleigh, North Carolina 27607-3033

Additionally, Martin Marietta Materials' Annual Report, press releases and filings with the Securities and Exchange Commission, including Forms 10-K, 10-Q, 8-K and 11-K, can generally be accessed via the Corporation's Web site. Filings with the Securities and Exchange Commission accessed via the Web site are available through a link with the Electronic Data Gathering, Analysis, and Retrieval ("EDGAR") system. Accordingly, access to such filings is available upon EDGAR placing the related document in its database. Investor relations contact information is as follows:

Telephone: (919) 783-4658  
Email: [investors@martinmarietta.com](mailto:investors@martinmarietta.com)  
Web site address: [www.martinmarietta.com](http://www.martinmarietta.com)

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Corporation's operations are highly dependent upon the interest rate-sensitive construction and steelmaking industries. Consequently, these marketplaces could experience lower levels of economic activity in an environment of rising interest rates or escalating costs. Aside from these inherent risks from within its operations, the Corporation's earnings are affected also by changes in short-term interest rates, as a result of its temporary cash investments, including money market funds and overnight investments in Eurodollars; investments in variable rate demand notes; interest rate swaps; any outstanding commercial paper obligations; and defined benefit pension plans.

*Interest Rate Swaps.* In August 2003, the Corporation entered into interest rate swap agreements (the "Swaps") for interest related to \$100 million of the \$200 million Notes due in 2008 to increase the percentage of its long-term debt that bears interest at a variable rate. The Swaps are fair value hedges designed to hedge against changes in the fair value of the Notes due to changes in LIBOR, the designated benchmark interest rate. The terms of the Swaps include the Corporation receiving a fixed annual interest rate of 5.875% and paying a variable annual interest rate based on six-month LIBOR plus 1.50%.

The Corporation is required to record the fair value of the Swaps and the change in the fair value of the related Notes in its consolidated balance sheet. In accordance with Statement of Financial Accounting Standards No. 133, *Accounting for Derivative Instruments and Hedging Activities*, no gain or loss is recorded for the changes in the fair value of the Swaps or the debt. At June 30, 2005, the fair value of the Swaps is \$0.6 million.

As a result of the Swaps, the Corporation has increased interest rate risk associated with changes in the LIBOR rate. A hypothetical decrease in interest rates of 1% would decrease annual interest expense by \$1 million and also increase the fair value of the debt covered by the Swaps by approximately \$3 million. A hypothetical increase in interest rates of 1% would increase annual interest expense by \$1 million and also decrease the fair value of the debt covered by the Swaps by approximately \$3 million.

*Commercial Paper Obligations.* The Corporation has a \$250 million commercial paper program in which borrowings bear interest at a variable rate based on LIBOR. At June 30, 2005, there were no outstanding commercial paper borrowings. Due to commercial paper borrowings bearing interest at a variable rate, the Corporation has interest rate risk when such debt is outstanding.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

*Pension Expense.* The Corporation sponsors noncontributory defined benefit pension plans that cover substantially all employees. Therefore, the Corporation's results of operations are affected by its pension expense. Assumptions that affect this expense include the discount rate and the expected long-term rate of return on assets. The selection of the discount rate is based on the yields on high quality, fixed income investments. The selection of the expected long-term rate of return on assets is based on general market conditions and related returns on a portfolio of investments. Therefore, the Corporation has interest rate risk associated with these factors. The impact of hypothetical changes in these assumptions on the Corporation's annual pension expense is discussed in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2004, filed with the Securities and Exchange Commission on February 25, 2005.

*Aggregate Interest Rate Risk.* The pension expense for 2005 is calculated based on assumptions selected at December 31, 2004. Therefore, interest rate risk in 2005 is limited to the potential effect related to the interest rate swaps and outstanding commercial paper. Assuming no commercial paper is outstanding, which is consistent with the June 30, 2005 balance, the aggregate effect of a hypothetical 1% increase in interest rates would increase interest expense and decrease pretax earnings by \$1 million.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

Item 4. Controls and Procedures

As of June 30, 2005, an evaluation was performed under the supervision and with the participation of the Corporation's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and the operation of the Corporation's disclosure controls and procedures. Based on that evaluation, the Corporation's management, including the Chief Executive Officer and Chief Financial Officer, concluded that the Corporation's disclosure controls and procedures were effective as of June 30, 2005.

On April 1, 2005, the Corporation converted certain financial accounting systems of the businesses acquired in the 1998 acquisition of Redland Stone Products Company, which are currently a part of the Southwest Division, to the Corporation's enterprise-wide information system solution. Management believes that the conversion of these financial accounting systems has provided a more centralized system of internal control over financial reporting for these businesses. In addition, the Corporation expects further conversion of its information systems to occur during the balance of the year.

There have been no significant changes in the Corporation's internal controls or in other factors that could significantly affect the internal controls subsequent to June 30, 2005.

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q  
For the Quarter Ended June 30, 2005

PART II — OTHER INFORMATION

Item 1. Legal Proceedings.

Reference is made to *Part I, Item 3. Legal Proceedings* of the Martin Marietta Materials, Inc. Annual Report on Form 10-K for the year ended December 31, 2004.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

ISSUER PURCHASES OF EQUITY SECURITIES

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet be Purchased Under the Plans or Programs
April 1, 2005 — April 30, 2005	180,000	\$56.68	180,000	2,843,200
May 1, 2005 — May 31, 2005	180,000	\$60.46	180,000	2,663,200
June 1, 2005 — June 30, 2005	239,200	\$65.94	239,200	2,424,000
Total	599,200	\$61.51	599,200	2,424,000

The Corporation's initial stock repurchase program, which authorized the repurchase of 2.5 million shares of common stock, was announced in a press release dated May 6, 1994, and has been updated as appropriate. The program does not have an expiration date.

Item 4. Submission of Matters to Vote of Security Holders.

At the Annual Meeting of Shareholders held on May 24, 2005, the shareholders of Martin Marietta Materials, Inc.:

- (a) Elected Sue W. Cole, William B. Sansom and Stephen P. Zelnak, Jr. to the Board of Directors of the Corporation to terms expiring at the Annual Meeting of Shareholders in the year 2008; and elected Laree E. Perez to the Board of Directors of the Corporation to a term expiring at the Annual Meeting of Shareholders in the year 2007. The following table sets forth the votes for each director.

	Votes Cast For	Withheld
Sue W. Cole	41,504,099	261,964
Laree E. Perez	41,509,992	256,071
William B. Sansom	40,909,260	856,803
Stephen P. Zelnak, Jr.	41,010,258	755,805

MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q  
For the Quarter Ended June 30, 2005

PART II — OTHER INFORMATION  
(Continued)

Item 5. Other Information.

On April 13, 2005, the Corporation announced that it expected first quarter earnings in a range of \$0.10 to \$0.15 per diluted share. The Corporation also announced that it would release its financial results for the first quarter ended March 31, 2005 on May 2, 2005.

On May 2, 2005, the Corporation reported financial results for the first quarter ended March 31, 2005.

On May 24, 2005, the Corporation announced that the Board of Directors declared a quarterly cash dividend of \$0.20 per common share payable on June 30, 2005 to shareholders of record at the close of business on June 1, 2005.

On May 26, 2005, the Corporation announced that the Board of Directors elected David G. Maffucci to serve as a director of the Corporation.

On May 31, 2005, the Corporation announced that Senior Vice President and Chief Financial Officer, Janice K. Henry, would retire in 2006. The Board of Directors elected Vice President and Controller, Anne H. Lloyd, to serve as the Corporation's Chief Financial Officer effective June 1, 2005.

On July 20, 2005, the Corporation announced that it expected second quarter earnings in a range of \$1.27 to \$1.30 per diluted share. The Corporation also announced that it would release its financial results for the second quarter ended June 30, 2005 on August 1, 2005.

On August 1, 2005, the Corporation reported financial results for the second quarter ended June 30, 2005.



MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q  
For the Quarter Ended June 30, 2005

PART II — OTHER INFORMATION  
(Continued)

Item 6. Exhibits.

Exhibit No.	Document
10.01	Form of Option Award Agreement Under the Martin Marietta Materials, Inc. Amended and Restated Stock-Based Award Plan
10.02	Form of Restricted Stock Unit Agreement Under the Martin Marietta Materials, Inc. Amended and Restated Stock-Based Award Plan
11.01	Martin Marietta Materials, Inc. and Consolidated Subsidiaries Computation of Earnings per Share for the Three and Six Months Ended June 30, 2005 and 2004
31.01	Exhibit — Regulation FD Disclosure — Written Statement dated August 3, 2005 of Chief Executive Officer pursuant to Securities and Exchange Act of 1934 rule 13a-14 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.02	Exhibit — Regulation FD Disclosure — Written Statement dated August 3, 2005 of Chief Financial Officer pursuant to Securities and Exchange Act of 1934 rule 13a-14 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.01	Exhibit — Regulation FD Disclosure — Written Statement dated August 3, 2005 of Chief Executive Officer required by 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.02	Exhibit — Regulation FD Disclosure — Written Statement dated August 3, 2005 of Chief Financial Officer required by 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002



MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

FORM 10-Q

For the Quarter Ended June 30, 2005

EXHIBIT INDEX

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MARTIN MARIETTA MATERIALS, INC.

FORM OF OPTION AWARD AGREEMENT

THIS OPTION AWARD AGREEMENT, made as of \_\_\_\_\_, between Martin Marietta Materials, Inc., a North Carolina corporation (the "Corporation"), and \_\_\_\_\_ (the "Employee").

**1. GRANT**

Pursuant to the Martin Marietta Materials, Inc. Amended and Restated Stock-Based Award Plan (the "Plan"), the Corporation hereby grants the Employee the option to purchase \_\_\_\_\_ shares of Martin Marietta Materials, Inc. common stock, \$0.01 par value per share ("Stock") (the option to purchase any one share of stock hereunder is referred to as an "Option"), subject to the terms and conditions contained in this Award Agreement and the Plan, a copy of which is enclosed herewith and made a part hereof with the same effect as if set forth herein. The terms "Option" and "Options" as used in this Award Agreement refer only to the Options awarded to you under this Award Agreement.

**2. EXERCISE RIGHTS**

Subject to the Employee's continued employment with the Corporation on the vesting date for any installment, except as provided in Section 6 herein, the Options granted hereby shall vest and become exercisable in installments as follows:

<u>Exercise Date</u>	<u>Number of Shares First Exercisable (Vesting Date)</u>
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Notwithstanding the foregoing, upon the occurrence of a change in control of the Corporation as set forth in Section 11 hereof, these Options shall become fully vested and exercisable without limitation.

**3. TRANSFERABLE ONLY UPON DEATH**

These Options shall not be assignable or transferable by the Employee except by will or the laws of descent and distribution and shall be exercisable during the Employee's lifetime only by such Employee or, if legally incapacitated, by his or her guardian or authorized representative.

**4. OPTION PRICE**

The per share exercise price of the Options granted hereunder is \$ \_\_\_\_\_, subject to adjustment under the Plan. The exercise price must be paid in cash or its equivalent.

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## 5. TERM

Once an Option becomes exercisable pursuant to Section 2 herein, subject to early expiration upon termination of employment as set forth in Section 6 below, it shall remain exercisable until, but not including, \_\_\_\_\_ (the "Expiration Date"). Any portion of this Option that is not exercised prior to the Expiration Date shall be automatically canceled on the Expiration Date.

## 6. TERMINATION, RETIREMENT, DISABILITY OR DEATH

### (a) Termination

If the Employee's employment with the Corporation is terminated for any reason other than Early Retirement, Normal Retirement, Disability (each, as defined below) or death, whether by the Employee or by the Corporation, and in the latter case whether with or without cause, then (i) Options which are not vested on the effective date of such termination shall expire upon such termination and (ii) those Options which are vested on the effective date of such termination shall expire ninety (90) calendar days thereafter.

### (b) Early Retirement

If the Employee retires from the Corporation prior to reaching age 62 but on or after reaching age 55 under circumstances that qualify for early retirement in accordance with the terms of the Martin Marietta Materials, Inc. Pension Plan ("Early Retirement"), then (i) Options which are not vested on the effective date of such Early Retirement shall expire upon such termination and (ii) those Options which are vested on the effective date of such Early Retirement shall expire ninety (90) calendar days thereafter; provided, however, that, the Management Development and Compensation Committee of the Board of Directors of the Corporation (the "Committee") or (for persons not subject to Section 16 of the Securities Exchange Act of 1934, as amended) the Board of Directors or the Chief Executive Officer may, in its or his sole discretion, as applicable, determine to treat such Early Retirement as a Normal Retirement hereunder, in which case all outstanding Options shall remain outstanding until the Expiration Date, unaffected by such Early Retirement, and any such unvested Options shall continue to vest pursuant to the terms herein; provided, however, that any such determination to treat Early Retirement as a Normal Retirement hereunder shall be made only after consideration of the implications of such determination under Section 409A of the Internal Revenue Code of 1986, as amended ("Section 409A").

### (c) Normal Retirement or Disability

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If the Employee retires from the Corporation after reaching age 62 under circumstances that qualify for normal retirement in accordance with the terms of the Martin Marietta Materials, Inc. Pension Plan (“Normal Retirement”) or ceases active employment with the Corporation as the result of a disability under circumstances entitling the Employee to the commencement of benefits under a long-term disability plan maintained by the Corporation (a “Disability”), then all outstanding Options shall remain outstanding until the Expiration Date, unaffected by such Normal Retirement or Disability and any such unvested Options shall continue to vest pursuant to the terms herein.

(d) Death

If the Employee dies, without regard to whether the Employee was at the time of death still in the employ of the Corporation, then all outstanding unvested Options shall immediately become fully vested and exercisable. Following the death of the Employee, all outstanding Options shall expire one (1) year following the date of the Employee’s death. In such event, the Options may be exercised by the authorized representative of the Employee’s estate.

**7. LIMITATIONS ON EXERCISE**

Notwithstanding any other provisions herein, no Option may be exercised under any circumstances on or after the Expiration Date. In addition, the Options granted hereunder must be exercised in increments of 100 unless fewer than 100 Options remain exercisable in this specific option grant.

**8. MANNER OF EXERCISE**

These Options may be exercised, in whole or in part, by delivery of a written notice of exercise to the Corporation, in a form satisfactory to the Committee, specifying the number of shares as to which the Options are being exercised, subject to the limitation in Section 7 hereof. Full payment of the exercise price for the Options that are being exercised must accompany the notice of exercise. Payment accompanying the notice of exercise must be made in cash or its equivalent (including personal check).

**9. EMPLOYEE’S REPRESENTATION**

The Employee acknowledges that the obligation of the Corporation to deliver Stock or otherwise consummate the exercise of any Option upon the delivery of a written notice of exercise is subject to all applicable laws, rules, and regulations, and to such approvals by governmental agencies as may be required. Notwithstanding any terms or conditions herein to the contrary, the Corporation shall be under no obligation to offer to sell or to sell and shall be prohibited from offering to sell or selling any shares of Stock pursuant to the exercise of any Option hereunder unless such shares have been properly registered for sale pursuant to the Securities Exchange Act of 1933, as amended (the “Securities Act”), with the Securities and

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Exchange Commission or unless the Corporation has received the advice of counsel, satisfactory to the Corporation, that such shares may be offered or sold without such registration pursuant to an available exemption therefrom and the terms and conditions of such exemption have been fully complied with. The Company shall be under no obligation to register for sale or resale under the Securities Act any of the shares of Stock to be offered or sold hereunder. If the shares of Stock offered for sale or sold hereunder are offered or sold pursuant to an exemption from registration under the Securities Act, the Corporation may restrict the transfer of such shares and may legend the Stock certificates representing such shares in such manner as it deems advisable to ensure the availability of any such exemption. The Employee or other person exercising these Options may be required to make such representations, enter into such agreements and undertakings, including but not limited to execution of stock powers, and furnish such information and other documents as the Corporation may consider appropriate and in compliance with applicable law.

#### **10. TAX WITHHOLDING**

At the time of exercise, the Corporation will withhold applicable taxes as required by law. The Employee must pay the withholding tax in cash at the time of exercise, or, subject to the continuing approval of the Committee, may elect to have shares applied to satisfy the withholding obligation. If the Employee is an Insider, the Employee's ability to elect to satisfy his/her withholding obligations by applying shares may be limited by the federal securities laws. To the extent that cash is not timely tendered, the Employee will be deemed to have elected to pay the withholding tax in Stock. If the Employee is an Insider, in situations where the federal securities laws limit the Employee's ability to elect such treatment, having such treatment deemed to occur may have adverse consequences. Stock tendered in satisfaction of the withholding obligation will be valued at the Fair Market Value determined by the closing price as of the most recent closing prior to exercise as such closing price is reported in the Wall Street Journal. Withholding will be at the minimum rate prescribed by law; therefore, the Employee may owe additional taxes as a result of the exercise of an Option. An Employee who is paying the withholding tax in cash may pay the withholding at greater than the minimum rate. An Employee who elects to have shares applied to satisfy the withholding obligation may not request tax to be withheld at greater than the minimum rate.

#### **11. CHANGE IN CONTROL**

In the event of a change in control of the Corporation, as defined in Section 11 of the Plan, then the vesting date of all outstanding Options shall be accelerated so as to cause all outstanding Options to be exercisable.

#### **12. AMENDMENT AND TERMINATION OF PLAN OR AWARDS**

As provided in Section 8 of the Plan, subject to certain limitations contained within Section 8, the Board of Directors may at any time amend, suspend or discontinue the Plan and the

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Committee may at any time alter or amend all Award Agreements under the Plan. Notwithstanding Section 8 of the Plan, no such amendment, suspension or discontinuance of the Plan or alteration or amendment of this Award Agreement shall, except with your express written consent, adversely affect any Option granted under this Award Agreement; provided, however, that the Board of Directors or the Committee may amend the Plan or this Award Agreement to the extent it deems appropriate to cause this Agreement or the Options hereunder to comply with Section 409A (including the distribution requirements thereunder) or be exempt from Section 409A or the tax penalty under Section 409A(a)(1)(B).

### **13. EXECUTION OF AWARD AGREEMENT**

No Option granted under this Award Agreement is exercisable nor is this Award Agreement enforceable until this Award Agreement has been fully executed by this Corporation and the Employee. By executing this Award Agreement, the Employee shall be deemed to have accepted and consented to any action taken under the Plan by the Committee, the Board of Directors or their delegates.

### **14. MISCELLANEOUS**

- (a) For the purpose of calculating the expiration date of Options granted under this Award Agreement, all Options will be deemed to expire at 4:30 p.m. Eastern Time on the day of expiration. Further, if the day an Option would otherwise expire is not a business day then such Options will be deemed to expire at 4:30 p.m. Eastern Time on the next succeeding business day. For this purpose, the term business day shall be deemed to mean a day upon which the Corporation is conducting business.
  - (b) If the Employee is on an approved leave of absence, he or she will be considered as still in the employ of the Corporation unless otherwise provided in an agreement between the Employee and the Corporation.
  - (c) Nothing contained in this Award Agreement or in any Option granted hereunder shall confer upon the Employee any right of continued employment by the Corporation, expressed or implied, nor limit in any way the right of the Corporation to terminate the Employee's employment at any time.
  - (d) The Employee or the person or persons to whom the Employee's rights under this Option shall have passed by will or by the laws of descent and distribution, as the case may be, shall have no rights as a shareholder with respect to any securities covered by this Award Agreement until the date the Employee becomes the holder of record.
  - (e) Except as provided under Section 6(d) herein or as otherwise provided or allowed in the Plan, neither these Options nor any of the rights or obligations hereunder shall be assigned or delegated by either party hereto.
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**15. NOTICES**

Notices and all other communications provided for in this Award Agreement shall be in writing and shall be deemed to have been duly given when personally delivered or when mailed by United States overnight mail, postage prepaid, addressed as follows:

If to the Employee, to the address set forth in the first paragraph in this Award Agreement.

If to the Corporation, to:

Martin Marietta Materials, Inc.  
2710 Wycliff Road  
Raleigh, North Carolina 27607

Attn: Corporate Secretary

or to such other address or such other person as the Employee or the Corporation shall designate in writing in accordance with this Section 15, except that notices regarding changes in notices shall be effective only upon receipt.

**16. GOVERNING LAW**

This Award Agreement shall be governed by the laws of the State of North Carolina.

IN WITNESS WHEREOF, the Corporation has caused this Award Agreement to be executed and the Employee has hereunto set his hand as of the day and year first above written.

**Martin Marietta Materials, Inc.**

By: \_\_\_\_\_  
Corporate Secretary

**Employee**

\_\_\_\_\_  
Employee's Signature

MARTIN MARIETTA MATERIALS, INC.

FORM OF RESTRICTED STOCK UNIT AGREEMENT

THIS RESTRICTED STOCK UNIT AGREEMENT (the "Award Agreement"), made as of \_\_\_\_\_, between Martin Marietta Materials, Inc., a North Carolina corporation (the "Corporation"), and \_\_\_\_\_ (the "Employee").

**1. GRANT**

Pursuant to the Martin Marietta Materials, Inc. Amended and Restated Stock-Based Award Plan (the "Plan"), the Corporation hereby grants the Employee \_\_\_\_\_ Restricted Stock Units on the terms and conditions contained in this Award Agreement, and subject to the terms and conditions of the Plan. The term "Restricted Stock Unit" or "Unit(s)" as used in this Award Agreement refers only to the Restricted Stock Units awarded to the Employee under this Award Agreement.

**2. GRANT DATE**

The Grant Date is \_\_\_\_\_.

**3. RESTRICTION PERIOD**

Subject to the terms and conditions hereof and of the Plan, the restriction period begins on the Grant Date and ends on \_\_\_\_\_ (the "Vesting Date").

**4. DIVIDEND EQUIVALENTS**

On each date that dividends are paid (each a "Dividend Payment Date") on shares of the Corporation's common stock, par value \$0.01 per share (the "Common Stock") with respect to which the record date (the "Record Date") also occurs during the Restriction Period, the Corporation will credit to an account for the Employee an amount equal to the dividend paid on a share of the Common Stock multiplied by the number of Restricted Stock Units. These dividend equivalent amounts shall be paid to the Employee quarterly on each March 31, June 30, September 30 and December 31 during the Restriction Period; provided, however, that if any such date falls on a non-business day, such payment will be made on the business day immediately prior to such date. Any remaining dividend equivalent amounts credited to the account of the Employee on the date that the Restricted Stock Units are converted to shares of Common Stock, or subsequently credited to such account with respect to a Record Date that occurs during the Restriction Period, shall be paid to the Employee on the next successive Dividend Payment Date. The dividend equivalent amounts shall be paid from the general assets of the Corporation and shall be treated and reported as additional compensation for the year in which payment is made.

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## 5. AWARD PAYOUT

Unless forfeited or converted and paid earlier as provided in Section 7 below, the Restricted Stock Units granted hereunder will vest (“Vest”) and be converted into shares of Common Stock and delivered to the Employee as soon as practicable following the Vesting Date (but in no event later than 60 days following the Vesting Date) provided that the Employee is employed by the Corporation on the Vesting Date. The vesting and conversion from Units to Common Stock will be one Unit for one share of Common Stock.

## 6. TRANSFERABLE ONLY UPON DEATH

This Restricted Stock Unit grant shall not be assignable or transferable by the Employee except by will or the laws of descent and distribution.

## 7. TERMINATION, RETIREMENT, DISABILITY OR DEATH

- (a) Termination. If the Employee’s employment with the Corporation is terminated prior to the Vesting Date for any reason other than on account of death, Disability or Retirement (in each case, as defined below), whether by the employee or by the Corporation, and in the latter case whether with or without cause, then the Units will be forfeited upon such termination.
  - (b) Retirement or Disability. If the Employee’s employment with the Corporation is terminated prior to the Vesting Date upon Retirement (as defined below) or as the result of a disability under circumstances entitling the Employee to the commencement of benefits under a long-term disability plan maintained by the Corporation (“Disability”), then the restriction period shall be accelerated so as to cause all outstanding units to be converted to shares of Common Stock; provided, however, that in the case of the Employee’s termination on account of Retirement or Disability, if the Vesting Date occurs following such termination but before the date which is six months following such termination, the Vesting Date shall be postponed until the date that is six months following such termination, but only to the extent that the Employee is determined by the Corporation to be a “specified employee” within the meaning of Section 409A the Internal Revenue Code of 1986, as amended (“Section 409A) on the date of such termination. “Retirement” is defined as termination of employment with the Corporation after reaching age 62 under circumstances that qualify for normal retirement in accordance with the Martin Marietta Materials, Inc. Pension Plan; provided, that, the Management Development and Compensation Committee of the Board of Directors may in its sole discretion classify an Employee’s termination of employment as Retirement under other circumstances.
  - (c) Death. If, prior to the Vesting Date, the Employee dies while employed by the Corporation or after termination by reason of Disability, then the Restriction Period shall lapse and the Vesting Period shall be accelerated and all outstanding
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Units shall be converted into shares of Common Stock and delivered to the Employee's estate or beneficiary.

- (d) Committee Negative Discretion. The Management Development and Compensation Committee of the Board of Directors may in its sole discretion decide to reduce or eliminate any amount otherwise payable with respect to an award under Sections 7(b) or 7(c).

## **8. TAX WITHHOLDING**

At the time Units are converted into shares of Common Stock and delivered to the Employee, the Employee will recognize ordinary income equal to the fair market value of the common shares received. The Corporation shall withhold applicable taxes as required by law at the time of such Vesting by deducting shares of Common Stock from the payment to satisfy the obligation prior to the delivery of the certificates for shares of Common Stock. Withholding will be at the minimum rates prescribed by law; therefore, the Employee may owe additional taxes as a result of the distribution. The Employee may not request tax to be withheld at greater than the minimum rate. If the Employee terminates employment on account of Disability or Retirement and the Units are not forfeited, the Corporation may require the Employee to pay to the Corporation or withhold from the Employee's compensation, by canceling Units or otherwise, an amount equal to satisfy the obligation to withhold federal employment taxes as required by law.

## **9. CHANGE IN CONTROL**

In the event of a change in control of the Corporation, as defined in Section 11 of the Plan, the Restriction Period of all outstanding Units shall lapse and the Vesting Date shall be accelerated and all outstanding Units to convert to shares of Common Stock.

## **10. AMENDMENT AND TERMINATION OF PLAN OR AWARDS**

As provided in Section 8 of the Plan, subject to certain limitations contained within Section 8, the Board of Directors may at any time amend, suspend or discontinue the Plan and the Management Development and Compensation Committee of the Board of Directors may at any time alter or amend all Award Agreements under the Plan. Notwithstanding Section 8 of the Plan, no such amendment, suspension or discontinuance of the Plan or alteration or amendment of this Award Agreement shall accelerate any distribution under the Plan or, except with the Employee's express written consent, adversely affect any Restricted Stock Unit granted under this Award Agreement; provided, however, that the Board of Directors or the Management Development and Compensation Committee may amend the Plan or this Award Agreement to the extent it deems appropriate to cause this Agreement or the Units hereunder to comply with Section 409A of the Internal Revenue Code of 1986, as amended ("Section 409A") (including the distribution requirements thereunder) or be exempt from Section 409A or the tax penalty under Section 409A(a)(1)(B).

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## 11. EXECUTION OF AWARD AGREEMENT

No Restricted Stock Unit granted under this Award Agreement is distributable nor is this Award Agreement enforceable until this Award Agreement has been fully executed by the Corporation and the Employee. By executing this Award Agreement, the Employee shall be deemed to have accepted and consented to any action taken under the Plan by the Management Development and Compensation Committee, the Board of Directors or their delegates.

## 12. MISCELLANEOUS

- (a) Nothing contained in the Award Agreement confers on the Employee the rights of a shareholder with respect to this Restricted Stock Unit award during the Restriction Period.
- (b) For purposes of this Award Agreement, the Employee will be considered to be in the employ of the Corporation during an approved leave of absence unless otherwise provided in an agreement between the Employee and the Corporation.
- (c) Nothing contained in this Award Agreement or in any Restricted Stock Unit granted hereunder shall confer upon any Employee any right of continued employment by the Corporation, expressed or implied, nor limit in any way the right of the Corporation to terminate the Employee's employment at any time.
- (d) Except as provided under Section 6 herein, neither these Units nor any of the rights or obligations hereunder shall be assigned or delegated by either party hereto.

## 13. NOTICES

Notices and all other communications provided for in this Award Agreement shall be in writing and shall be deemed to have been duly given when personally delivered or when mailed by overnight mail courier service, postage prepaid, addressed as follows:

If to the Employee, to the address set forth  
in the first paragraph in this Award Agreement.

If to the Corporation, to:

Martin Marietta Materials, Inc.  
2710 Wycliff Road  
Raleigh, NC 27607  
Fax: (919) 783-4535

Attn: Corporate Secretary

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or to such other address or such other person as the Employee or the Corporation shall designate in writing in accordance with this Section 13, except that notices regarding changes in notices shall be effective only upon receipt.

**14. GOVERNING LAW**

This Award Agreement shall be governed by the laws of the State of North Carolina.

IN WITNESS WHEREOF, the Corporation has caused this Award Agreement to be executed and the Employee has hereunto set his hand as of the day and year first above written.

**MARTIN MARIETTA MATERIALS, INC.**

By: \_\_\_\_\_  
Corporate Secretary

**EMPLOYEE**

By: \_\_\_\_\_  
Employee's Signature

## MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

## COMPUTATION OF EARNINGS PER SHARE

For the Three and Six Months Ended June 30, 2005 and 2004  
(Dollars in Thousands, Except Per Share Data)

	Three Months Ended June 30	
	2005	2004
Earnings from continuing operations	\$ 61,607	\$ 44,983
Loss on discontinued operations	(135)	(268)
Net earnings	<u>\$ 61,472</u>	<u>\$ 44,715</u>
Reconciliation of denominators for basic and diluted earnings per share computations:		
Basic weighted average number of common shares	46,569,420	48,210,140
Effect of dilutive employee and director awards	604,226	360,504
Diluted weighted average number of common shares and assumed conversions	<u>47,173,646</u>	<u>48,570,644</u>
Net earnings (loss) per common share:		
Basic from continuing operations	\$ 1.32	\$ 0.94
Discontinued operations	—	(0.01)
	<u>\$ 1.32</u>	<u>\$ 0.93</u>
Diluted from continuing operations	\$ 1.30	\$ 0.93
Discontinued operations	—	(0.01)
	<u>\$ 1.30</u>	<u>\$ 0.92</u>

## MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

## COMPUTATION OF EARNINGS PER SHARE

For the Three and Six Months Ended June 30, 2005 and 2004  
(Dollars in Thousands, Except Per Share Data)

	Six Months Ended June 30	
	2005	2004
Earnings from continuing operations	\$ 69,906	\$ 41,089
Loss on discontinued operations	(1,357)	(2,919)
Net earnings	<u>\$ 68,549</u>	<u>\$ 38,170</u>
Reconciliation of denominators for basic and diluted earnings per share computations:		
Basic weighted average number of common shares	46,814,271	48,271,457
Effect of dilutive employee and director awards	640,190	408,142
Diluted weighted average number of common shares and assumed conversions	<u>47,454,461</u>	<u>48,679,599</u>
Net earnings (loss) per common share:		
Basic from continuing operations	\$ 1.49	\$ 0.85
Discontinued operations	(0.03)	(0.06)
	<u>\$ 1.46</u>	<u>\$ 0.79</u>
Diluted from continuing operations	\$ 1.47	\$ 0.84
Discontinued operations	(0.03)	(0.06)
	<u>\$ 1.44</u>	<u>\$ 0.78</u>



**CERTIFICATION PURSUANT TO SECURITIES AND EXCHANGE ACT OF 1934  
RULE 13a-14 AS ADOPTED PURSUANT TO SECTION 302 OF SARBANES-OXLEY  
ACT OF 2002**

I, Stephen P. Zelnak, Jr., Chief Executive Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Martin Marietta Materials, Inc.;
  2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
  3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
  4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
    - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
    - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
    - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
    - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
-

5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 3, 2005

By: /s/ Stephen P. Zelnak, Jr.

Stephen P. Zelnak, Jr.

Chairman and Chief Executive Officer

**CERTIFICATION PURSUANT TO SECURITIES AND EXCHANGE ACT OF 1934  
RULE 13a-14 AS ADOPTED PURSUANT TO SECTION 302 OF SARBANES-OXLEY  
ACT OF 2002**

I, Anne H. Lloyd, Chief Financial Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Martin Marietta Materials, Inc.;
  2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
  3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
  4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
    - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
    - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
    - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
    - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
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5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a. All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 3, 2005

By: /s/ Anne H. Lloyd

Anne H. Lloyd  
Chief Financial Officer

**Written Statement Pursuant to 18 U.S.C. 1350,  
As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report on Form 10-Q for the period ended June 30, 2005 (the "Report") of Martin Marietta Materials, Inc. (the "Registrant"), as filed with the Securities and Exchange Commission on the date hereof, I, Stephen P. Zelnak, Jr., the Chief Executive Officer of the Registrant certify, to the best of my knowledge, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

/s/ Stephen P. Zelnak, Jr.

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Stephen P. Zelnak, Jr.

Chief Executive Officer

Dated: August 3, 2005

A signed original of this written statement required by Section 906 has been provided to Martin Marietta Materials, Inc. and will be retained by Martin Marietta Materials, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

**Written Statement Pursuant to 18 U.S.C. 1350,  
As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report on Form 10-Q for the period ended June 30, 2005 (the "Report") of Martin Marietta Materials, Inc. (the "Registrant"), as filed with the Securities and Exchange Commission on the date hereof, I, Anne H. Lloyd, the Chief Financial Officer of the Registrant certify, to the best of my knowledge, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

/s/ Anne H. Lloyd  
Anne H. Lloyd  
Chief Financial Officer

Dated: August 3, 2005

A signed original of this written statement required by Section 906 has been provided to Martin Marietta Materials, Inc. and will be retained by Martin Marietta Materials, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.