# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# **FORM 10-K**

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 $\checkmark$ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT **OF 1934** 

For the fiscal year ended December 31, 2008

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TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE 0 **ACT OF 1934** 

For the transition period from to

Commission file number 1-12744

# MARTIN MARIETTA MATERIALS, INC.

(Exact name of registrant as specified in its charter)

**North Carolina** 

(State or other jurisdiction of incorporation or organization)

56-1848578 (I.R.S. Employer Identification No.)

2710 Wycliff Road, Raleigh, North Carolina

(Address of principal executive offices)

27607-3033 (Zip Code)

(919) 781-4550

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on which registered New York Stock Exchange

Common Stock (par value \$.01 per share) (including rights attached thereto)

Securities registered pursuant to Section 12(g) of the Act:

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes ☑ No o

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act.

Yes o No ✓

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☑

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  $\square$ 

Accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

No ☑ Yes o

As of June 30, 2008, the last business day of the registrant's most recently completed second fiscal quarter, the aggregate market value of the registrant's common stock held by non-affiliates of the registrant was \$1,429,037,827 based on the closing sale price as reported on the New York Stock Exchange.

Indicate the number of shares outstanding of each of the issuer's classes of common stock on the latest practicable date.

Class

Outstanding at February 10, 2009

Common Stock, \$.01 par value per share

41,406,842 shares

### DOCUMENTS INCORPORATED BY REFERENCE

Document

Parts Into Which Incorporated Parts I, II, and IV

Excerpts from Annual Report to Shareholders for the Fiscal Year Ended December 31, 2008 (Annual Report)

Part III

Proxy Statement for the Annual Meeting of Shareholders to be held May 27, 2009 (Proxy Statement)

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#### PART I

#### **ITEM 1. BUSINESS**

#### General

Martin Marietta Materials, Inc. (the "Company") is a leading producer of aggregates for the construction industry, including infrastructure, commercial, agricultural, and residential. The Company also has a Specialty Products segment that manufactures and markets magnesia-based chemical products used in industrial, agricultural, and environmental applications; dolomitic lime sold primarily to the steel industry; and structural composite products. In 2008, the Company's Aggregates business accounted for 91% of the Company's total net sales, and the Company's Specialty Products segment accounted for 9% of the Company's total net sales.

The Company was formed in 1993 as a North Carolina corporation to serve as successor to the operations of the materials group of the organization that is now Lockheed Martin Corporation. An initial public offering of a portion of the Company's Common Stock was completed in 1994, followed by a tax-free exchange transaction in 1996 that resulted in 100% of the Company's Common Stock being publicly traded.

Initially, the Company's aggregates operations were predominantly in the Southeast, with additional operations in the Midwest. In 1995, the Company started its geographic expansion with the purchase of an aggregates business that included an extensive waterborne distribution system along the East and Gulf Coasts and the Mississippi River. Smaller acquisitions that year, including the acquisition of the Company's granite operations on the Strait of Canso in Nova Scotia, complemented the Company's new coastal distribution network.

Subsequent acquisitions in 1997 and 1998 expanded the Company's Aggregates business in the middle of the country and added a leading producer of aggregates products in Texas, which provided the Company with access to an extensive rail network in Texas. These two transactions positioned the Company for numerous additional expansion acquisitions in Ohio, Indiana, and the southwestern regions of the United States, with the Company completing 29 smaller acquisitions between 1997 and 1999, which allowed the Company to enhance and expand its presence in the aggregates marketplace.

In 1998, the Company made an initial investment in an aggregates business that would later serve as the Company's platform for further expansion in the southwestern and western United States. In 2001, the Company completed the purchase of all of the remaining interests of this business, which increased its ability to use rail as a mode of transportation.

Effective January 1, 2005, the Company formed a joint venture with Hunt Midwest Enterprises to operate substantially all of the aggregates facilities of both companies in Kansas City and surrounding areas. The parties contributed a total of 15 active quarry operations to the joint venture.

In 2008, the Company entered into a swap transaction with Vulcan Materials Company ("Vulcan"), pursuant to which it acquired six quarry locations in Georgia and Tennessee. The newly

acquired locations significantly expanded the Company's presence in Georgia and Tennessee, particularly south and west of Atlanta, Georgia. The Company also acquired a land parcel previously leased from Vulcan at the Company's Three Rivers Quarry near Paducah, Kentucky. In addition to a cash payment, as part of this swap, the Company divested to Vulcan its only California quarry located in Oroville, an idle facility north of San Antonio, Texas, and land in Henderson, North Carolina, formerly leased to Vulcan.

Between 2001 and 2008, the Company disposed of or permanently shut down a number of underperforming operations, including aggregates, asphalt, ready mixed concrete, trucking, and road paving operations of its Aggregates business and the refractories business of its Magnesia Specialties business. In some of its divestitures, the Company concurrently entered into supply agreements to provide aggregates at market rates to certain of these divested businesses. The Company will continue to evaluate opportunities to divest underperforming assets during 2009 in an effort to redeploy capital for other opportunities.

# **Business Segment Information**

The Company operates in four reportable business segments: the Mideast Group, Southeast Group, and West Group, collectively the Aggregates business, and the Specialty Products segment. The Specialty Products segment includes the magnesia-based chemicals and dolomitic lime businesses and the structural composites product line. Information concerning the Company's total revenues, net sales, earnings from operations, assets employed, and certain additional information attributable to each reportable business segment for each year in the three-year period ended December 31, 2008 is included in "Note O: Business Segments" of the "Notes to Financial Statements" of the Company's 2008 consolidated financial statements (the "2008 Financial Statements"), which are included under Item 8 of this Form 10-K, and are part of the Company's 2008 Annual Report to Shareholders (the "2008 Annual Report"), which information is incorporated herein by reference.

#### **Aggregates Business**

The Aggregates business mines, processes and sells granite, limestone, sand, gravel, and other aggregate products for use in all sectors of the public infrastructure, commercial and residential construction industries as well as miscellaneous uses such as agriculture, railroad ballast and chemical uses. The Aggregates business also includes the operation of other construction materials businesses. These businesses, located primarily in the West Group, were acquired through continued selective vertical integration by the Company, and include asphalt, ready mixed concrete, and road paving operations.

The Company is a leading producer of aggregates for the construction industry in the United States. In 2008, the Company's Aggregates business shipped 159.4 million tons of aggregates primarily to customers in 29 states, Canada, the Bahamas, and the Caribbean Islands, generating net sales and earnings from operations of \$1.7 billion and \$331.0 million, respectively.

The Aggregates business markets its products primarily to the construction industry, with approximately 50% of its shipments made to contractors in connection with highway and other public infrastructure projects and the balance of its shipments made primarily to contractors in connection with commercial and residential construction projects. As a result of dependence upon the

construction industry, the profitability of aggregates producers is sensitive to national, regional, and local economic conditions, and particularly to cyclical swings in construction spending, which is affected by fluctuations in interest rates, demographic and population shifts, and changes in the level of infrastructure spending funded by the public sector.

The American Recovery and Reinvestment Act of 2009 ("the Act" or "the Economic Stimulus Plan") was signed into law on February 17, 2009, for the purpose of creating jobs and restoring economic growth through, among other things, the modernization of the United States' infrastructure, the enhancement of America's energy independence and the expansion of educational opportunities. As the Act could create significant construction spending, demand for our products could be affected by the economic growth anticipated under the Act. We estimate that for every \$1 million that is spent directly on highways, roads and bridges, approximately 10,000 tons of construction aggregates are required. The Act allocates \$27.5 billion for highways and bridges. We also expect that other spending components of the Act could lead to a change in construction activity including spending allocated to the following areas: \$1.1 billion for airports; \$8.4 billion for mass transit; \$8.0 billion for high speed rail; \$4.6 billion for the Army Corps of Engineers; \$6.0 billion for water and sewer projects; \$4.2 billion for United States Department of Defense facilities; \$6.4 billion to clean nuclear weapon sites; \$6.0 billion to subsidize loans for renewable energy; \$20 billion for renewable energy tax incentives; \$6.3 billion to states for energy efficiency and clean energy grants; \$44.5 billion for schools; and \$6.6 billion for a first time homebuyer credit of \$8,000. The spending under the Act will take at least several months before Congress could appropriate such funds and each state could take appropriate measures to take advantage of such funding. In addition, each state would have to approve various infrastructure projects to be funded through the Act. We cannot be assured as to the nature, extent or timing of the full impact of the spending under the Act and our estimate of 10,000 tons per \$1 million constitutes an estimate that will not necessarily result in actual tonnage.

The Company's Aggregates business covers a wide geographic area, with aggregates, asphalt products, and ready mixed concrete sold and shipped from a network of approximately 288 quarries, underground mines, distribution facilities, and plants to customers in 29 states, Canada, the Bahamas, and the Caribbean Islands. The Company's five largest revenue-generating states (North Carolina, Texas, Georgia, Iowa, and Florida) account for approximately 60% of total 2008 net sales for the Aggregates business by state of destination. The Company's Aggregates business is accordingly affected by the economies in these regions and has been adversely affected in part by recessions and weaknesses in these economies from time to time. The current economic recession nationally and in these states has negatively impacted the Company's Aggregates business.

The Company's Aggregates business is also highly seasonal, due primarily to the effect of weather conditions on construction activity within its markets. The operations of the Aggregates business that are concentrated in the northern United States and Canada typically experience more severe winter weather conditions than operations in the southeastern and southwestern regions of the United States. Excessive rainfall or severe drought, however, can jeopardize shipments, production, and profitability in all of the Company's markets. Due to these factors, the Company's second and third quarters are the strongest, with the first quarter generally reflecting the weakest results. Results in any quarter are not necessarily indicative of the Company's annual results. Similarly, the operations of the Aggregates business in the southeastern and Gulf Coast regions of the United States and the Bahamas are at risk for hurricane activity and have experienced weather-related losses in recent years. During 2008, the Company was negatively impacted in the southwest and southeast by Hurricanes Gustav, Hannah, and Ike and also by Tropical Storm Fay. Further, Iowa experienced severe flooding during 2008, which negatively affected both shipments and operations.

Natural aggregates sources can be found in relatively homogeneous deposits in certain areas of the United States. As a general rule, truck shipments from an individual quarry are limited because the cost of transporting processed aggregates to customers is high in relation to the price of the product itself. As described below, the Company's distribution system mainly uses trucks, but also has access to a river barge and ocean vessel network where the per mile unit cost of transporting aggregates is much lower. In addition, acquisitions have enabled the Company to extend its customer base through increased access to rail transportation. Proximity of quarry facilities to customers or to long-haul transportation corridors is an important factor in competition for aggregates business.

A growing percentage of the Company's aggregates shipments are being moved by rail or water through a distribution yard network. In 1994, 93% of the Company's aggregates shipments were moved by truck, the rest by rail. In contrast, in 2008, the originating mode of transportation for the Company's aggregates shipments was 70% by truck, 19% by rail, and 11% by water. The majority of the rail and water movements occur in the Southeast Group and the West Group. The Company has an extensive network of aggregates quarries and distribution centers along the Mississippi River system throughout the central and southern United States and in the Bahamas and Canada, as well as distribution centers along the Gulf of Mexico and Atlantic coasts. The Company has previously brought additional capacity on line at its Bahamas and Nova Scotia locations to transport materials via oceangoing ship. In 2006, the Company completed a highly-automated plant and barge loadout

system at its Three Rivers facility in Kentucky, a key site in the Company's long-haul distribution network, which plant is capable of producing more than 8 million tons per year for shipment to 14 states along the Ohio and Mississippi River network.

In addition, the Company's acquisitions and capital projects have expanded its ability to ship material by rail, as discussed in more detail below. The Company has added additional capacity in a number of locations that can now accommodate larger unit train movements. These expansion projects have enhanced the Company's long-haul distribution network. The Company's process improvement program has also improved operational effectiveness through plant automation, mobile fleet modernization, right-sizing, and other cost control improvements. Accordingly, the Company has enhanced its reach through its ability to provide cost-effective coverage of coastal markets on the east and gulf coasts, as well as geographic areas that can be accessed economically by the Company's expanded distribution system. This distribution network moves aggregates materials from domestic and offshore sources, via rail and water, to markets where aggregates supply is limited.

The Company is currently focusing a significant part of its capital spending program on locations that are part of the rail transportation network along the geological fall line. In 2008, the Company completed its new plant in Augusta, Georgia, which increased capacity from 2 million tons per year to 6 million tons per year and will help serve high-growth markets in Georgia and Florida. However, during the current recession, the Company has scaled back its capital program and has delayed significant projects pending recovery in the economy.

As the Company continues to move more aggregates by rail and water, embedded freight costs have consequently reduced gross margins. This typically occurs where the Company transports aggregates from a production location to a distribution location by rail or water, and the customer pays a selling price that includes a freight component. Margins are negatively affected because the Company typically does not charge the customer a profit associated with the transportation component of the selling price. Moreover, the Company's expansion of its rail-based distribution network, coupled with the extensive use of rail service in the Southeast and West Groups, increase the Company's dependence on and exposure to railroad performance, including track congestion, crew availability, and power availability, and the ability to renegotiate favorable railroad shipping contracts. The waterborne distribution network, primarily located within the Southeast Group, also increases the Company's exposure to certain risks, including the ability to negotiate favorable shipping contracts, demurrage costs, fuel costs, barge or ship availability, and weather disruptions. The Company has entered into long-term agreements with shipping companies to provide ships to transport the Company's aggregates to various coastal ports.

From time to time the Company has experienced rail transportation shortages, particularly in the Southwest and Southeast. These shortages were caused by the downsizing in personnel and equipment by certain railroads during economic downturns. Further, in response to these issues, rail transportation providers focused on increasing the number of cars per unit train under transportation contracts and are generally requiring customers, through the freight rate structure, to accommodate larger unit train movements. A unit train is a freight train moving large tonnages of a single bulk product between two points without intermediate yarding and switching. In 2006, the Company brought a new plant online on a greensite at its North Troy operation in Oklahoma, which is capable of producing 5 million tons per year and handling multiple 90-car unit trains. Certain of the Company's sales yards in the southwestern region of the United States have the system capabilities to meet the unit

train requirements. Over the last few years, the Company has made capital improvements to a number of its sales yards in this region in order to better accommodate unit train unloadings. Further, in 2005, the Company addressed certain of its railcar needs for future shipments by leasing 780 railcars under two master lease agreements. In 2008, the Company entered into lease agreements for additional railcars for its Southwest Division.

The Company's management expects the multiple transportation modes that have been developed with various rail carriers and via barges and deepwater ships should provide the Company with the flexibility to effectively serve customers in the southeastern and southwestern regions of the United States.

The construction aggregates industry has been in a consolidating mode. The Company's management expects this trend to continue but at a slower rate as the number of suitable small to mid-sized acquisition targets in high growth markets decline. However, acquisition opportunities may increase in the short term as large, multi-national competitors may be forced to sell assets acquired in recent transactions to generate cash to fund debt obligations. The Company's Board of Directors and management continue to review and monitor the Company's strategic long-term plans, which include assessing business combinations and arrangements with other companies engaged in similar businesses, increasing market share in the Company's core businesses, investing in internal expansion projects in high-growth markets, and pursuing new opportunities related to the Company's existing markets.

The Company became more vertically integrated with an acquisition in 1998 and subsequent acquisitions, particularly in the West Group, pursuant to which the Company acquired asphalt, ready mixed concrete, paving construction, trucking, and other businesses, which complement the Company's aggregates business. These vertically integrated operations accounted for approximately 5% of revenues of the Aggregates business in 2008. These operations have lower gross margins than aggregates products, and are affected by volatile factors, including fuel costs, operating efficiencies, and weather, to an even greater extent than the Company's aggregates operations. The road paving and trucking businesses were acquired as supplemental operations that were part of larger acquisitions. As such, they do not represent core businesses of the Company. The results of these operations are currently insignificant to the Company as a whole. Over the last few years the Company has disposed of some of these operations. The Company continues to review carefully the acquired vertically integrated operations to determine if they represent opportunities to divest underperforming assets in an effort to redeploy capital for other opportunities.

Environmental and zoning regulations have made it increasingly difficult for the aggregates industry to expand existing quarries and to develop new quarry operations. Although it cannot be predicted what policies will be adopted in the future by federal, state, and local governmental bodies regarding these matters, the Company anticipates that future restrictions will likely make zoning and permitting more difficult, thereby potentially enhancing the value of the Company's existing mineral reserves.

Management believes the Aggregates business' raw materials, or aggregates reserves, are sufficient to permit production at present operational levels for the foreseeable future. The Company does not anticipate any material difficulty in obtaining the raw materials that it uses for current production in its Aggregates business. The Company's aggregates reserves on the average exceed 60

years of production, based on normalized levels of production. However, certain locations may be subject to more limited reserves and may not be able to expand. Moreover, as noted above, environmental and zoning regulations will likely make it harder for the Company to expand its existing quarries or develop new quarry operations. The Company generally sells products in its Aggregates business upon receipt of orders or requests from customers. Accordingly, there is no significant order backlog. The Company generally maintains inventories of aggregate products in sufficient quantities to meet the requirements of customers.

Less than 2% of the revenues from the Aggregates business are from foreign jurisdictions, principally Canada and the Bahamas, with revenues from customers in foreign countries totaling \$24.8 million, \$22.3 million, and \$25.0 million during 2008, 2007, and 2006, respectively.

# **Specialty Products Business**

The Company manufactures and markets, through its Specialty Products business, magnesia-based chemical products for industrial, agricultural, and environmental applications, and dolomitic lime for use primarily in the steel industry. These chemical products have varying uses, including flame retardants, wastewater treatment, pulp and paper production, and other environmental applications. In 2008, 69% of Specialty Products' net sales were attributable to chemical products, 28% to lime, and 2% to stone, with the remaining 1% attributable to the structural composite products line described below. Sales of chemical products in 2008 were enhanced by the acquisition of the ElastomagÒ product line from Morton International, Inc.

Given the high fixed costs associated with operating this business, low capacity utilization negatively affects its results of operations. A significant portion of the costs related to the production of magnesia-based products and dolomitic lime is of a fixed or semi-fixed nature. In addition, the production of certain magnesia chemical products and lime products requires natural gas, coal, and petroleum coke to fuel kilns. Price fluctuations of these fuels affect the profitability of this business.

In 2008, approximately 75% of the lime produced was sold to third-party customers, while the remaining 25% was used internally as a raw material in making the business' chemical products. Dolomitic lime products sold to external customers are used primarily by the steel industry. Accordingly, a portion of the profitability of the Specialty Products business is dependent on steel production capacity utilization and the related marketplace. Products used in the steel industry accounted for approximately 40% of the Specialty Products' net sales in 2008, attributable primarily to the sale of dolomitic lime products. In 2008, the severe economic decline in the second half of the year caused a significant downturn in the manufacturing of steel. Accordingly, the sales and earnings of the Specialty Products business were negatively affected during the fourth quarter of 2008, and management anticipates the continued weakness in the manufacturing of steel for much of 2009.

Management has shifted the strategic focus of this magnesia-based business to specialty chemicals that can be produced at volume levels that support efficient operations. Accordingly, that business is not as dependent on the steel industry as is the dolomitic lime portion of the Specialty Products business.

The principal raw materials used in the Specialty Products business are dolomitic limestone and alkali-rich brine. Management believes that its reserves of dolomitic limestone and brine are sufficient to permit production at the current operational levels for the foreseeable future.

After the brine is used in the production process, the Specialty Products business must dispose of the processed brine. In the past, the business did this by reinjecting the processed brine back into its underground brine reserve network around its facility in Manistee, Michigan. The business has also sold a portion of this processed brine to third parties. In 2003, Specialty Products entered into a long-term processed brine supply agreement with The Dow Chemical Company ("Dow") pursuant to which Dow purchases processed brine from Specialty Products, at market rates, for use in Dow's production of calcium chloride products. Specialty Products also entered into a venture with Dow to construct, own, and operate a processed brine supply pipeline between the Specialty Products facility in Manistee, Michigan, and Dow's facility in Ludington, Michigan. Construction of the pipeline was completed in 2003, and Dow began purchasing processed brine from Specialty Products through the pipeline.

Specialty Products generally delivers its products upon receipt of orders or requests from customers. Accordingly, there is no significant order backlog. Inventory for products is generally maintained in sufficient quantities to meet rapid delivery requirements of customers.

Approximately 13% of the revenues of the Specialty Products business are from foreign jurisdictions, principally Canada, Mexico, Europe, South America, and the Pacific Rim, but no single country accounts for 10% or more of the revenues of the business. Revenues from customers in foreign countries totaled \$24.3 million, \$20.2 million, and \$17.0 million in 2008, 2007, and 2006, respectively. As a result of these foreign market sales, the financial results of the Specialty Products business could be affected by foreign currency exchange rates or weak economic conditions in the foreign markets. To mitigate the short-term effects of currency exchange rates, the Specialty Products business principally uses the U.S. dollar as the functional currency in foreign transactions.

The Company also develops structural composite products, through its Specialty Products business and its wholly-owned subsidiary, Martin Marietta Composites ("MMC"). Pursuant to various agreements, MMC has rights to commercialize certain proprietary technologies including those related to flat panel applications. These agreements give MMC the opportunity to pursue the use of certain fiber-reinforced polymer composites technologies for products where corrosion resistance and high strength-to-weight ratios are important factors. MMC continued its commercialization during 2008 of these structural composites technologies and initiated other selected products in related target markets. However, during 2008, the Company wrote off \$1.7 million of machinery and equipment used for the structural composite products line, as the assets had no future use to the Company. There can be no assurance that these technologies will become profitable.

#### Patents and Trademarks

As of February 10, 2009, the Company owns, has the right to use, or has pending applications for approximately 115 patents pending or granted by the United States and various countries and approximately 80 trademarks related to business. The Company believes that its rights under its existing patents, patent applications, and trademarks are of value to its operations, but no one patent or trademark or group of patents or trademarks is material to the conduct of the Company's business as a whole.

#### **Customers**

No material part of the business of any segment of the Company is dependent upon a single customer or upon a few customers, the loss of any one of which would have a material adverse effect on the segment. The Company's products are sold principally to commercial customers in private industry. Although large amounts of construction materials are used in public works projects, relatively insignificant sales are made directly to federal, state, county, or municipal governments, or agencies thereof.

#### Competition

Because of the impact of transportation costs on the aggregates industry, competition in the Aggregates business tends to be limited to producers in proximity to each of the Company's production facilities. Although all of the Company's locations experience competition, the Company believes that it is generally a leading producer in the areas it serves. Competition is based primarily on quarry or distribution location and price, but quality of aggregates and level of customer service are also factors.

There are over 4,000 companies in the United States that produce aggregates. The largest five producers account for approximately 31% of the total market. The Company, in its Aggregates business, competes with a number of other large and small producers. The Company believes that its ability to transport materials by ocean vessels, river barges, and rail have enhanced the Company's ability to compete in the aggregates business. Some of the Company's competitors in the aggregates industry have greater financial resources than the Company.

The Company's Specialty Products business competes with various companies in different geographic and product areas principally on the basis of quality, price, technological advances, and technical support for its products. The Specialty Products business also competes for sales to customers located outside the United States, with revenues from foreign jurisdictions accounting for approximately 13% of revenues for the Specialty Products business in 2008, principally in Canada, Mexico, Europe, South America, and the Pacific Rim. Certain of the Company's competitors in the Specialty Products business have greater financial resources than the Company.

# Research and Development

The Company conducts research and development activities principally for its magnesia-based chemicals business, at its plant in Manistee, Michigan, and for its structural composites product line, at its headquarters in Raleigh, North Carolina, and its plant in Sparta, North Carolina. In general, the Company's research and development efforts in 2008 were directed to applied technological development for the use of its chemicals products and for its proprietary technologies, including composite materials. The Company spent approximately \$0.6 million in 2008, \$0.9 million in 2007, and \$0.7 million in 2006 on research and development activities.

#### **Environmental and Governmental Regulations**

The Company's operations are subject to and affected by federal, state, and local laws and regulations relating to the environment, health and safety, and other regulatory matters. Certain of the Company's operations may from time to time involve the use of substances that are classified as toxic or hazardous substances within the meaning of these laws and regulations. Environmental operating permits are, or may be, required for certain of the Company's operations, and such permits are subject to modification, renewal, and revocation.

The Company records an accrual for environmental remediation liabilities in the period in which it is probable that a liability has been incurred and the amounts can be reasonably estimated. Such accruals are adjusted as further information develops or circumstances change. The accruals are not discounted to their present value or offset for potential insurance or other claims or potential gains from future alternative uses for a site.

The Company regularly monitors and reviews its operations, procedures, and policies for compliance with existing laws and regulations, changes in interpretations of existing laws and enforcement policies, new laws that are adopted, and new laws that the Company anticipates will be adopted that could affect its operations. The Company has a full time staff of environmental engineers and managers that perform these responsibilities. The direct costs of ongoing environmental compliance were approximately \$11.5 million in 2008 and approximately \$9.1 million in 2007 and are related to the Company's environmental staff, ongoing monitoring costs for various matters (including those matters disclosed in this Annual Report on Form 10-K), and asset retirement costs. Capitalized costs related to environmental control facilities were approximately \$5.8 million in 2008 and are expected to be approximately \$8.4 million in 2009 and \$8.4 million in 2010. The Company's capital expenditures for environmental matters were not material to its results of operations or financial condition in 2008 and 2007. However, our expenditures for environmental matters generally have increased over time and are likely to increase in the future. Despite our compliance efforts, risk of environmental liability is inherent in the operation of the Company's businesses, as it is with other companies engaged in similar businesses, and there can be no assurance that environmental liabilities will not have a material adverse effect on the Company in the future.

Many of the requirements of the environmental laws are satisfied by procedures that the Company adopts as best business practices in the ordinary course of its operations. For example, plant equipment that is used to crush aggregates products may, as an ordinary course of operations, have an attached water spray bar that is used to clean the stone. The water spray bar also suffices as a dust control mechanism that complies with applicable environmental laws. The Company does not break out the portion of the cost, depreciation, and other financial information relating to the water spray bar that is only attributable to environmental purposes, as it would be derived from an arbitrary allocation methodology. The incremental portion of such operating costs that is attributable to environmental compliance rather than best operating practices is impractical to quantify. Accordingly, the Company expenses costs in that category when incurred as operating expenses.

The environmental accruals recorded by the Company are based on internal studies of the required remediation costs and estimates of potential costs that arise from time to time under federal, state, and/or local environmental protection laws. Many of these laws and the regulations promulgated under them are complex, and are subject to challenges and new interpretations by regulators and the

courts from time to time. In addition, new laws are adopted from time to time. It is often difficult to accurately and fully quantify the costs to comply with new rules until it is determined the type of operations to which they will apply and the manner in which they will be implemented is more accurately defined. This process often takes years to finalize and changes significantly from the time the rules are proposed to the time they are final. The Company typically has several appropriate alternatives available to satisfy compliance requirements, which could range from nominal costs to some alternatives that may be satisfied in conjunction with equipment replacement or expansion that also benefits operating efficiencies or capacities and carry significantly higher costs.

Management believes that its current accrual for environmental costs is reasonable, although those amounts may increase or decrease depending on the impact of applicable rules as they are finalized from time to time and changes in facts and circumstances. The Company believes that any additional costs for ongoing environmental compliance would not have a material adverse effect on the Company's obligations or financial condition.

With respect to reclamation costs effective January 1, 2003, the Company adopted Statement of Financial Accounting Standards No. 143, Accounting for Asset Retirement Obligations ("FAS 143"). See "Note N: Commitments and Contingencies" of the "Notes to Financial Statements" of the 2008 Financial Statements and the 2008 Annual Report. Under FAS 143, future reclamation costs are estimated using statutory reclamation requirements and management's experience and knowledge in the industry, and are discounted to their present value using a credit-adjusted, risk-free rate of interest. The future reclamation costs are not offset by potential recoveries. The Company is generally required by state or local laws or pursuant to the terms of an applicable lease to reclaim quarry sites after use. The Company performs activities on an ongoing basis that may reduce the ultimate reclamation obligation. These activities are performed as an integral part of the normal quarrying process. For example, the perimeter and interior walls of an open pit quarry are sloped and benched as they are developed to prevent erosion and provide stabilization. This sloping and benching meets dual objectives — safety regulations required by the Mine Safety and Health Administration for ongoing operations and final reclamation requirements. Therefore, these types of activities are included in normal operating costs and are not a part of the asset retirement obligation. Historically, the Company has not incurred substantial reclamation costs in connection with the closing of quarries. Reclaimed quarry sites owned by the Company are available for sale, typically for commercial development or use as reservoirs.

The Company believes that its operations and facilities, both owned or leased, are in substantial compliance with applicable laws and regulations and that any noncompliance is not likely to have a material adverse effect on the Company's operations or financial condition. See "Legal Proceedings" under Item 3 of this Form 10-K, "Note N: Commitments and Contingencies" of the "Notes to Financial Statements" of the 2008 Financial Statements included under Item 8 of this Form 10-K and the 2008 Annual Report, and "Management's Discussion and Analysis of Financial Condition and Results of Operations — Environmental Regulation and Litigation" included under Item 7 of this Form 10-K and the 2008 Annual Report. However, future events, such as changes in or modified interpretations of existing laws and regulations or enforcement policies, or further investigation or evaluation of the potential health hazards of certain products or business activities, may give rise to additional compliance and other costs that could have a material adverse effect on the Company.

In general, quarry and mining facilities must comply with air quality, water quality, and noise regulations, zoning and special use permitting requirements, applicable mining regulations, and federal health and safety requirements. As new quarry and mining sites are located and acquired, the Company works closely with local authorities during the zoning and permitting processes to design new quarries and mines in such a way as to minimize disturbances. The Company frequently acquires large tracts of land so that quarry, mine, and production facilities can be situated substantial distances from surrounding property owners. Also, in certain markets the Company's ability to transport material by rail and ship allows it to locate its facilities further away from residential areas. The Company has established policies designed to minimize disturbances to surrounding property owners from its operations.

As is the case with other companies in the same industry, some of the Company's products contain varying amounts of crystalline silica, a common mineral also known as quartz. Excessive, prolonged inhalation of very small-sized particles of crystalline silica has been associated with lung diseases, including silicosis, and several scientific organizations and some states, such as California, have reported that crystalline silica can cause lung cancer. The Mine Safety and Health Administration and the Occupational Safety and Health Administration have established occupational thresholds for crystalline silica exposure as respirable dust. The Company monitors occupational exposures at its facilities and implements dust control procedures and/or makes available appropriate respiratory protective equipment to maintain the occupational exposures at or below the appropriate levels. The Company, through safety information sheets and other means, also communicates what it believes to be appropriate warnings and cautions its employees and customers about the risks associated with excessive, prolonged inhalation of mineral dust in general and crystalline silica in particular.

In the vicinity of and beneath the Specialty Products facility in Manistee, Michigan, there is an underground plume of material originating from adjacent property which formerly was used by Packaging Corporation of America ("PCA") as a part of its operations. The Company believes the plume consists of paper mill waste. On September 8, 1983, the PCA plume and property were listed on the National Priorities List ("NPL") under the authority of the Comprehensive Environmental Response, Compensation and Liability Act (the "Superfund" statute). The PCA plume is subject to a Record of Decision issued by the U.S. Environmental Protection Agency ("EPA") on May 2, 1994, pursuant to which PCA's successor, Pactiv Corporation ("Pactiv"), is required to conduct annual monitoring. The EPA has not required remediation of the groundwater contamination. On January 10, 2002, the Michigan Department of Environmental Quality ("MDEQ") issued Notice of Demand letters to the Company's wholly-owned subsidiary, Martin Marietta Magnesia Specialties ("Magnesia Specialties"), PCA and Pactiv indicating that it believes that Magnesia Specialties' chloride contamination is commingling with the PCA plume which originates upgradient from the Magnesia Specialties property. The MDEQ is concerned about possible effects of these plumes, and designated Magnesia Specialties, PCA and Pactiv as parties responsible for investigation and remediation under Michigan state law. The MDEQ held separate meetings with Magnesia Specialties, PCA, and Pactiv to discuss remediation and reimbursement for past investigation costs totaling approximately \$700,000. Magnesia Specialties entered into an Administrative Order with the MDEQ to pay for a portion of MDEQ's past investigation costs and thereby limit its liability for past costs in the amount of \$20,000. Michigan law provides that responsible parties are jointly and severally liable, and, therefore, Magnesia Specialties is potentially liable for the full cost of funding future investigative activities and any ne

liability most likely will be apportioned and that any such costs attributed to Magnesia Specialties' brine contamination will not have a material adverse effect on the Company's operations or its financial condition, but can give no assurance that the liability will be apportioned or that the compliance costs will not have a material adverse effect on the financial condition or results of the operations of the Specialty Products business.

#### **Employees**

As of January 31, 2009, the Company has approximately 4,860 employees, of which 3,600 are hourly employees and 1,260 are salaried employees. Included among these employees are 670 hourly employees represented by labor unions (13.8% of the Company's employees). Of such amount, 12.7% of the Company's Aggregates business's hourly employees are members of a labor union, while 90.3% of the Specialty Products segment's hourly employees are represented by labor unions. The Company's principal union contracts cover employees of the Specialty Products business at the Manistee, Michigan, magnesia-based chemicals plant and the Woodville, Ohio, lime plant. The Manistee collective bargaining agreement expires in August 2011. The Woodville collective bargaining agreement expires in June 2010.

#### **Available Information**

The Company maintains an Internet address at <a href="www.martinmarietta.com">www.martinmarietta.com</a>. The Company makes available free of charge through its Internet web site its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to those reports, if any, filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act. These reports and any amendments are accessed via the Company's web site through a link with the Electronic Data Gathering, Analysis, and Retrieval ("EDGAR") system maintained by the Securities and Exchange Commission (the "SEC") at <a href="www.sec.gov">www.sec.gov</a>. Accordingly, the Company's referenced reports and any amendments are made available as soon as reasonably practicable after the Company electronically files such material with, or furnishes it to, the SEC, once EDGAR places such material in its database.

The Company has adopted a *Code of Ethics and Standards of Conduct* that applies to all of its directors, officers, and employees. The Company's code of ethics is available on the Company's web site at <a href="https://www.martinmarietta.com">www.martinmarietta.com</a>. The Company intends to disclose on its Internet web site any waivers of or amendments to its code of ethics as it applies to its directors and executive officers.

The Company has adopted a set of *Corporate Governance Guidelines* to address issues of fundamental importance relating to the corporate governance of the Company, including director qualifications and responsibilities, responsibilities of key board committees, director compensation, and similar issues. Each of the Audit Committee, the Management Development and Compensation Committee, and the Nominating and Corporate Governance Committee of the Board of Directors of the Company has adopted a written charter addressing various issues of importance relating to each committee, including the committee's purposes and responsibilities, an annual performance evaluation of each committee, and similar issues. These *Corporate Governance Guidelines*, and the charters of each of these committees, are available on the Company's web site at <a href="https://www.martinmarietta.com">www.martinmarietta.com</a>.

The Company will make paper copies of its filings with the SEC, its *Code of Ethics and Standards of Conduct*, its *Corporate Governance Guidelines*, and the charters of its key committees, available to its shareholders free of charge upon request by writing to: Martin Marietta Materials, Inc., Attn: Corporate Secretary, 2710 Wycliff Road, Raleigh, North Carolina 27607-3033.

The Company's Chief Executive Officer and Chief Financial Officer are required to file with the SEC each quarter and each year certifications regarding the quality of the Company's public disclosure of its financial condition. The annual certifications are included as Exhibits to this Annual Report on Form 10-K. The Company's Chief Executive Officer is also required to certify to the New York Stock Exchange each year that he is not aware of any violation by the Company of the New York Stock Exchange corporate governance listing standards.

#### ITEM 1A. RISK FACTORS

An investment in our common stock or debt securities involves risks and uncertainties. You should consider the following factors carefully, in addition to the other information contained in this Form 10-K, before deciding to purchase or otherwise trade our securities.

This Form 10-K and other written reports and oral statements made from time to time by the Company contain statements which, to the extent they are not recitations of historical fact, constitute forward-looking statements within the meaning of federal securities law. Investors are cautioned that all forward-looking statements involve risks and uncertainties, and are based on assumptions that the Company believes in good faith are reasonable, but which may be materially different from actual results. Investors can identify these statements by the fact that they do not relate only to historic or current facts. The words "may," "will," "could," "should," "anticipate," "estimate," "expect," "forecast," "intend," "outlook," "plan," "project," "scheduled," and similar expressions in connection with future events or future operating or financial performance are intended to identify forward-looking statements. Any or all of the Company's forward-looking statements in this Form 10-K and in other publications may turn out to be wrong.

Statements and assumptions on future revenues, income and cash flows, performance, economic trends, the outcome of litigation, regulatory compliance, and environmental remediation cost estimates are examples of forward-looking statements. Numerous factors, including potentially the risk factors described in this section, could affect our forward-looking statements and actual performance.

Factors that the Company currently believes could cause its actual results to differ materially from those in the forward-looking statements include, but are not limited to, those set out below. In addition to the risk factors described below, we urge you to read our Management's Discussion and Analysis of Financial Condition and Results of Operations.

# Our aggregates business is cyclical and depends on activity within the construction industry.

The current market environment has hurt the economy, and we have considered the impact on our business. Demand for our products, particularly in the commercial and residential construction markets, could continue to fall if companies and consumers are unable to get credit for construction projects or if the economic slowdown causes delays or cancellations of capital projects. State and federal budget issues may continue to hurt the funding available for infrastructure spending.

The lack of available credit has limited the ability of states to issue bonds to finance construction projects. Several of our top sales states have stopped bidding projects in their transportation departments.

We sell most of our aggregate products to the construction industry, so our results depend on the strength of the construction industry. Since our business depends on construction spending, which can be cyclical, our profits are sensitive to national, regional, and local economic conditions. The overall economy has been hurt by mortgage security losses and the tightening credit markets. Construction spending is affected by economic conditions, changes in interest rates, demographic and population shifts, and changes in construction spending by federal, state, and local governments. If economic conditions change, a recession in the construction industry may occur and affect the demand for our aggregate products, such as is occurring with the current economic recession. Construction spending can also be disrupted by terrorist activity and armed conflicts.

While our aggregate operations cover a wide geographic area, our earnings depend on the strength of the local economies in which we operate because of the high cost to transport our products relative to their price. If economic conditions and construction spending decline significantly in one or more areas, particularly in our top five revenue-generating states of North Carolina, Texas, Georgia, Iowa and Florida, our profitability will decrease. We are experiencing this situation with the current economic recession.

Moreover, infrastructure spending in 2008 was hurt by the overall weakness in the economy, which leads to lower tax revenues and state government budget deficits. Further, rising construction and material prices are both constraining highway budgets. Additionally, lack of access to the capital markets has precluded many state and local governments from issuing bonds that would provide financing for construction projects.

In February 2009, President Obama signed into law an economic stimulus plan, which will provide billions of dollars in new funding for transportation infrastructure. However, there will be a time delay of at least several months before Congress can appropriate such funds and each state can take appropriate measures to take advantage of such funding. In addition, each state will have to approve various infrastructure projects to be funded through the new federal stimulus plan. So while management believes the federal stimulus plan will increase the Company's aggregates shipments in the latter half of 2009 and in 2010, we cannot be assured of the full impact of the stimulus plan.

Within the construction industry, we sell our aggregate products for use in both commercial construction and residential construction. Commercial and residential construction levels generally move with economic cycles; when the economy is strong, construction levels rise, and when the economy is weak, construction levels fall. The overall economy has been hurt by the changes in the financial services sector, including failures of several large financial institutions, historical merger and acquisition activity within that industry, and the resulting lack of credit availability. The commercial construction market declined in 2008, notably from credit availability and felt most significantly starting in September 2008. Also, continued weakness in the residential construction market negatively affected the commercial construction market. The residential construction market remained dismal in 2008 in connection with the housing market downtown. Further, the outlook reflects

diminished demand, which is further exacerbated by the overall weakness in the economy and the financial institutions crisis. Approximately 9% of our aggregates shipments in 2008 were to the residential construction market.

Our aggregate products are used in public infrastructure projects, which include the construction, maintenance, and improvement of highways, bridges, schools, prisons, and similar projects. So our business is dependent on the level of federal, state, and local spending on these projects. We cannot be assured of the existence, amount, and timing of appropriations for spending on these projects. For example, while the current federal highway law passed in 2005 provides funding of \$286.4 billion for highway, transit, and highway safety programs through September 30, 2009, Congress must pass an appropriations bill each year to approve spending these funds. We cannot be assured that Congress will pass an appropriations bill each year to approve funding at the level authorized in the federal highway law. Similarly, each state funds its infrastructure spending from specially allocated amounts collected from various taxes, typically gasoline taxes and vehicle fees, along with voter-approved bond programs. Shortages in state tax revenues can reduce the amounts spent on state infrastructure projects, even below amounts awarded under legislative bills. Delays in state infrastructure spending can hurt our business. For example, we expect delays in infrastructure spending in Georgia, North Carolina, South Carolina, and Texas will continue in 2009, which will limit our business growth in those states until the level and timing of spending improves.

#### Our aggregates business is seasonal and subject to the weather.

Since the construction aggregates business is conducted outdoors, seasonal changes and other weather-related conditions affect our business. Adverse weather conditions, including hurricanes and tropical storms, cold weather, snow, and heavy or sustained rainfall, reduce construction activity, restrict the demand for our products, and impede our ability to efficiently transport material, particularly by barge. Adverse weather conditions also increase our costs and reduce our production output as a result of power loss, needed plant and equipment repairs, time required to remove water from flooded operations, and similar events. Severe drought conditions can restrict available water supplies, restrict production, and limit movement of barge traffic. The construction aggregates business production and shipment levels follow activity in the construction industry, which typically occur in the spring, summer and fall. Because of the weather's effect on the construction industry's activity, the aggregates business production and shipment levels vary by quarter. The second and third quarters are generally the most profitable and the first quarter is generally the least profitable.

# Our aggregates business depends on the availability of aggregate reserves or deposits and our ability to mine them economically.

Our challenge is to find aggregate deposits that we can mine economically, with appropriate permits, near either growing markets or long-haul transportation corridors that economically serve growing markets. As communities have grown, they have taken up attractive quarrying locations and have imposed restrictions on mining. We try to meet this challenge by identifying and permitting sites prior to economic expansion, buying more land around our existing quarries to increase our mineral reserves, developing underground mines, and developing a distribution network that transports aggregates products by various transportation methods, including rail and water, that allows us to transport our products longer distances than would normally be considered economical, but we can give no assurances that we will be successful.

#### Our aggregates business is a capital-intensive business.

The property and machinery needed to produce our products are very expensive. Therefore, we require large amounts of cash to operate our businesses. We believe that our cash on hand, along with our projected internal cash flows and our available financing resources, will be enough to give us the cash we need to support our anticipated operating and capital needs. Our ability to generate sufficient cash flow depends on future performance, which will be subject to general economic conditions, industry cycles and financial, business, and other factors affecting our operations, many of which are beyond our control. If we are unable to generate sufficient cash to operate our business, we may be required, among other things, to further reduce or delay planned capital or operating expenditures.

#### Our businesses face many competitors.

Our businesses have many competitors, some of whom are bigger and have more resources than we do. Some of our competitors also operate on a worldwide basis. Our results are affected by the number of competitors in a market, the production capacity that a particular market can accommodate, the pricing practices of other competitors, and the entry of new competitors in a market. We also face competition for some of our products from alternative products. For example, our magnesia specialties business may compete with other chemical products that could be used instead of our magnesia-based products. As another example, our aggregates business may compete with recycled asphalt and concrete products that could be used instead of new products.

#### Our future growth may depend in part on acquiring other businesses in our industry.

We expect to continue to grow, in part, by buying other businesses. While the pace of acquisitions has slowed considerably over the last few years, we will continue to look for strategic businesses to acquire. Acquisition opportunities may increase in the short term as large, multi-national competitors may be forced to sell assets acquired in recent transactions to generate cash to fund debt obligations. In the past, we have made acquisitions to strengthen our existing locations, expand our operations, and enter new geographic markets. We will continue to make selective acquisitions, joint ventures, or other business arrangements we believe will help our company. However, the continued success of our acquisition program will depend on our ability to find and buy other attractive businesses at a reasonable price and our ability to integrate acquired businesses into our existing operations. We cannot assume there will continue to be attractive acquisition opportunities for sale at reasonable prices that we can successfully integrate into our operations.

We may decide to pay all or part of the purchase price of any future acquisition with shares of our common stock. We may also use our stock to make strategic investments in other companies to complement and expand our operations. If we use our common stock in this way, the ownership interests of our shareholders will be diluted and the price of our stock could fall. We operate our businesses with the objective of maximizing the long-term shareholder return.

We have acquired many companies since 1995. Some of these acquisitions were more easily integrated into our existing operations and have performed as well or better than we expected, while others have not. We have sold underperforming and other non-strategic assets, particularly lower margin businesses like our asphalt plants in Houston, Texas, and our road paving businesses in Shreveport, Louisiana, and Texarkana, Arkansas.

#### Short supplies and high costs of fuel and energy affect our businesses.

Our businesses require a continued supply of diesel fuel, natural gas, coal, petroleum coke and other energy. The financial results of these businesses have been affected by the short supply or high costs of these fuels and energy. While we can contract for some fuels and sources of energy, significant increases in costs or reduced availability of these items have and may in the future reduce our financial results. For example, in 2008, increases in prices of petroleum-based products lowered net earnings for our businesses by \$0.65 per diluted share when compared with 2007 prices. We do not hedge our diesel fuel price risk, but instead focus on volume-related price breaks, fuel efficiency, and consumption.

In addition, the price of liquid asphalt is a large part of the cost of producing hot mix asphalt products and can cause road builders and commercial contractors to delay or defer work in anticipation of liquid asphalt cost changes. In 2008, liquid asphalt prices more than doubled over the prior year price, with prices in excess of \$800 per ton at their peak.

Changes in legal requirements and governmental policies concerning zoning, land use, the environment, and other areas of the law, and litigation relating to these matters, affect our businesses. Our operations expose us to the risk of material environmental liabilities.

Many federal, state, and local laws and regulations relating to zoning, land use, the environment, health, safety, and other regulatory matters govern our operations. We take great pride in our operations and try to remain in strict compliance at all times with all applicable laws and regulations. Despite our extensive compliance efforts, risk of liabilities, particularly environmental liabilities, is inherent in the operation of our businesses, as it is with our competitors. We cannot assume that these liabilities will not negatively affect us in the future.

We are also subject to future events, including changes in existing laws or regulations or enforcement policies, or further investigation or evaluation of the potential health hazards of some of our products or business activities, which may result in additional compliance and other costs. We could be forced to invest in preventive or remedial action, like pollution control facilities, which could be substantial.

Our operations are subject to manufacturing, operating, and handling risks associated with the products we produce and the products we use in our operations, including the related storage and transportation of raw materials, products, hazardous substances, and wastes. We are exposed to hazards including storage tank leaks, explosions, discharges or releases of hazardous substances, exposure to dust, and the operation of mobile equipment and manufacturing machinery.

These risks can subject us to potentially significant liabilities relating to personal injury or death, or property damage, and may result in civil or criminal penalties, which could hurt our productivity or profitability. For example, from time to time we investigate and remediate environmental contamination relating to our prior or current operations, as well as operations we have acquired from others, and in some cases we have been or could be named as a defendant in litigation brought by governmental agencies or private parties.

We are involved from time to time in litigation and claims arising from our operations. While we do not believe the outcome of pending or threatened litigation will have a material adverse effect on our operations or our financial condition, we cannot assume that an adverse outcome in a pending or future legal action would not negatively affect us.

#### Labor disputes could disrupt operations of our businesses.

Labor unions represent 12.7% of the hourly employees of our aggregates business and 90.3% of the hourly employees of our specialty products business. Our collective bargaining agreements for employees of our magnesia specialties business at the Woodville, Ohio lime plant and the Manistee, Michigan magnesia chemicals plant expire in June 2010 and August 2011, respectively.

Disputes with our trade unions, or the inability to renew our labor agreements, could lead to strikes or other actions that could disrupt our businesses, raise costs, and reduce revenues and earnings from the affected locations. We believe we have good relations with all of our employees, including our unionized employees.

#### Delays or interruptions in shipping products of our businesses could affect our operations.

Transportation logistics play an important role in allowing us to supply products to our customers, whether by truck, rail, barge, or ship. Any significant delays, disruptions, or the non-availability of our transportation support system could negatively affect our operations. For example, in 2005 and partially in 2006, we experienced rail transportation shortages in Texas and parts of the southeastern region of the United States. In 2005 and 2006, following Hurricanes Katrina and Rita, we experienced significant barge transportation problems along the Mississippi River system.

Water levels can also affect our ability to transport our products. High water levels limit the number of barges we can transport and can require that we use additional horsepower to tow barges. Low water levels can reduce the amount of material we can transport in each barge. In 2007, dry weather caused low water levels and resulted in reduced tonnage that could be shipped on a barge. Consequently, the per ton cost of transporting material was higher than normal. In 2008 high water levels from severe flooding in Iowa hurt both shipments and operations.

The availability of rail cars and barges can also affect our ability to transport our products. Rail cars and barges can be used to transport many different types of products. If owners sell or lease rail cars and barges for use in other industries, we may not have enough rail cars and barges to transport our products. In 2007, barges were particularly scarce, as barges were being retired faster than new barges were being built. In 2005, we leased 780 additional rail cars. In 2006, we contracted to buy 50 new barges that were delivered in 2007. In 2008, we leased additional rail cars in the Southwest.

We have long-term agreements with shipping companies to provide ships to transport our aggregate products from our Bahamas and Nova Scotia operations to various coastal ports. These contracts have varying expiration dates ranging from 2009 to 2017 and generally contain renewal options. Our inability to renew these agreements or enter into new ones with other shipping companies could affect our ability to transport our products.

Our earnings are affected by the application of accounting standards and our critical accounting policies, which involve subjective judgments and estimates by our management. Our estimates and assumptions could be wrong.

The accounting standards we use in preparing our financial statements are often complex and require that we make significant estimates and assumptions in interpreting and applying those standards. We make critical estimates and assumptions involving accounting matters including our goodwill impairment testing, our expenses and cash requirements for our pension plans, our estimated income taxes, and how we account for our property, plant and equipment, and inventory. These estimates and assumptions involve matters that are inherently uncertain and require our subjective and complex judgments. If we used different estimates and assumptions or used different ways to determine these estimates, our financial results could differ.

While we believe our estimates and assumptions are appropriate, we could be wrong. Accordingly, our financial results could be different, either higher or lower. We urge you to read about our critical accounting policies in our Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### The adoption of new accounting standards may affect our financial results.

The accounting standards we apply in preparing our financial statements are reviewed by regulatory bodies and are changed from time to time. New or revised accounting standards could change our financial results either positively or negatively. For example, beginning in 2006, we were required under new accounting standards to expense the fair value of stock options we award our management and key employees as part of their compensation. This resulted in a reduction of our earnings and made comparisons between financial periods more difficult. We urge you to read about our accounting policies and changes in our accounting policies in Note A of our 2008 financial statements.

#### We depend on the recruitment and retention of qualified personnel, and our failure to attract and retain such personnel could affect our business.

Our success depends to a significant degree upon the continued services of our key personnel and executive officers. Our prospects depend upon our ability to attract and retain qualified personnel for our operations. Competition for personnel is intense, and we may not be successful in attracting or retaining qualified personnel, which could negatively affect our business.

# Disruptions in the credit markets could affect our business.

The current credit environment has negatively affected the economy, and we have considered how it might affect our business. Demand for our products, particularly in the commercial and residential construction markets, could continue to decline if companies and consumers are unable to finance construction projects or if the economic slowdown continues to cause delays or cancellations to capital projects. State and federal budget issues may continue to negatively affect the funding available for infrastructure spending without economic stimulus at the federal level.

A recessionary economy can also increase the likelihood we will not be able to collect on all of our accounts receivable with our customers. We are protected in part, however, by payment bonds posted by many of our customers. Nevertheless, we have experienced a delay in payment from some of our customers during this economic downturn. Historically our bad debt write-offs have not been significant to our operating results, and we believe our allowance for doubtful accounts is adequate.

During this economic downturn we have been forced to shut down some of our facilities on a temporary basis. If demand does not improve, such shutdowns could become longer-term, impairing the value of some of the assets at those locations. The timing of increased demand will determine when these locations will be reopened. During the shut-down time, the plant and equipment will continue to be depreciated. If practicable, we will transfer the mobile equipment and use it elsewhere. Because we continue to have long-term access to the aggregate reserves, these sites are not considered impaired during temporary shutdowns.

The current credit environment has limited our ability to issue borrowings under our commercial paper program. Additional financing or refinancing might not be available and, if available, may not be at economically favorable terms. Interest rates on new issuances of long-term public debt in the market have recently increased, reflecting higher credit and risk premiums. Further, an increase in leverage could lead to deterioration in our credit ratings. A reduction in our credit ratings, regardless of the cause, could also limit our ability to obtain additional financing and/or increase our cost of obtaining financing. In 2008 we issued \$300 million of our Senior Notes and refinanced our \$200 million Notes due December 2008. There is no guarantee we will be able to access the capital markets at financially economical interest rates, which could negatively affect our business.

We may be required to obtain financing in order to fund certain strategic acquisitions, if they arise, or to refinance our outstanding debt. Any large strategic acquisition would require that we issue both newly issued equity and debt securities in order to maintain our investment grade credit rating. We are also exposed to risks from tightening credit markets, through the interest payable on our outstanding debt and the interest cost on our commercial paper program, to the extent it is available to us. In 2008, Moody's downgraded our long-term debt rating to Baa3 from Baa1 and downgraded our commercial paper rating to P-3 from P-2 with a stable outlook. In 2008, Standard & Poor's reaffirmed our senior unsecured debt rating of BBB+ and downgraded the outlook to negative, but left our commercial paper rating of A-2 unchanged. While management believes our credit ratings will remain at an investment-grade level, we cannot be assured these ratings will remain at those levels. While management believes the Company will continue to have credit available to it adequate to meet its needs, there can be no assurance of that.

#### Our specialty products business depends in part on the steel industry and the supply of reasonably priced fuels.

Our specialty products business sells some of its products to companies in the steel industry. While we have reduced this risk over the last few years, this business is still dependent, in part, on the strength of the highly-cyclical steel industry. The steel industry experienced a severe downturn in the second half of 2008, which is expected to continue in 2009. The specialty products business also requires significant amounts of natural gas, coal, and petroleum coke, and financial results are negatively affected by high fuel prices or shortages.

### Our structural composites product line has not generated any profits since its inception.

Our structural composites product line faces many challenges before it becomes break-even or generates a profit. We cannot ensure the future profitability of this product line.

# Our articles of incorporation, bylaws, and shareholder rights plan and North Carolina law may inhibit a change in control that you may favor.

Our articles of incorporation and bylaws, shareholder rights plan, and North Carolina law contain provisions that may delay, deter or inhibit a future acquisition of us not approved by our board of directors. This could occur even if our shareholders are offered an attractive value for their shares or if many or even a majority of our shareholders believe the takeover is in their best interest. These provisions are intended to encourage any person interested in acquiring us to negotiate with and obtain the approval of our board of directors in connection with the transaction. Provisions that could delay, deter, or inhibit a future acquisition include the following:

- n a classified board of directors;
- n the ability of the board of directors to establish the terms of, and issue, preferred stock without shareholder approval;
- n the requirement that our shareholders may only remove directors for cause;
- n the inability of shareholders to call special meetings of shareholders; and
- n super majority shareholder approval requirements for business combination transactions with certain five percent shareholders.

In addition, we have in place a shareholder rights plan that will trigger a dilutive issuance of common stock upon acquisitions of our common stock by a third party above a threshold that are not approved by the board of directors.

#### Changes in our effective tax rate may harm our results of operations.

A number of factors may increase our future effective tax rate, including:

- n The jurisdictions in which profits are determined to be earned and taxed;
- n The resolution of issues arising from tax audits with various tax authorities;
- n Changes in the valuation of our deferred tax assets and liabilities;

- n Adjustments to estimated taxes upon finalization of various tax returns;
- n Changes in available tax credits;
- n Changes in share-based compensation; and
- n Changes in tax laws, the interpretation of tax laws and/or administrative practices.

Any significant increase in our future effective tax rate could reduce net earnings for future periods.

\* \* \* \* \* \* \* \* \* \* \* \* \* \*

Investors are also cautioned that it is not possible to predict or identify all such factors. Consequently, the reader should not consider any such list to be a complete statement of all potential risks or uncertainties. Other factors besides those listed may also adversely affect the Company and may be material to the Company. The Company has listed all known material risks it considers relevant in evaluating the Company and its operations. The forward-looking statements in this document are intended to be subject to the safe harbor protection provided by Sections 27A and 21E. These forward-looking statements are made as of the date hereof based on management's current expectations, and the Company does not undertake an obligation to update such statements, whether as a result of new information, future events, or otherwise.

For a discussion identifying some important factors that could cause actual results to vary materially from those anticipated in the forward-looking statements, see the Company's Securities and Exchange Commission filings, including, but not limited to, the discussion under the heading "Risk Factors and Forward-Looking Statements" under Item 1A of this Form 10-K, the discussion of "Competition" under Item 1 on Form 10-K, "Management's Discussion and Analysis of Financial Condition and Results of Operations" under Item 7 of this Form 10-K and the 2008 Annual Report, and "Note A: Accounting Policies" and "Note N: Commitments and Contingencies" of the "Notes to Financial Statements" of the 2008 Financial Statements included under Item 8 of this Form 10-K and the 2008 Annual Report.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

#### **ITEM 2. PROPERTIES**

#### **Aggregates Business**

As of December 31, 2008, the Company processed or shipped aggregates from 273 quarries, underground mines, and distribution yards in 26 states and in Canada and the Bahamas, of which 101 are located on land owned by the Company free of major encumbrances, 58 are on land owned in part and leased in part, 110 are on leased land, and 4 are on facilities neither owned nor leased, where raw materials are removed under an agreement. The Company's aggregates reserves on the average exceed 60 years of production, based on normalized levels of production. However, certain locations may be

subject to more limited reserves and may not be able to expand. In addition, as of December 31, 2008, the Company processed and shipped ready mixed concrete and/or asphalt products from 15 properties in 3 states, of which 11 are located on land owned by the Company free of major encumbrances and 4 are on leased land.

The Company uses various drilling methods, depending on the type of aggregate, to estimate aggregates reserves that are economically mineable. The extent of drilling varies and depends on whether the location is a potential new site (greensite), an existing location, or a potential acquisition. More extensive drilling is performed for potential greensites and acquisitions, and in rare cases the Company may rely on existing geological data or results of prior drilling by third parties. Subsequent to drilling, selected core samples are tested for soundness, abrasion resistance, and other physical properties relevant to the aggregates industry. If the reserves meet the Company's standards and are economically mineable, then they are either leased or purchased.

The Company estimates proven and probable reserves based on the results of drilling. Proven reserves are reserves of deposits designated using closely spaced drill data, and based on that data the reserves are believed to be relatively homogenous. Proven reserves have a certainty of 85% to 90%. Probable reserves are reserves that are inferred utilizing fewer drill holes and/or assumptions about the economically mineable reserves based on local geology or drill results from adjacent properties. The degree of certainty for probable reserves is 70% to 75%. In determining the amount of reserves, the Company's policy is to not include calculations that exceed certain depths, so for deposits, such as granite, that typically continue to depths well below the ground, there may be additional deposits that are not included in the reserve calculations. The Company also deducts reserves not available due to property boundaries, set-backs, and plant configurations, as deemed appropriate when estimating reserves. For additional information on the Company's assessment of reserves, see "Management's Discussion and Analysis of Financial Condition and Results of Operations – Other Financial Information — Critical Accounting Policies and Estimates- Property, Plant and Equipment" under Item 7 of this Form 10-K and the 2008 Annual Report for discussion of reserves evaluation by the Company.

Set forth in the tables below are the Company's estimates of reserves of recoverable aggregates of suitable quality for economic extraction, shown on a state-by-state basis, and the Company's total annual production for the last 3 years, along with the Company's estimate of years of production available, shown on a segment-by-segment basis. The number of producing quarries shown on the table include underground mines. The Company's reserve estimates for the last 2 years are shown for comparison purposes on a state-by-state basis. The changes in reserve estimates at a particular state level from year to year reflect the tonnages of reserves on locations that have been opened or closed during the year, whether by acquisition, disposition, or otherwise; production and sales in the normal course of business; additional reserve estimates or refinements of the Company's existing reserve estimates; opening of additional reserves at existing locations; the depletion of reserves at existing locations; and other factors. The Company evaluates its reserve estimates primarily on a Company-wide, or segment-by-segment basis, and does not believe comparisons of changes in reserve estimates on a state-by-state basis from year to year are particularly meaningful.

	Number of Producing Quarries	Tonnage of Ro each genera aggregate at (Add 0	ll type of 12/31/07	Tonnage of Reach genera aggregate 12/31/0 (Add 0	al type of e at 8	Change in from 2 (Add	2007	reserves l existing or reserves no	e of aggregate ocated at an quarry, and t located at an g quarry.	Percentage of aggregate reserves on land that has not been zoned for	Percent o owned an lea:	d percent
State	2008	Hard Rock	S & G	Hard Rock	S & G	Hard Rock	S & G	At Quarry	Not at Quarry	quarrying.	Owned	Leased
Alabama	7	87,505	11,049	85,112	10,337	(2,393)	(712)	100%	0%	0%	22%	78%
Arkansas	3	272,198	0	213,591	0	(58,607)	0	95%	5%	0%	56%	44%
Florida	2	92,013	0	120,543	0	28,530	0	100%	0%	0%	0%	100%
Georgia	14	686,925	0	1,165,596	0	478,671	0	100%	0%	0%	70%	30%
Illinois	2	662,072	0	809,494	0	147,422	0	55%	45%	0%	56%	44%
Indiana	10	487,149	36,625	482,464	35,042	(4,685)	(1,583)	100%	0%	15%	41%	59%
Iowa	28	673,381	44,197	658,531	54,953	(14,850)	10,756	99%	1%	1%	12%	88%
Kansas	10	221,737	0	123,122	0	(98,615)	0	100%	0%	0%	35%	65%
Kentucky	3	569,979	45,832	562,614	45,626	(7,365)	(206)	100%	0%	0%	36%	64%
Maryland	2	97,460	0	96,173	0	(1,287)	0	100%	0%	0%	100%	0%
Minnesota	2	348,306	0	449,185	0	100,879	0	77%	23%	0%	69%	31%
Mississippi	1	0	92,238	0	83,861	0	(8,377)	100%	0%	0%	100%	0%
Missouri	5	526,246	0	371,240	0	(155,006)	0	78%	12%	0%	25%	75%
Montana	0	50,000	0	50,000	0	0	0	100%	0%	0%	100%	0%
Nebraska	3	80,615	0	77,484	0	(3,131)	0	100%	0%	0%	15%	85%
Nevada	1	161,546	0	158,502	0	(3,044)	0	100%	0%	0%	83%	17%
North Carolina	43	2,971,758	0	3,281,063	0	309,305	0	76%	24%	3%	63%	37%
Ohio	15	192,315	200,111	181,939	194,897	(10,376)	(5,214)	100%	0%	3%	92%	8%
Oklahoma	9	648,223	38,790	736,185	38,174	87,962	(616)	100%	0%	0%	82%	18%
South Carolina	6	411,231	0	405,842	0	(5,389)	0	100%	0%	19%	12%	88%
Tennessee	1	0	13,769	38,167	0	38,167	(13,769)	100%	0%	0%	100%	0%
Texas	9	1,128,696	113,616	991,042	111,369	(137,654)	(2,247)	93%	7%	33%	19%	81%
Virginia	4	417,958	0	408,569	0	(9,389)	0	89%	11%	1%	77%	23%
Washington	2	47,252	0	47,300	0	48	0	60%	40%	0%	42%	58%
West Virginia	1	59,363	0	59,204	0	(159)	0	100%	0%	0%	90%	10%
Wyoming	1	71,480	0	68,944	0	(2,536)	0	100%	0%	0%	100%	0%
U. S. Total	184	10,965,408	596,227	11,641,906	574,259	676,498	(21,968)			9%	56%	44%
Non-U. S.	2	923,170	0	916,445	0	(6,725)	0	100%	0%	0%	99%	1%
Grand Total	186	11,888,578	596,227	12,558,351	574,259	669,773	(21,968)	96%	4%	8%	57%	43%

	Total Annua For y	Number of years of production available at December 31, 2008		
Reportable Segment	2008	2007	2006	
Mideast Group	46,578	63,420	70,939	110.5
Southeast Group	39,574	44,710	47,729	97.0
West Group	69,439	72,832	76,648	59.8
<b>Total Aggregates Business</b>	155,591	180,962	195,316	84.4

#### **Specialty Products Business**

The Specialty Products business currently operates major manufacturing facilities in Manistee, Michigan, and Woodville, Ohio. Both of these facilities are owned.

The Company leases a 185,000 square foot facility in Sparta, North Carolina, which serves as the assembly and manufacturing hub for the structural composites product line of Martin Marietta Composites.

# Other Properties

The Company's principal corporate office, which it owns, is located in Raleigh, North Carolina. The Company owns and leases various administrative offices for its four reportable business segments.

The Company's principal properties, which are of varying ages and are of different construction types, are believed to be generally in good condition, are generally well maintained, and are generally suitable and adequate for the purposes for which they are used. During 2008, the principal properties were believed to be utilized at average productive capacities of approximately 80% and were capable of supporting a higher level of market demand. However, due to the current economic recession, the Company has adjusted its production schedules to meet reduced demand for its products. For example, the Company has reduced operating hours at a number of its facilities, closed some of its facilities, and shut down some of its facilities on a temporary basis. If demand does not improve over the near term, such reductions and shutdowns could continue. The Company expects, however, as the economy recovers, it will be able to resume production at its normalized levels and increase production again as demand for its products increases.

# ITEM 3. LEGAL PROCEEDINGS

From time to time claims of various types are asserted against the Company arising out of its operations in the normal course of business, including claims relating to land use and permits, safety, health, and environmental matters (such as noise abatement, blasting, vibrations, air emissions, and water discharges). Such matters are subject to many uncertainties, and it is not possible to determine the probable outcome of, or the amount of liability, if any, from, these matters. In the opinion of management of the Company (which opinion is based in part upon consideration of the opinion of counsel), it is unlikely that the outcome of these claims will have a material adverse effect on the Company's operations or its financial condition. However, there can be no assurance that an adverse outcome in any of such litigation would not have a material adverse effect on the Company or its operating segments.

The Company was not required to pay any penalties in 2008 for failure to disclose certain "reportable transactions" under Section 6707A of the Internal Revenue Code.

See also "Note N: Commitments and Contingencies" of the "Notes to Financial Statements" of the 2008 Financial Statements included under Item 8 of this Form 10-K and the 2008 Annual Report and "Management's Discussion and Analysis of Financial Condition and Results of Operations - Environmental Regulation and Litigation" under Item 7 of this Form 10-K and the 2008 Annual Report.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter of 2008.

# **EXECUTIVE OFFICERS OF THE REGISTRANT**

The following sets forth certain information regarding the executive officers of Martin Marietta Materials, Inc. as of February 10, 2009:

Name	Age	Present Position	Year Assumed Present Position	Other Positions and Other Business Experience Within the Last Five Years
Stephen P. Zelnak, Jr.	64	Chairman of the Board of Directors;	1997	President (1993-2006)
•		Chief Executive Officer;	1993	,
		President of Aggregates Business;	1993	
		Chairman of Magnesia Specialties Business	2005	
C. Howard Nye	46	President and Chief Operating Officer	2006	Executive Vice President, Hanson Aggregates North America (2003-2006)*
Daniel G. Shephard	50	Executive Vice President; Chief Executive Officer of Magnesia Specialties Business	2005 2005	Vice President-Business Development and Capital Planning (2002-2005); Senior Vice President (2004-2005); Regional Vice President and General Manager-MidAmerica Region (2003-2005); President of Magnesia Specialties Business (1999-2005); Vice President-Marketing (2002-2004)
		29		

Name	Age	Present Position	Year Assumed Present Position	Other Positions and Other Business Experience Within the Last Five Years
Philip J. Sipling	61	Executive Vice President; Executive Vice President of Aggregates Business	1997 1993	Chairman of Magnesia Specialties Business (1997-2005)
Bruce A. Vaio	48	President – Martin Marietta Materials West;  Executive Vice President	2006 2005	President – Southwest Division (1998-2006) Senior Vice President (2002-2005)
Roselyn R. Bar	50	Senior Vice President; General Counsel; Corporate Secretary	2005 2001 1997	Vice President (2001-2005)
Anne H. Lloyd	47	Treasurer; Senior Vice President and Chief Financial Officer	2006 2005	Vice President and Controller (1998-2005); Chief Accounting Officer (1999-2006)
Jonathan T. Stewart	60	Senior Vice President, Human Resources	2001	

<sup>\*</sup> Prior to his employment with the Company in 2006, Mr. Nye was Executive Vice President of Hanson Aggregates North America, a producer of construction aggregates, since 2003.

# PART II

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

# Market Information, Holders, and Dividends

The Company's Common Stock, \$.01 par value, is traded on the New York Stock Exchange ("NYSE") (Symbol: MLM). Information concerning stock prices and dividends paid is included under the caption "Quarterly Performance (Unaudited)" of the 2008 Annual Report, and that information is incorporated herein by reference. There were 826 holders of record of the Company's Common Stock as of February 10, 2009. As required by Section 3.03A.12(a) of the NYSE listing standards, the Company filed with the NYSE the certification of its Chief Executive Officer that he is not aware of any violation by the Company of NYSE corporate governance listing standards.

# Recent Sales of Unregistered Securities

None.

#### Securities Authorized for Issuance Under Equity Compensation Plans

The information required in response to this subsection of Item 5 is included in Part III, under the heading "Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters," of this Form 10-K.

#### **Issuer Purchases of Equity Securities**

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs(1)	Maximum Number of Shares that May Yet be Purchased Under the Plans or Programs
October 1, 2008 – October 31, 2008	0	<b>\$</b> —	0	5,041,871
November 1, 2008 – November 30, 2008	0	\$—	0	5,041,871
December 1, 2008 – December 31, 2008	0	<b>\$</b> —	0	5,041,871
Total	0	\$	0	5,041,871

<sup>(1)</sup> The Company's initial stock repurchase program, which authorized the repurchase of 2.5 million shares of common stock, was announced in a press release dated May 6, 1994, and has been updated as appropriate. The program does not have an expiration date. The Company announced in a press release dated February 22, 2006 that its Board of Directors had authorized the repurchase of an additional 5 million shares of common stock. The Company announced in a press release dated August 15, 2007 that its Board of Directors had authorized the repurchase of an additional 5 million shares of common stock.

#### ITEM 6. SELECTED FINANCIAL DATA

The information required in response to this Item 6 is included under the caption "Five Year Summary" of the 2008 Annual Report, and that information is incorporated herein by reference.

### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is management's discussion and analysis of certain significant factors that have affected our consolidated financial condition and operating results during the periods included in the accompanying consolidated financial statements and the related notes. You should read the following discussion in conjunction with our audited consolidated financial statements and the related notes, which are included under Item 8 of this Form 10-K.

The information required in response to this Item 7 is included under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the 2008 Annual Report, and that information is incorporated herein by reference, except that the information contained under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations—Outlook 2009" in the 2008 Annual Report is not incorporated herein by reference.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information required in response to this Item 7A is included under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations-Quantitative and Qualitative Disclosures About Market Risk" of the 2008 Annual Report, and that information is incorporated herein by reference.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The information required in response to this Item 8 is included under the caption "Consolidated Statements of Earnings," "Consolidated Balance Sheets," "Consolidated Statements of Cash Flows," "Consolidated Statements of Shareholders' Equity," "Notes to Financial Statements," "Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Quarterly Performance (Unaudited)" of the 2008 Annual Report, and that information is incorporated herein by reference.

#### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

#### ITEM 9A. CONTROLS AND PROCEDURES

As of December 31, 2008, an evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), of the effectiveness of the design and operation of the Company's disclosure controls and procedures and the Company's internal control over financial reporting. Based on that evaluation, the Company's management, including the CEO and CFO, concluded that the Company's disclosure controls and procedures were effective in ensuring that all material information required to be disclosed is made known to them in a timely manner as of December 31, 2008 and further concluded that the Company's internal control over financial reporting was effective in providing reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external purposes in accordance with generally accepted accounting principles as of December 31, 2008. There were no changes in the Company's internal control over financial reporting during the most recently completed fiscal quarter that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

The foregoing evaluation of the Company's disclosure controls and procedures was based on the definition in Exchange Act Rule 13a-15(e), which requires that disclosure controls and procedures are effectively designed to ensure that information required to be disclosed by an issuer in the reports

that it files or submits with the Securities and Exchange Commission under the Exchange Act is recorded, processed, summarized, and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms, and is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

The Company's management, including the CEO and CFO, does not expect that the Company's control system will prevent all error and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, control may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

The Company's management has issued its annual report on the Company's internal control over financial reporting, which included management's assessment that the Company's internal control over financial reporting was effective at December 31, 2008. The Company's independent registered public accounting firm has issued an attestation report that the Company's internal control over financial reporting was effective at December 31, 2008. Management's report on the Company's internal controls and the attestation report of the Company's independent registered public accounting firm are included in the 2008 Financial Statements, included under Item 8 of this Form 10-K and the 2008 Annual Report. See also "Management's Discussion and Analysis of Financial Condition and Results of Operations — Internal Control and Accounting and Reporting Risk" under Item 7 of this Form 10-K and the 2008 Annual Report.

Included among the Exhibits to this Form 10-K are forms of "Certifications" of the Company's CEO and CFO as required in accordance with Section 302 of the Sarbanes-Oxley Act of 2002 (the "Section 302 Certification"). The Section 302 Certifications refer to this evaluation of the Company's disclosure policies and procedures and internal control over financial reporting. The information in this section should be read in conjunction with the Section 302 Certifications for a more complete understanding of the topics presented.

### ITEM 9B. OTHER INFORMATION

None.

#### PART III

#### ITEM 10. DIRECTORS. EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information concerning directors of the Company, the Audit Committee of the Board of Directors, and the Audit Committee financial expert serving on the Audit Committee, all as required in response to this Item 10, is included under the captions "Corporate Governance Matters" and "Section 16(a) Beneficial Ownership Reporting Compliance" in the Company's definitive proxy statement to be filed with the Securities and Exchange Commission pursuant to Regulation 14A within 120 days after the close of the Company's fiscal year ended December 31, 2008 (the "2009 Proxy Statement"), and that information is hereby incorporated by reference in this Form 10-K. Information concerning executive officers of the Company required in response to this Item 10 is included in Part I, under the heading "Executive Officers of the Registrant," of this Form 10-K. The information concerning the Company's code of ethics required in response to this Item 10 is included in Part I, under the heading "Available Information," of this Form 10-K.

#### ITEM 11. EXECUTIVE COMPENSATION

The information required in response to this Item 11 is included under the captions "Executive Compensation," "Compensation Discussion and Analysis," "Corporate Governance Matters," "Management Development and Compensation Committee Report," and "Compensation Committee Interlocks and Insider Participation" in the Company's 2009 Proxy Statement, and that information is hereby incorporated by reference in this Form 10-K.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required in response to this Item 12 is included under the captions "General Information," "Security Ownership of Certain Beneficial Owners and Management," and "Securities Authorized for Issuance Under Equity Compensation Plans" in the Company's 2009 Proxy Statement, and that information is hereby incorporated by reference in this Form 10-K.

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required in response to this Item 13 is included under the captions "Compensation Committee Interlocks and Insider Participation in Compensation Decisions" and "Corporate Governance Matters" in the Company's 2009 Proxy Statement, and that information is hereby incorporated by reference in this Form 10-K.

#### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required in response to this Item 14 is included under the caption "Independent Auditors" in the Company's 2009 Proxy Statement, and that information is hereby incorporated by reference in this Form 10-K.

# **PART IV**

#### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

#### (a) (1) List of financial statements filed as part of this Form 10-K.

The following consolidated financial statements of Martin Marietta Materials, Inc. and consolidated subsidiaries, included in the 2008 Annual Report and incorporated by reference under Item 8 of this Form 10-K:

Consolidated Statements of Earnings for years ended December 31, 2008, 2007, and 2006

Consolidated Balance Sheets at December 31, 2008 and 2007

Consolidated Statements of Cash Flows for years ended December 31, 2008, 2007, and 2006

Consolidated Statements of Shareholders' Equity—Balance at December 31, 2008, 2007, and 2006

Notes to Financial Statements

# (2) List of financial statement schedules filed as part of this Form 10-K

The following financial statement schedule of Martin Marietta Materials, Inc. and consolidated subsidiaries is included in Item 15(c) of this Form 10-K.

Schedule II — Valuation and Qualifying Accounts

All other schedules have been omitted because they are not applicable, not required, or the information has been otherwise supplied in the financial statements or notes to the financial statements.

The report of the Company's independent registered public accounting firm with respect to the above-referenced financial statements is included in the 2008 Annual Report, and that report is hereby incorporated by reference in this Form 10-K. The report on the financial statement schedule and the consent of the Company's independent registered public accounting firm are attached as Exhibit 23.01 to this Form 10-K.

#### (3) Exhibits

The list of Exhibits on the accompanying Index of Exhibits included in Item 15(b) of this Form 10-K is hereby incorporated by reference. Each management contract or compensatory plan or arrangement required to be filed as an exhibit is indicated by asterisks.

#### (b) Index of Exhibits

Exhibit No.		
3.01		Restated Articles of Incorporation of the Company, as amended (incorporated by reference to Exhibits 3.1 and 3.2 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on October 25, 1996) (Commission File No. 1-12744)
3.02	_	Articles of Amendment with Respect to the Junior Participating Class B Preferred Stock of the Company, dated as of October 19, 2006 (incorporated by reference to Exhibit 3.1 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on October 19, 2006) (Commission File No. 1-12744)
3.03	_	Restated Bylaws of the Company (incorporated by reference to Exhibit 3.01 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on November 8, 2007) (Commission File No. 1-12744)
4.01	_	Specimen Common Stock Certificate (incorporated by reference to Exhibit 4.01 to the Martin Marietta Materials, Inc. Annual Report on Form 10-K for the fiscal year ended December 31, 2003) (Commission File No. 1-12744)
4.02	_	Articles 2 and 8 of the Company's Restated Articles of Incorporation, as amended (incorporated by reference to Exhibit 4.02 to the Martin Marietta Materials, Inc. Annual Report on Form 10-K for the fiscal year ended December 31, 1996) (Commission File No. 1-12744)
4.03	_	Article I of the Company's Restated Bylaws (incorporated by reference to Exhibit 3.01 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on November 8, 2007) (Commission File No. 1-12744)
4.04	_	Indenture dated as of December 1, 1995 between Martin Marietta Materials, Inc. and First Union National Bank of North Carolina (incorporated by reference to Exhibit 4(a) to the Martin Marietta Materials, Inc. registration statement on Form S-3 (SEC Registration No. 33-99082))
4.05	_	Form of Martin Marietta Materials, Inc. 7% Debenture due 2025 (incorporated by reference to Exhibit 4(a)(i) to the Martin Marietta Materials, Inc. registration statement on Form S-3 (SEC Registration No. 33-99082))
4.06	_	Indenture dated as of December 7, 1998 between Martin Marietta Materials, Inc. and First Union National Bank (incorporated by reference to Exhibit 4.08 to the Martin Marietta Materials, Inc. registration statement on Form S-4 (SEC Registration No. 333-71793))
4.07	_	Form of Martin Marietta Materials, Inc. 6.875% Note due April 1, 2011 (incorporated by reference to Exhibit 4.12 to the Martin Marietta Materials, Inc. registration statement on Form S-4 (SEC Registration No. 333-61454))
4.08	_	Indenture dated as of April 30, 2007 between Martin Marietta Materials, Inc. and Branch Banking and Trust Company, Inc., as trustee (incorporated by reference to Exhibit 4.1 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on April 30, 2007 (Commission File No. 1-12744)
4.09	_	First Supplemental Indenture, dated as of April 30, 2007, between Martin Marietta Materials, Inc. and Branch Banking and Trust Company, Inc., as trustee, to that certain Indenture dated as of April 30, 2007 between Martin Marietta Materials, Inc. and Branch Banking and Trust Company, Inc., as trustee, pursuant to which were issued \$225,000,000 aggregate principal amount of Floating Rate Senior Notes due 2010 of Martin Marietta Materials, Inc.

Exhibit		
No.		(incorporated by reference to Exhibit 4.2 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on April 30, 2007 (Commission File No. 1-12744)
4.10		Second Supplemental Indenture, dated as of April 30, 2007, between Martin Marietta Materials, Inc. and Branch Banking and Trust Company, Inc., as trustee, to that certain Indenture dated as of April 30, 2007 between Martin Marietta Materials, Inc. and Branch Banking and Trust Company, Inc., as trustee, pursuant to which were issued \$250,000,000 aggregate principal amount of 6 ½ Senior Notes due 2037 of Martin Marietta Materials, Inc. (incorporated by reference to Exhibit 4.3 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on April 30, 2007 (Commission File No. 1-12744)
4.11		Third Supplemental Indenture, dated as of April 21, 2008, between Martin Marietta Materials, Inc. and Branch Banking and Trust Company, Inc., as trustee, to that certain Indenture dated as of April 30, 2007 between Martin Marietta Materials, Inc. and Branch Banking and Trust Company, Inc., as trustee, pursuant to which were issued \$300,000,000 aggregate principal amount of 6.60% Senior Notes due 2018 of Martin Marietta Materials, Inc. (incorporated by reference to Exhibit 4.1 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on April 21, 2008 (Commission File No. 1-12744)
10.01		Rights Agreement, dated as of September 27, 2006, by and between Martin Marietta Materials, Inc. and American Stock Transfer & Trust Company, as Rights Agent, which includes the Form of Articles of Amendment With Respect to the Junior Participating Class B Preferred Stock of Martin Marietta Materials, Inc., as Exhibit A, and the Form of Rights Certificate, as Exhibit B (incorporated by reference to Exhibit 4.1 of the Company's Current Report on Form 8-K, filed on September 28, 2006)
10.02	_	\$325,000,000 Second Amended and Restated Credit Agreement dated as of October 24, 2008, among Martin Marietta Materials, Inc., the banks parties thereto, and JP Morgan Chase Bank, N.A., as Administrative Agent (incorporated by reference to Exhibit 10.01 to the Martin Marietta Materials, Inc. Quarterly Report on Form 10-Q for the quarter ended September 30, 2008) (Commission File No. 1-12744)
10.03	_	Form of Martin Marietta Materials, Inc. Third Amended and Restated Employment Protection Agreement (incorporated by reference to Exhibit 10.01 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on August 19, 2008) (Commission File No. 1-12744)**
*10.04	_	Amended and Restated Martin Marietta Materials, Inc. Common Stock Purchase Plan for Directors**
*10.05		Martin Marietta Materials, Inc. Amended and Restated Executive Incentive Plan**
*10.06	_	Martin Marietta Materials, Inc. Incentive Stock Plan, as Amended**
10.07		Martin Marietta Materials, Inc. Amended and Restated Stock-Based Award Plan dated April 3, 2006 (incorporated by reference to Exhibit 10.01 to the Martin Marietta Materials, Inc. Quarterly Report on Form 10-Q for the quarter ended June 30, 2006) (Commission File No. 1-12744)**
10.08	_	Amended and Restated Consulting Agreement dated June 26, 2006, between Janice Henry and Martin Marietta Materials, Inc. (incorporated by reference to Exhibit 10.02 to the Martin Marietta Materials, Inc. Quarterly Report on Form 10-Q for the quarter ended June 30, 2006) (Commission File No. 1-12744)**
10.09		Martin Marietta Materials, Inc. Amended Omnibus Securities Award Plan (incorporated by reference to Exhibit 10.16 to the Martin Marietta Materials, Inc. Annual Report on Form 10-K for the fiscal year ended December 31, 2000) (Commission File No. 1-12744)**
10.10	_	Martin Marietta Materials, Inc. Amended and Restated Supplemental Excess Retirement Plan (incorporated by reference to Exhibit 10.2 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on August 19, 2008 ) (Commission File No. 1-12744)**

Exhibit No.

*10.11	Form of Option Award Agreement under the Martin Marietta Materials, Inc. Amended and Restated Stock-Based Award Plan	**
*10.12	Form of Restricted Stock Unit Agreement under the Martin Marietta Materials, Inc. Amended and Restated Stock-Based Awa	rd Plan **
*10.13	Form of Amendment to the Stock Unit Agreement under the Martin Marietta Materials, Inc. Amended and Restated Stock-B **	ased Award Plan
*12.01	Computation of ratio of earnings to fixed charges for the year ended December 31, 2008	
*13.01	Excerpts from Martin Marietta Materials, Inc. 2008 Annual Report to Shareholders, portions of which are incorporated by Form 10-K. Those portions of the 2008 Annual Report to Shareholders that are not incorporated by reference shall not be "filed" as part of this report.	
*21.01	List of subsidiaries of Martin Marietta Materials, Inc.	
*23.01	Consent of Ernst & Young LLP, Independent Registered Public Accounting Firm for Martin Marietta Materials, Inc. a subsidiaries	nd consolidated
*24.01	Powers of Attorney (included in this Form 10-K immediately following Signatures)	
*31.01	Certification dated February 17, 2009 of Chief Executive Officer pursuant to Securities and Exchange Act of 1934, rule 13 pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	a-14, as adopted
*31.02	Certification dated February 17, 2009 of Chief Financial Officer pursuant to Securities and Exchange Act of 1934, rule 13 pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	a-14, as adopted
*32.01	Certification dated February 17, 2009 of Chief Executive Officer required by 18 U.S.C. 1350, as adopted pursuant to Se Sarbanes-Oxley Act of 2002	ction 906 of the
*32.02	Certification dated February 17, 2009 of Chief Financial Officer required by 18 U.S.C. 1350, as adopted pursuant to SecSarbanes-Oxley Act of 2002	ction 906 of the

#### Other material incorporated by reference:

Martin Marietta Materials, Inc.'s 2009 Proxy Statement filed pursuant to Regulation 14A, portions of which are incorporated by reference in this Form 10-K. Those portions of the 2009 Proxy Statement which are not incorporated by reference shall not be deemed to be "filed" as part of this report.

<sup>\*</sup> Filed herewith

<sup>\*\*</sup> Management contract or compensatory plan or arrangement required to be filed as an exhibit pursuant to Item 14(c) of Form 10-K

#### (c) Financial Statement Schedule

## SCHEDULE II — VALUATION AND QUALIFYING ACCOUNTS MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES

Col A	Col B	Col C		Col D	Col E	
Description	Balance at beginning of period	(1) Charged to costs and expenses	(2) Charged to other accounts— describe n Thousands)	Deductions— describe	Balance at end of period	
Year ended December 31, 2008						
Allowance for doubtful accounts Allowance for uncollectible notes receivable	\$ 3,661 —	\$1,035 —	\$— —	\$ <u> </u>	\$ 4,696 —	
Inventory valuation allowance	19,136	_	_	117 <sub>(a)</sub>	19,019	
Accumulated amortization of intangible assets	18,816	1,886	_	8,058 <sub>(b)</sub>	12,644	
Year ended December 31, 2007						
Allowance for doubtful accounts	\$ 4,905	\$ —	<b>\$</b> —	\$ 1,244 <sub>(a)</sub>	\$ 3,661	
Allowance for uncollectible notes receivable	853	_	_	853 <sub>(a)</sub>	_	
Inventory valuation allowance	14,221	4,915	_		19,136	
Accumulated amortization of intangible assets	20,670	1,947	_	3,801 <sub>(b)</sub>	18,816	
Year ended December 31, 2006						
Allowance for doubtful accounts Allowance for uncollectible notes receivable	\$ 5,545 795	\$ — 58	\$— —	\$ 640 <sub>(a)</sub>	\$ 4,905 853	
Inventory valuation allowance	12,101	3,093		973 <sub>(c)</sub>	14,221	
Accumulated amortization of intangible assets	29,399	3,858	_	213 <sub>(d)</sub> 12,374 <sub>(b)</sub>	20,670	

<sup>(</sup>a) To adjust allowance for change in estimates.

<sup>(</sup>b) Write off of fully amortized intangible assets.

<sup>(</sup>c) Write off of fully reserved inventory.

<sup>(</sup>d) Divestitures.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MARTIN MARIETTA MATERIALS, INC.

By: /s/ Roselyn R. Bar Roselyn R. Bar

Senior Vice President, General Counsel and Corporate Secretary

Dated: February 17, 2009

#### POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below appoints Roselyn R. Bar and M. Guy Brooks, III, jointly and severally, as his or her true and lawful attorney-in-fact, each with full power of substitution and resubstitution, for him or her and in his or her name, place and stead, in any and all capacities, to sign any and all amendments to this Annual Report on Form 10-K, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact, jointly and severally, full power and authority to do and perform each in connection therewith, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact, jointly and severally, or their or his or her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities and Exchange Act of 1934, this report has been signed by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

Signature	Title	Date
/s/ Stephen P. Zelnak, Jr. Stephen P. Zelnak, Jr.	Chairman of the Board and Chief Executive Officer	February 17, 2009
/s/ Anne H. Lloyd Anne H. Lloyd	Senior Vice President, Chief Financial Officer and Treasurer	February 17, 2009
/s/ Dana F. Guzzo Dana F. Guzzo	Vice President, Controller and Chief Accounting Officer	February 17, 2009
/s/ Sue W. Cole Sue W. Cole	Director	February 17, 2009
/s/ David G. Maffucci David G. Maffucci	Director	February 17, 2009
/s/ William E. McDonald William E. McDonald	Director	February 17, 2009
/s/ Frank H. Menaker, Jr. Frank H. Menaker, Jr.	Director	February 17, 2009
/s/ Laree E. Perez Laree E. Perez	Director	February 17, 2009
/s/ Michael J. Quillen Michael J. Quillen	Director	February 17, 2009
	41	

Signature	<u> </u>		Date	
/s/ Dennis L. Rediker Dennis L. Rediker	Director		February 17, 2009	
/s/ Richard A. Vinroot Richard A. Vinroot	Director		February 17, 2009	
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#### **EXHIBITS**

Exhibit No.	_	
3.01	_	Restated Articles of Incorporation of the Company, as amended (incorporated by reference to Exhibits 3.1 and 3.2 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on October 25, 1996) (Commission File No. 1-12744)
3.02	_	Articles of Amendment with Respect to the Junior Participating Class B Preferred Stock of the Company, dated as of October 19, 2006 (incorporated by reference to Exhibit 3.1 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on October 19, 2006) (Commission File No. 1-12744)
3.03	_	Restated Bylaws of the Company (incorporated by reference to Exhibit 3.01 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on November 8, 2007) (Commission File No. 1-12744)
4.01		Specimen Common Stock Certificate (incorporated by reference to Exhibit 4.01 to the Martin Marietta Materials, Inc. Annual Report on Form 10-K for the fiscal year ended December 31, 2003) (Commission File No. 1-12744)
4.02	_	Articles 2 and 8 of the Company's Restated Articles of Incorporation, as amended (incorporated by reference to Exhibit 4.02 to the Martin Marietta Materials, Inc. Annual Report on Form 10-K for the fiscal year ended December 31, 1996) (Commission File No. 1-12744)
4.03		Article I of the Company's Restated Bylaws, as amended (incorporated by reference to Exhibit 4.03 to the Martin Marietta Materials, Inc. Annual Report on Form 10-K for the fiscal year ended December 31, 1996) (Commission File No. 1-12744)
4.04	_	Indenture dated as of December 1, 1995 between Martin Marietta Materials, Inc. and First Union National Bank of North Carolina (incorporated by reference to Exhibit 4(a) to the Martin Marietta Materials, Inc. registration statement on Form S-3 (SEC Registration No. 33-99082))
4.05		Form of Martin Marietta Materials, Inc. 7% Debenture due 2025 (incorporated by reference to Exhibit 4(a)(i) to the Martin Marietta Materials, Inc. registration statement on Form S-3 (SEC Registration No. 33-99082))
4.06	_	Indenture dated as of December 7, 1998 between Martin Marietta Materials, Inc. and First Union National Bank (incorporated by reference to Exhibit 4.08 to the Martin Marietta Materials, Inc. registration statement on Form S-4 (SEC Registration No. 333-71793))
4.07	_	Form of Martin Marietta Materials, Inc. 6.875% Note due April 1, 2011 (incorporated by reference to Exhibit 4.12 to the Martin Marietta Materials, Inc. registration statement on Form S-4 (SEC Registration No. 333-61454))
4.08	_	Indenture dated as of April 30, 2007 between Martin Marietta Materials, Inc. and Branch Banking and Trust Company, Inc., as trustee (incorporated by reference to Exhibit 4.1 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on April 30, 2007 (Commission File No. 1-12744)
4.09	_	First Supplemental Indenture, dated as of April 30, 2007, between Martin Marietta Materials, Inc. and Branch Banking and Trust Company, Inc., as trustee, to that certain Indenture dated as of April 30, 2007 between Martin Marietta Materials, Inc. and Branch Banking and Trust Company, Inc., as trustee, pursuant to which were issued \$225,000,000 aggregate principal amount of Floating Rate Senior Notes due 2010 of Martin Marietta Materials, Inc. (incorporated by reference to Exhibit 4.2 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on April 30, 2007 (Commission File No. 1-12744)

Exhibit No.	_	
4.10		Second Supplemental Indenture, dated as of April 30, 2007, between Martin Marietta Materials, Inc. and Branch Banking and Trust Company, Inc., as trustee, to that certain Indenture dated as of April 30, 2007 between Martin Marietta Materials, Inc. and Branch Banking and Trust Company, Inc., as trustee, pursuant to which were issued \$250,000,000 aggregate principal amount of 6 ½% Senior Notes due 2037 of Martin Marietta Materials, Inc. (incorporated by reference to Exhibit 4.3 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on April 30, 2007 (Commission File No. 1-12744)
4.11		Third Supplemental Indenture, dated as of April 21, 2008, between Martin Marietta Materials, Inc. and Branch Banking and Trust Company, Inc., as trustee, to that certain Indenture dated as of April 30, 2007 between Martin Marietta Materials, Inc. and Branch Banking and Trust Company, Inc., as trustee, pursuant to which were issued \$300,000,000 aggregate principal amount of 6.60% Senior Notes due 2018 of Martin Marietta Materials, Inc. (incorporated by reference to Exhibit 4.1 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on April 21, 2008 (Commission File No. 1-12744)
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10.02	_	\$325,000,000 Second Amended and Restated Credit Agreement dated as of October 24, 2008, among Martin Marietta Materials, Inc., the banks parties thereto, and JP Morgan Chase Bank, N.A., as Administrative Agent (incorporated by reference to Exhibit 10.01 to the Martin Marietta Materials, Inc. Quarterly Report on Form 10-Q for the quarter ended September 30, 2008) (Commission File No. 1-12744)
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*10.04	_	Amended and Restated Martin Marietta Materials, Inc. Common Stock Purchase Plan for Directors**
*10.05	_	Martin Marietta Materials, Inc. Amended and Restated Executive Incentive Plan**
*10.06	_	Martin Marietta Materials, Inc. Incentive Stock Plan, as Amended**
10.07	_	Martin Marietta Materials, Inc. Amended and Restated Stock-Based Award Plan dated April 3, 2006 (incorporated by reference to Exhibit 10.01 to the Martin Marietta Materials, Inc. Quarterly Report on Form 10-Q for the quarter ended June 30, 2006) (Commission File No. 1-12744)**
10.08	_	Amended and Restated Consulting Agreement dated June 26, 2006, between Janice Henry and Martin Marietta Materials, Inc. (incorporated by reference to Exhibit 10.02 to the Martin Marietta Materials, Inc. Quarterly Report on Form 10-Q for the quarter ended June 30, 2006) (Commission File No. 1-12744)**
10.09	_	Martin Marietta Materials, Inc. Amended Omnibus Securities Award Plan (incorporated by reference to Exhibit 10.16 to the Martin Marietta Materials, Inc. Annual Report on Form 10-K for the fiscal year ended December 31, 2000) (Commission File No. 1-12744)**
10.10	_	Martin Marietta Materials, Inc. Amended and Restated Supplemental Excess Retirement Plan (incorporated by reference to Exhibit 10.2 to the Martin Marietta Materials, Inc. Current Report on Form 8-K, filed on August 19, 2008 ) (Commission File No. 1-12744)**
*10.11	_	Form of Option Award Agreement under the Martin Marietta Materials, Inc. Amended and Restated Stock-Based Award Plan**

Exhibit

No.		
*10.12	Form of Restricted Stock Unit Agreement under the	ne Martin Marietta Materials, Inc. Amended and Restated Stock-Based Award Plan**
*10.13	Form of Amendment to the Stock Unit Agreemen	t under the Martin Marietta Materials, Inc. Amended and Restated Stock-Based Award Plan
*12.01	Computation of ratio of earnings to fixed charges	for the year ended December 31, 2008
*13.01		08 Annual Report to Shareholders, portions of which are incorporated by reference in this Report to Shareholders that are not incorporated by reference shall not be deemed to be
*21.01	List of subsidiaries of Martin Marietta Materials,	nc.
*23.01	Consent of Ernst & Young LLP, Independent I subsidiaries	registered Public Accounting Firm for Martin Marietta Materials, Inc. and consolidated
*24.01	Powers of Attorney (included in this Form 10-K in	nmediately following Signatures)
*31.01	Certification dated February 17, 2009 of Chief E pursuant to Section 302 of the Sarbanes-Oxley Ac	secutive Officer pursuant to Securities and Exchange Act of 1934, rule 13a-14, as adopted to f 2002
*31.02	Certification dated February 17, 2009 of Chief F pursuant to Section 302 of the Sarbanes-Oxley Ac	nancial Officer pursuant to Securities and Exchange Act of 1934, rule 13a-14, as adopted to f 2002
*32.01	- Certification dated February 17, 2009 of Chief I Sarbanes-Oxley Act of 2002	Executive Officer required by 18 U.S.C. 1350, as adopted pursuant to Section 906 of the

#### Other material incorporated by reference:

Sarbanes-Oxley Act of 2002

Martin Marietta Materials, Inc.'s 2009 Proxy Statement filed pursuant to Regulation 14A, portions of which are incorporated by reference in this Form 10-K. Those portions of the 2009 Proxy Statement which are not incorporated by reference shall not be deemed to be "filed" as part of this report.

Certification dated February 17, 2009 of Chief Financial Officer required by 18 U.S.C. 1350, as adopted pursuant to Section 906 of the

\*32.02

<sup>\*</sup> Filed herewith

<sup>\*\*</sup> Management contract or compensatory plan or arrangement required to be filed as an exhibit pursuant to Item 14(c) of Form 10-K

# AMENDED AND RESTATED MARTIN MARIETTA MATERIALS, INC. COMMON STOCK PURCHASE PLAN FOR DIRECTORS

**SECTION 1. Purpose.** The purpose of the Martin Marietta Materials, Inc. Common Stock Purchase Plan for Directors (the "Plan") is to provide to non-employee directors of Martin Marietta Materials, Inc. (the "Company") the opportunity to elect to receive all or a portion of their retainer fees in the form of common stock of the Company and to elect to defer payment of all or a portion of such retainer fees. The Plan was adopted by the Board of Directors and approved by the Company's shareholders at the shareholders meeting held on September 27, 1996 and was amended and restated by resolution of the Board of Directors at its meeting on November 7, 1996. The Plan is hereby further amended and restated by resolution of the Management Development and Compensation Committee of the Board of Directors effective November 18, 2008.

**SECTION 2. Definitions.** As used in the Plan, the following terms shall have the meanings set forth below:

- (a) "Annual Fees" means the amount paid by the Company to a Non-Employee Director as annual fees for services to be rendered as a member of the Board of Directors during any Plan Year, including annual retainer, meeting attendance fees and fees otherwise payable for acting on or as a member, or Chairman, of the Board of Directors or any committee thereof, but not including reimbursements of expenses.
- (b) "Beneficiary" means a person designated by a Participant in accordance with Section 9 to receive the benefits specified hereunder in the event of the Participant's death or, if there is no surviving designated Beneficiary, the Participant's estate.
  - (c) "Board of Directors" means the Board of Directors of the Company.
- (d) "Cash Deferral Account" means the account established and maintained by the Company for each Participant, which is to be credited, as set forth in Section 7, with the portion of a Participant's Annual Fees which is payable in cash and deferred pursuant to the Plan. Amounts credited to a Participant's Cash Deferral Account will be expressed as a dollar amount. Cash Deferral Accounts will be maintained by the Company solely as bookkeeping entries.
  - (e) "Committee" means the Management Development and Compensation Committee of the Board of Directors.
- (f) "Director Purchase Price" means, with respect to each Fee Payment Date, the Fair Market Value of one share of Stock on such Fee Payment Date; provided, however, that the Board of Directors, in its sole discretion, may provide that the Director Purchase Price, with respect to all or a portion of the shares of Stock purchased or credited in the form of Stock Equivalents under the Plan, includes a percentage discount from the Fair Market Value of one share of Stock on any specific Fee Payment Date.

- (g) "ERISA" means the Employee Retirement Income Security Act of 1974, as amended.
- (h) "Fair Market Value" means the closing price of a share of Stock on the relevant date or, if no sale was made on such date, then on the next preceding day on which such a sale was made (a) if the Stock is listed on the New York Stock Exchange ("NYSE"), as reported in the Wall Street Journal, or (b) if the Stock is not listed on the NYSE but is listed on the NASDAQ National Market System, then as reported on such system, or (c) if not listed on either the NYSE or the NASDAQ National Market System, as determined by the Board of Directors or Committee.
  - (i) "Fee Payment Date" means each date on which all or any portion of the Annual Fees is scheduled to be paid.
- (j) "Financial Hardship" means severe financial hardship to the Participant resulting from a sudden and unexpected illness or accident of the Participant or a dependent, loss of the Participant's property due to casualty, or other similar extraordinary and unforeseeable circumstances arising as a result of events beyond the control of the Participant. The circumstances that will constitute a Financial Hardship will depend upon the facts of each case and will be determined by the Committee in its sole discretion, but distributions may not be made to the extent that such hardship is or may be relieved (i) through reimbursement or compensation by insurance or otherwise or (ii) by liquidation of the Participant's assets, to the extent the liquidation of such assets would not itself cause severe financial hardship.
- (k) "Non-Employee Director" means a member of the Board of Directors who, on the first day of any Plan Year (or such later date as he is first elected or appointed to the Board of Directors), is not an employee of the Company or any affiliate thereof.
- (l) "Participant" means any Non-Employee Director who elects under the Plan to receive payment of all or a portion of his Annual Fees in the form of Stock or to defer payment of all or a portion of his Annual Fees.
- (m) "Plan Year" means each year beginning on the first day of January and ending on the 31st day of December; provided that the first Plan Year means the period beginning on January 1, 1997 and ending on December 31, 1997.
  - (n) "Stock" means the common stock of the Company, \$.01 par value per share.
- (o) "Stock Deferral Account" means the account established and maintained by the Company for each Participant, which is to be credited, as set forth in Section 6, with the portion of a Participant's Annual Fees which is payable in Stock and deferred pursuant to the Plan. Amounts credited to a Participant's Stock Deferral Account will be expressed as a number of Stock Equivalents. Stock Deferral Accounts will be maintained by the Company solely as bookkeeping entries.

(p) "Stock Equivalent" means a unit of measurement which, when credited to the Stock Deferral Account of a Participant, shall represent the right to receive one share of Stock upon payment of amounts credited to such Stock Deferral Account.

#### **SECTION 3. Participation.**

- (a) Only Non-Employee Directors may participate in the Plan. Participation in the Plan is voluntary, except as may be determined in accordance with Section 5(b).
- (b) Prior to the December 15 preceding a Plan Year, or such other date(s) as determined by the Committee (but in no event later than the December 31 preceding the applicable Plan Year), each Non-Employee Director may irrevocably elect to participate in the Plan for the Plan Year by a written notice to the Committee described in Section 5; provided, however, that the Committee may establish procedures and forms which are applicable to all Non-Employee Directors under which Non-Employee Directors may elect to participate in the Plan on a prospective basis as of some other date(s) specified in such procedures; further, provided, however, that a Participant's election to participate in the Plan for any Plan Year shall remain in effect for subsequent Plan Years unless revoked or changed by the Participant prior to the December 15 preceding the Plan Year with respect to which such revocation or change is effective, or otherwise in accordance with Section 5(b).
- (c) Notwithstanding paragraph (b) of this Section, a Non-Employee Director who first becomes a Non-Employee Director during any Plan Year will have 30 days following the date he first becomes a Non-Employee Director to elect to participate in the Plan for such Plan Year by a written notice, to the Committee described in Section 5; <u>provided</u>, <u>however</u>, that such election shall apply only to the portion of the Annual Fees earned following the date on which the Committee receives such written notice.
- (d) Each election made pursuant to this Section 3 is subject to the approval of the Committee unless the Committee determines that such approval is not necessary to enable transactions in Stock pursuant to the Plan to qualify for the exemption provided by Rule 16b-3 promulgated under the Securities Exchange Act of 1934.
  - (e) A Participant ceases to be a Participant on the date he ceases to be a Non-Employee Director.

**SECTION 4. Administration.** The Committee shall serve as the administrator of the Plan. The Committee shall administer and enforce the Plan in accordance with its terms, and shall have all powers necessary to accomplish those purposes, including but not limited to the following:

- (a) To compute and certify the amounts payable to Participants and their Beneficiaries;
- (b) To maintain or to designate any person or entity to maintain all records necessary for the administration of the Plan;
- (c) To make and publish such rules for the Plan as are not inconsistent with the terms hereof; and
- (d) To provide for disclosure of such information, including reports and statements to Participants or Beneficiaries, and to provide for the making of applications and

elections by Participants under the Plan as may be required by the Plan or otherwise deemed appropriate by the Committee.

Notwithstanding the above, no person who serves on the Committee shall participate in any matter which involves solely a determination of the benefits payable to him under the Plan. Any action of the Committee with respect to the Plan shall be conclusive and binding upon all Participants and Beneficiaries except to the extent otherwise specifically indicated herein. The Committee may appoint agents and delegate thereto such powers and duties in connection with the administration of the Plan as the Committee may from time to time prescribe.

(b) <u>Annual Statements</u>. As soon as practicable following the end of each Plan Year, the Committee shall furnish to each Participant a statement indicating the number of Stock Equivalents and the amount of cash credited to his Stock Deferral Account and his Cash Deferral Account as of the end of such Plan Year.

#### **SECTION 5. Elections by Participants.**

- (a) Each Participant must irrevocably elect, in accordance with the procedure set forth in Section 3, the following:
- (1) The percentages (up to 100% and in 10% increments) of his Annual Fees to be received in the form of Stock (at the Director Purchase Price on the applicable Fee Payment Date) and in the form of cash; and
- (2) A percentage (up to 100% and in 10% increments) of his Annual Fees to be received in the form of Stock to be deferred under the Plan and credited as Stock Equivalents to his Stock Deferral Account in accordance with Section 6(a) and a percentage (up to 100% and in 10% increments) of his Annual Fees to be received in the form of cash to be deferred under the Plan and credited to his Cash Deferral Account, in accordance with Section 7(a); and
- (3) Whether to receive payment of his Stock Deferral Account and Cash Deferral Account in the form of (i) a single lump sum or (ii) substantially equal annual installments for a period not to exceed ten years, subject to the limitations described in Section 8; and
- (4) Whether payment of his Stock Deferral Account and Cash Deferral Account shall be paid, or commence to be paid, on (i) the date he ceases to be a Non-Employee Director by reason of his "separation from service" (within the meaning of Treas. Reg. § 1.409A-1(h) or any successor provision) with the Company or (ii) the date that is one month and one year following the date he ceases to be a Non-Employee Director by reason of his "separation from service" (within the meaning of Treas. Reg. § 1.409A-1(h) or any successor provision) with the Company, subject to the limitations described in Section 8.

In the event the Annual Fees of a Participant are increased during any Plan Year, his elections in effect shall apply to the amount of such increase.

(b) Notwithstanding the Participant's elections made in accordance with paragraph (a) of this Section, prior to the December 15 preceding a Plan Year, the Board of Directors may, in its sole discretion: (i) determine the portion of each Non-Employee Director's Annual Fees which must be paid in Stock for the next following Plan Year and (ii) mandate that any or all Annual Fees paid in cash or Stock be deferred in accordance with the Participant's elections under Sections 5(a)(3) and (4); provided, however, that the Board of Directors' determination for any Plan Year shall remain in effect for subsequent Plan Years unless changed by the Board of Directors prior to the December 15 preceding the Plan Year with respect to which such change is

effective. If the Board of Directors makes such a determination, the Participant's election under Section 5(a)(1) and Section 5(a)(2) above with respect to all Plan Years shall be calculated only with respect to any excess amount of the Annual Fees remaining after payment and/or deferral is made in accordance with the Board of Directors' determination, and the Participant's election under Sections 5(a)(3) and (4) above shall remain in effect and apply to the amount of Annual Fees payable in cash and Stock after application of the previous sentence. In the event a Non-Employee Director has failed to make an election under Section 5(a)(3), he will automatically receive payment of his Stock Deferral Account and Cash Deferral Account in the form of a single lump sum. In the event a Non-Employee Director has failed to make an election under Section 5(a)(4), he will automatically receive payment of his Stock Deferral Account and Cash Deferral Account on the date he ceases to be a Non-Employee Director by reason of his "separation from service" (within the meaning of Treas. Reg. § 1.409A-1(h) or any successor provision) with the Company.

#### **SECTION 6. Stock Deferral Accounts.**

- (a) <u>Crediting of Annual Fees</u>. The percentage of each Participant's Annual Fees which are to be received in the form of Stock and deferred with respect to a Plan Year in accordance with Section 5 shall be credited to the Participant's Stock Deferral Account on each Fee Payment Date during the Plan Year, and shall be converted into that number of Stock Equivalents (rounded up to the nearest whole share) equal to the amount so credited divided by the Director Purchase Price
- (b) <u>Crediting of Dividend Equivalents</u>. In the event a dividend is paid in respect of the Stock, an amount equal to such dividend multiplied by the number of Stock Equivalents credited to a Participant's Stock Deferral Account as of the record date for such dividend shall be credited to the Participant's Cash Deferral Account, effective as of the date such dividend is actually paid on the Stock.
- (c) <u>Adjustments to Deferral Accounts</u>. The number of Stock Equivalents credited to each Participant's Stock Deferral Account shall be appropriately and equitably adjusted to reflect the occurrence of any merger, consolidation, recapitalization, stock split, reverse stock split, stock dividend or other non-cash distribution affecting the outstanding Stock. Such adjustments shall be made by the direction of the Committee.
- (d) <u>Effect of Payments</u>. The number of Stock Equivalents credited to a Participant's Stock Deferral Account shall be reduced by the number of shares of Stock actually paid to such Participant or his Beneficiary under the Plan.
- (e) <u>Vesting</u>. The interest of a Participant in any amounts payable with respect to a Stock Deferral Account shall be at all times fully vested and non-forfeitable.

#### SECTION 7. Cash Deferral Accounts.

- (a) <u>Crediting of Annual Fees and Dividend Equivalents</u>. The percentage of each Participant's Annual Fees which are to be received in the form of cash and deferred with respect to a Plan Year in accordance with Section 5 shall be credited to the Participant's Cash Deferral Account on each Fee Payment Date during the Plan Year. Dividend Equivalents will be credited to a Participant's Cash Deferral Account in accordance with Section 6(b).
- (b) <u>Crediting of Interest</u>. Interest shall be credited on and posted to each Cash Deferral Account as of the last day of each calendar month beginning the first calendar month following the effective date of the first deferral and ending the last calendar month immediately preceding the date on which such amounts are distributed to the Participant, at an annual rate as determined by the Committee.
- (c) <u>Effect of Payments.</u> The amount of cash credited to a Participant's Cash Deferral Account shall be reduced by the amount of cash paid to such Participant or his Beneficiary under the Plan.
- (d) <u>Vesting</u>. The interest of a Participant in any amounts payable with respect to a Cash Deferral Account shall be at all times fully vested and non-forfeitable.

#### **SECTION 8. Payments.**

- (a) <u>General</u>. At each time payment of all or a portion of a Participant's Stock Deferral Account and/or Cash Deferral Account is due pursuant to an election made in accordance with Section 5 (or pursuant to the death of a Participant in accordance with Section 8(c)), the Company shall pay Stock and cash directly to such Participant or his Beneficiary in an amount equal to the portion of his Stock Deferral Account and/or Cash Deferral Account which is so payable. Payable amounts expressed in the form of Stock Equivalents shall be paid in Stock, and payable amounts expressed in the form of cash shall be paid in cash. The Company shall make such payment directly to the Participant from its general assets and authorized but unissued Stock.
- (b) <u>Timing and Form of Payment</u>. The payment of a Participant's Stock Deferral Account and Cash Deferral Account shall commence on the date, and in the form, selected by the Participant in the election described in Section 5; <u>provided</u>, <u>however</u>, if, as a result of a failure of this Plan to meet the requirements of Section 409A of the Internal Revenue Code of 1986, as amended, and the Treasury Regulations promulgated thereunder, any portion of a Participant's Stock Deferral Account or Cash Deferral Account (or the value thereof) becomes taxable to such Participant prior to the time such Stock Deferral Account or Cash Deferral Account is actually distributed to such Participant, the Committee shall accelerate the payment of a portion of such Stock Deferral Account or Cash Deferral Account to such Participant in an amount equal to the amount that is required to be included in the income of such Participant as a result of such failure. This Section 8(b) is intended to comply with, and shall at all times be construed as complying with, Treas. Reg. 1.409A-3(j)(4)(vii).
- (c) <u>Payment Upon Death</u>. If a Participant dies before payment of his Stock Deferral Account and Cash Deferral Account is completed, the balance remaining in such accounts shall be paid to the Participant's Beneficiary in one lump sum as soon as practicable following the Participant's death.

- (d) <u>Dividends</u>. Stock Equivalents credited to a Participant's Stock Deferral Account shall continue to be credited with dividends as described in Section 6(b) notwithstanding that such Participant has ceased to be a Non-Employee Director.
- (e) <u>Interest</u>. Cash credited to a Participant's Cash Deferral Account shall continue to be credited with interest as described in Section 7(b) notwithstanding that such Participant has ceased to be a Non-Employee Director.
- (f) <u>Financial Hardship</u>. Notwithstanding anything herein to the contrary, a Participant may request and receive a hardship distribution, provided the Participant is able to demonstrate, to the satisfaction of the Committee, that he has suffered a Financial Hardship. A hardship distribution request must be made on the form provided by the Committee and is subject to the discretion of the Committee. The amount distributed cannot exceed the lesser of (a) the aggregate of the Participant's Cash Deferral Account and Stock Deferral Account, or (b) the amount necessary to satisfy the Participant's Financial Hardship. No distribution may be made prior to the time the Committee approves the distribution. This Section 8(f) is intended to comply with, and shall at all times be construed as complying with, Treas. Reg. 1.409A-3(i)(3).

**SECTION 9. Designation of Beneficiaries.** A Participant may designate one or more Beneficiaries to receive the amounts payable from the Participant's Stock Deferral Account and Cash Deferral Account under the Plan in the event of such Participant's death. Such designations shall be made on forms provided by the Committee. A Participant may from time to time change his designated Beneficiaries, without the consent of such Beneficiaries, by filing a new designation in writing with the Committee. The Company and Committee may rely conclusively upon the Beneficiary designation last filed in accordance with the terms of the Plan.

**SECTION 10. Amendments to the Plan; Termination of the Plan.** The Board of Directors or the Committee may amend, alter, suspend, discontinue or terminate the Plan without the consent of any Participant; <u>provided, however,</u> that no such amendment, alteration, suspension, discontinuation, or termination of the Plan shall materially and adversely affect the rights of such Participant with respect to payment of amounts previously credited to such Participant's Stock Deferral Account and Cash Deferral Account. The Plan has no fixed termination date. However, if the Plan is terminated in a manner consistent with the requirements of Treas. Reg. § 1.409A-3(j)(4)(ix), the Committee may, in its sole discretion, accelerate the payment of Participants' Stock Deferral Accounts or Cash Deferral Accounts in the form of a single lump sum regardless of any elections made by such Participants pursuant to Section 5(a).

#### **SECTION 11. General Provisions.**

(a) <u>Limits on Transfer of Rights</u>; <u>Beneficiaries</u>. No right or interest of a Participant under the Plan shall be subject in any manner to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance, attachment or garnishment by creditors of the Participant or his Beneficiary, or shall be transferable by a Participant otherwise than by will or the laws of descent and distribution; <u>provided</u>, <u>however</u>, that a Participant may designate a Beneficiary in accordance with Section 9 to receive any payment under the Plan in the event of death of the Participant. A Beneficiary, guardian, legal representative or other person claiming any rights under the Plan from or through any Participant shall be subject to all terms and conditions of the Plan applicable to such Participant.

- (b) <u>Status of the Plan</u>. The Plan is intended to be "unfunded" for Federal income tax purposes. The Plan shall not cover any employee of the Company and is not intended to be subject to ERISA. With respect to any payment not yet made to a Participant under the Plan, nothing contained in the Plan shall give a Participant any rights that are greater than those of a general creditor of the Company.
- (c) <u>No Rights of a Shareholder</u>. No Participant shall have any of the rights or privileges of a shareholder of the Company as a result of the making of an election under Section 5 of the Plan, or as a result of the establishing of or crediting of any amounts to a Stock Deferral Account under the Plan, until Stock is actually distributed to the Participant pursuant to Section 8 of the Plan.
- (d) <u>No Right to Continued Election as a Director</u>. Nothing contained in the Plan shall confer, and no establishment of or crediting of any amounts to a Stock Deferral Account or Cash Deferral Account shall be construed as conferring, upon any Participant, any right to continue as a member of the Board of Directors, or to interfere in any way with the right of the Company to increase or decrease the amount of the Annual Fees, or any other compensation payable to Non-Employee Directors.
  - (e) Plan Expenses. All expenses and costs incurred in connection with the operation of the Plan shall be borne by the Company.
- (f) <u>Governing Law</u>. The validity, construction and effect of the Plan and any rules and regulations relating to the Plan shall be determined in accordance with the laws of North Carolina, without giving effect to principles of conflicts of laws.
- (g) <u>Interpretation</u>. Whenever necessary or appropriate in the Plan, where the context admits, the singular term and the related pronouns shall include the plural and the masculine gender shall include the feminine gender.

## MARTIN MARIETTA MATERIALS, INC. AMENDED AND RESTATED EXECUTIVE INCENTIVE PLAN

#### I. PURPOSE

The purpose of the Martin Marietta Materials, Inc. Executive Incentive Plan (the "Plan") is to enhance profits and overall performance by providing for its key management an additional inducement for achieving and exceeding Martin Marietta Materials, Inc. ("MMM" or the "Corporation") performance objectives. Additionally, the Plan will allow a level of compensation that is appropriate when compared with compensation levels of other comparable organizations.

#### II. STANDARD OF CONDUCT AND PERFORMANCE EXPECTATION

- A. It is expected that the business and individual goals and objectives established for this Plan will be accomplished in accordance with the Corporation's policy on ethical conduct in business. It is a prerequisite before any award can be considered that a participant will have acted in accordance with the Martin Marietta Materials, Inc. Code of Ethics and Standards of Conduct and fostered an atmosphere to encourage all employees acting under the participant's supervision to perform their duties in accordance with the highest ethical standards. Ethical behavior is imperative. Thus, in achieving one's goals, the individual's commitment and adherence to the Corporation's ethical standards will be considered paramount in determining awards under this Plan.
- B. Plan participants whose individual performance is determined to be less than acceptable are not eligible to receive incentive awards.

#### III. EFFECTIVE DATE

The Plan will become effective each year commencing January 1.

#### IV. BASIC PROGRAM ELIGIBILITY

Subject to the discretion of the Chief Executive Officer of the Corporation, an employee will be eligible to participate in the Plan for any Plan year in which the employee is classified no later than July 1 of that year as one of the following:

President Vice President General Manager Director

Others recommended by a Corporate Officer

A Corporate Officer is any elected officer of the Corporation.

#### V. BASIS FOR AWARDS

Awards will be paid based on the actual base salary paid to each participant during each Plan year, and will be determined based on the following criteria:

A.	Responsibility Level	 Target Incentive Award (% of Annual Salary)
	Chief Operating Officer	80-100%
	Division Presidents	60%-80%
	Designated VPs of major functions	60%-80%
	reporting to the Corporation's President	
	or Chief Executive Officer	
	(Corporate Unit Head)	
	Vice President/General Manager reporting to a Division President or Corporate Unit Head	40%-50%
	Designated Directors/General Managers/	30%-50%
	Vice Presidents	
	Other Directors/Managers	30%-35%

The award percentages noted above may be adjusted up or down subject to the discretion of the Chief Executive Officer of the Corporation.

#### B. Available Award

Total incentive awards will be based on a combination of the performance of MMM, the Operating Unit (as defined below), the Corporate Unit (as defined below) and the individual, depending on the position occupied by the participant and other factors described below. An "Operating Unit" is an operating unit(s) of the Corporation for which the individual is responsible (for example, one or more segments, divisions, regions, districts, etc.) as designated by the Chief Executive Officer. A "Corporate Unit" is a non-operating unit(s) of the Corporation for which the individual is responsible (for example, one or more of finance, legal, marketing, purchasing, etc.) as designated by the Chief Executive Officer. The portion of the total award determined by the performance of MMM, the Operating Unit, the Corporate Unit and the individual is outlined below.

#### 1. Operating Units

For Division Presidents, participants reporting to Division Presidents, and participants whose work is primarily related to an Operating Unit, the award will be based on the following:

	Operating Unit Performance	Division Performance	MMM Performance	Individual Performance
Divisions				
Line Management	50%	_	25%	25%
Staff	37.5%	_	25%	37.5%
Areas, Districts & Regions	50%	12.5%	12.5%	25%
Line Management	37.5%	12.5%	12.5%	37.5%
Staff				

#### 2. Corporate Units

For individuals reporting to the Chief Executive Officer who are responsible for a Corporate Unit and are not in an Operating Unit ("Corporate Unit head"), participants reporting to a Corporate Unit head, and participants whose work is primarily related to the Corporation, the award will be based on the following:

- Fifty percent (50%) of the award will be based on MMM performance, as defined in Paragraph V.C.1 below.
- Fifty percent (50%) of the award will be based on individual performance, as defined in Paragraph V.C.2 above.

#### 3. <u>Combined Responsibilities</u>

For individuals who have responsibilities described in both Paragraphs V.B.1 and V.B.2 above, the award will be based on the following:

- Sixty-five percent (65%) of the award will be based on the performance of MMM and the Operating Unit(s) which that individual is responsible, as defined in Paragraph V.C.1 below.
- Thirty-five percent (35%) of the award will be based on individual performance, as defined in Paragraph V.C.2 below.

#### C. Performance Criteria

#### 1. MMM, Operating Units and Corporate Units

MMM, Operating Unit and Corporate Unit performance will be measured by profit contribution, cash flow, sales and production metrics and/or other appropriate financial performance, return, safety and other factors reflecting the performance of the Corporation, Operating Unit and Corporate Unit.

The Management Development and Compensation Committee of the Board of Directors will determine the percentage that was achieved by MMM and the Chief Executive Officer of the Corporation will determine the percentage that was achieved by the Operating Units and the Corporate Units, each based on an assessment of the factors listed above and on a subjective evaluation of the overall contribution to the Corporation and will apply that percentage to the portion of the total award that is available for MMM, the Operating Unit(s) and/or the Corporate Unit(s) as outlined in Paragraph V.B. above.

#### 2. <u>Individual Performance</u>

The portion of the total award based on individual performance, if applicable, will be based on an assessment of the actual achievement of the individual relative to quantitative, measurable goals established for the Plan year, conduct in accordance with the Corporation's Code of Ethics and Standards of Conduct and a subjective evaluation of the relative significance of one's efforts in respect to its bearing on the overall Corporation, Operating Unit(s) and/or Corporate Unit(s).

The Chief Executive Officer will determine the percentage that was achieved by the individual based on an assessment of the factors listed above and on a subjective evaluation of the overall contribution of the individual, and will apply that percentage to the portion of the total award that is available for the individual, as outlined in Paragraph V.B. above.

#### D. Discretion of the Chief Executive Officer

Subject to approval by the Management Development and Compensation Committee of the Board of Directors, the Chief Executive Officer of the Corporation may modify the percentage of available award for any or all of the MMM, Operating Unit, Corporate Unit and/or individual awards, based on an assessment of organizational and/or individual contribution. The participant's individual performance may impact the percent of available MMM, Operating Unit and/or Corporate Unit award. The performance of MMM, the Operating Unit and/or Corporate Unit may impact the percent of available individual award.

#### E. Payment of Awards

Awards under the Plan shall be payable in a lump sum, excluding the amounts, if any, credited on an elective or non-elective basis to stock units pursuant to the Martin Marietta Materials, Inc. Incentive Stock Plan, as soon as practicable following the close of the Plan year, but in no event later than March 15<sup>th</sup> of the year following the Plan year.

#### F. Changes in Participation

An employee must be a full-time employee of the Corporation on December 31 of the Plan Year to be eligible to participate in the Plan. It is recognized that during a Plan year, individual changes in the eligibility group may occur as participants change jobs or terminate through death, retirement or other reasons. As these circumstances occur, the Chief Executive Officer of the Corporation may, in his discretion, give consideration to recommend the grant of the award under the Plan and/or to adjust the amount of incentive award paid.

Persons in the eligibility group hired during a Plan year may be eligible for an award under the Plan in that year at the discretion and approval of the Chief Executive Officer.

## MARTIN MARIETTA MATERIALS, INC. INCENTIVE STOCK PLAN, AS AMENDED

#### I. OVERVIEW AND PURPOSES

This Plan is intended to give key employees who participate in the Corporation's Executive Incentive Plan the opportunity to acquire the Corporation's stock on a discounted, tax-deferred basis by having part of their annual incentive awards converted to Stock Units. Those units become fully vested and are distributed in the form of unrestricted common stock after three years of additional employment with the Corporation. Participation in the Plan is elective, except that officers of the Corporation are required to have a minimum percentage of their annual incentive awards converted to Stock Units. The stock-based compensation provided under this Plan constitutes part of the Martin Marietta Materials, Inc. Omnibus Securities Award Plan.

The Plan is intended to assist the Corporation in attracting and retaining key employees, to link a portion of the compensation of such employees to shareholder returns, and to foster stock ownership in the Corporation among key employees.

#### II. DEFINITIONS

- 2.01 Board means the Board of Directors of the Corporation.
- 2.02 Committee means the Equity Related Awards Committee of the Board, as designated under the Omnibus Plan.
- 2.03 Common Share means a share of common stock of the Corporation with a par value of \$.01.
- 2.04 Corporation means Martin Marietta Materials, Inc.
- 2.05 <u>Disability</u> means any physical or mental impairment that would qualify a Participant for disability benefits under the standards of the long-term disability plan maintained by the Corporation or under the Federal social security system.
- 2.06 <u>Eligible Employee</u> means the Chief Executive Officer of the Corporation, each elected vice president of the Corporation, and each other employee of the Corporation whom the Committee has designated as eligible to participate in this Plan.

- 2.07 <u>Employment</u> means active employment with the Corporation or any of its subsidiaries or affiliates. An employee shall be deemed to remain in Employment during any authorized leave of absence, with or without pay.
- 2.08 Executive Incentive Plan means the Executive Incentive Plan of the Corporation, under which annual Incentive Awards are paid to Eligible Employees.
- 2.09 <u>Identified Employee</u> means an Eligible Employee (a) who is the Chief Executive Officer of the Corporation or an elected vice president of the Corporation, in each case unless the Committee, in its sole discretion, determines not to designate such officer as an Identified Employee, or (b) who is otherwise designated by the Committee as an Identified Employee for any Plan Year.
- 2.10 <u>Incentive Award</u> means the amount of an award to an Eligible Employee under the Executive Incentive Plan, before taking account of any reduction for Stock Units that may be credited to the Eligible Employee.
- 2.11 Omnibus Plan means the Martin Marietta Materials, Inc. Omnibus Securities Award Plan, as adopted in February of 1994, and as it may be amended from time to time.
  - 2.12 Participant means an Eligible Employee for whom Stock Units have been credited, whether on an elective or nonelective basis.
  - 2.13 Plan means the Martin Marietta Materials, Inc. Incentive Stock Plan.
- 2.14 <u>Plan Year</u> means the calendar year. Any reference to Incentive Awards or Stock Units awarded or credited for a Plan Year shall refer to the Plan Year preceding the calendar year in which the Incentive Award is actually paid or in which the Stock Units are actually credited to the Eligible Employee.
- 2.15 <u>Retirement</u> means termination of a Participant's Employment at a time when the Participant is eligible to commence receiving retirement benefits under the Martin Marietta Corporation Pension Plan for Salaried Employees, or any successor plan, without actuarial reduction. The Committee, in its sole discretion, may classify a Participant's termination of Employment as Retirement under other circumstances.
  - 2.16 Stock Unit means a bookkeeping unit credited to a Participant that corresponds to one Common Share.

#### III. EFFECTIVE DATE

The Plan shall be effective as of the date of Committee approval and shall be in effect for the 1995 Plan Year and for all subsequent years that the Omnibus Plan remains in effect.

#### IV. CREDITING OF STOCK UNITS

- 4.01 <u>Elective Crediting of Stock Units</u>: Any Eligible Employee may elect to apply up to fifty percent (50%) of his or her Incentive Award for a Plan Year toward the crediting of Stock Units. The election must be (i) made in writing on the participation form approved for use under the Plan, (ii) signed by the Eligible Employee, and (iii) submitted to the Corporation no later than June 30 of the Plan Year for which the Incentive Award is awarded; the election shall be irrevocable after that date. If an Eligible Employee who has made an election under this Section 4.01 for a Plan Year retires or otherwise terminates Employment before the date that Incentive Awards are awarded for that Plan Year, the election shall have no effect.
- 4.02 <u>Nonelective Crediting of Stock Units to Identified Employees</u>: A minimum of twenty percent (20%) of the Incentive Award awarded to each Identified Employee for a Plan Year shall be applied to provide Stock Units. This nonelective crediting of Stock Units shall apply to any Eligible Employee who is an Identified Employee on the date that Incentive Awards are awarded for that Plan Year. If an Identified Employee (or Eligible Employee who becomes an Identified Employee by the award date) has elected to have an equal or greater percentage of his or her Incentive Award applied to provide Stock Units, no additional amount shall be applied to provide Stock Units pursuant to this Section. In the case of the Chief Executive Officer of the Corporation, this Section 4.02 shall be applied by substituting thirty-five percent (35%) for twenty percent (20%).
- 4.03 <u>Crediting Ratio for Stock Units</u>: The number of Stock Units credited to an Eligible Employee for a Plan Year shall equal (i) the amount of the Incentive Award for that Plan Year that has been applied under Section 4.01 or 4.02, divided by (ii) eighty percent (80%) of the closing price of a Common Share published in the Wall Street Journal on the day on which Incentive Awards are awarded to Eligible Employees; the quotient shall be rounded up to the nearest whole number.
- 4.04 <u>Reduction of Incentive Award Payments</u>: Any amount applied to provide Stock Units under this Plan shall reduce the amount of the Incentive Award currently payable to the Eligible Employee. This reduction shall be made without regard to whether the Board has awarded or communicated to the Eligible Employee an Incentive Award amount that does not reflect the reduction.
- 4.05 <u>Tax Withholding on Incentive Awards</u>: Any taxes required to be withheld from an Eligible Employee's Incentive Award, including payroll or other taxes on the portion of the Incentive Award applied to provide Stock Units, shall be withheld from the portion of the Incentive Award that has not been applied to provide Stock Units.

#### V. ACCOUNTING FOR STOCK UNITS

5.01 <u>Maintenance of Accounts</u>: The Corporation shall maintain accounts showing the number of Stock Units credited to each Participant for each Plan Year and the amount of the Participant's Incentive Award for each Plan Year that was applied to provide such units. Stock Units shall be credited to a Participant's account as of the date on which the Incentive Awards are awarded to Eligible Employees and shall cease to be credited as of the date on which the units are converted to Common Shares and distributed or other payment is made for the units under Article VI.

5.02 <u>Payment of Dividend Equivalent Amounts</u>: The Corporation shall make a cash payment to each Participant equal to the dividend paid on a Common Share for each record date during the Plan Year multiplied by the number of Stock Units credited to the Participant's account on each such record date. These dividend equivalent amounts shall be paid quarterly at the same time as dividends are paid on Common Shares. The dividend equivalent amounts shall be paid from the general assets of the Corporation and shall be treated and reported as additional compensation for the year in which payment is made.

#### VI. VESTING AND DISTRIBUTION OF COMMON SHARES AND PAYMENT UPON TERMINATION OF EMPLOYMENT

6.01 <u>Full Vesting and Distribution of Common Shares after Three Additional Years of Employment</u>: Stock Units credited to a Participant for a Plan Year shall become fully vested on December 1 of the third (3rd) succeeding Plan Year if the Participant remains continuously Employed to that date. As soon as practicable thereafter but in no event later than March 15th of the calendar year following the calendar year in which such Stock Units vest, such Stock Units shall be converted to unrestricted Common Shares (as adjusted under Section 6.06) and distributed to the Participant.

6.02 <u>Full Vesting and Distribution of Common Shares upon Retirement, Disability, or Death</u>: Upon a Participant's Retirement, termination of Employment by reason of Disability, or death while Employed, all Stock Units then credited to the Participant shall become fully vested and as soon as practicable thereafter, but in no event later than March 15<sup>th</sup> of the calendar year following the calendar year in which such Retirement, termination of Employment by reason of Disability, or death occurs, shall be converted to unrestricted Common Shares (as adjusted under Section 6.06) and distributed. The Participant may designate a beneficiary or beneficiaries to receive the Common Shares distributable upon death and may change such beneficiary designation at any time; if the Participant fails to designate a beneficiary, or if no designated beneficiary survives the Participant, the Common Shares shall be distributed to the Participant's estate.

6.03 Partial Vesting and Distribution upon Involuntary Termination: In the event that a Participant's Employment is involuntarily terminated other than for cause and other than as described in Section 6.02, a pro rata share of the Stock Units credited for each prior Plan Year shall be converted to unrestricted Common Shares (as adjusted under Section 6.06) and distributed to the Participant as soon as practicable thereafter, but in no event later than March 15<sup>th</sup> of the calendar year following the calendar year in which such termination of Employment occurs; the remainder of the Stock Units credited to the Participant for each prior Plan Year shall be subject to Section 6.04. The pro rata share for each Plan Year shall be determined by multiplying the number of Stock Units credited to the Participant for such Plan Year by a fraction, the numerator of which is the number of full or partial calendar months of the Participant's Employment after the end of the Plan Year for which the Stock Units were credited, and the denominator of which is thirty-six (36); the product shall be rounded to the nearest whole number of Common Shares. A Participant's Employment shall be treated as involuntarily terminated if the Participant is dismissed, resigns at the suggestion of the Board or any member thereof, or resigns following a demotion or material reduction of his or her job responsibilities or base compensation. A Participant's Employment shall be treated as involuntarily terminated for cause if the Participant is dismissed by reason of a determination that the Participant embezzled or defrauded the Corporation, intentionally acted in a manner that could damage the property or business of the Corporation, or refused to perform the duties assigned to the Participant.

6.04 <u>Payment for Nonvested Stock Units upon Termination of Employment</u>: Except as otherwise provided in Sections 6.01, 6.02, and 6.03, upon termination of a Participant's Employment, the Corporation shall make a cash payment to the Participant for all Stock Units then credited to the Participant's account. The payment for each Stock Unit shall equal the lesser of (i) the amount of the Incentive Award that was originally applied to provide such Stock Unit (determined on a per unit basis), or (ii) the closing price of a Common Share published in the Wall Street Journal on the last day of the Participant's Employment. Such payment shall be made within forty-five (45) days of the date of the Participant's termination of Employment.

6.05 <u>Form of Common Share Distributions</u>: Upon the vesting of Common Shares pursuant to Section 6.01, 6.02 or 6.03 hereof, the Corporation shall cause a stock certificate covering the requisite number of Common Shares to be issued in the name of the Participant or, in the case of vesting upon death, in the name of the Participant's designated beneficiary or the Participant's estate if no beneficiary is designated.

6.06 Tax Withholding on Distributions: The Corporation shall withhold from any distribution to a Participant sufficient amounts to cover any taxes required to be withheld. If cash is to be distributed concurrent with a distribution of Common Shares, the withholding shall be satisfied out of the cash portion of the distribution to the extent thereof. If no cash would otherwise be distributed, or if the cash portion of the distribution would not be sufficient to satisfy the Corporation's withholding obligations, the Corporation shall reduce the Common Share portion of the distribution to the extent necessary to satisfy the withholding. For this purpose, each Common Share shall be valued at the closing price of a Common Share, as published in the Wall Street Journal, for the trading day preceding the day that the Corporation's transfer agent is instructed to issue Common Shares in the Participant's name. If the value of the Common Shares not distributed to the Participant exceeds the amount needed to satisfy the

withholding, the excess shall be distributed to the Participant in cash. A Participant whose distribution of Common Shares is reduced to satisfy the withholding tax obligation may not request tax to be withheld at greater than the minimum rate. A Participant who is paying the withholding tax in cash may pay the withholding at greater than the minimum rate.

6.07 <u>Discretion to Postpone Distributions</u>: In the event that the Committee reasonably anticipates that a distribution of Common Shares to a Participant would prevent the Corporation from claiming an income tax deduction under Section 162(m) of the Internal Revenue Code of 1986, as amended (the "Code"), with respect to any portion of the distribution, the Committee, in its sole discretion, may postpone the portion of the distribution that would not be tax deductible until either: (i) the first calendar year in which the Committee anticipates (or should reasonably anticipate) that the distribution if made during such calendar year would not be barred by the application of Section 162(m) of the Code, or (ii) during the period beginning with the Participant's Separation from Service (as defined below) and ending on the later of the last day of the taxable year of the Company in which the Participant's Separation from Service occurs or the 15th day of the third month following the Participant's Separation from Service; provided, however, that a delay in the distribution of Common Shares to a Participant pursuant to this Section 6.07 may occur only if all scheduled payments or benefits to such Participant from the Company that could be delayed pursuant to this Section 6.07 are also delayed. In the event of such a postponement, a number of Stock Units equal to the number of Common Shares not distributed to the Participant shall continue to be credited to the Participant's account and shall remain fully vested until full distribution is made. This Section 6.07 is intended to comply with, and shall at all times be construed as complying with, Treas. Reg. 1.409A-2(b)(7)(i).

6.08 Compliance with Section 409A: If the termination giving rise to the payments and distributions described in this Section 6 is not a "Separation from Service" within the meaning of Treas. Reg. § 1.409A-1(h)(1) (or any successor provision), then the amounts otherwise payable pursuant to this Section 6 will instead be deferred without interest and will not be paid until Participant experiences a Separation from Service. In addition, to the extent compliance with the requirements of Treas. Reg. § 1.409A-3(i)(2) (or any successor provision) is necessary to avoid the application of an additional tax under Section 409A of the Code to payments or distributions due to the Participant upon or following his or her Separation from Service, then notwithstanding any other provision of this Plan, any such payments or distributions that are otherwise due within six months following the Participant's Separation from Service will be deferred without interest and paid to the Participant in a lump sum on the first business day of the seventh month immediately following such Separation from Service.

#### VII. NATURE OF PARTICIPANTS' RIGHTS

7.01 <u>Unfunded Status of Plan</u>: Prior to the receipt of any Common Share distribution or other payment under the Plan, each Participant's rights shall be those of a general, unsecured creditor of the Corporation. The liability of the Corporation hereunder, including the liability to make distributions of Common Shares, is a mere contractual promise to make distributions or payments in the future. The Stock Units credited to a Participant shall not constitute stock of the Corporation or otherwise constitute property transferred to the Participant and shall merely constitute bookkeeping units used to measure a Participant's right to receive distributions or payments in the future. Prior to distribution or payment, no Participant shall have any claim against or beneficial interest in any Common Shares or other property that may be acquired by the Corporation in connection with the Plan. It is the Corporation's intention that the Plan be unfunded for Federal income tax purposes and within the meaning of Title I of the Employee Retirement Income Security Act of 1974.

7.02 <u>Nonalienability</u>: A Participant's rights to receive Common Share distributions or payments under the Plan are not subject in any manner to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance, attachment, or garnishment by creditors of the Participant or the Participant's designated beneficiary.

#### VIII. GENERAL PROVISIONS

8.01 <u>Amendment or Termination</u>: The Committee may amend or terminate this Plan at any time, provided, however, that (i) an amendment that requires shareholder approval in order for the Plan to comply with Rule 16b-3 of the Exchange Act of 1934 or any other law, regulation or stock exchange requirement shall not be effective unless approved by the shareholders and (ii) no such action shall have the effect of impairing any Participant's rights with respect to Stock Units that have been credited to the Participant's account before the effective date of the amendment or termination, or that are credited pursuant to an irrevocable election under Section 4.01 made before the effective date of the amendment or termination.

8.02 <u>Administration</u>: This Plan shall be administered by the Committee, which shall have full authority to interpret the Plan. Interpretations by the Committee shall be final and binding on all parties. The officers of the Corporation shall have authority to execute and deliver such instruments and documents and to perform all other acts deemed necessary or advisable for the effective administration of the Plan, including the authority to delegate authority to other employees of the Corporation, except that no officer or other employee may participate in any discretionary decision specifically relating to his or her individual rights under the Plan.

8.03 Expenses: All costs and expenses incurred in the operation and administration of the Plan, including any transaction costs incurred in connection with the purchase or distribution of Common Shares, shall be borne by the Corporation.

- 8.04 Effect on Employment: The Corporation's maintenance of this Plan shall not in any way constitute an employment contract between the Corporation and any Eligible Employee, obligate the Corporation to continue the Employment of any Eligible Employee, limit the right of the Corporation to terminate the Employment of any Eligible Employee, or obligate the Corporation to make Incentive Awards to any Eligible Employee or to continue the Executive Incentive Plan.
- 8.05 <u>Effect on Other Benefits</u>: No amount that is credited, distributed, or paid to a Participant under this Plan, whether in the form of Stock Units, Common Shares, or cash, shall be treated as compensation for purposes of calculating the amount of a Participant's benefits or contributions under any pension, retirement, or other plan maintained by the Corporation, except as provided in such other plan.
- 8.06 <u>Incompetence of Payee</u>: If any person entitled to receive a distribution or payment hereunder is a minor or person declared incompetent or incapable of handling the disposition of property, the Committee may direct that such distribution or payment be made to the guardian, legal representative, or other person having the care and custody of such minor, incompetent, or incapable person. Any distribution or payment made in accordance with this Section shall completely discharge the Corporation and the Committee from all liability with respect thereto.
- 8.07 <u>Inspection of Plan Document</u>: A copy of this Plan shall be available for inspection by Participants and other persons entitled to distributions or payments under the Plan at reasonable times at the offices of the Corporation.
- 8.08 <u>Representations by Participants</u>: The Committee may require a Participant, Eligible Employee, or beneficiary to make such representations, enter into such agreements and undertakings, including but not limited to execution of stock powers, and furnish such information and other documents as the Committee may consider appropriate and in compliance with applicable law.
- 8.09 <u>Purchase and Distribution of Common Shares</u>: The Corporation may acquire Common Shares for the purpose of satisfying its obligations under this Plan to the extent authorized under the Omnibus Plan or under other authority granted by the Board.
- 8.10 <u>Adjustment for Capital Changes</u>: The number of Stock Units credited to a Participant and the aggregate number of Common Shares that may be purchased and issued under this Plan shall be proportionately adjusted to reflect any stock dividend, split, subdivision or consolidation of shares, or other similar capital adjustment.
- 8.11 <u>Impossibility of Performance</u>: In the event it should become impossible for the Corporation or the Committee to carry out any provision of this Plan, the Corporation or the Committee may take such action as it in good faith determines will most nearly carry out the intent and purpose of this Plan.

- 8.12 <u>Severability</u>: In the event that any term or provision of the Plan shall be determined to be illegal, invalid or unenforceable, that determination shall not affect the remaining provisions of the Plan (or affect the application of that term or provision in circumstances where it would not be illegal, invalid, or unenforceable), and each remaining term and provision of the Plan shall be valid and enforced to the fullest extent permitted by law.
- 8.13 <u>Binding Effect</u>: The provisions of this Plan shall be binding upon the Corporation and its successors, transferees, and assigns and shall inure to the benefit of the Participants and their heirs, executors, administrators, and legal representatives.
- 8.14 <u>Applicable Law</u>: Except as otherwise required by law, this Plan and all matters arising hereunder shall be governed by the laws of the State of North Carolina.

#### MARTIN MARIETTA MATERIALS, INC.

#### **OPTION AWARD AGREEMENT**

THIS OPTION AWARD AGREEMENT, made as of \_\_\_\_\_\_\_, between Martin Marietta Materials, Inc., a North Carolina corporation (the "Corporation"), and "Full\_Name", "Address", "City\_Zip" (the "Employee").

#### 1. GRANT

Pursuant to the Martin Marietta Materials, Inc. Amended and Restated Stock-Based Award Plan (the "Plan"), the Corporation hereby grants the Employee the option to purchase «Options» shares of Martin Marietta Materials, Inc. common stock, \$0.01 par value per share ("Stock") (the option to purchase any one share of stock hereunder is referred to as an "Option"), subject to the terms and conditions contained in this Award Agreement and the Plan, a copy of which is enclosed herewith and made a part hereof with the same effect as if set forth herein. The terms "Option" and "Options" as used in this Award Agreement refer only to the Options awarded to you under this Award Agreement.

#### 2. EXERCISE RIGHTS

Subject to the Employee's continued employment with the Corporation on the vesting date for any installment, except as provided in Section 6 herein, the Options granted hereby shall vest and become exercisable in installments as follows:

Exercise Date	Number of Shares First Exercisable (Vesting Date)
	«»
	«»
	«»
	« »

Notwithstanding the foregoing, upon the occurrence of a change in control of the Corporation as set forth in Section 11 hereof, these Options shall become fully vested and exercisable without limitation.

#### 3. TRANSFERABLE ONLY UPON DEATH

These Options shall not be assignable or transferable by the Employee except by will or the laws of descent and distribution and shall be exercisable during the Employee's lifetime only by such Employee or, if legally incapacitated, by his or her guardian or authorized representative.

#### 4. OPTION PRICE

The per share exercise price of the Options granted hereunder is \$\_\_\_\_\_\_\_, subject to adjustment under the Plan. The exercise price must be paid in cash or its equivalent.

#### 5. TERM

Once an Option becomes exercisable pursuant to Section 2 herein, subject to early expiration upon termination of employment as set forth in Section 6 below, it shall remain exercisable until, but not including, \_\_\_\_\_\_ (the "Expiration Date"). Any portion of this Option that is not exercised prior to the Expiration Date shall be automatically canceled on the Expiration Date.

#### 6. TERMINATION, RETIREMENT, DISABILITY OR DEATH

#### (a) Termination

If the Employee's employment with the Corporation is terminated for any reason other than Early Retirement, Normal Retirement, Disability (each, as defined below) or death, whether by the Employee or by the Corporation, and in the latter case whether with or without cause, then (i) Options which are not vested on the effective date of such termination shall expire upon such termination and (ii) those Options which are vested on the effective date of such termination shall expire ninety (90) calendar days thereafter.

#### (b) Early Retirement

If the Employee retires from the Corporation prior to reaching age 62 but on or after reaching age 55 under circumstances that qualify for early retirement in accordance with the terms of the Martin Marietta Materials, Inc. Pension Plan ("Early Retirement"), then (i) Options which are not vested on the effective date of such Early Retirement shall expire upon such termination and (ii) those Options which are vested on the effective date of such Early Retirement shall expire ninety (90) calendar days thereafter; provided, however, that, the Management Development and Compensation Committee of the Board of Directors of the Corporation (the "Committee") or (for persons not subject to Section 16 of the Securities Exchange Act of 1934, as amended) the Board of Directors or the Chief Executive Officer may, in its or his sole discretion, as applicable, determine to treat such Early Retirement as a Normal Retirement hereunder, in which case all outstanding Options shall remain outstanding until the Expiration Date, unaffected by such Early Retirement, and any such unvested Options shall continue to vest pursuant to the terms herein; provided, however, that any such determination to treat Early Retirement as a Normal Retirement hereunder shall be made only after consideration of the implications of such determination under Section 409A of the Internal Revenue Code of 1986, as amended ("Section 409A").

#### (c) Normal Retirement or Disability

If the Employee retires from the Corporation after reaching age 62 under circumstances that qualify for normal retirement in accordance with the terms of the Martin Marietta Materials, Inc. Pension Plan ("Normal Retirement") or ceases active employment with the Corporation as the result of a disability under circumstances entitling the Employee to the commencement of benefits under a long-term disability plan maintained by the Corporation (a "Disability"), then all outstanding Options shall remain outstanding until the Expiration Date, unaffected by such Normal Retirement or Disability and any such unvested Options shall continue to vest pursuant to the terms herein.

#### (d) Death

If the Employee dies, without regard to whether the Employee was at the time of death still in the employ of the Corporation, then all outstanding unvested Options shall immediately become fully vested and exercisable. Following the death of the Employee, all outstanding Options shall expire one (1) year following the date of the Employee's death. In such event, the Options may be exercised by the authorized representative of the Employee's estate.

#### 7. LIMITATIONS ON EXERCISE

Notwithstanding any other provisions herein, no Option may be exercised under any circumstances on or after the Expiration Date. In addition, the Options granted hereunder must be exercised in increments of 100 unless fewer than 100 Options remain exercisable in this specific option grant.

#### 8. MANNER OF EXERCISE

These Options may be exercised, in whole or in part, by delivery of a written notice of exercise to the Corporation, in a form satisfactory to the Committee, specifying the number of shares as to which the Options are being exercised, subject to the limitation in Section 7 hereof. Full payment of the exercise price for the Options that are being exercised must accompany the notice of exercise. Payment accompanying the notice of exercise must be made in cash or its equivalent (including personal check).

#### 9. EMPLOYEE'S REPRESENTATION

The Employee acknowledges that the obligation of the Corporation to deliver Stock or otherwise consummate the exercise of any Option upon the delivery of a written notice of exercise is subject to all applicable laws, rules, and regulations, and to such approvals by governmental agencies as may be required. Notwithstanding any terms or conditions herein to the contrary, the Corporation shall be under no obligation to offer to sell or to sell and shall be

prohibited from offering to sell or selling any shares of Stock pursuant to the exercise of any Option hereunder unless such shares have been properly registered for sale pursuant to the Securities Exchange Act of 1933, as amended (the "Securities Act"), with the Securities and Exchange Commission or unless the Corporation has received the advice of counsel, satisfactory to the Corporation, that such shares may be offered or sold without such registration pursuant to an available exemption therefrom and the terms and conditions of such exemption have been fully complied with. The Company shall be under no obligation to register for sale or resale under the Securities Act any of the shares of Stock to be offered or sold hereunder. If the shares of Stock offered for sale or sold hereunder are offered or sold pursuant to an exemption from registration under the Securities Act, the Corporation may restrict the transfer of such shares and may legend the Stock certificates representing such shares in such manner as it deems advisable to ensure the availability of any such exemption. The Employee or other person exercising these Options may be required to make such representations, enter into such agreements and undertakings, including but not limited to execution of stock powers, and furnish such information and other documents as the Corporation may consider appropriate and in compliance with applicable law.

#### 10. TAX WITHHOLDING

At the time of exercise, the Corporation will withhold applicable taxes as required by law. The Employee must pay the withholding tax in cash at the time of exercise, or, subject to the continuing approval of the Committee, may elect to have shares applied to satisfy the withholding obligation. If the Employee is an Insider, the Employee's ability to elect to satisfy his/her withholding obligations by applying shares may be limited by the federal securities laws. To the extent that cash is not timely tendered, the Employee will be deemed to have elected to pay the withholding tax in Stock. If the Employee is an Insider, in situations where the federal securities laws limit the Employee's ability to elect such treatment, having such treatment deemed to occur may have adverse consequences. Stock tendered in satisfaction of the withholding obligation will be valued at the Fair Market Value determined by the closing price as of the most recent closing prior to exercise as such closing price is reported in the Wall Street Journal. Withholding will be at the minimum rate prescribed by law; therefore, the Employee may owe additional taxes as a result of the exercise of an Option. An Employee who is paying the withholding tax in cash may pay the withholding at greater than the minimum rate. An Employee who elects to have shares applied to satisfy the withholding obligation may not request tax to be withheld at greater than the minimum rate.

#### 11. CHANGE IN CONTROL

In the event of a change in control of the Corporation, as defined in Section 11 of the Plan, then the vesting date of all outstanding Options shall be accelerated so as to cause all outstanding Options to be exercisable.

#### 12. AMENDMENT AND TERMINATION OF PLAN OR AWARDS

As provided in Section 8 of the Plan, subject to certain limitations contained within Section 8, the Board of Directors may at any time amend, suspend or discontinue the Plan and the Committee may at any time alter or amend all Award Agreements under the Plan. Notwithstanding Section 8 of the Plan, no such amendment, suspension or discontinuance of the Plan or alteration or amendment of this Award Agreement shall, except with your express written consent, adversely affect any Option granted under this Award Agreement; provided, however, that the Board of Directors or the Committee may amend the Plan or this Award Agreement to the extent it deems appropriate to cause this Agreement or the Options hereunder to comply with Section 409A (including the distribution requirements thereunder) or be exempt from Section 409A or the tax penalty under Section 409A(a)(1)(B).

#### 13. EXECUTION OF AWARD AGREEMENT

No Option granted under this Award Agreement is exercisable nor is this Award Agreement enforceable until this Award Agreement has been fully executed by this Corporation and the Employee. By executing this Award Agreement, the Employee shall be deemed to have accepted and consented to any action taken under the Plan by the Committee, the Board of Directors or their delegates.

#### 14. MISCELLANEOUS

- (a) For the purpose of calculating the expiration date of Options granted under this Award Agreement, all Options will be deemed to expire at 4:30 p.m. Eastern Time on the day of expiration. Further, if the day an Option would otherwise expire is not a business day then such Options will be deemed to expire at 4:30 p.m. Eastern Time on the next succeeding business day. For this purpose, the term business day shall be deemed to mean a day upon which the Corporation is conducting business.
- (b) If the Employee is on an approved on leave of absence, he or she will be considered as still in the employ of the Corporation unless otherwise provided in an agreement between the Employee and the Corporation.
- (c) Nothing contained in this Award Agreement or in any Option granted hereunder shall confer upon the Employee any right of continued employment by the Corporation, expressed or implied, nor limit in any way the right of the Corporation to terminate the Employee's employment at any time.
- (d) The Employee or the person or persons to whom the Employee's rights under this Option shall have passed by will or by the laws of descent and distribution, as the case may be, shall have no rights as a shareholder with respect to any securities covered by this Award Agreement until the date the Employee becomes the holder of record.

(e) Except as provided under Section 6(d) herein or as otherwise provided or allowed in the Plan, neither these Options nor any of the rights or obligations hereunder shall be assigned or delegated by either party hereto.

#### 15. NOTICES

Notices and all other communications provided for in this Award Agreement shall be in writing and shall be deemed to have been duly given when personally delivered or when mailed by United States overnight mail, postage prepaid, addressed as follows:

If to the Employee, to the address set forth in the first paragraph in this Award Agreement.

If to the Corporation, to:

Martin Marietta Materials, Inc. 2710 Wycliff Road Raleigh, North Carolina 27607 Attn: Corporate Secretary

or to such other address or such other person as the Employee or the Corporation shall designate in writing in accordance with this Section 15, except that notices regarding changes in notices shall be effective only upon receipt.

# 16. GOVERNING LAW

This Award Agreement shall be governed by the laws of the State of North Carolina.

IN WITNESS WHEREOF, the Corporation has caused this Award Agreement to be executed and the Employee has hereunto set his hand as of the day and year first above written.

Martin Marietta Materials, Inc.
Ву:
Corporate Secretary
Employee
Employee's Signature

#### MARTIN MARIETTA MATERIALS, INC.

#### RESTRICTED STOCK UNIT AGREEMENT

THIS RESTRICTED STOCK UNIT AGREEMENT (the "Award Agreement"), made as of \_\_\_\_\_\_\_, between Martin Marietta Materials, Inc., a North Carolina corporation (the "Corporation"), and «FirstName» «LastName», «Address1», «City», «State» «PostalCode» (the "Employee").

#### 1. GRANT

Pursuant to the Martin Marietta Materials, Inc. Amended and Restated Stock-Based Award Plan (the "Plan"), the Corporation hereby grants the Employee «RestrictedStock» Restricted Stock Units on the terms and conditions contained in this Award Agreement, and subject to the terms and conditions of the Plan. The term "Restricted Stock Unit" or "Unit(s)" as used in this Award Agreement refers only to the Restricted Stock Units awarded to the Employee under this Award Agreement.

2. GRANT DATE	
The Grant Date is	

#### 3. RESTRICTION PERIOD

Subject to the terms and conditions hereof and of the Plan, the restriction period begins on the Grant Date and ends on \_\_\_\_\_ (the "Vesting Date").

# 4. DIVIDEND EQUIVALENTS

On each date that dividends are paid (each a "Dividend Payment Date") on shares of the Corporation's common stock, par value \$0.01 per share (the "Common Stock") with respect to which the record date (the "Record Date") also occurs during the Restriction Period, the Corporation will credit to an account for the Employee an amount equal to the dividend paid on a share of the Common Stock multiplied by the number of Restricted Stock Units. These dividend equivalent amounts shall be paid to the Employee quarterly on each March 31, June 30, September 30 and December 31 during the Restriction Period; provided, however, that if any such date falls on a non-business day, such payment will be made on the business day immediately prior to such date. Any remaining dividend equivalent amounts credited to the account of the Employee on the date that the Restricted Stock Units are converted to shares of Common Stock, or subsequently credited to such account with respect to a Record Date that occurs during the Restriction Period, shall be paid to the Employee on the next successive Dividend Payment Date. The dividend equivalent amounts shall be paid from the general assets of the Corporation and shall be treated and reported as additional compensation for the year in which payment is made.

#### 5. AWARD PAYOUT

Unless forfeited or converted and paid earlier as provided in Section 7 below, the Restricted Stock Units granted hereunder will vest ("Vest") and be converted into shares of Common Stock and delivered to the Employee as soon as practicable following the Vesting Date (but in no event later than 60 days following the Vesting Date) provided that the Employee is employed by the Corporation on the Vesting Date. The vesting and conversion from Units to Common Stock will be one Unit for one share of Common Stock.

#### 6. TRANSFERABLE ONLY UPON DEATH

This Restricted Stock Unit grant shall not be assignable or transferable by the Employee except by will or the laws of descent and distribution.

#### 7. TERMINATION, RETIREMENT, DISABILITY OR DEATH

- (a) <u>Termination</u>. If the Employee's employment with the Corporation is terminated prior to the Vesting Date for any reason other than on account of death, Disability or Retirement (in each case, as defined below), whether by the employee or by the Corporation, and in the latter case whether with or without cause, then the Units will be forfeited upon such termination.
- (b) Retirement or Disability. If the Employee's employment with the Corporation is terminated prior to the Vesting Date upon Retirement (as defined below) or as the result of a disability under circumstances entitling the Employee to the commencement of benefits under a long-term disability plan maintained by the Corporation ("Disability"), then the restriction period shall be accelerated so as to cause all outstanding units to be converted to shares of Common Stock; provided, however, that in the case of the Employee's termination on account of Retirement or Disability, if the Vesting Date occurs following such termination but before the date which is six months following such termination, the Vesting Date shall be postponed until the date that is six months following such termination, but only to the extent that the Employee is determined by the Corporation to be a "specified employee" within the meaning of Section 409A the Internal Revenue Code of 1986, as amended ("Section 409A) on the date of such termination. "Retirement" is defined as termination of employment with the Corporation after reaching age 62 under circumstances that qualify for normal retirement in accordance with the Martin Marietta Materials, Inc. Pension Plan; provided, that, the Management Development and Compensation Committee of the Board of Directors may in its sole discretion classify an Employee's termination of employment as Retirement under other circumstances.

- (c) <u>Death</u>. If, prior to the Vesting Date, the Employee dies while employed by the Corporation or after termination by reason of Disability, then the Restriction Period shall lapse and the Vesting Period shall be accelerated and all outstanding Units shall be converted into shares of Common Stock and delivered to the Employee's estate or beneficiary.
- (d) <u>Committee Negative Discretion</u>. The Management Development and Compensation Committee of the Board of Directors may in its sole discretion decide to reduce or eliminate any amount otherwise payable with respect to an award under Sections 7(b) or 7(c).

#### 8. TAX WITHHOLDING

At the time Units are converted into shares of Common Stock and delivered to the Employee, the Employee will recognize ordinary income equal to the fair market value of the common shares received. The Corporation shall withhold applicable taxes as required by law at the time of such Vesting by deducting shares of Common Stock from the payment to satisfy the obligation prior to the delivery of the certificates for shares of Common Stock. Withholding will be at the minimum rates prescribed by law; therefore, the Employee may owe additional taxes as a result of the distribution. The Employee may not request tax to be withheld at greater than the minimum rate. If the Employee terminates employment on account of Disability or Retirement and the Units are not forfeited, the Corporation may require the Employee to pay to the Corporation or withhold from the Employee's compensation, by canceling Units or otherwise, an amount equal to satisfy the obligation to withhold federal employment taxes as required by law.

#### 9. CHANGE IN CONTROL

In the event of a change in control of the Corporation, as defined in Section 11 of the Plan, the Restriction Period of all outstanding Units shall lapse and the Vesting Date shall be accelerated and all outstanding Units to convert to shares of Common Stock.

#### 10. AMENDMENT AND TERMINATION OF PLAN OR AWARDS

As provided in Section 8 of the Plan, subject to certain limitations contained within Section 8, the Board of Directors may at any time amend, suspend or discontinue the Plan and the Management Development and Compensation Committee of the Board of Directors may at any time alter or amend all Award Agreements under the Plan. Notwithstanding Section 8 of the Plan, no such amendment, suspension or discontinuance of the Plan or alteration or amendment of this Award Agreement shall accelerate any distribution under the Plan or, except with the Employee's express written consent, adversely affect any Restricted Stock Unit granted under this Award Agreement; provided, however, that the Board of Directors or the Management Development and Compensation Committee may amend the Plan or this Award Agreement to the extent it deems appropriate to cause this Agreement or the Units hereunder to comply with Section 409A (including the distribution requirements thereunder) or be exempt from Section 409A or the tax penalty under Section 409A(a)(1) (B). If the Plan and the Award Agreement are terminated in a manner consistent with the requirements of Treas. Reg. § 1.409A-3(j)(4)(ix), the Board of Directors may, in its sole discretion, accelerate the conversion of Units to shares of Common Stock and immediately distribute such shares of Common Stock to the Employee.

#### 11. EXECUTION OF AWARD AGREEMENT

No Restricted Stock Unit granted under this Award Agreement is distributable nor is this Award Agreement enforceable until this Award Agreement has been fully executed by the Corporation and the Employee. By executing this Award Agreement, the Employee shall be deemed to have accepted and consented to any action taken under the Plan by the Management Development and Compensation Committee, the Board of Directors or their delegates.

#### 12 MISCELL ANEOLIS

- (a) Nothing contained in the Award Agreement confers on the Employee the rights of a shareholder with respect to this Restricted Stock Unit award during the Restriction Period.
- (b) For purposes of this Award Agreement, the Employee will be considered to be in the employ of the Corporation during an approved leave of absence unless otherwise provided in an agreement between the Employee and the Corporation.
- (c) Nothing contained in this Award Agreement or in any Restricted Stock Unit granted hereunder shall confer upon any Employee any right of continued employment by the Corporation, expressed or implied, nor limit in any way the right of the Corporation to terminate the Employee's employment at any time.
- (d) Except as provided under Section 6 herein, neither these Units nor any of the rights or obligations hereunder shall be assigned or delegated by either party hereto.

#### 13. NOTICES

Notices and all other communications provided for in this Award Agreement shall be in writing and shall be deemed to have been duly given when personally delivered or when mailed by overnight mail courier service, postage prepaid, addressed as follows:

If to the Employee, to the address set forth in the first paragraph in this Award Agreement.

If to the Corporation, to:

Martin Marietta Materials, Inc. 2710 Wycliff Road Raleigh, NC 27607 Fax: (919) 783-4535 Attn: Corporate Secretary

or to such other address or such other person as the Employee or the Corporation shall designate in writing in accordance with this Section 13, except that notices regarding changes in notices shall be effective only upon receipt.

#### 14. GOVERNING LAW

This Award Agreement shall be governed by the laws of the State of North Carolina.

IN WITNESS WHEREOF, the Corporation has caused this Award Agreement to be executed and the Employee has hereunto set his hand as of the day and
year first above written.

MARTIN MARIETTA MATERIALS, INC.					
By:					
Corporate Secretary					
EMPLOYEE					
By:					
(Employee's Signature)					

# AMENDMENT TO THE STOCK UNIT AGREEMENT

Carolina corporation (the "Corporation"), and (the "Employee").
WHEREAS, the Corporation and the Employee are parties to an agreement effective as of, under which the Employee was awarded Stock Units under the Company's Amended and Restated Stock-Based Award Plan (the "Award Agreement"); and
WHEREAS, the parties wish to amend the Award Agreement to ensure compliance with, or exemption from, provisions of the Section 409A of the Internal Revenue Code of 1986, as amended, and its implementing regulations and guidance; and
WHEREAS, capitalized terms used but not otherwise defined herein shall have the meanings given to them in the Company's Amended and Restated Stock-Based Award Plan and the Award Agreement.
NOW THEREFORE, in consideration of these premises, and intending to be legally bound:
1. The last sentence of Section 4 of the Award Agreement is hereby amended in its entirety to read as follows:
"The distribution from Units to Common Stock will be one Unit for one share of Common Stock and will be made as soon as practicable following the Vesting Date, but in no event later than 60 days following the Vesting Date."
2. The last sentence of Section 7(a) of the Award Agreement is hereby amended in its entirety to read as follows:
"If the Employee's employment with the Corporation is terminated prior to the Vesting Date by the Corporation without Cause, then the Units shall be immediately vested as of the date of such termination of employment, converted into Common Stock and distributed to the Employee as soon as practicable, but in no event later than 2½ months following such termination of employment."
3. Section 7(b) of the Award Agreement is hereby amended in its entirety to read as follows:
"Disability. If the Employee's employment with the Corporation is terminated prior to the Vesting Date as the result of a Disability, then the terms of all outstanding Units shall be unaffected by such disability and the Units will vest on the date the Employee reaches age 62. Such Units will be converted into Common Stock and distributed to the Employee as soon as practicable following the date the Employee reaches age 62, but in no

event later than the last day of the

calendar in which contains the date the Employee reaches age 62. A 'Disability' shall occur if the Employee is entitled to commence benefits under a long-term disability plan maintained by the Corporation, provided that such 'Disability' also constitutes a disability under Treas. Reg. §§ 1.409A-3(i)(4)."

4. A new Section 7(d) is hereby added to the Award Agreement to read as follows:

"Compliance with Section 409A: If the termination giving rise to the distribution of Common Stock described in this Section 7 is not a "Separation from Service" within the meaning of Treas. Reg. § 1.409A-1(h)(1) (or any successor provision), then the Common Stock otherwise payable pursuant to this Section 7 will instead be deferred without interest and will not be paid until the Employee experiences a Separation from Service. In addition, to the extent compliance with the requirements of Treas. Reg. § 1.409A-3(i)(2) (or any successor provision) is necessary to avoid the application of an additional tax under Section 409A of the Internal Revenue Code to distributions due to the Employee upon or following his or her Separation from Service, then notwithstanding any other provision of this Award Agreement, any such distributions that are otherwise due within six months following the Employee's Separation from Service will be deferred without interest and distributed to the Employee in a lump sum on the first business day of the seventh month immediately following such Separation from Service."

5. Section 9 of the Award Agreement is hereby amended in its entirety to read as follows:

#### "CHANGE IN CONTROL

In the event of a change in control of the Corporation, as defined in Section 11 of the Plan, the restriction period of all outstanding Units shall be accelerated so as to cause all outstanding Units to convert to shares of Common Stock. Such shares will be distributed no later than  $2^{1}/_{2}$  months following the date of such change in control."

6. Section 10 of the Award Agreement is hereby amended to add the following to the end thereto:

"If the Plan and the Award Agreement are terminated in a manner consistent with the requirements of Treas. Reg. § 1.409A-3(j)(4)(ix), the Board of Directors may, in its sole discretion, accelerate the conversion of Stock Units to shares of Common Stock and immediately distribute such shares of Common Stock to the Employee."

7. The Award Agreement, as amended by the foregoing changes, is hereby ratified and confirmed in all respects.

[Signatures on next page.]

Page 2 of 3

IN WITNESS WHEREOF, th	e Corporation has caused this	Amendment to be executed	and the Employee has h	ereunto set his hand as of	the day and yea
first above written.					

By:Corporate Secretary
Corporate Secretary
EMPLOYEE
By:(Employee's Signature)
Page 3 of 3

MARTIN MARIETTA MATERIALS, INC.

# MARTIN MARIETTA MATERIALS, INC. AND CONSOLIDATED SUBSIDIARIES COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES

For the Year Ended December 31, 2008

(add 000, except ratio)	
EARNINGS:	
Earnings before income taxes	\$243,299
Loss from less than 50%-owned associated companies, net	190
Interest Expense*	74,299
Portion of rents representative of an interest factor	19,727
Adjusted Earnings and Fixed Charges	\$337,515
FIXED CHARGES:	
Interest Expense*	\$ 74,299
Capitalized Interest	3,692
Portion of rents representative of an interest factor	19,727
Total Fixed Charges	\$ 97,718
Ratio of Earnings to Fixed Charges	3.45

<sup>\*</sup> Interest Expense excluded interest income of \$1,247 related to the reversal of interest accruals under Financial Accounting Standards Board Interpretation Number 48, *Accounting for Uncertainty in Income Taxes*, *An Interpretation of FAS 109*.

# STATEMENT OF FINANCIAL RESPONSIBILITY AND REPORT OF MANAGEMENT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of Martin Marietta Materials, Inc., is responsible for the consolidated financial statements, the related financial information contained in this 2008 Annual Report and the establishment and maintenance of adequate internal control over financial reporting. The consolidated balance sheets for Martin Marietta Materials, Inc., at December 31, 2008 and 2007, and the related consolidated statements of earnings, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2008, include amounts based on estimates and judgments and have been prepared in accordance with accounting principles generally accepted in the United States applied on a consistent basis.

A system of internal control over financial reporting is designed to provide reasonable assurance, in a cost-effective manner, that assets are safeguarded, transactions are executed and recorded in accordance with management's authorization, accountability for assets is maintained and financial statements are prepared and presented fairly in accordance with accounting principles generally accepted in the United States. Internal control systems over financial reporting have inherent limitations and may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

The Corporation operates in an environment that establishes an appropriate system of internal control over financial reporting and ensures that the system is maintained, assessed and monitored on a periodic basis. This internal control system includes examinations by internal audit staff and oversight by the Audit Committee of the Board of Directors.

The Corporation's management recognizes its responsibility to foster a strong ethical climate. Management has issued written policy statements that document the Corporation's business code of ethics. The importance of ethical behavior is regularly communicated to all employees through the distribution of the Code of Ethics and Standards of Conduct booklet and through ongoing education and review programs designed to create a strong commitment to ethical business practices.

The Audit Committee of the Board of Directors, which consists of four independent, nonemployee directors, meets periodically and separately with management, the independent auditors and the internal auditors to review the activities of each. The Audit Committee meets standards established by the Securities and Exchange Commission and the New York Stock Exchange as they relate to the composition and practices of audit committees.

Management of Martin Marietta Materials, Inc., assessed the effectiveness of the Corporation's internal control over financial reporting as of December 31, 2008. In making this assessment, management used the criteria set forth in *Internal Control* — *Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on management's assessment under the framework in *Internal Control* — *Integrated Framework*, management concluded that the Corporation's internal control over financial reporting was effective as of December 31, 2008.

The consolidated financial statements and internal control over financial reporting have been audited by Ernst & Young LLP, an independent registered public accounting firm, whose reports appear on the following pages.

Stephen P. Zelnak, Jr. Chairman, Board of Directors and Chief Executive Officer

Stephen P. Zelnak. gr.

February 16, 2009

Anne H. Lloyd Senior Vice President, Chief Financial Officer and Treasurer

arne H. Lloyd

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

# Board of Directors and Shareholders Martin Marietta Materials, Inc.

We have audited Martin Marietta Materials, Inc.'s internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Martin Marietta Materials, Inc.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Statement of Financial Responsibility and Report of Management on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Corporation's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Martin Marietta Materials, Inc., maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Martin Marietta Materials, Inc., as of December 31, 2008 and 2007, and the related consolidated statements of earnings, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2008, of Martin Marietta Materials, Inc., and our report dated February 16, 2009, expressed an unqualified opinion thereon.

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Ernet + Young LLP

Raleigh, North Carolina

February 16, 2009

Martin Marietta Materials, Inc. and Consolidated Subsidiaries

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

# Board of Directors and Shareholders Martin Marietta Materials, Inc.

We have audited the accompanying consolidated balance sheets of Martin Marietta Materials, Inc., as of December 31, 2008 and 2007, and the related consolidated statements of earnings, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2008. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Martin Marietta Materials, Inc., at December 31, 2008 and 2007, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2008, in conformity with U.S. generally accepted accounting principles.

As discussed in Note A to the consolidated financial statements, in 2007, the Corporation adopted Financial Accounting Standards Board Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FAS 109. In 2006, the Corporation adopted Statement of Financial Accounting Standards No. 158, Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Martin Marietta Materials, Inc.'s internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control*—*Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 16, 2009, expressed an unqualified opinion thereon.

Raleigh, North Carolina

February 16, 2009

Ernst + Young LLP

(add 000, except per share)	2008	2007		2006
Net Sales	\$ 1,863,332	\$ 1,955,877	\$	1,916,898
Freight and delivery revenues	256,749	239,027		260,877
Total revenues	2,120,081	2,194,904		2,177,775
Cost of sales	1,392,977	1,386,998		1,394,369
Freight and delivery costs	256,749	239,027		260,877
Total cost of revenues	1,649,726	1,626,025		1,655,246
Gross Profit	470,355	568,879		522,529
Selling, general and administrative expenses	151,348	155,186		146,665
Research and development	596	869		736
Other operating (income) and expenses, net	(4,879)	(18,103)		(12,640)
Earnings from Operations	323,290	430,927		387,768
Interest expense	74,299	60,893		40,359
Other nonoperating (income) and expenses, net	5,692	(6,390)		(2,743)
Earnings from continuing operations before taxes on income	243,299	376,424		350,152
Taxes on income	71,822	115,299		106,691
Earnings from Continuing Operations	171,477	261,125		243,461
Gain on discontinued operations, net of related tax expense of \$5,475, \$1,311 and \$1,126, respectively	4,779	1,624		1,961
Net Earnings	\$ 176,256	\$ 262,749	\$	245,422
Net Earnings Per Common Share				
<ul> <li>Basic from continuing operations</li> </ul>	\$ 4.14	\$ 6.12	\$	5.36
<ul> <li>Discontinued operations</li> </ul>	0.12	0.04		0.04
	\$ 4.26	\$ 6.16	\$	5.40
<ul> <li>Diluted from continuing operations</li> </ul>	\$ 4.09	\$ 6.02	\$	5.25
<ul> <li>Discontinued operations</li> </ul>	0.11	0.04		0.04
	\$ 4.20	\$ 6.06	\$	5.29
Reconciliation of Denominators for Basic and Diluted				
Earnings Per Share Computations				
<ul> <li>Basic weighted-average common shares outstanding</li> </ul>	41,370	42,653		45,453
<ul> <li>Effect of dilutive employee and director awards</li> </ul>	595	694		914
<ul> <li>Diluted weighted-average shares outstanding</li> </ul>				
and assumed conversions	41,965	43,347		46,367

The notes on pages 13 to 37 are an integral part of these financial statements.

Assets (add 000)	2008	2007
Current Assets:		
Cash and cash equivalents	\$ 37,794	\$ 20,038
Accounts receivable, net	211,596	245,838
Inventories, net	318,018	286,885
Current portion of notes receivable	1,474	2,078
Current deferred income tax benefits	57,967	44,285
Other current assets	38,182	26,886
Total Current Assets	665,031	626,010
Property, plant and equipment, net	1,690,529	1,433,553
Goodwill	622,297	574,667
Other intangibles, net	13,890	9,426
Noncurrent notes receivable	7,610	8,457
Other noncurrent assets	33,145	31,692
Total Assets	\$ 3,032,502	\$ 2,683,805
	4 - 7 - 2 - 7	-,,
Liabilities and Shareholders' Equity (add 000, except parenthetical share data)		
Current Liabilities:		
Bank overdraft	\$ 4,677	\$ 6,351
Accounts payable	62,921	86,868
Accrued salaries, benefits and payroll taxes	19,232	21,262
Pension and postretirement benefits	3,728	9,120
Accrued insurance and other taxes	23,419	25,123
Current maturities of long-term debt and short-term facilities	202,530	276,136
Settlement for repurchases of common stock		24,017
Other current liabilities	32,132	57,739
Total Current Liabilities	348,639	506,616
Long-term debt	1,152,414	848,186
Pension, postretirement and postemployment benefits	207,830	103,518
Noncurrent deferred income taxes	174,308	160,902
Other noncurrent liabilities	127,607	118,592
Total Liabilities	2,010,798	1,737,814
Sharahaldare' Fauity		
Shareholders' Equity: Common stock (\$0.01 par value; 100,000,000 shares authorized; 41,462,000 and		
41,318,000 shares outstanding at December 31, 2008 and 2007, respectively)	414	412
Preferred stock (\$0.01 par value; 10,000,000 shares authorized; no shares outstanding)	414	412
Additional paid-in capital	78,545	50,955
Accumulated other comprehensive loss	(101,672)	(37,032)
Retained earnings	1,044,417	931,656
Total Shareholders' Equity	1,021,704	945,991
Total Liabilities and Shareholders' Equity	\$ 3,032,502	\$ 2,683,805
iotal clabilities and shareholders Equity	\$ 3,032,302	\$ 2,003,003

The notes on pages 13 to 37 are an integral part of these financial statements.

(add 000)	2008	2007	2006
Cash Flows from Operating Activities:			
Net earnings	\$ 176,256	\$ 262,749	\$ 245,422
Adjustments to reconcile net earnings to net cash provided by			
operating activities:			
Depreciation, depletion and amortization	171,129	150,338	141,429
Stock-based compensation expense	21,865	19,687	13,438
Gains on divestitures and sales of assets	(25,565)	(11,259)	(7,960)
Deferred income taxes	23,848	8,741	17,156
Excess tax benefits from stock-based compensation transactions	(3,324)	(23,278)	(17,467)
Other items, net	(2,675)	(7,723)	(4,872)
Changes in operating assets and liabilities, net of effects of			
acquisitions and divestitures:			
Accounts receivable, net	34,242	(3,315)	(17,387)
Inventories, net	(25,182)	(31,514)	(33,681)
Accounts payable	(24,411)	1,494	(8,208)
Other assets and liabilities, net	(4,438)	29,648	10,322
Net Cash Provided by Operating Activities	341,745	395,568	338,192
Cash Flows from Investing Activities:			
Additions to property, plant and equipment	(258,246)	(264,923)	(265,976)
Acquisitions, net	(218,544)	(12,211)	(3,036)
Proceeds from divestitures and sales of assets	26,028	21,107	30,589
Proceeds from sales of investments			25,000
Railcar construction advances	(7,286)	_	(32,077)
Repayments of railcar construction advances	7,286	_	32,077
Net Cash Used for Investing Activities	(450,762)	(256,027)	(213,423)
Cash Flows from Financing Activities:			
Borrowings of long-term debt	297,837	471,990	_
Repayments of long-term debt	(205,022)	(125,342)	(415)
Borrowings on short-term facilities, net	128,000	71,463	537
Debt issuance costs	(1,105)	(807)	
Change in bank overdraft	(1,674)	(2,039)	1,100
Termination of interest rate swaps	(11,139)	(2,037)	1,100
Payments on capital lease obligations	(191)	(177)	(147)
Dividends paid	(62,511)	(53,610)	(46,421)
Repurchases of common stock	(24,017)	(551,164)	(172,888)
Issuances of common stock	3,271	14,623	31,535
Excess tax benefits from stock-based compensation transactions	3,324	23,278	17,467
Net Cash Provided by (Used for) Financing Activities	126,773	(151,785)	(169,232)
Net Increase (Decrease) in Cash and Cash Equivalents	17,756	(12,244)	(44,463)
Cash and Cash Equivalents, beginning of year	20,038	32,282	76,745
Cash and Cash Equivalents, end of year	\$ 37,794	\$ 20,038	\$ 32,282
,			
Supplemental Disclosures of Cash Flow Information:			
Cash paid for interest	\$ 75,622	\$ 64,034	\$ 46,976
Cash paid for income taxes	\$ 54,827	\$ 69,737	\$ 77,777
·			

The notes on pages 13 to 37 are an integral part of these financial statements.

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

Salanca to December 31, 2005   45,727   \$ 457   \$ 240,541   \$ (15,325)   \$ 948,012   \$ 1,173,685		hares of ommon Stock	Common Stock	Additional Paid-In Capital	Accumulated Othe Comprehensive Earnings (Loss)	r Retained Earnings	Total Shareholders' Equity
Costs, net of Tax Reclassification of stock-based compensation isabilities to shareholders' equily for FAS 123(9) adoption on the starting of	Balance at December 31, 2005	45,727	<b>\$</b> 457	\$ 240,541			
equiy for FAS 122(0) adoption — — — — — — — — — — — — — — — — — — —	costs, net of tax Reclassification of stock-based	_	-	_	_	(4,929)	(4,929)
Minimum pension liability, net of tax benefit of \$1,013		_	_	12,339	_	_	12,339
Foreign currency translation gain Change in fair value of forword starting interest rate swap agreements, net of tax benefit of \$772 Comprehensive earnings Reclassifications of unrecognized actuarial losses, prior service costs and translition assets for \$54,158 adoption, net of tax benefit of \$13,359	Minimum pension liability, net of tax	_	_	_	(1.540)	245,422	,
Change in fair value of forward starting interest rate swap agreements, net of tax benefit of \$772		_	_	=		_	
Reclassifications of unrecognized actuarial losses, prior service costs and transition assets for FAS 158 adoption, net of tax benefit of \$13,359	Change in fair value of forward starting interest rate swap agreements, net of tax benefit of \$772	_	_	_	(1,179)	_	
and transition assets for FAS 158 adoption, net of tax benefit of \$13,359							243,114
Issuances of common stock for stock award plans   998   10   54,042   —   —   54,052   Repurchases of common stock   (1,874)   (19)   (172,869)   —   —   (172,888)   Stock-based compensation expense   —   —   13,438   —   —   —   13,438   Balance at December 31, 2006   44,851   448   147,491   (36,051)   1,142,084   1,253,972   Increase in reserves for uncertain tax positions for FIN 48 adoption   —   —   —   —   —   —   —   —   (1,407)   (1,407)   Net earnings   —   —   —   —   —   —   —   —   —	actuarial losses, prior service costs and transition assets for FAS 158 adoption, net of tax benefit of \$13,359	=	=	=	(20,418)	(46,421)	
Repurchases of common stock   (1,874)   (19)   (172,869)   —   —   (172,888)   Stock-based compensation expense   —   13,438   —   —   13,438   —   —   13,438   Balance at December 31, 2006   44,851   448   147,491   (36,051)   1,142,084   1,253,972   Increase in reserves for uncertain tax positions for FIN 48 adoption   —   —   —   —   —   —   —   (1,407)   (1,407)   Net earnings   —   —   —   —   —   —   —   —   —	Issuances of common stock for stock	000	10	54.042		(,,	, , ,
Increase in reserves for uncertain tax positions for FIN 48 adoption — — — — — — — — — — — — — — — — — — —	Repurchases of common stock		(19)	(172,869)	_	_	(172,888)
positions for FIN 48 adoption — — — — — — — — — — — — — — — — — — —		44,851	448	147,491	(36,051)	1,142,084	1,253,972
Unrecognized actuarial losses, prior service costs and transition assets related to pension and postretirement benefits, net of tax benefit of \$1,085 and minority interest of \$82		_	_	_	_	(1,407)	(1,407)
costs and transition assets related to pension and postretirement benefits, net of tax benefit of \$1,085 and minority interest of \$82	Net earnings	_	_	_	_		
Foreign currency translation gain	costs and transition assets related to pension and postretirement benefits, net of tax benefit		_	_	(1.592)	_	(1.592)
tax benefit of \$2,106	Foreign currency translation gain Change in fair value of forward starting	_	_	_		_	
Issuances of common stock for stock award plans   656   6   40,756   —   40,762   — 40	tax benefit of \$2,106	_	_	_	(3,220)	-	
Repurchases of common stock   (4,189)   (42)   (156,979)   — (418,160)   (575,181)   Stock-based compensation expense   —   —   —   19,687   —   —   —   19,687		_	_	_	_	(53,610)	(53,610)
Balance at December 31, 2007       41,318       412       50,955       (37,032)       931,656       945,991         Net earnings       —       —       —       —       176,256       176,256         Unrecognized actuarial losses, prior service costs and transition assets related to pension and postretirement benefits, net of tax benefit       —       —       (58,912)       —       (58,912)         Foreign currency translation loss       —       —       —       (3,906)       —       (3,906)         Change in fair value of forward starting interest rate swap agreements, net of tax benefit of \$1,305       —       —       —       (1,994)       —       —       —       (1,994)       —       —       (1,994)       —       —       —       (1,994)       —       —       —       (1,994)       —       —       —       (1,994)       —       <	award plans Repurchases of common stock			(156,979)	_	(418,160)	(575,181)
Net earnings — — — — — — — — — 176,256 176,256 Unrecognized actuarial losses, prior service costs and transition assets related to pension and postretirement benefits, net of tax benefit of \$38,543 and minority interest of \$3 — — — — — — — — — — — — — — — — — —		41 318	412		(37 032)	931 656	
Unrecognized actuarial losses, prior service costs and transition assets related to pension and postretirement benefits, net of tax benefit of \$38,543 and minority interest of \$3 — — — — — — — — — — — — — — — — — —		41,510	-112		(37,032)		
of \$38,543 and minority interest of \$3	Unrecognized actuarial losses, prior service costs and transition assets related to pension	t –	_	_	_	170,230	170,230
Change in fair value of forward starting interest rate swap agreements, net of tax benefit of \$1,305 — — — — — — — — — — — — — — — — — — —	of \$38,543 and minority interest of \$3	_	_	_		_	
tax benefit of \$1,305 — — — — — — — — — — — — — — — — — — —	Change in fair value of forward starting	_	_	_	(3,500)	_	(3,900)
Elimination of early measurement date for pension and postretirement benefits, net of tax expense of \$111	tax benefit of \$1,305	_	_	_	(1,994)	_	
pension and postretirement benefits, net of tax expense of \$111	Comprehensive earnings						111,444
net of tax expense of \$111       —       —       —       172       (984)       (812)         Dividends declared (\$1.49 per common share)       —       —       —       —       (62,511)       (62,511)         Issuances of common stock for stock award plans       144       2       5,725       —       —       5,727         Stock-based compensation expense       —       —       21,865       —       —       21,865							
Issuances of common stock for stock         award plans       144       2       5,725       —       —       5,727         Stock-based compensation expense       —       —       21,865       —       —       21,865	net of tax expense of \$111	. –	_	_	172		
award plans         144         2         5,725         —         —         5,727           Stock-based compensation expense         —         —         21,865         —         —         21,865		:) —	_	_	_	(62,511)	(62,511)
	award plans	144	2		_	_	
		41,462	\$ 414		\$ (101,672)	\$ 1,044,417	

The notes on pages 13 to 37 are an integral part of these financial statements.

Martin Marietta Materials, Inc. and Consolidated Subsidiaries

#### Note A: Accounting Policies

Organization. Martin Marietta Materials, Inc., (the "Corporation") is engaged principally in the construction aggregates business. The Corporation's aggregates products, which include crushed stone, sand and gravel, are used primarily for construction of highways and other infrastructure projects, and in the domestic commercial and residential construction industries. Aggregates products are also used in the railroad, environmental and agricultural industries. These aggregates products, along with asphalt products, ready mixed concrete and road paving materials, are sold and shipped from a network of 288 quarries, distribution facilities and plants to customers in 29 states, Canada, the Bahamas and the Caribbean Islands. The Aggregates Business contains the following reportable segments: Mideast Group, Southeast Group and West Group. The Mideast Group operates primarily in Indiana, Maryland, North Carolina, Ohio, South Carolina, Virginia and West Virginia. The Southeast Group has operations in Alabama, Florida, Georgia, Illinois, Kentucky, Louisiana, Mississippi, Tennessee, Nova Scotia and the Bahamas. The West Group operates in Arkansas, Iowa, Kansas, Minnesota, Missouri, Nebraska, Nevada, Oklahoma, Texas, Washington and Wyoming. The following states account for approximately 60% of the Aggregates Business' 2008 net sales: North Carolina, Texas, Georgia, Iowa and Florida.

In addition to the Aggregates Business, the Corporation has a Specialty Products segment that produces magnesia-based chemicals products used in industrial, agricultural and environmental applications and dolomitic lime sold primarily to customers in the steel industry.

Basis of Consolidation. The consolidated financial statements include the accounts of the Corporation and its wholly owned and majority-owned subsidiaries. Partially owned affiliates are either consolidated in accordance with Financial Accounting Standards Board Interpretation No. 46, Consolidation of Variable Interest Entities, or accounted for at cost or as equity investments depending on the level of ownership interest or the Corporation's ability to exercise control over the affiliates' operations. Intercompany balances and transactions have been eliminated in consolidation.

The Corporation is a minority member of a limited liability company whereby the majority member is paid a preferred annual return. The Corporation has the ability to redeem the majority member's interest after May 31, 2010. The Corporation consolidates the limited liability company in its consolidated financial statements.

Use of Estimates. The preparation of the Corporation's consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make certain estimates and assumptions about future events. These estimates and the underlying assumptions affect the amounts of assets and liabilities reported, disclosures about contingent assets and liabilities, and reported amounts of revenues and expenses. Such estimates include the valuation of accounts receivable, inventories, goodwill, intangible assets and other long-lived assets, and assumptions used in the calculation of income taxes, retirement and other postemployment benefits. These estimates and assumptions are based on management's best estimates and judgment. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment. Management adjusts such estimates and assumptions when facts and circumstances dictate. Illiquid credit markets, volatile equity and energy markets and declines in construction activity have combined to increase the uncertainty inherent in certain of these estimates and assumptions. As future events and their effects cannot be determined with precision, actual results could differ significantly from these estimates. Changes in estimates, including those resulting from continuing changes in the economic environment, will be reflected in the financial statements in the period in which the change in estimate occurs.

Revenue Recognition. Revenues for product sales are recognized when risks associated with ownership have passed to unaffiliated customers. Typically, this occurs when finished products are shipped. Revenues derived from the road paving business are recognized using the percentage completion method. Total revenues include sales of materials and services provided to customers, net of discounts or allowances, if any, and include freight and delivery charges billed to customers.

Freight and Delivery Costs. Freight and delivery costs represent pass-through transportation costs incurred and paid to third-party carriers by the Corporation to deliver products to customers. These costs are then billed to the Corporation's customers.

Cash and Cash Equivalents. Cash equivalents are comprised of highly liquid instruments with original maturities of three months or less from the date of purchase. The Corporation manages its cash and cash equivalents to ensure that short-term operating cash needs are met and that excess funds are managed efficiently. The Corporation subsidizes shortages in operating cash through short-term borrowings on its available line of credit. The Corporation typically invests excess funds in Eurodollar time deposit accounts, which are exposed to bank solvency risk and are not FDIC insured. Funds not yet available in lockboxes generally exceed the \$250,000 FDIC insurance limit. The Corporation's cash management policy prohibits cash and cash equivalents over \$100,000,000 to be maintained at any one bank.

At December 31, 2008, cash and cash equivalents were \$37,794,000, of which \$25,910,000 was deposited in overnight bank time deposit accounts. At December 31, 2007, cash and cash equivalents were \$20,038,000, of which \$537,000 was deposited in overnight bank time deposit accounts. The remaining cash and cash equivalents represent deposits in transit to the Corporation's lockbox accounts and deposits held at local banks. Additionally, at December 31, 2008 and 2007, cash in the amount of \$285,000 and \$1,132,000, respectively, was held in an unrestricted escrow account on behalf of the Corporation and was reported in other noncurrent assets.

Customer Receivables. Customer receivables are stated at cost. The Corporation does not charge interest on customer accounts receivable. The Corporation records an allowance for doubtful accounts, which includes a general reserve based on historical write offs and a specific reserve for accounts greater than \$50,000 deemed at risk. The Corporation writes off customer receivables as bad debt expense when it becomes apparent based upon customer facts and circumstances that such amounts will not be collected.

Inventories Valuation. Inventories are stated at the lower of cost or market. Cost for finished products and in process inventories is determined by the first-in, first-out method. The Corporation's inventory allowance for finished products limits the tons reported at standard to a twelve-month period, as measured by historical actual sales. The Corporation also establishes an allowance for expendable parts over five years old and supplies over one year old.

Post-production stripping costs, which represent costs of removing overburden and waste materials to access mineral deposits, are recorded as a component of inventory and recognized in cost of sales in the same period as the revenue from the sale of the inventory.

Notes Receivable. Notes receivable are stated at cost. The Corporation records an allowance for notes receivable deemed uncollectible. At December 31, 2008 and 2007, there were no notes receivable deemed uncollectible.

**Properties and Depreciation.** Property, plant and equipment are stated at cost. The estimated service lives for property, plant and equipment are as follows:

Class of Assets	Range of Service Lives		
Buildings	1 to 50 years		
Machinery & Equipment	1 to 35 years		
Land Improvements	1 to 30 years		

The Corporation begins capitalizing quarry development costs at a point when reserves are determined to be proven or probable, economically mineable and when demand supports investment in the market. Capitalization of these costs ceases when production commences. Quarry development costs are classified as land and improvements.

The Corporation reviews relevant facts and circumstances to determine whether to capitalize or expense pre-production stripping costs when additional pits are developed within an existing quarry. If the additional pit operates in a separate and distinct area of the quarry, these costs are capitalized as quarry development costs and depreciated over the life of the uncovered reserves. Additionally, a separate asset retirement obligation is created for additional pits when the liability is incurred. Once a pit enters the production phase, all post-production stripping costs are expensed as incurred as periodic inventory production costs.

Mineral reserves and mineral interests, when acquired in connection with a business combination, are valued using an income approach over the life of the proven and probable reserves.

Depreciation is computed over estimated service lives, principally by the straight-line method. Depletion of mineral deposits is calculated over proven and probable reserves by the units-of-production method on a quarry-by-quarry basis. Amortization of assets recorded under capital leases is computed using the straight-line method over the lesser of the life of the lease or the assets' useful lives.

Property, plant and equipment are reviewed for impairment whenever facts and circumstances indicate that the carrying amount of an asset may not be recoverable. An impairment loss is recognized if expected future undiscounted cash flows of the related asset are less than its carrying value.

Repair and Maintenance Costs. Repair and maintenance costs that do not substantially extend the life of the Corporation's plant and equipment are expensed as incurred.

Intangible Assets. Goodwill represents the excess purchase price paid for acquired businesses over the estimated fair value of identifiable assets and liabilities. The carrying value of goodwill is reviewed annually, as of October 1, for impairment in accordance with the provisions of Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets ("FAS 142"). An interim review is performed between annual tests if facts or circumstances indicate potential impairment. If an impairment review indicates that the carrying value is impaired, a charge is recorded.

The Corporation's reporting units, which represent the level at which goodwill is tested for impairment under FAS 142, are based on its geographic regions. Goodwill is allocated to the reporting units based on the location of acquisitions and divestitures at the time of consummation.

In accordance with FAS 142, leased mineral rights acquired in a business combination that have a royalty rate less than a prevailing market rate are recognized as other intangible assets. The leased mineral rights are valued at the present

value of the difference between the market royalty rate and the contractual royalty rate over the lesser of the life of the lease, not to exceed thirty years, or the amount of economically mineable reserves.

Other intangibles represent amounts assigned principally to contractual agreements and are amortized ratably over periods based on related contractual terms. The carrying value of other intangibles is reviewed if facts and circumstances indicate potential impairment. If this review determines that the carrying value is impaired, a charge is recorded.

Derivatives. The Corporation records derivative instruments at fair value on its consolidated balance sheet. At December 31, 2008, the Corporation did not hold any derivative instruments. At December 31, 2007, the Corporation's derivatives were forward starting interest rate swaps, which represented cash flow hedges. The Corporation's objective for holding these derivatives was to lock in the interest rate related to a portion of the Corporation's refinancing of Notes due in 2008. In accordance with Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities ("FAS 133"), the fair values of these hedges were recorded as other assets or liabilities in the consolidated balance sheet and changes in the fair value were recorded, net of tax, directly in shareholders' equity as other comprehensive earnings or loss. In April 2008, the Corporation unwound these cash flow hedges in connection with a public debt offering (see Note G) and the accumulated other comprehensive loss at the date of termination is being charged to earnings in the same periods as interest expense is incurred on the underlying debt issuance.

Retirement Plans and Postretirement Benefits. The Corporation sponsors defined benefit retirement plans and also provides other postretirement benefits. The Corporation's defined benefit retirement plans comply with the following principal standards: the Employee Retirement Income Security Act of 1974, as amended (ERISA), which, in conjunction with the Internal Revenue Code, determines legal minimum and maximum deductible funding requirements; and Statement of Financial Accounting Standards No. 87, Employers' Accounting

for Pensions ("FAS 87"), which specifies that certain key actuarial assumptions be adjusted annually to reflect current, rather than long-term, trends in the economy. The Corporation's other postretirement benefits comply with Statement of Financial Accounting Standards No. 106, Employers' Accounting for Postretirement Benefits Other than Pensions ("FAS 106"), which requires the cost of providing postretirement benefits to be recognized over an employee's service period. Further, the Corporation's defined benefit retirement plans and other postretirement benefits comply with Statement of Financial Accounting Standards No. 132(R), Employers' Disclosures About Pensions and Other Postretirement Benefits ("FAS 132(R)"), as revised, which establishes rules for financial reporting, and Statement of Financial Accounting Standards No. 158, Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FAS 87, 88, 106 and 132(R) ("FAS 158").

In accordance with FAS 158, the Corporation recognizes the funded status, defined as the difference between the fair value of plan assets and the benefit obligation, of its pension plans and other postretirement benefits as an asset or liability in the consolidated balance sheets, with a corresponding adjustment to accumulated other comprehensive earnings or loss, net of tax. The adjustment to accumulated other comprehensive earnings or loss upon adoption of FAS 158 represents the net unrecognized actuarial gains or losses, any unrecognized prior service costs and any unrecognized transition obligations remaining from the initial adoption of FAS 87 and FAS 106, all of which were previously netted against a plan's funded status in the Corporation's consolidated balance sheet pursuant to the provisions of FAS 87 and FAS 106. These amounts are being recognized as a component of net periodic benefit cost pursuant to the Corporation's historical accounting policy for amortizing such amounts. Further, actuarial gains or losses that arise in subsequent periods are not recognized as net periodic benefit cost in the same periods, but rather are recognized as a component of accumulated other comprehensive earnings or loss. Those amounts are amortized over the participants' average remaining service period and recognized as a component of net periodic benefit cost.

Prior to 2008, the Corporation used an annual measurement date of November 30. However, beginning in 2008, FAS 158 requires an employer to measure plan assets and benefit obligations as of the date of the employer's balance sheet. For the year ended December 31, 2008, the Corporation reduced retained earnings and accumulated other comprehensive loss by \$984,000 and \$172,000 (net of a deferred tax liability of \$111,000), respectively, to reflect the elimination of the early measurement date.

Stock-Based Compensation. The Corporation has stock-based compensation plans for employees and directors that are accounted for under Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment ("FAS 123(R)"). FAS 123(R) requires all forms of share-based payments to employees, including stock options, to be recognized as compensation expense. The compensation expense is the fair value of the awards at the measurement date and is recognized over the requisite service period.

The Corporation uses the accelerated expense recognition method for stock options. The accelerated recognition method requires stock options that vest ratably to be divided into tranches. The expense for each tranche is allocated to its particular vesting period.

The Corporation expenses the fair value of restricted stock awards, incentive compensation awards and directors' fees paid in the form of common stock based on the closing price of the Corporation's common stock on the awards' respective grant dates.

The Corporation uses the lattice valuation model to determine the fair value of stock option awards. The lattice valuation model takes into account employees' exercise patterns based on changes in the Corporation's stock price and other variables. The period of time for which options are expected to be outstanding, or expected term of the option, is a derived output of the lattice valuation model. The Corporation considers the following factors when estimating the expected term of options: vesting period of the award, expected volatility of the underlying stock, employees' ages and external data. Other key assumptions used in determining the fair value of the stock options awarded in 2008, 2007 and 2006 were:

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

	2008	2007	2006
Risk-free interest rate	3.71%	4.74%	4.92%
Dividend yield	1.10%	1.10%	1.10%
Volatility factor	30.40%	31.00%	31.20%
Expected term	7.0 years	6.9 years	6.9 years

Based on these assumptions, the weighted-average fair value of each stock option granted was \$40.32, \$55.94 and \$33.21 for 2008, 2007 and 2006, respectively.

The risk-free interest rate reflects the interest rate on zero-coupon U.S. government bonds available at the time each option was granted having a remaining life approximately equal to the option's expected life. The dividend yield represents the dividend rate expected to be paid over the option's expected life. The Corporation's volatility factor measures the amount by which its stock price is expected to fluctuate during the expected life of the option and is based on historical stock price changes. Additionally, FAS 123(R) requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. The Corporation estimates forfeitures and will ultimately recognize compensation cost only for those stock-based awards that vest.

Beginning in 2008, the Corporation recognizes income tax benefits received on dividends or dividend equivalents of unvested share-based payments as an increase to additional paid-in capital and includes them in the pool of excess tax benefits as required by Emerging Issues Task Force No. 06-11, Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards. Prior to 2008, these benefits were included in retained earnings.

Environmental Matters. The Corporation accounts for asset retirement obligations in accordance with Statement of Financial Accounting Standards No. 143, Accounting for Asset Retirement Obligations ("FAS 143") and Related Interpretations. In accordance with FAS 143, a liability for an asset retirement obligation is recorded at fair value in the period in which it is incurred. The asset retirement obligation is recorded at the acquisition date of a long-lived tangible asset if the fair value can be reasonably estimated. A corresponding amount is capitalized as part of the asset's carrying amount. The estimate of fair value

is impacted by management's assumptions regarding the scope of the work required, inflation rates and quarry closure dates.

Further, the Corporation records an accrual for other environmental remediation liabilities in the period in which it is probable that a liability has been incurred and the appropriate amounts can be estimated reasonably. Such accruals are adjusted as further information develops or circumstances change. These costs are not discounted to their present value or offset for potential insurance or other claims or potential gains from future alternative uses for a site.

Income Taxes. Deferred income tax assets and liabilities on the consolidated balance sheets reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes, net of valuation allowances.

Uncertain Tax Positions. Effective January 1, 2007, the Corporation adopted Financial Accounting Standards Board Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FAS 109 ("FIN 48"). FIN 48 requires the recognition of a tax benefit when it is more-likely-than-not, based on the technical merits, that the position would be sustained upon examination by a taxing authority. The amount to be recognized should be measured as the largest amount of tax benefit that is greater than 50 percent likely of being realized upon ultimate settlement with a taxing authority that has full knowledge of all relevant information.

In connection with the adoption of FIN 48, the Corporation increased its reserves for uncertain tax positions and reduced retained earnings at January 1, 2007 by \$1,407,000, primarily as a result of providing interest accruals on uncertain temporary tax positions related to temporary or timing differences.

The Corporation records interest accrued in relation to unrecognized tax benefits as income tax expense. Penalties, if incurred, are recorded as operating expenses in the consolidated statement of earnings. At December 31, 2008, accrued interest of \$1,366,000, net of tax benefits of \$894,000, was recorded as a noncurrent FIN 48 liability in

the Corporation's consolidated balance sheet. At December 31, 2007, accrued interest of \$2,848,000, net of tax benefits of \$1,863,000, was recorded as a current FIN 48 liability in the Corporation's consolidated balance sheet.

Sales Taxes. Sales taxes collected from customers are recorded as liabilities until remitted to taxing authorities and therefore are not reflected in the consolidated statements of earnings.

Research and Development Costs. Research and development costs are charged to operations as incurred.

Start-Up Costs. Noncapital start-up costs for new facilities and products are charged to operations as incurred.

Comprehensive Earnings and Accumulated Other Comprehensive Loss. Comprehensive earnings for the Corporation consist of net earnings, unrecognized actuarial losses, prior service costs and transition assets related to pension and postretirement benefits, foreign currency translation adjustments and changes in the fair value of forward starting interest rate swap agreements.

The components of accumulated other comprehensive loss, which is included in the Corporation's consolidated statements of shareholders' equity, consist of the following at December 31:

(add 000)	2008	2007	2006
Unrecognized actuarial losse	25,		
prior service costs and			
transition assets related to	)		
pension and postretireme	nt		
benefits, net of minority			
interest	\$ (97,623)	\$(38,883)	\$(37,291)
Foreign currency			
translation gains	2,344	6,250	2,419
Changes in fair value of			
forward starting interest			
rate swap agreements	(6,393)	(4,399)	(1,179)
Accumulated other			
comprehensive loss	\$(101,672)	\$(37,032)	\$(36,051)

Unrecognized actuarial losses, prior service costs and transition assets related to pension and postretirement benefits, net of minority interest, at December 31, 2008, 2007 and 2006 are net of cumulative noncurrent deferred tax assets of \$63,916,000, \$25,484,000 and \$24,399,000, respectively. Changes in fair value of forward starting interest rate swap agreements at December 31, 2008, 2007 and 2006 are net of cumulative noncurrent deferred tax assets of \$4,183,000, \$2,878,000 and \$772,000, respectively.

Earnings Per Common Share. Basic earnings per common share are based on the weighted-average number of common shares outstanding during the year. Diluted earnings per common share are computed assuming that the weighted-average number of common shares is increased by the conversion, using the treasury stock method, of awards to be issued to employees and nonemployee members of the Corporation's Board of Directors under certain stock-based compensation arrangements. The diluted pershare computations reflect a change in the number of common shares outstanding (the denominator) to include the number of additional shares that would have been outstanding if the potentially dilutive common shares had been issued. For each year presented in the Corporation's consolidated statements of earnings, the net earnings available to common shareholders (the numerator) is the same for both basic and dilutive per-share computations.

Accounting Changes. Effective January 1, 2008, the Corporation partially adopted Statement of Financial Accounting Standards No. 157, Fair Value Measurements ("FAS 157"). FAS 157 does not require any new fair value measurements; rather, it establishes a framework for measuring fair value in generally accepted accounting principles, clarifies the definition of fair value within that framework and expands disclosures about the use of fair value measurements. FAS 157 applies to all accounting pronouncements that require fair value measurements, except for the measurement of share-based payments. Additionally, in February 2008, the Corporation adopted Financial Accounting Standards Board Staff Position No. FAS 157-2, Effective Date of FASB Statement No. 157 ("FSP 157-2"). FSP 157-2 delays the effective date of FAS 157 for all nonrecurring fair value measurements of nonfinancial assets and nonfinancial liabilities until fiscal years beginning after November 15, 2008. At December 31, 2008, the categories of assets and liabilities to which the Corporation did not apply FAS 157 include: nonfinancial assets and liabilities initially measured at fair value in a

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

business combination; reporting units measured at fair value in the first step of goodwill impairment testing; indefinite-lived intangible assets and nonfinancial long-lived assets measured at fair value for impairment assessment; and asset retirement obligations.

In December 2007, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 141 (revised 2007), Business Combinations ("FAS 141(R)"), along with Statement of Financial Accounting Standards No. 160, Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB 51 ("FAS 160"). FAS 141(R) requires recognizing the full fair value of all assets acquired, liabilities assumed and noncontrolling minority interests in acquisitions of less than a 100% controlling interest; expensing all acquisition-related transaction and restructuring costs; capitalizing in-process research and development assets acquired; and recognizing contingent consideration obligations and contingent gains acquired and contingent losses assumed. FAS 160 requires the classification of noncontrolling interests as a separate component of shareholders' equity and net earnings attributable to noncontrolling interests as a separate line item on the face of the income statement. FAS 141(R) and FAS 160 require prospective application for all business combinations with acquisition dates on or after the effective date, which is January 1, 2009 for the Corporation. FAS 160 also requires retrospective application of its disclosure and presentation requirements for all periods presented. The Corporation had noncontrolling interests of \$45,557,000, which were reported in other noncurrent liabilities at December 31, 2008.

### Note B: Intangible Assets

The following table shows the changes in goodwill, all of which relate to the Aggregates Business, by reportable segment and in total for the years ended December 31:

	Mideast Group	Southeast Group	West Group	Total
(add 000)		2008		
Balance at beginning				
of period	\$ 115,986	\$ 51,265	\$ 407,416	\$ 574,667
Acquisitions	3,780	45,862	-	49,642
Adjustments to purchase price				
allocations	(1,517)	8,826	-	7,309
Amounts				
allocated to divestitures		(96)	(9,225)	(9,321)
Balance at		(90)	(9,223)	(9,321)
end of period	\$ 118,249	\$105,857	\$ 398,191	\$ 622,297
		2007		
Balance at beginning				
of period	\$ 106,757	\$ 60,494	\$ 403,287	\$ 570,538
Acquisitions	_	_	5,132	5,132
Amounts				
allocated to				
divestitures	-	-	(1,003)	(1,003)
Transfer of South				
Carolina District	9,229	(9,229)		
Balance at				
end of period	<b>\$</b> 115,986	\$ 51,265	\$407,416	\$ 574,667

Intangible assets subject to amortization consist of the following at December 31:

	Gross Amount	Accumulated Amortization	Net Balance	
(add 000)				
Noncompetition agreements Customer relationships Use rights and other	\$ 10,484 3,260 10,025	\$ (7,457) (351) (4,836)	\$ 3,027 2,909 5,189	
Total	\$ 23,769	\$ (12,644)	\$11,125	
	2007			
Noncompetition agreements	\$ 16,535	\$ (13,174)	\$ 3,361	
Trade names Use rights and other	1,300 10,207	(1,192) (4,450)	108 5,757	
Total	\$ 28,042	\$ (18,816)	\$ 9,226	

During 2008, the Corporation acquired \$6,350,000 of other intangibles, consisting of the following amortizable assets by segment:

(add 000)	Aggregates Business	Specialty Products	Total	Weighted- average amortization period
Noncompetition agreements Customer	\$ 240	\$ 285	<b>\$</b> 525	5.9 years
relationships	3,260	_	3,260	7.0 years
Total	\$ 3,500	\$ 285	\$ 3,785	6.8 years

The Corporation also acquired a \$2,565,000 trade name related to the ElastoMag® product during 2008. The trade name, which is recorded within the Specialty Products segment, is deemed to have an indefinite life and is not being amortized.

During 2007, the Corporation acquired \$425,000 of other intangibles for the Aggregates Business, consisting of noncompete agreements, which are subject to amortization. The weighted-average amortization period for these agreements was 5.0 years.

At December 31, 2008 and 2007, the Corporation also had water use rights of \$200,000 that are deemed to have an indefinite life and are not being amortized.

Total amortization expense for intangible assets for the years ended December 31, 2008, 2007 and 2006 was \$1,886,000, \$1,947,000 and \$3,858,000, respectively.

The estimated amortization expense for intangible assets for each of the next five years and thereafter is as follows:

(add 000)	
2009	\$ 1,679
2010	1,569
2011	1,569
2012	1,488
2013	1,394
Thereafter	3,426
Total	\$ 11,125

# Note C: Business Combinations and Discontinued Operations

Business Combinations. On April 11, 2008, the Corporation entered into a swap transaction with Vulcan Materials Company ("Vulcan"), pursuant to which it acquired six quarry locations in Georgia and Tennessee. The newly acquired locations significantly expand the Corporation's presence in high-growth areas of Georgia and Tennessee, particularly south and west of Atlanta. The Corporation also acquired a land parcel previously leased from Vulcan at the Corporation's Three Rivers Quarry near Paducah, Kentucky. The Corporation's newly acquired locations have aggregates reserves that exceed 300 million tons.

The operating results of the acquired quarries have been included with those of the Corporation since the date of acquisition and are being reported through the Corporation's Southeast Group in the financial statements. In addition to a \$192,000,000 cash payment and normal closing adjustments related to working capital, the Corporation divested to Vulcan its only California quarry located in Oroville, an idle facility north of San Antonio, Texas, and land in Henderson, North Carolina, formerly leased to Vulcan. Furthermore, the Corporation recognized goodwill in the amount of \$54,688,000, all of which is deductible for income tax purposes. The fair values of the other assets acquired from Vulcan were allocated as follows:

(add 000)	
Inventories	\$ 6,559
Mineral reserves and interests	\$ 105,531
Land	\$ 22,260
Machinery and equipment	\$ 41,504
Customer relationships	\$ 3,260

*Divestitures and Closures.* In 2008, the Corporation disposed of or permanently shut down certain underperforming operations in the following markets of the Aggregates business:

Reportable Segme	ent Markets
Mideast Group	Ohio
Southeast Group	Tennessee
West Group	California, Kansas, Texas and Wisconsin

These divestitures and closures represent discontinued operations, and, therefore, the results of their operations through the dates of disposal and any gain or loss on disposals are included in discontinued operations on the consolidated statements of earnings.

The discontinued operations included the following net sales, pretax gain or loss on operations, pretax gain on disposals, income tax expense and overall net earnings:

years ended December 31 (add 000)		2008	2007		2006
Net sales	s	3,950	\$ 17,991	\$	30,195
Pretax (loss) gain on operations Pretax gain on disposals		(342) 10,596	\$ 137 2,798	\$	(44) 3,131
Pretax gain Income tax expense		10,254 5,475	2,935 1,311		3,087 1,126
Net earnings	s	4,779	\$ 1,624	S	1,961

#### Note D: Accounts Receivable, Net

December 31		
(add 000)	2008	2007
Customer receivables	\$ 211,294	\$ 244,611
Other current receivables	4,998	4,888
	216,292	249,499
Less allowances	(4,696)	(3,661)
Total	\$ 211,596	\$ 245,838

# Note E: Inventories, Net

Total	\$ 318,018	\$ 286,885
Less allowances	(19,019)	(19,136)
	337,037	306,021
Supplies and expendable parts	51,068	42,811
raw materials	17,206	18,642
Products in process and		
Finished products	\$ 268,763	\$ 244,568
(add 000)	2008	2007
December 31		

### Note F: Property, Plant and Equipment, Net

Total	s	1,690,529	\$ 1,433,553
Less allowances for depreciation, depletion and amortization		(1,630,376)	(1,544,808)
		3,320,905	2,978,361
Construction in progress		90,536	135,068
Machinery and equipment		2,303,528	2,126,110
Buildings		100,375	95,071
Mineral reserves and interests		301,523	191,415
Land and improvements	s	524,943	\$ 430,697
(add 000)		2008	2007
December 31			

At December 31, 2008 and 2007, the net carrying value of mineral reserves and interests was \$243,353,000 and \$135,327,000, respectively.

The gross asset values and related accumulated amortization for machinery and equipment recorded under capital leases at December 31 were as follows:

(add 000)	2008	2007
Machinery and equipment under capital leases	\$ 1,014	\$ 1,014
Less accumulated amortization	(576)	(403)
Total	\$ 438	\$ 611

Depreciation, depletion and amortization expense related to property, plant and equipment was \$167,977,000, \$147,427,000 and \$136,866,000 for the years ended December 31, 2008, 2007 and 2006, respectively.

Interest cost of \$3,692,000, \$3,873,000 and \$5,420,000 was capitalized during 2008, 2007 and 2006, respectively.

At December 31, 2008 and 2007, \$75,348,000 and \$82,365,000, respectively, of the Aggregate Business's net fixed assets were located in foreign countries, namely the Bahamas and Canada.

During 2008, the Corporation wrote off \$1,678,000 of machinery and equipment used for the structural composites product line of the Specialty Products segment, as the assets had no future use to the Corporation. The write off, which was included in other operating income and expenses, net, on the consolidated statement of earnings, reduced net earnings by approximately \$1,015,000, or \$0.02 per diluted share (see Note Q).

# Note G: Long-Term Debt

	2008		2007
s	249,892	\$	249,860
	297,946		_
	124,350		124,331
	247,822		247,795
	224,650		224,388
	-		202,066
	200.000		_
	_		72,000
			,
	629		662
	9,655		3,220
	1,354,944		1,124,322
	(202,530)		(276, 136)
s	1,152,414	\$	848,186
		\$ 249,892 297,946 124,350 247,822 224,650 - 200,000 - 629 9,655 1,354,944	\$ 249,892 \$ 297,946

On April 21, 2008, the Corporation issued \$300,000,000 of 6.6% Senior Notes due in 2018 (the "6.6% Senior Notes"). The 6.6% Senior Notes, which are unsecured, may be redeemed in whole or in part prior to their maturity at a make whole redemption price.

On April 25, 2007, the Corporation issued \$250,000,000 of 6.25% Senior Notes due in 2037 (the "6.25% Senior Notes") and \$225,000,000 of Floating Rate Senior Notes due in 2010 (the "Floating Rate Senior Notes"). The 6.25% Senior Notes may be redeemed in whole or in part prior to their maturity at a make whole redemption price. The Floating Rate Senior Notes bear interest at a rate equal to the three-month LIBOR plus 0.15% (3.62% at December 31, 2008) and may not be redeemed prior to maturity. The Corporation repaid its \$125,000,000 6.9% Notes that matured in August 2007 with proceeds from the April 2007 public debt offering and issuances of commercial paper.

The Senior Notes issued in April 2008 and 2007 are senior unsecured obligations of the Corporation, ranking equal in right of payment with the Corporation's existing and future unsubordinated indebtedness. Upon a change of control repurchase event and a below investment grade credit rating, the Corporation will be required to make an offer to repurchase all outstanding Senior Notes at a price in cash equal to 101% of the principal amount of the Senior Notes, plus any accrued and unpaid interest to, but not including, the purchase date.

All Notes, Debentures and Senior Notes are carried net of original issue discount, which is being amortized by the effective interest method over the life of the issue. Except for the Senior Notes, none are redeemable prior to their respective maturity dates. The principal amount, effective interest rate and maturity date for the Corporation's Notes, Debentures and Senior Notes are as follows:

	Principal Amount (add 000)	Effective Interest Rate	Maturity e Date
6.875% Notes	\$ 249,975	6.98%	April 1, 2011
6.6% Senior Notes	\$ 300,000	6.81%	April 30, 2018
7% Debentures	\$ 125,000	7.12%	December 1, 2025
6.25% Senior Notes Floating Rate Senior		6.45%	April 30, 2037
Notes	\$ 225,000	5.65%	April 30, 2010

In connection with the issuance of the 6.6% Senior Notes, on April 16, 2008, the Corporation unwound its two forward starting interest rate swap agreements with a total notional amount of \$150,000,000 (the "Swap Agreements"). The Corporation made a cash payment of \$11,139,000, which represented the fair value of the Swap Agreements on the date of termination. The accumulated other comprehensive loss of \$6,734,000 and related deferred tax asset of \$4,405,000 at the date of termination will be recognized in earnings over the life of the 6.6% Senior Notes. For the year ended December 31, 2008, the Corporation recognized \$563,000 of the accumulated other comprehensive loss and related deferred tax asset as additional interest expense. The ongoing amortization of the terminated value of the Swap Agreements will increase annual interest expense by approximately \$1,000,000 until the maturity of the 6.6% Senior Notes in 2018. At December 31, 2007, the fair value of the Swap Agreements was a liability of \$7,277,000 and was included in other current liabilities in the Corporation's consolidated balance sheet. This fair value represented the estimated amount, using Level 2 observable market inputs for similar assets/liabilities, the Corporation would have expected to pay to terminate the Swap Agreement at that date. Other comprehensive earnings/loss for the year ended December 31, 2007 included a loss of \$3,220,000 (net of a deferred tax asset of \$2,106,000) for the change in fair value of the Swap Agreements.

At December 31, 2007, the unamortized value of terminated interest rate swaps was \$2,187,000 and was included in the carrying values of the Notes due in 2008. The accretion of the unamortized value of terminated swaps decreased 2008 interest expense by \$2,187,000.

On April 10, 2008, the Corporation amended its \$250,000,000 five-year revolving credit agreement to add another class of loan commitments, which had the effect of increasing the borrowing base under the agreement by \$75,000,000 (hereinafter, the "Credit Agreement"). The Credit Agreement, which expires on June 30, 2012, is syndicated with a group of domestic and foreign commercial banks as follows:

	Commitment
Lender	(add 000)
JP Morgan Chase Bank, N.A.	\$ 61,100
Wells Fargo Bank, N.A.	56,225
Wachovia Bank, N.A.	56,225
Bank of America, N.A.	56,225
Branch Banking and Trust Company	56,225
Citibank, N.A.	29,000
Northern Trust Company	10,000
Total	\$ 325,000

Borrowings under the Credit Agreement are unsecured and bear interest, at the Corporation's option, at rates based upon: (1) the Eurodollar rate (as defined on the basis of LIBOR) plus basis points related to a pricing grid; (ii) a bank base rate (as defined on the basis of a published prime rate or the Federal Funds Rate plus 1/2 of 1%); or (iii) a competitively determined rate (as defined on the basis of a bidding process). The Credit Agreement contains restrictive covenants relating to the Corporation's debt-to-EBITDA ratio, requirements for limitations on encumbrances and provisions that relate to certain changes in control.

On October 24, 2008, the Corporation further amended its Credit Agreement to provide for an increased leverage ratio covenant. As amended, the covenant requires the Corporation's ratio of consolidated debt to consolidated earnings before interest, taxes, depreciation, depletion and amortization (EBITDA), as defined, for the trailing twelve months (the "Ratio") to not exceed 3.25 to 1.00 as of the end of any fiscal quarter. Furthermore, the covenant

allows the Ratio to exclude debt incurred in connection with an acquisition for a period of 180 days, provided that the Ratio does not exceed 3.50 to 1.00. In exchange for the covenant modification, the Corporation agreed to an increase in the drawn facility fee under a pricing grid tied to its long-term debt rating, currently LIBOR plus 225 basis points. The Corporation was in compliance with the Ratio at December 31, 2008.

Available borrowings under the Credit Agreement are reduced by any outstanding letters of credit issued by the Corporation under the Credit Agreement. At December 31, 2008 and 2007, the Corporation had \$1,650,000 of outstanding letters of credit issued under the Credit Agreement. The Corporation pays an annual loan commitment fee to the bank group. At December 31, 2008, \$200,000,000 was outstanding under the Credit Agreement. The Corporation used the borrowings from the Credit Agreement to repay its \$200,000,000 5.875% Notes that matured in December 2008. No borrowings were outstanding under the Credit Agreement at December 31, 2007.

The Credit Agreement supports a \$325,000,000 commercial paper program to the extent commercial paper is available to the Corporation. No borrowings were outstanding under the commercial paper program at December 31, 2008. Borrowings of \$72,000,000 were outstanding at December 31, 2007.

The Corporation has a \$10,000,000 short-term line of credit. No amounts were outstanding under this line of credit at December 31, 2008 or 2007.

The Corporation's long-term debt maturities for the five years following December 31, 2008, and thereafter are:

(add 000)	
2009	\$ 202,530
2010	226,642
2011	251,977
2012	2,182
2013	731
Thereafter	670,882
Total	\$ 1,354,944

#### Note H: Financial Instruments

In addition to publicly registered long-term notes and debentures and, for 2007, the Swap Agreements, the Corporation's financial instruments include temporary cash investments, accounts receivable, notes receivable, bank overdraft and other long-term debt.

Temporary cash investments are placed primarily in money market funds and Eurodollar time deposits with the following financial institutions: Bank of America, N.A., Branch Bank and Trust Company, JP Morgan Chase Bank, N.A. and Wells Fargo Bank, N.A. The Corporation's cash equivalents have maturities of less than three months. Due to the short maturity of these investments, they are carried on the consolidated balance sheets at cost, which approximates fair value.

Customer receivables are due from a large number of customers, primarily in the construction industry, and are dispersed across wide geographic and economic regions. However, customer receivables are more heavily concentrated in certain states (see Note A). The estimated fair values of customer receivables approximate their carrying amounts.

Notes receivable are primarily related to divestitures and are not publicly traded. However, using current market interest rates, but excluding adjustments for credit worthiness, if any, management estimates that the fair value of notes receivable approximates its carrying amount.

The bank overdraft represents the float of outstanding checks. The estimated fair value of the bank overdraft approximates its carrying value.

The estimated fair value of the Corporation's publicly registered long-term notes and debentures at December 31, 2008 was approximately \$994,036,000, compared with a carrying amount of \$1,144,660,000 on the consolidated balance sheet. The fair value of this long-term debt was estimated based on quoted market prices. The estimated fair value and carrying amount at December 31, 2007 exclude the impact of interest rate swaps. The estimated fair value of other borrowings, including the amounts outstanding under the Corporation's Credit Agreement, of \$210,284,000 at December 31, 2008 approximates its carrying amount.

The carrying values and fair values of the Corporation's financial instruments at December 31 are as follows:

_	2008				
(add 000)	Carr	ying Value	F	air Value	
Cash and cash equivalents	s	37,794	s	37,794	
Accounts receivable, net	\$	211,596	\$	211,596	
Notes receivable, net	S	9,084	S	9,084	
Bank overdraft	\$	4,677	\$	4,677	
Long-term debt	s	1,354,944	\$	1,204,320	

_	2007				
(add 000)	Car	rying Value	F	air Value	
Cash and cash equivalents	S	20,038	\$	20,038	
Accounts receivable, net	\$	245,838	\$	245,838	
Notes receivable, net	\$	10,535	\$	10,535	
Bank overdraft	\$	6,351	\$	6,351	
Long-term debt, excluding interest rate swaps	\$	1,122,135	\$	1,126,023	
Forward starting interest rate swap agreement liabilities	\$	7,277	\$	7,277	

#### Note I: Income Taxes

The components of the Corporation's tax expense (benefit) on income from continuing operations are as follow:

years ended December 31			
(add 000)	2008	2007	2006
Federal income taxes:			
Current	\$ 31,681	\$ 95,826	\$ 79,703
Deferred	34,833	4,416	12,767
Total federal income taxes	66,514	100,242	92,470
State income taxes:			
Current	3,595	14,053	9,503
Deferred	4,481	796	3,996
Total state income taxes	8,076	14,849	13,499
Foreign income taxes:			
Current	(2,915)	(14)	669
Deferred	147	222	53
Total foreign income taxes	(2,768)	208	722
Total provision	\$ 71,822	\$ 115,299	\$ 106,691

For the years ended December 31, 2008, 2007 and 2006, income tax benefits attributable to stock-based compensation transactions that were recorded to shareholders' equity amounted to \$3,716,000, \$27,209,000 and \$24,112,000, respectively.

The Corporation's effective income tax rate on continuing operations varied from the statutory United States income tax rate because of the following permanent tax differences:

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

years ended December 31	2008	2007	2006
Statutory tax rate	35.0%	35.0%	35.0%
Increase (reduction) resulting from:			
Effect of statutory depletion	(7.7)	(6.3)	(6.3)
State income taxes	1.6	2.2	2.1
Other items	0.6	(0.3)	(0.3)
Effective tax rate	29.5%	30.6%	30.5%

For tax purposes, the statutory depletion deduction is calculated as a percentage of sales, subject to certain limitations. Due to these limitations, changes in sales volumes and earnings may not proportionately affect the Corporation's effective income tax rate on continuing operations.

The principal components of the Corporation's deferred tax assets and liabilities at December 31 are as follows:

	Deferred Assets (Liabilities)		
(add 000)	2008	2007	
Property, plant and equipment	\$ (212,914)	\$ (190,538)	
Goodwill and other intangibles	(44,809)	(34,159)	
Employee benefits	39,592	42,768	
Valuation and other reserves	10,156	12,518	
Inventories	32,416	29,580	
Net operating loss carryforwards	5,589	7,866	
Valuation allowance on deferred			
tax assets	(5,270)	(7,405)	
Other items, net	(9,200)	(5,609)	
Total	\$ (184,440)	\$ (144,979)	

Additionally, the Corporation had a net deferred tax asset of \$68,099,000 and \$28,362,000 for certain items recorded in accumulated other comprehensive loss at December 31, 2008 and 2007, respectively.

Deferred tax liabilities for property, plant and equipment result from accelerated depreciation methods being used for income tax purposes as compared with the straightline method for financial reporting purposes.

Deferred tax liabilities related to goodwill and other intangibles reflect the cessation of goodwill amortization for financial reporting purposes pursuant to FAS 142, while amortization continues for income tax purposes.

Deferred tax assets for employee benefits result from the timing differences of the deductions for pension and postretirement obligations and stock-based compensation transactions. For financial reporting purposes, such amounts are expensed in accordance with FAS 87 and FAS 123(R), respectively. For income tax purposes, amounts related to pension and postretirement obligations are deductible as funded. Amounts related to stock-based compensation transactions are deductible for income tax purposes upon vesting or exercise of the underlying award.

The Corporation had state net operating loss carryforwards of \$127,935,000 and \$117,832,000 at December 31, 2008 and 2007, respectively. These losses have various expiration dates. At December 31, 2008 and 2007, respectively, the deferred tax assets associated with these losses were \$5,589,000 and \$7,866,000, for which valuation allowances of \$5,270,000 and \$7,405,000 were recorded.

The Corporation provides deferred taxes, as required, on the undistributed net earnings of all non-U.S. subsidiaries for which the indefinite reversal criterion of APB Opinion No. 23, Accounting for Income Taxes – Special Areas, has not been met. The Corporation had a deferred tax liability of \$815,000 at December 31, 2008 and a deferred tax asset of \$699,000 at December 31, 2007 related to its wholly owned Bahamas subsidiary. The Corporation expects to reinvest permanently the earnings from its wholly owned Canadian subsidiary and accordingly, has not provided deferred taxes on the subsidiary's undistributed net earnings.

The following table summarizes the Corporation's FIN 48 unrecognized tax benefits, excluding interest and correlative effects:

years ended December 31		
(add 000)	2008	2007
Unrecognized tax benefits at		
beginning of year	\$ 31,421	\$ 29,277
Gross increases – tax positions in		
prior years	21,661	9,954
Gross decreases – tax positions in		
prior years	(39,317)	(4,127)
Gross increases – tax positions in		
current year	9,165	5,246
Gross decreases – tax positions in		
current year	(5,693)	_
Settlements with taxing authorities	(1,755)	_
Lapse of statute of limitations	_	(8,929)
Unrecognized tax benefits at end		
of year	\$ 15,482	\$ 31,421

In addition to these gross unrecognized tax benefits, the Corporation's FIN 48 liability also included a \$24,000 liability and \$447,000 benefit for net federal tax benefits and other indirect benefits at December 31, 2008 and 2007, respectively. The Corporation's FIN 48 unrecognized tax benefits are recorded in other current and other noncurrent liabilities, as appropriate, on the consolidated balance sheets.

At December 31, 2008 and 2007, unrecognized tax benefits of \$8,012,000 and \$8,074,000, respectively, net of federal tax benefits and related to interest accruals and permanent income tax differences, would have favorably affected the Corporation's effective tax rate if recognized. The Corporation does not expect any unrecognized tax benefits to significantly increase or decrease during the twelve months ending December 31, 2009.

Unrecognized tax benefits are reversed as a discrete event if an examination of applicable tax returns is not begun by a federal or state tax authority within the statute of limitations or upon effective settlement with federal or state tax authorities. Management believes its accrual for unrecognized tax benefits is sufficient to cover any uncertain tax positions reviewed during any audit by taxing authorities. For the year ended December 31, 2008, \$3,368,000, or \$0.08 per diluted share, was reversed into income upon the effective settlement of agreed upon issues from the Internal Revenue Service examination that covered the 2004 and 2005 tax years. The Corporation's open tax years that are subject to federal examination are 2006 through 2008. However, the Corporation has consented to extend the statute of limitations for the 2004 and 2005 tax years for the purpose of settling certain unresolved issues with respect to those tax years. For the year ended December 31, 2007, \$4,781,000, or \$0.11 per diluted share, was reversed into income when the statute of limitations for federal examination of the 2003 tax year expired. For the year ended December 31, 2006, \$2,700,000, or \$0.06 per diluted share, was reversed into income when the statute of limitations for federal examination of the 2002 tax year expired.

The American Jobs Creation Act of 2004 (the "Act") created a new tax deduction related to income from domestic (i.e., United States) production activities. This

provision, when fully phased in, will permit a deduction equal to 9 percent of a company's Qualified Production Activities Income ("QPAI") or its taxable income, whichever is lower. The deduction is further limited to the lower of 50% of the W-2 wages attributable to domestic production activities paid by the Corporation during the year. QPAI includes, among other things, income from domestic manufacture, production, growth or extraction of tangible personal property. For 2006, the deduction was equal to 3 percent of QPAI, increasing to 6 percent for 2007 through 2009, and reaching the full 9 percent deduction in 2010. The production deduction benefit of the legislation reduced income tax expense and increased net earnings by \$2,766,000, or \$0.07 per diluted share, in 2008, \$4,644,000, or \$0.11 per diluted share, in 2007 and \$2,263,000, or \$0.05 per diluted share, in 2006.

# Note J: Retirement Plans, Postretirement and Postemployment Benefits

The Corporation sponsors defined benefit retirement plans that cover substantially all employees. Additionally, the Corporation provides other postretirement benefits for certain employees, including medical benefits for retirees and their spouses, Medicare Part B reimbursement and retiree life insurance. The Corporation also provides certain benefits to former or inactive employees after employment but before retirement, such as workers' compensation and disability benefits.

The measurement date for the Corporation's defined benefit plans, postretirement benefit plans and postemployment benefit plans was December 31 for 2008 and November 30 for 2007 and 2006.

Defined Benefit Retirement Plans. The assets of the Corporation's retirement plans are held in the Corporation's Master Retirement Trust and are invested in listed stocks, bonds and cash equivalents. Defined retirement benefits for salaried employees are based on each employee's years of service and average compensation for a specified period of time before retirement. Defined retirement benefits for hourly employees are generally stated amounts for specified periods of service.

The Corporation sponsors a Supplemental Excess Retirement Plan ("SERP") that generally provides for the payment of retirement benefits in excess of allowable Internal Revenue Code limits. The SERP generally provides for a lump sum payment of vested benefits provided by the SERP. When these benefits payments exceed the sum of the service and interest costs for the SERP during a year, the Corporation recognizes a pro-rata portion of the SERP's unrecognized actuarial loss as settlement expense.

The net periodic retirement benefit cost of defined benefit plans included the following components:

years ended December 31			
(add 000)	2008	2007	2006
Components of net periodi benefit cost:	ic		
Service cost	\$ 11,482	\$ 12,363	\$ 12,225
Interest cost	21,623	19,741	18,112
Expected return on assets	(22,530)	(22,474)	(19,638)
Amortization of:			
Prior service cost	686	679	742
Actuarial loss	4,287	4,473	2,860
Transition asset	(1)	(1)	(1)
Settlement charge	2,850	742	-
Net periodic benefit cost	\$ 18,397	\$ 15,523	\$ 14,300

For the years ended December 31, 2008 and 2007, respectively, the Corporation recognized the following amounts in other comprehensive earnings:

(add 000)	2008	2007
Actuarial loss	\$ 104,151	\$ 11,838
Amortization of:		
Prior service cost	(744)	(679)
Actuarial loss	(4,643)	(4,473)
Transition asset	1	1
Settlement charge	(2,850)	(742)
Total	\$ 95,915	\$ 5,945

Accumulated other comprehensive loss included the following amounts that have not yet been recognized in net periodic benefit cost at December 31:

		2008		20	007		
(add 000)		Gross	N	et of tax	Gross	Net	t of tax
Prior service cost Actuarial loss Transition asset	-	4,329 166,958 (15)	S	2,617 100,925 (9)	\$ 4,859 70,527 (16)	\$	2,938 42,639 (10)
Total	S	171,272	s	103,533	\$ 75,370	\$ -	45,567

The prior service cost, actuarial loss and transition asset expected to be recognized in net periodic benefit cost during 2009 are \$655,000 (net of a deferred tax asset of \$259,000), \$15,834,000 (net of a deferred tax asset of \$6,262,000) and \$1,000, respectively, and are included in accumulated other comprehensive loss at December 31, 2008.

The defined benefit plans' change in projected benefit obligation, change in plan assets, funded status and amounts recognized in the Corporation's consolidated balance sheets are as follows:

1.10				
years ended December 31		2000		2007
(add 000)		2008		2007
Change in projected benefit obligation:				
Net projected benefit obligation				
at beginning of year	\$	352,003	\$ 3	33,103
Service cost		11,482		12,363
Interest cost		21,623		19,741
Actuarial loss		1,287		1,191
Gross benefits paid		(17, 232)	(	(14,395)
Elimination of early measurement date:				
Additional month of service cost and				
interest cost		2,752		-
Additional month of benefits paid		(985)		-
Net projected benefit obligation at				
end of year	\$	370,930	\$ 3	52,003
years ended December 31				
(add 000)		2008		2007
Change in plan assets:				
Fair value of plan assets at beginning				
of year	s	287,763	\$ 2	75,044
Actual return on plan assets, net		(80,334)		11,839
Employer contributions		16,701		15,275
Gross benefits paid		(17, 232)		(14,395)
Elimination of early measurement date:				
Additional month of return on assets		1,872		-
Additional month of employer				
contributions		4		_
Additional month of benefits paid		(985)		-
Fair value of plan assets at				
end of year	s	207,789	\$ 2	87,763
December 31				
(add 000)		2008		2007
Funded status of the plan at				
end of year	\$	(163,141)	\$ 1	64,240)
Employer contributions subsequent		,,		, , , , ,
to measurement date		_		4
Net accrued benefit cost	\$	(163,141)	\$	(64,236)

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

December 31			
(add 000)		2008	2007
Amounts recognized in consolidated balance sheets consist of:			
Current liability	S	(828)	\$ (4,120)
Noncurrent liability		(162,313)	(60,116)
Net amount recognized at end of year	\$	(163,141)	\$ (64,236)

The accumulated benefit obligation for all defined benefit pension plans was \$333,833,000 and \$313,592,000 at December 31, 2008 and 2007, respectively.

The projected benefit obligation, accumulated benefit obligation and fair value of plan assets for pension plans with accumulated benefit obligations in excess of plan assets were and \$370,930,000, \$333,833,000 and \$207,789,000, respectively, at December 31, 2008 and \$351,339,000, \$313,592,000 and \$287,076,000, respectively, at December 31, 2007.

Weighted-average assumptions used to determine benefit obligations as of December 31 are:

	2008	2007
Discount rate	6.11%	6.09%
Rate of increase in future		
compensation levels	5.00%	5.00%

Weighted-average assumptions used to determine net periodic retirement benefit cost for years ended December 31 are:

	2008	2007	2006
Discount rate	6.09%	5.70%	5.83%
Rate of increase in future compensation levels	5.00%	5.00%	5.00%
Expected long-term rate of return on assets	8.00%	8.25%	8.25%

The Corporation's expected long-term rate of return on assets is based on a historical returns for the projected mix of pension plan assets.

At December 31, 2008 and 2007, the Corporation used the RP 2000 Mortality Table to estimate the remaining lives of participants in the pension plans. The pension plan asset allocation at December 31, 2008 and 2007 and target allocation for 2008 by asset category are as follows:

	Percenta	Percentage of Plan Assets				
Asset Category		December 31				
	Target Allocation	2008	2007			
Equity securities	60%	37%	59%			
Debt securities	39%	33%	39%			
Cash	1%	30%	2%			
Total	100%	100%	100%			

At December 31, 2008, the Corporation's pension plan asset allocation was more heavily weighted toward cash investments as the Corporation changed investment managers effective January 1, 2009 and further diversified its portfolio and risk of returns. The Corporation's target allocation for 2009 is as follows:

Asset Category	Plan Assets
Equity securities	54%
Debt securities	36%
Real estate	5%
Hedge funds	5%
Total	100%

The Corporation's investment strategy is for approximately two-thirds of the equity securities to be invested in mid-sized to large capitalization funds with the remaining to be invested in small capitalization, emerging markets and international funds. Fixed income investments are invested in funds with the objective of exceeding the return of the Barclays Capital Aggregate Bond Index. The portfolio will also include small positions in real estate and hedge funds.

In 2008, the Corporation made pension contributions of \$16,701,000, of which \$12,013,000 was voluntary. In 2007, the Corporation made pension contributions of \$15,275,000, of which \$12,042,000 was voluntary. The Corporation's estimate of contributions to its pension and SERP plans in 2009 ranges from \$7,500,000 to \$36,000,000, depending on final interpretations of funding requirements under the Pension Protection Act of 2006. However, under certain funding choices, the Corporation may be able to defer 2009 contributions until 2010 and beyond.

The expected benefit payments to be paid from plan assets for each of the next five years and the five-year period thereafter are as follows:

(add 000)				
2009	\$ 19,149			
2010	\$ 21,089			
2011	\$ 23,214			
2012	\$ 25,047			
2013	\$ 21,912			
Years 2014-2018	\$ 130,060			

Postretirement Benefits. The net periodic postretirement benefit cost of postretirement plans included the following components:

	2000		2007		2007
	2008		2007		2006
s	582	\$	639	\$	551
	2,773		2,802		2,677
	(1,490)	-	(1,294)	(	1,294)
	(70)		(95)		(238)
S	1,795	\$	2,052	\$	1,696
		2,773 (1,490)	\$ 582 \$ 2,773 (1,490) (70)	\$ 582 \$ 639 2,773 2,802 (1,490) (1,294) (70) (95)	\$ 582 \$ 639 \$ 2,773 2,802 (1,490) (1,294) (70) (95)

For the years ended December 31, 2008 and 2007, respectively, the Corporation recognized the following amounts in other comprehensive earnings:

(add 000)	2008	2007
Actuarial gain	\$ (435)	\$ (2,994)
Prior service credit	_	(1,581)
Amortization of:		
Prior service credit	1,614	1,294
Actuarial gain	75	95
Total	\$ 1,254	\$ (3,186)

Accumulated other comprehensive loss included the following amounts that have not yet been recognized in net periodic benefit cost at December 31:

		2008			20	007	,
(add 000)		Gross	Gross Net of tax				
Prior service credit	\$	(9,703)	\$ (5,865)	\$ (11	,317)	\$	(6,841)
Actuarial loss		36	21		396		239
Total	\$	(9,667)	\$ (5,844)	\$(10	,921)	\$	(6,602)

The prior service credit and actuarial gain expected to be recognized in net periodic benefit cost during 2009 are \$1,490,000 (net of a deferred tax liability of \$589,000) and \$84,000 (net of deferred tax liability of \$33,000), respectively, and are included in accumulated other comprehensive loss.

The postretirement health care plans' change in benefit obligation, change in plan assets, funded status and amounts recognized in the Corporation's consolidated balance sheets are as follows:

years ended December 31				
(add 000)		2008		2007
Change in benefit obligation:				
Net benefit obligation at beginning				
of year	\$	47,259	\$	53,316
Service cost		582		639
Interest cost		2,773		2,802
Participants' contributions		1,338		1,350
Actuarial gain		(435)		(4,345)
Plan amendments		_		(1,581)
Gross benefits paid		(4,611)		(5,317)
Federal subsidy on benefits paid		369		395
Elimination of early measurement date:				
Additional month of service cost				
and interest cost		280		-
Additional month of benefits paid		(481)		-
Net benefit obligation at end of year	\$ 4	47,074	\$	47,259
years ended December 31				
(add 000)		2008		2007
		2000	_	2007
Change in plan assets:				
Fair value of plan assets at beginning				
of year	\$	2004	\$	2 672
Employer contributions		2,904		3,572
Participants' contributions		1,338		1,350
Gross benefits paid		(4,611)		(5,317)
Federal subsidy on benefits paid		369		395
Elimination of early measurement date:				
Additional month employer		401		
contributions		481		_
Additional month of benefits paid	_	(481)	_	
Fair value of plan assets at end of year	S	-	\$	_
December 31				
(add 000)		2008		2007
Funded status of the plan at				
end of year	S (	47,074)	\$ (	47,259)
Employer contributions subsequent	,	,	,	,
to measurement date		-		482
Accrued benefit cost	\$ (	47,074)	\$ (	46,777)

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

December 31			
(add 000)		2008	2007
Amounts recognized in consolidated			
balance sheets consist of:			
Current liability	\$	(2,900)	\$ (5,000)
Noncurrent liability		(44,174)	(41,777)
Net amount recognized at end of year	s	(47,074)	\$ (46,777)

In accordance with the Medicare Prescription Drug, Improvement and Modernization Act of 2003, the Corporation receives a non-taxable subsidy from the federal government as the Corporation sponsors prescription drug benefits to retirees that are "actuarially equivalent" to the Medicare benefit. The Corporation's postretirement health care plans' benefit obligation reflects the effect of the federal subsidy.

Weighted-average assumptions used to determine the postretirement benefit obligations as of December 31 are:

	2008	2007	
Discount rate	6.03%	5.96%	

Weighted-average assumptions used to determine net postretirement benefit cost for the years ended December 31 are:

	2008	2007	2006
Discount rate	5.96%	5.63%	5.72%

At December 31, 2008 and 2007, the Corporation used the RP 2000 Mortality Table to estimate the remaining lives of participants in the postretirement plans.

Assumed health care cost trend rates at December 31 are:

	2008	2007
Health care cost trend rate		
assumed for next year	8.0%	8.5%
Rate to which the cost trend rate		
gradually declines	5.0%	5.5%
Year the rate reaches the ultimate rate	2015	2013

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. A one percentage-point change in assumed health care cost trend rates would have the following effects:

	One Percentage Point					
(add 000)		ncrease	(Decrease)			
Total service and interest cost components	\$	98	\$	(82)		
Postretirement benefit obligation	\$	1,746	\$ (	1,483)		

The Corporation's estimate of its contributions to its postretirement health care plans in 2009 is \$2,900,000.

The expected gross benefit payments and expected federal subsidy to be received for each of the next five years and the five-year period thereafter are as follows:

(add 000)	Gross Benefit Payments	Expected Federal Subsidy		
2009	\$ 2,900	\$ 532		
2010	\$ 3,688	\$ 588		
2011	\$ 3,847	\$ 654		
2012	\$ 3,931	\$ 728		
2013	\$ 3,966	\$ 814		
Years 2014-2018	\$ 19,115	\$ 5,648		

Defined Contribution Plans. The Corporation maintains two defined contribution plans that cover substantially all employees. These plans, qualified under Section 401(a) of the Internal Revenue Code, are retirement savings and investment plans for the Corporation's salaried and hourly employees. Under certain provisions of these plans, the Corporation, at established rates, matches employees' eligible contributions. The Corporation's matching obligations were \$5,553,000 in 2008, \$5,405,000 in 2007 and \$5,215,000 in 2006.

Postemployment Benefits. The Corporation has accrued postemployment benefits of \$1,343,000 and \$1,625,000 at December 31, 2008 and 2007, respectively.

### Note K: Stock-Based Compensation

The shareholders approved, on May 23, 2006, the Martin Marietta Materials, Inc. Stock-Based Award Plan, as amended from time to time (along with the Amended Omnibus Securities Award Plan, originally approved in 1994, the "Plans"). The Corporation has been authorized by the Board of Directors to repurchase shares of the Corporation's common stock for issuance under the Plans.

Under the Plans, the Corporation grants options to employees to purchase its common stock at a price equal to the closing market value at the date of grant. The Corporation granted

187,045 employee stock options during 2008. Options granted in years subsequent to 2004 become exercisable in four annual installments beginning one year after date of grant and expire eight years from such date. Options granted prior to January 1, 2005 become exercisable in three equal annual installments beginning one year after date of grant and expire ten years from such date.

The Plans provide that each nonemployee director receives 3,000 non-qualified stock options annually. During 2008, the Corporation granted 24,000 options to nonemployee directors. These options have an exercise price equal to the market value at the date of grant, vest immediately and expire ten years from the grant date.

The following table includes summary information for stock options for employees and nonemployee directors as of December 31, 2008:

	Number of Options	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Life (years)	Aggregate Intrinsic Value (add 000)
Outstanding at				
January 1, 2008	921,615	\$ 74.17		
Granted	211,045	\$ 117.77		
Exercised	(85,739)	\$ 48.82		
Terminated	(1,523)	\$109.15		
Outstanding at				
December 31, 2008	1,045,398	\$ 85.00	5.7	\$ 12,632
Exercisable at				
December 31, 2008	648,717	\$ 64.36	5.2	\$ 21,228

The weighted-average grant-date exercise price of options granted during 2008, 2007 and 2006 was \$117.77, \$151.92 and \$89.02, respectively. The aggregate intrinsic values of options exercised during the years ended December 31, 2008, 2007 and 2006 were \$5,524,000, \$61,363,000 and \$58,960,000, respectively, and were based on the closing prices of the Corporation's common stock on the dates of exercise. The aggregate intrinsic value for options outstanding and exercisable at December 31, 2008 was based on the closing price of the Corporation's common stock at December 31, 2008, which was \$97.08.

Additionally, an incentive stock plan has been adopted under the Plans whereby certain participants may elect to use up to 50% of their annual incentive compensation to acquire units representing shares of the Corporation's common stock at a 20% discount to the market value on the date of the incentive compensation award. Certain executive officers are required to participate in the incentive stock plan at certain minimum levels. Participants earn the right to receive unrestricted shares of common stock in an amount equal to their respective units generally at the end of a 34-month period of additional employment from the date of award or at retirement beginning at age 62. All rights of ownership of the common stock convey to the participants upon the issuance of their respective shares at the end of the ownership-vesting period, with the exception of dividend equivalents that are paid on the units during the vesting period.

The Corporation grants restricted stock awards under the Plans to a group of executive officers and key personnel. Certain restricted stock awards are based on specific common stock performance criteria over a specified period of time. In addition, certain awards are granted to individuals to encourage retention and motivate key employees. These awards generally vest if the employee is continuously employed over a specified period of time and require no payment from the employee.

The following table summarizes information for incentive stock awards and restricted stock awards as of December 31, 2008:

	Incent	ive Stock	Restrict	ed Stock
	Number of Awards	Weighted- Average Grant-Date Fair Value	Number of Awards	Weighted- Average Grant-Date Fair Value
January 1, 2008	46,948	\$ 101.65	439,797	\$ 81.15
Awarded	18,768	\$ 123.28	135,888	\$ 118.82
Distributed	(25,520)	\$ 92.24	(77,158)	\$ 58.39
Forfeited	(204)	\$ 68.30	(3,406)	\$ 102.23
December 31, 2008	39,992	\$ 117.74	495,121	\$ 94.58

The weighted-average grant-date fair value of incentive compensation awards granted during 2008, 2007 and 2006 was \$123.28, \$117.56 and \$91.05, respectively. The weighted-average grant-date fair value of restricted stock awards granted during 2008, 2007 and 2006 was \$118.82, \$142.89 and \$88.85, respectively.

The aggregate intrinsic values for incentive compensation awards and restricted stock awards at December 31, 2008 were \$116,000 and \$48,066,000, respectively, and were based on the closing price of the Corporation's common stock at December 31, 2008, which was \$97.08. The aggregate intrinsic values of incentive compensation awards distributed during the years ended December 31, 2008, 2007 and 2006 were \$147,000, \$2,979,000 and \$1,970,000, respectively. The aggregate intrinsic values of restricted stock awards distributed during the years ended December 31, 2008, 2007 and 2006 were \$7,138,000, \$6,768,000 and \$765,000, respectively. The aggregate intrinsic values for distributed awards were based on the closing prices of the Corporation's common stock on the dates of distribution.

At December 31, 2008, there are approximately 911,000 awards available for grant under the Plans.

In 1996, the Corporation adopted the Shareholder Value Achievement Plan to award shares of the Corporation's common stock to key senior employees based on certain common stock performance criteria over a long-term period. Under the terms of this plan, 250,000 shares of common stock were reserved for issuance. Through December 31, 2008, 42,025 shares have been issued under this plan. No awards have been granted under this plan after 2000.

Also, the Corporation adopted and the shareholders approved the Common Stock Purchase Plan for Directors in 1996, which provides nonemployee directors the election to receive all or a portion of their total fees in the form of the Corporation's common stock. Under the terms of this plan, 300,000 shares of common stock were reserved for issuance. Currently, directors are required to defer at least 50% of their retainer in the form of the Corporation's common stock at a 20% discount to market value. Directors elected to defer portions of their fees representing 5,790, 3,672 and 7,263 shares of the Corporation's common stock under this plan during 2008, 2007 and 2006, respectively.

The following table summarizes stock-based compensation expense for the years ended December 31, 2008, 2007 and 2006, unrecognized compensation cost for nonvested awards at December 31, 2008 and the weightedaverage period over which unrecognized compensation cost is expected to be recognized:

(add 000, except) year data)	Stock Options	Restricted Stock Awards	Incentive Compen- sation Awards	Directors'	Total
Stock-based years ended			se recogni	zed for	
2008	\$ 7,830	\$ 12,982	\$ 439	\$ 614	\$ 21,865
2007	,	\$ 10,897	\$ 493	\$ 557	\$ 19,687
2006	\$ 5,897	\$ 6,410	\$ 474	\$ 657	\$ 13,438
Unrecognize	d compens	sation cost a	t December	31, 2008:	
	5,933	\$ 17,694	\$ 350	\$ 161	\$ 24,138
Weighted-av compensatio				gnized	
2	2.0 years	2.4 years	1.5 years	_	

For the years ended December 31, 2008, 2007 and 2006, the Corporation recognized a tax benefit related to stock-based compensation of \$3,716,000, \$27,209,000 and \$24,112,000, respectively.

The following presents expected stock-based compensation expense in future periods for outstanding awards as of December 31, 2008:

(add 000)	
2009	\$ 12,442
2010	7,257
2011	3,485
2012	944
2013	10
Total	\$ 24,138

Stock-based compensation expense is included in selling, general and administrative expenses on the Corporation's consolidated statements of earnings.

#### Note L: Leases

Total lease expense for operating leases was \$65,097,000, \$64,717,000 and \$72,248,000 for the years ended December 31, 2008, 2007 and 2006, respectively. The Corporation's operating leases generally contain renewal and/or purchase options with varying terms. The Corporation has royalty agreements that generally require royalty payments based on tons produced or total sales dollars and also contain minimum payments. Total royalties, principally for leased properties, were \$42,065,000, \$40,673,000 and \$43,751,000 for the years ended December 31, 2008, 2007 and 2006, respectively.

The Corporation has capital lease agreements, expiring in 2010, for machinery and equipment. Current and long-term capital lease obligations are included in other current liabilities and other noncurrent liabilities, respectively, in the consolidated balance sheet.

Future minimum lease and mineral and other royalty commitments for all noncancelable agreements as of December 31, 2008 are as follows:

(add 000)	Capital Leases	Operating Leases
2009	\$ 137	\$ 79,140
2010	308	56,240
2011		52,033
2012		44,909
2013		40,990
Thereafter		158,322
Total	445	\$ 431,634
Less imputed interest	(22)	
Present value of minimum lease payments	423	
Less current capital lease obligations	(121)	
Long-term capital lease obligations	\$ 302	

Of the total future minimum commitments for operating leases, \$208,000,000 is related to the Corporation's contracts of affreightment.

### Note M: Shareholders' Equity

The authorized capital structure of the Corporation includes 100,000,000 shares of common stock, with a par value of \$0.01 a share. At December 31, 2008, approximately 2,899,000 common shares were reserved for issuance under stock-based plans. At December 31, 2008 and 2007, there were 828 and 868, respectively, shareholders of record.

Pursuant to authority granted by its Board of Directors, the Corporation can repurchase common stock through open purchases. The Corporation did not repurchase any shares of common stock during the year ended December 31, 2008. However, \$24,017,000 in cash was used during January 2008 to settle common stock repurchases made as of December 31, 2007. The Corporation repurchased 4,189,100 shares at an aggregate price of \$575,181,000 in 2007 and 1,874,200 shares at an aggregate price of \$172,888,000 in 2006. In August 2007, the Board authorized the Corporation to repurchase an additional

5,000,000 shares of its common stock. At December 31, 2008, 5,041,900 shares of common stock were remaining under the Corporation's repurchase authorization.

In addition to common stock, the capital structure includes 10,000,000 shares of preferred stock with a par value of \$0.01 a share. 100,000 shares of Class A Preferred Stock were reserved for issuance under the Corporation's 1996 Rights Agreement that expired by its own terms on October 21, 2006. Upon its expiration, the Board of Directors adopted a new Rights Agreement (the "Rights Agreement") and reserved 200,000 shares of Junior Participating Class B Preferred Stock for issuance. In accordance with the Rights Agreement, the Corporation issued a dividend of one right for each share of the Corporation's common stock outstanding as of October 21, 2006, and one right continues to attach to each share of common stock issued thereafter. The rights will become exercisable if any person or group acquires beneficial ownership of 15 percent or more of the Corporation's common stock. Once exercisable and upon a person or group acquiring 15 percent or more of the Corporation's common stock, each right (other than rights owned by such person or group) entitles its holder to purchase, for an exercise price of \$315 per share, a number of shares of the Corporation's common stock (or in certain circumstances, cash, property or other securities of the Corporation) having a market value of twice the exercise price, and under certain conditions, common stock of an acquiring company having a market value of twice the exercise price. If any person or group acquires beneficial ownership of 15 percent or more of the Corporation's common stock, the Corporation may, at its option, exchange the outstanding rights (other than rights owned by such acquiring person or group) for shares of the Corporation's common stock or Corporation equity securities deemed to have the same value as one share of common stock or a combination thereof, at an exchange ratio of one share of common stock per right. The rights are subject to adjustment if certain events occur, and they will initially expire on October 21, 2016, if not terminated sooner. The Corporation's Rights Agreement provides that the Corporation's Board of Directors may, at its option, redeem all of the outstanding rights at a redemption price of \$0.001 per right.

#### Note N: Commitments and Contingencies

The Corporation is engaged in certain legal and administrative proceedings incidental to its normal business activities. While it is not possible to determine the ultimate outcome of those actions at this time, in the opinion of management and counsel, it is unlikely that the outcome of such litigation and other proceedings, including those pertaining to environmental matters (see Note A), will have a material adverse effect on the results of the Corporation's operations, its cash flows or financial position.

Asset Retirement Obligations. The Corporation incurs reclamation costs as part of its aggregates mining process. The estimated future reclamation obligations have been discounted to their present value and are being accreted to their projected future obligations via charges to operating expenses. Additionally, the fixed assets recorded concurrently with the liabilities are being depreciated over the period until reclamation activities are expected to occur. Total accretion and depreciation expenses for 2008, 2007 and 2006 were \$4,520,000, \$2,042,000 and \$2,033,000, respectively, and are included in other operating income and expenses, net, on the consolidated statements of earnings.

The provisions of FAS 143 require the projected estimated reclamation obligation to include a market risk premium which represents the amount an external party would charge for bearing the uncertainty of guaranteeing a fixed price today for performance in the future. However, due to the average remaining quarry life exceeding 60 years at normalized production rates and the nature of quarry reclamation work, the Corporation believes that it is impractical for external parties to agree to a fixed price today. Therefore, a market risk premium has not been included in the estimated reclamation obligation.

The following shows the changes in the asset retirement obligations for the years ended December 31:

(add 000)	2008	2007
Balance at January 1	\$ 39,148	\$ 25,234
Accretion expense	2,212	1,363
Liabilities incurred	676	2,576
Liabilities settled	(1,302)	(811)
Revisions in estimated cash flows	(1,294)	10,786
Balance at December 31	\$ 39,440	\$ 39,148

During 2007, the Corporation revised its estimates for plant removal costs based on recent experience with such activities for fully reclaimed locations.

Other Environmental Matters. The Corporation's operations are subject to and affected by federal, state and local laws and regulations relating to the environment, health and safety and other regulatory matters. Certain of the Corporation's operations may, from time to time, involve the use of substances that are classified as toxic or hazardous within the meaning of these laws and regulations. Environmental operating permits are, or may be, required for certain of the Corporation's operations, and such permits are subject to modification, renewal and revocation. The Corporation regularly monitors and reviews its operations, procedures and policies for compliance with these laws and regulations. Despite these compliance efforts, risk of environmental remediation liability is inherent in the operation of the Corporation's businesses, as it is with other companies engaged in similar businesses. The Corporation has no material provisions for environmental remediation liabilities and does not believe such liabilities will have a material adverse effect on the Corporation in the future.

Insurance Reserves and Letters of Credit. The Corporation has insurance coverage for workers' compensation, automobile liability, marine liability and general liability claims with deductibles ranging from \$250,000 to \$3,000,000. The Corporation is also self-insured for health claims. During 2008 and 2007, the Corporation decreased its accrual for incurred but not reported casualty claims based on the Corporation's recent claims experience. The changes in estimate increased 2008 net earnings by \$1,411,000, or \$0.03 per diluted share, and 2007 net earnings by \$1,981,000, or \$0.05 per diluted share. At December 31, 2008 and 2007, reserves of approximately \$27,384,000 and \$28,661,000, respectively, were recorded for all such insurance claims. In connection with its insurance deductibles, the Corporation has entered into standby letter of credit agreements in the amount of \$23,060,000 at December 31, 2008.

Surety Bonds. In the normal course of business, at December 31, 2008, the Corporation was contingently liable for \$111,692,000 in surety bonds required by certain states and municipalities and their related agencies. The bonds are principally for certain construction contracts, reclamation obligations and mining permits guaranteeing the Corporation's own performance. Certain of these obligations, including those for asset retirement requirements, are accrued on the Corporation's consolidated balance sheets. Four of these bonds total \$40,710,000, or 36% of all outstanding surety bonds. The Corporation has indemnified the underwriting insurance company, Safeco Corporation, a subsidiary of Liberty Mutual Group, against any exposure under the surety bonds. In the Corporation's past experience, no material claims have been made against these financial instruments.

Purchase Commitments. The Corporation had purchase commitments for property, plant and equipment of \$8,199,000 as of December 31, 2008. The Corporation also had other purchase obligations related to energy and service contracts of \$52,338,000 as of December 31, 2008. The Corporation's contractual purchase commitments as of December 31, 2008 are as follows:

(add 000)	
2009	\$ 34,532
2010	17,308
2011	6,816
2012	1,881
Total	\$ 60,537

Employees. The Corporation had approximately 4,900 employees at December 31, 2008. Approximately 14% of the Corporation's employees are represented by a labor union. All such employees are hourly employees.

### Note O: Business Segments

The Corporation currently conducts its aggregates operations through three reportable business segments: Mideast Group, Southeast Group and West Group. The Corporation also has a Specialty Products segment that produces magnesia-based chemicals products and dolomitic lime. These segments are consistent with the Corporation's current management reporting structure. The accounting policies used for segment reporting are the same as those described in Note A.

The Corporation's evaluation of performance and allocation of resources are based primarily on earnings from operations. Earnings from operations are net sales less cost of sales, selling, general and administrative expenses, and research and development expenses; include other operating income and expenses; and exclude interest expense, other nonoperating income and expenses, net, and income taxes. Corporate earnings from operations primarily include depreciation on capitalized interest, expenses for corporate administrative functions, unallocated corporate expenses and other nonrecurring and/or non-operational adjustments excluded from the Corporation's evaluation of business segment performance and resource allocation. All debt and related interest expense is held at Corporate.

Assets employed by segment include assets directly identified with those operations. Corporate assets consist primarily of cash and cash equivalents, property, plant and equipment for corporate operations and other assets not directly identifiable with a reportable business segment.

The following tables display selected financial data for the Corporation's reportable business segments for each of the three years in the period ended December 31, 2008.

### Selected Financial Data by Business Segment

years ended December 31 (add 000)

Total revenues	2008	2007	2006
Mideast Group \$	620,587	\$ 727,486	\$ 716,721
Southeast Group	550,491	531,898	541,300
West Group	762,170	763,848	753,193
Total Aggregates Business	1,933,248	2,023,232	2,011,214
Specialty Products	186,833	171,672	166,561
Total \$	2,120,081	\$ 2,194,904	\$ 2,177,775

Net sales				
Mideast Group	s	580,391	\$ 682,459	\$ 662,125
Southeast Group		449,490	456,770	454,139
West Group		666,262	662,223	649,919
Total Aggregates Busines	s	1,696,143	1,801,452	1,766,183
Specialty Products		167,189	154,425	150,715
Total	\$	1,863,332	\$ 1,955,877	\$ 1,916,898

Gross profit		2008		2007	2006
Mideast Group	\$	219,548	\$	287,879	\$ 259,921
Southeast Group		76,720		108,040	96,233
West Group		136,415		134,189	140,673
Total Aggregates Business		432,683	Ī	530,108	496,827
Specialty Products		41,831		43,374	33,511
Corporate		(4,159)		(4,603)	(7,809)
Total 5	s	470,355 \$		568,879 \$	522,529

Selling, general and	adr	ninistrativ	e ex	penses	
Mideast Group	\$	45,109	\$	45,748	\$ 43,565
Southeast Group		26,069		25,900	24,047
West Group		44,479		46,156	44,959
Total Aggregates Busine	ess	115,657		117,804	112,571
Specialty Products		9,989		10,316	10,954
Corporate		25,702		27,066	23,140
Total	\$	151,348	\$	155,186	\$ 146,665

Earnings from operation	ns		
Mideast Group \$	187,176	246,644 \$	223,969
Southeast Group	47,975	84,305	72,931
West Group	95,803	98,778	99,886
Total Aggregates Business	330,954	429,727	396,786
Specialty Products	28,136	32,888	22,528
Corporate	(35,800)	(31,688)	(31,546)
Total \$	323,290 \$	430,927 \$	387,768

5	831,139	_			
	031,139	2	780,074	\$	729,200
	801,776		519,681		475,941
	1,060,206		1,072,808		1,020,572
ī	2,693,121		2,372,563		2,225,713
	103,949		98,718		95,511
	235,432		212,524		185,197
5	3,032,502	\$	2,683,805	\$ :	2,506,421
		1,060,206 2,693,121 103,949 235,432	1,060,206 2,693,121 103,949 235,432	1,060,206 1,072,808 2,693,121 2,372,563 103,949 98,718 235,432 212,524	1,060,206 1,072,808 1 2,693,121 2,372,563 1 103,949 98,718

Depreciation, depletion and amortization							
Mideast Group	s	55,173	\$	51,038	\$	49,257	
Southeast Group		41,196		31,032		27,268	
West Group		52,913		49,539		46,053	
Total Aggregates Busine	ss	149,282		131,609		122,578	
Specialty Products		8,052		6,906		7,692	
Corporate		13,795		11,823		11,159	
Total	\$	171,129	\$	150,338	\$	141,429	

Total property additions	2008		2007		2006	
Mideast Group \$	107,217	\$	94,491	\$	71,332	
Southeast Group	262,104		58,637		51,252	
West Group	63,750		90,446		115,726	
Total Aggregates Business	433,071		243,574		238,310	
Specialty Products	11,814		10,508		12,985	
Corporate	8,642		19,251		14,681	
Total \$	453,527	\$	273,333	\$	265,976	

Property additions through acquisitions						
Mideast Group \$	12,021	\$	— <b>\$</b>	_		
Southeast Group	169,630		_	_		
West Group	_		5,513	_		
Total Aggregates Business	181,651		5,513	_		
Specialty Products	2,000		_	_		
Corporate	_		_	_		
Total \$	183,651	\$	5,513 \$	_		

Property additions in 2008 and 2007 also include \$11,630,000 and \$2,897,000, respectively, of land acquired through noncash transactions for the Mideast Group.

The product lines, asphalt, ready mixed concrete, road paving and other, are considered internal customers of the core aggregates business. The following tables display total revenues and net sales by product line for the years ended December 31:

### (add 000)

Total revenues	2008	2007	2006
Aggregates 5	1,808,751	\$ 1,901,671	\$ 1,892,894
Asphalt	54,036	56,285	56,612
Ready Mixed Concrete	36,981	41,126	35,421
Road Paving	14,184	13,453	17,657
Other	19,296	10,697	8,630
Total Aggregates Business	1,933,248	2,023,232	2,011,214
Specialty Products	186,833	171,672	166,561
Total 5	2,120,081	\$ 2,194,904	\$ 2,177,775

Net sales			
Aggregates 5	1,594,537	\$ 1,694,100	\$ 1,657,359
Asphalt	46,340	47,569	48,832
Ready Mixed Concrete	36,937	41,126	35,421
Road Paving	14,184	13,453	17,657
Other	4,145	5,204	6,914
Total Aggregates Business	1,696,143	1,801,452	1,766,183
Specialty Products	167,189	154,425	150,715
Total	1,863,332	\$ 1,955,877	\$ 1,916,898

The following table presents domestic and foreign total revenues for the years ended December 31:

(add 000)	2008	2007	2006
Domestic Foreign	\$ 2,070,991 49,090	\$ 2,152,421 42,483	\$ 2,135,744 42,031
Total	\$ 2,120,081	\$ 2,194,904	\$ 2,177,775

#### Note P: Supplemental Cash Flow Information

The following table presents supplemental cash flow information for the years ended December 31:

(add 000)		2008		2007		2006
Noncash investing and financing activities:						
Issuance of notes payable for acquisition of land	\$	11,500	\$ 2	,897	\$	_
Note receivable issued in connection with divestiture	s	300	s	_	s	_
Acquisition of land through settlement of notes receivable	s	130	\$	_	s	_
Machinery and equipment acquired through capital leases	s	_	\$	_	\$	274

The following table presents the components of the change in other assets and liabilities, net, for the years ended December 31:

(add 000)	2008	2007	2006
Other current and			
noncurrent assets	\$ (2,432)	\$ 802	\$ (6,878)
Notes receivable	(531)	327	5,833
Accrued salaries, benefit	s		
and payroll taxes	(3,292)	(3,747)	951
Accrued insurance and			
other taxes	(1,704)	(7,174)	(7,285)
Accrued income taxes	14,341	18,448	14,679
Accrued pension,			
postretirement and			
postemployment bene	fits 306	125	(281)
Other current and			
noncurrent liabilities	(11,126)	20,867	3,303
Total	\$ (4,438)	\$ 29,648	\$ 10,322

### Note Q: Other Operating Income and Expenses, Net

During the fourth quarter of 2008, the Corporation terminated certain employees as part of a reduction in workforce designed to control its cost structure. Based on the terms of the severance arrangements, the Corporation accrued \$5,400,000 of severance and other termination benefits at the communication date in accordance with Statement of Financial Accounting Standards No. 146, Accounting for Costs Associated with Exit or Disposal Activities. The charge for the reduction in workforce was included in other operating income and expenses, net, on the consolidated statement of earnings for the year ended December 31, 2008. Of the total charge, approximately \$4,174,000 will be paid subsequent to December 31, 2008.

During 2008, the Corporation wrote off \$1,678,000 of machinery and equipment and \$1,632,000 of prepaid royalties related to its structural composites product line. The total write off, which was included in other operating income and expenses, net, on the consolidated statement of earnings for the year ended December 31, 2008, decreased net earnings by \$2,001,000, or \$0.05 per diluted share.

In connection with the evaluation of a number of strategic initiatives to enhance the business and create shareholder value, the Corporation incurred \$3,588,000 in nonrecurring professional fees during 2008. These fees, which were recorded in other operating income and expenses, net, on the consolidated statement of earnings for the year ended December 31, 2008, decreased net earnings by \$2,169,000, or \$0.05 per diluted share.

### INTRODUCTORY OVERVIEW

Martin Marietta Materials, Inc., (the "Corporation") is a leading producer of construction aggregates. The Aggregates business includes the following reportable segments, primary markets and primary product lines:

AGGREGATES BUSINESS							
Reportable Segments	Mideast Group	Southeast Group	West Group				
Primary Markets	Indiana, Maryland, North Carolina, Ohio, South Carolina, Virginia and West Virginia	Alabama, Florida, Georgia, Illinois, Kentucky, Louisiana, Mississippi, Tennessee, Nova Scotia and the Bahamas	Arkansas, Iowa, Kansas, Minnesota, Missouri, Nebraska, Nevada, Oklahoma, Texas, Washington and Wyoming				
Primary Product Lines	Aggregates (stone, sand and gravel)	Aggregates (stone, sand and gravel)	Aggregates (stone, sand and gravel), asphalt, ready mixed concrete and road paving				

The Corporation's Specialty Products segment produces magnesia-based chemicals products used in industrial, agricultural and environmental applications and dolomitic lime used in the steel industry.

The overall areas of focus for the Corporation include the following:

- Maximize long-term shareholder return by pursuing sound growth and earnings objectives;
- Conduct business in compliance with applicable laws, rules, regulations and the highest ethical standards;
- Provide a safe and healthy workplace for the Corporation's employees; and
- Reflect all aspects of good citizenship by being responsible neighbors.

Notable items regarding the Corporation's financial condition and 2008 operating results include:

- Return, assuming reinvestment of dividends, on the Corporation's common stock price in 2008 exceeded the returns on the S&P 500 Materials Index and the S&P 500 Index:
- · Return on shareholders' equity of 17.9% in 2008;
- · Earnings per diluted share of \$4.20;
- Petroleum-based product expense increased \$30 million, or \$0.43 per diluted share;
- Heritage aggregates product line pricing increase of 6.7%, offset by a volume decrease of 13.1%;
- Effective management of controllable costs as evidenced by selling, general and administrative expenses decreasing \$3.8 million in 2008 compared with 2007;
- Reduction of headcount by 8% to approximately 4,900 employees; other operating income and expenses, net, includes a pretax charge of \$5.4 million related to the reduction in workforce;
- Completion of 3 acquisitions, including 6 locations in Georgia and Tennessee in an asset exchange transaction with Vulcan Materials Company;
- Issuance of \$300 million of 6.6% Senior Notes due in 2018:
- Refinancing of \$200 million of 5.875% Notes on December 1, 2008 via issuance of 2.56% floating rate debt:
- Ratio of consolidated debt-to-consolidated EBITDA, as defined in the Corporation's \$325 million credit agreement, of 2.67 times for the trailing twelve months ended December 31, 2008;
- Capital expenditures of \$258 million focused on capacity expansion and efficiency improvement projects in highgrowth areas and at fixed-based quarries serving long-haul high-growth markets, along with a continuing investment in land with long-term mineral reserves to serve highgrowth markets;
- Continued maximization of transportation and materials options created by the Corporation's long-haul distribution network;
- Strong financial results by the Specialty Products segment, including record net sales; segment's results include a \$3.3 million pretax charge to write off certain assets related to the structural composites product line;
- Improvement in employee safety performance as measured by total injury incidence and lost-time incidence rates; and

 Management's assessment and the independent auditors' opinion that the Corporation's system of internal control over financial reporting was effective as of December 31, 2008.

In 2009, the operating plan will track consistently with the past year as the Corporation continues to manage the business during this protracted economic recession. Risks that are typical for the aggregates industry and the Corporation specifically become more pronounced as the recession continues. In 2009, management will emphasize, among other things, the following initiatives:

- · Maintaining a strict focus on cost containment;
- Preserving cash, maintaining liquidity and keeping the Corporation's financial base strong;
- Effectively serving high-growth markets, particularly in the Southeast and Southwest;
- Continuing to build a competitive advantage from the Corporation's long-haul distribution network;
- Using best practices and information technology to drive cost performance;
- Investing in acquisitions of value-added aggregates operations:
- Continuing the strong performance and operating results of the Specialty Products segment;
- Increasing the Corporation's operating margin toward its targeted goal of a 1,000-basis-point improvement in operating margin over the 5-year period ending December 31, 2012;
- Maximizing return on invested capital consistent with the successful long-term operation of the Corporation's business:
- Returning cash to shareholders through sustainable dividends: and
- Continuing to focus on the Corporation's safety performance.

Management considers each of the following factors in evaluating the Corporation's financial condition and operating results.

### **Aggregates Economic Considerations**

The construction aggregates industry is a mature and cyclical business dependent on activity within the construction marketplace. The principal end-users are in public infrastructure (e.g., highways, bridges, schools and prisons); commercial construction (e.g., manufacturing and distribution facilities, energy facilities including wind farms and ethanol plants, office buildings, large retailers and wholesalers, and malls); and residential construction (housing and subdivisions). Aggregates products are also used in the railroad, environmental and agricultural industries as illustrated by the following examples. Ballast is an aggregates product used to line trackbeds of railroads and, increasingly, concrete rail ties are being used as a substitute for wooden ties. High-calcium limestone is used as a supplement in animal feed, as a soil acidity neutralizer and agricultural growth enhancer, and also as a filler in glass, plastic, paint, rubber, adhesives, grease and paper. Chemical-grade calcium limestone is used as a desulfurization material in utility plants. Limestone can also be used to absorb moisture and dry up areas around building foundations. Stone is used as a stabilizing material to control erosion at ocean beaches, inlets, rivers and streams.

As discussed further under the section Aggregates Industry and Corporation Trends on pages 48 through 50, end-user markets respond to changing economic conditions in different ways. Public infrastructure construction is ordinarily more stable than commercial and residential construction due to funding from federal, state and local governments, with approximately half from the federal government and the other half from state and local governments. The Safe, Accountable, Flexible and Efficient Transportation Equity Act — A Legacy for Users ("SAFETEA-LU") is the current federal highway legislation providing funding of \$286.4 billion over the six-year period ending September 30, 2009. However, infrastructure spending in 2008 was negatively affected by the overall weakness in the United States economy and fewer miles driven by the United States' population, which leads to lower tax revenues and state government budget deficits. Further, rising construction and materials prices are both constraining state infrastructure budgets. Additionally, lack of access to the capital markets and higher interest rates have precluded many state and local governments from issuing bonds that would provide financing for construction projects.

In February 2009, President Obama signed into law an economic stimulus plan in an effort to resuscitate the economy. Management believes this plan will provide the impetus for increased construction activity to address not only jobs

creation, but importantly the underlying demand in the infrastructure and industrial-related commercial markets. Management estimates that for every \$1 million that is spent directly on highways, roads and bridges, approximately 10,000 tons of construction aggregates are required. The Corporation's quarries are well positioned to serve and also have the productive capacity to meet expected increases in demand in the latter half of 2009 and into 2010. Management also anticipates that other components of the stimulus plan will result in increased construction activity. See further discussion in the section Federal and State Highway Appropriations on pages 53 through 55.

Commercial and residential construction levels are interest rate-sensitive and typically move in a direct correlation with economic cycles. The commercial construction market declined in 2008, notably from a lack of credit availability and fell most significantly beginning in September 2008. Additionally, continued weakness in the residential construction market negatively affected the commercial construction market. The residential construction market, which accounted for approximately 9 percent of the Corporation's aggregates shipments in 2008, remained dismal. In response to a weak economic outlook and increasing downside risks to growth, the Federal Reserve cut the federal funds rate seven times in 2008 which reduced the rate by 425 basis points to zero percent. Typically, the economy feels the effects of a significant cut in the federal funds rate 6 to 12 months later. However, the overall weakness in the economy and the financial institutions crisis may delay or negate the impact of the federal funds rate cuts.

In 2008, the Corporation shipped 159.4 million tons of aggregates to customers in 29 states, Canada, the Bahamas and the Caribbean Islands from 273 quarries, underground mines and distribution yards. While the Corporation's aggregates operations cover a wide geographic area, financial results depend on the strength of the applicable local economies because of the high cost of transportation relative to the price of the product. The Aggregates business' top five revenue-generating states – North Carolina, Texas, Georgia, lowa and Florida – accounted for approximately 60% of its 2008 net sales by state of destination, while the top ten revenue-generating states accounted for approximately 79% of its 2008 net sales. Management closely monitors economic conditions

and public infrastructure spending in the market areas in the states where the Corporation's operations are located. Further, supply and demand conditions in these states affect their respective profitability.

### **Aggregates Industry Considerations**

Since the construction aggregates business is conducted outdoors, seasonal changes, wet weather and other weather-related conditions, such as droughts or hurricanes, significantly affect the shipments, production schedules and profitability of the aggregates industry. The financial results of the first quarter are generally significantly lower than the financial results of the other quarters due to winter weather.

While natural aggregates sources typically occur in relatively homogeneous deposits in certain areas of the United States, a significant challenge facing aggregates producers is locating suitable deposits that can be economically mined at locations that qualify for regulatory permits and are in close proximity to growing markets (or in close proximity to long-haul transportation corridors that economically serve growing markets). This is becoming more challenging as residential expansion and other real estate development encroach on attractive quarrying locations, often triggering regulatory constraints or otherwise making these locations impractical for mining. The Corporation's management continues to meet this challenge through strategic planning to identify site locations in advance of economic expansion; acquire land around existing quarry sites to increase mineral reserve capacity and lengthen quarry life or add a site buffer; develop underground mines; and create a competitive advantage with its long-haul distribution network. This network moves aggregates materials from domestic and offshore sources, via rail and water, to markets where aggregates supply is limited. The movement of aggregates materials through long-haul networks introduces risks to operating results as discussed more fully under the sections Analysis of Gross Margin and Transportation Exposure on pages 47 and 48 and pages 58 through 60, respectively.

The construction aggregates industry has been consolidating, and the Corporation has actively participated in the consolidation of the industry. When acquired, new locations sometimes do not satisfy the Corporation's internal

ESTIMATED POPULATION MOVEMENT							
Top 10 Revenue- Generating States of Aggregates Business	Population Rank in 2000	Rank in Estimated Change in Population From 2000 to 2030	Estimated Rank in Population in 2030				
North Carolina	11	7	7				
Texas	2	4	2				
Georgia	10	8	8				
Iowa	30	48	34				
Florida	4	3	3				
Louisiana	22	41	26				
South Carolina	26	19	23				
Indiana	14	31	18				
Alabama	23	35	24				
Ohio	7	47	9				

Source: United States Census Bureau

safety, maintenance and pit development standards and may require additional resources before benefits of the acquisitions are fully realized. Management expects a shift in the industry consolidation trend as the number of suitable small to mid-sized acquisition targets in high-growth markets declines. However, acquisition opportunities may increase in the short term as large, multinational competitors may be forced to sell assets acquired in recent transactions to generate cash to fund debt obligations. During the recent period of fewer acquisition opportunities, the Corporation has focused on investing in internal expansion projects in high-growth markets and on divesting underperforming operations.

### **Aggregates Financial Considerations**

The production of construction-related aggregates requires a significant capital investment resulting in high fixed and semi-fixed costs, as discussed more fully under the section Cost Structure on pages 56 through 58. Operating results and financial performance are sensitive to volume changes. However, the shift in pricing dynamics within the industry, beginning in 2005, has provided management with the opportunity to increase prices at a higher rate and/or with greater frequency than historical averages. This pricing improvement partially offset the impact of the 13% decline in volume in the heritage aggregates product line

in 2008. The production of construction-related aggregates also requires the use of diesel fuel. Therefore, fluctuations in diesel fuel pricing directly affect operating results. The Corporation does not hedge its diesel fuel price risk, but instead focuses on volume-related price breaks, fuel efficiency and consumption.

Management evaluates financial performance in a variety of ways. In particular, gross margin excluding freight and delivery revenues is a significant measure of financial performance reviewed by man-

agement on a site-by-site basis. Management also reviews changes in average selling prices, costs per ton produced, tons produced per paid man hour and return on invested capital, along with other key financial and nonfinancial data. Changes in average selling prices demonstrate economic and competitive conditions, while changes in costs per ton produced and tons produced per paid man hour are indicative of operating efficiency and economic conditions.

#### **Other Business Considerations**

The Corporation, through its Specialty Products segment, also produces dolomitic lime and magnesia-based chemicals.

The dolomitic lime business, 28% of Specialty Products' 2008 net sales, is dependent on the highly-cyclical steel industry and operating results are affected by changes in that industry. In the chemical products business, management is focusing on higher-margin specialty chemicals that can be produced at volumes that support efficient operations. Sales of chemicals products in 2008 were enhanced by the acquisition of the Elastomag® product line from Morton International, Inc. A significant portion of cost related to the production of dolomitic lime and magnesia chemical products is of a fixed or semi-fixed nature. The production of dolomitic lime and certain magnesia chemical products also requires the use of natural gas,

coal and petroleum coke. Therefore, fluctuations in their pricing directly affect operating results. The Corporation has entered into fixed-price supply contracts for coal to help mitigate this risk.

#### **Cash Flow Considerations**

The Corporation's cash flows are generated primarily from operations. Operating cash flows generally fund working capital needs, capital expenditures, dividends, share repurchases and smaller acquisitions. During 2008, the Corporation issued \$300 million of 6.6% Senior Notes and borrowed \$200 million under its credit facility, primarily to finance an exchange transaction with Vulcan Materials Company and to repay certain outstanding debt obligations. Additionally, the Corporation invested \$258 million in internal capital projects (\$171 million of maintenance capital and \$87 million of growth capital), paid \$63 million in dividends and made a voluntary \$12 million contribution to its pension plan.

Cash on hand, along with the Corporation's projected internal cash flows and its available financing resources, including access to debt and equity markets, are expected to continue to be sufficient to provide the capital resources necessary to support anticipated operating needs, cover debt service requirements, satisfy noncancelable agreements, meet capital expenditures and discretionary investment needs, and allow for payment of dividends for the foreseeable future. As of December 31, 2008, the Corporation had principal indebtedness of \$1.35 billion, including \$225 million of Floating Rate Senior Notes that mature on April 30, 2010, and future minimum lease and mineral and other royalty commitments for all noncancelable agreements of \$432 million. The Corporation's ability to generate sufficient cash flow depends on future performance, which will be subject to general economic conditions, industry cycles and financial, business and other factors affecting its consolidated operations, many of which are beyond the Corporation's control. If the Corporation is unable to generate sufficient cash flow from operations in the future to satisfy its financial obligations, it may be required, among other things:

- To seek additional financing in the debt or equity markets;
- To suspend or reduce the amount of the cash dividend to shareholders:
- To refinance or restructure a portion of its indebtedness;
- To further reduce or delay planned capital or operating expenditures.

The current credit environment has limited the Corporation's ability to issue borrowings under its commercial paper program. Additional financing or refinancing might not be available and, if available, may not be at economically favorable terms. Interest rates on new issuances of long-term public debt in the marketplace have recently increased, reflecting higher credit and risk premiums. Further, an increase in leverage could lead to deterioration in the Corporation's credit ratings. A reduction in its credit ratings, regardless of the cause, could also limit the Corporation's ability to obtain additional financing and/or increase its cost of obtaining financing.

At December 31, 2008, the Corporation had \$123 million of unused borrowing capacity under its credit agreement, subject to complying with its leverage covenant. The Corporation may be able to obtain incremental liquidity by using its accounts receivable as collateral under a secured financing arrangement. The Corporation's ability to borrow or issue securities is dependent upon, among other things, prevailing economic, financial and market conditions.

### FINANCIAL OVERVIEW

Highlights of 2008 Financial Performance

- Earnings per diluted share of \$4.20, down 31% from 2007 earnings of \$6.06 per diluted share
- Net sales of \$1.863 billion, a 5% decrease compared with net sales of \$1.956 billion in 2007
- Heritage aggregates product line pricing increase of 6.7%, offset by heritage volume decrease of 13.1%

### **Results of Operations**

The Corporation's consolidated operating results and operating results as a percentage of net sales were as follows:

years ended December 31 (add 000)	2008	% of Net Sales	2007	% of Net Sales	2006	% of Net Sales
Net sales Freight and delivery revenues	\$ 1,863,332 256,749	100.0%	\$ 1,955,877 239,027	100.0%	\$ 1,916,898 260,877	100.0%
Total revenues	2,120,081		2,194,904		2,177,775	
Cost of sales Freight and delivery costs	1,392,977 256,749	74.8	1,386,998 239,027	70.9	1,394,369 260,877	72.7
Total cost of revenues	1,649,726		1,626,025		1,655,246	
Gross profit Selling, general and administrative	470,355	25.2	568,879	29.1	522,529	27.3
expenses	151,348	8.1	155,186	7.9	146,665	7.7
Research and development	596	0.0	869	0.0	736	0.0
Other operating (income) and expenses, net	(4,879)	(0.3)	(18,103)	(0.8)	(12,640)	(0.6)
Earnings from operations Interest expense	323,290 74,299	17.4 4.0	<b>430,927</b> 60,893	<b>22.0</b> 3.1	<b>387,768</b> 40,359	<b>20.2</b> 2.1
Other nonoperating (income) and expenses, net	5,692	0.3	(6,390)	(0.3)	(2,743)	(0.2)
Earnings from continuing operations						
before taxes on income	243,299	13.1	376,424	19.2	350,152	18.3
Taxes on income	71,822	3.9	115,299	5.8	106,691	5.6
Earnings from continuing operations	171,477	9.2	261,125	13.4	243,461	12.7
Discontinued operations, net of taxes	4,779	0.3	1,624	0.0	1,961	0.1
Net earnings	\$ 176,256	9.5%	\$ 262,749	13.4%	\$ 245,422	12.8%

The discussion and analysis that follows reflect management's assessment of the financial condition and results of operations of the Corporation and should be read in conjunction with the audited consolidated financial statements on pages 6 through 37. As discussed in more detail herein, the Corporation's operating results are highly dependent upon activity within the construction marketplace, economic cycles within the public and private business sectors and seasonal and other weather-related conditions. Accordingly, the financial results for a particular year, or year-to-year comparisons of reported results, may not be indicative of future operating results. The Corporation's Aggregates business generated 91% of net sales and the majority of operating earnings during 2008. The following comparative analysis and discussion should be read within that context. Further, sensitivity analysis and certain other data are provided to enhance the reader's understanding of Management's Discussion and Analysis of Financial Condition and Results of Operations and is not intended to be indicative of management's judgment of materiality.

The comparative analysis in this Management's Discussion and Analysis of Financial Condition and Results of Operations is based on net sales and cost of sales. However, gross margin as a percentage of net sales and operating margin as a percentage of net sales represent non-GAAP measures. The Corporation presents these ratios based on net sales, as it is consistent with the basis by which management reviews the Corporation's operating results. Further, management believes it is consistent with the basis by which investors analyze the Corporation's operating results given that freight and delivery revenues and costs represent pass-throughs and have no profit mark-up. Gross margin and operating margin calculated as percentages of total revenues represent the most directly comparable financial measures calculated in accordance with generally accepted accounting principles ("GAAP"). The following tables present the calculations of gross margin and operating margin for the years ended December 31 in accordance with GAAP and reconciliations of the ratios as percentages of total revenues to percentages of net sales.

### Gross Margin in Accordance with GAAP

(add 000)		2008		2007		2006
Gross profit	s	470,355	\$	568,879	\$	522,529
Total revenues	\$ :	2,120,081	\$ .	2,194,904	S	2,177,775
Gross margin		22.2%		25.9%		24.0%

### **Gross Margin Excluding Freight and Delivery Revenues**

(add 000)		2008	2007	2006
Gross profit	\$	470,355	\$ 568,879	\$ 522,529
Total revenues Less: Freight and	S	2,120,081	\$ 2,194,904	\$2,177,775
delivery revenues		(256,749)	(239,027)	(260,877)
Net sales	s	1,863,332	\$ 1,955,877	\$1,916,898
Gross margin excludi freight and delive revenues		25.2%	29.1%	27.3%

#### Operating Margin in Accordance with GAAP

(add 000)		2008		2007		2006
Earnings from operations	•	323,290	s	430,927	ç	387,768
operations	,	323,290	,	430,727	,	367,706
Total revenues	\$2	2,120,081	\$	2,194,904	\$2	2,177,775
Operating margin	Ξ	15.2%		19.6%		17.8%

### Operating Margin Excluding Freight and Delivery Revenues

(add 000)		2008	2007		2006
Earnings from operations	\$	323,290	\$ 430,927	\$	387,768
Total revenues	5	2,120,081	\$ 2,194,904	\$.	2,177,775
Less: Freight and delivery revenues		(256,749)	(239,027)		(260,877)
Net sales	s	1,863,332	\$ 1,955,877	\$	1,916,898
Operating margin excluding freight and	1				
delivery revenues		17.4%	22.0%		20.2%

#### Net Sales

Net sales by reportable segment for the years ended December 31 were as follows:

(add 000)		2008		2007		2006
Mideast Group	\$	580,391	\$	682,459	S	662,125
Southeast Group		449,490		456,770		454,139
West Group		666,262		662,223		649,919
Total Aggregates Business	1	,696,143	-	1,801,452	1	1,766,183
Specialty Products		167,189		154,425		150,715
Total	Si	,863,332	S	1,955,877	\$	1,916,898

Aggregates. Heritage and total aggregates product line average selling price increases were as follows for the years ended December 31:

	2008	2007	2006
Mideast Group	10.8%	15.0%	14.2%
Southeast Group	8.6%	12.2%	11.6%
West Group	4.3%	4.7%	13.5%
Heritage Aggregates Operations	6.7%	10.3%	13.5%
Aggregates Business	6.9%	10.4%	13.5%

Heritage aggregates operations exclude acquisitions that were not included in prior-year operations for a full year and divestitures.

The average selling price increase in the West Group is lower when compared with the other reportable segments primarily due to product mix, which reflects a higher percentage of lower-priced products being sold in 2008 and 2007. The average annual aggregates product line price increase for the ten and twenty years ended December 31, 2008 was 5.5% and 3.7%, respectively. The downward trend in the rate of growth in aggregates selling price increases in 2008 reflects a reduction in demand in high-growth markets (see Section Aggregates Industry and Corporation Trends on pages 48 through 50).

Aggregates product line shipments of 159.4 million tons in 2008 decreased 12.6% compared with 182.3 million tons shipped in 2007, reflecting the recessionary construction markets and resulting in the Corporation's eleventh consecutive quarter of declining volumes. Volumes from the peak period, the twelve months ended March 31, 2006, have declined 22% through the end of 2008. Other contributing factors included the rising cost of construction materials in 2008 and 2007. 2007 aggregates product line shipments decreased 8.1% compared with 198.5 million tons shipped in 2006 and were negatively affected by the near historic levels of rainfall in Texas, southern Oklahoma and Kansas during the first nine months of 2007. The following presents heritage and total aggregates product line shipments for each reportable segment for the Aggregates business:

Shipments (add 000)	2008	2007	2006
Heritage Aggregates Product Lin	e:		
Mideast Group	51,020	66,512	74,170
Southeast Group	36,589	42,755	47,554
West Group	68,632	70,549	72,385
Heritage Aggregates Operations	156,241	179,816	194,109
Acquisitions	2,517	_	_
Divestitures <sup>1</sup>	597	2,509	4,381
Aggregates Business	159,355	182,325	198,490

Divestitures represent tons related to divested operations up to the date of divestiture.

Heritage and total aggregates product line volume variance by reportable segment is as follows for the year ended December 31:

	2008	2007	2006
Mideast Group	(23.3%)	(10.3%)	(1.1%)
Southeast Group	(14.4%)	(10.1%)	2.4%
West Group	(2.7%)	(2.5%)	(4.4%)
Heritage Aggregates Operations	(13.1%)	(7.4%)	(1.5%)
Total Aggregates Business	(12.6%)	(8.1%)	(2.3%)

Specialty Products. Specialty Products 2008 net sales of \$167.2 million increased 8.3% over 2007 net sales of \$154.4 million. The increase in net sales is due to the United States' steel market remaining positive during the first three quarters of the year, leading to increased dolomitic lime demand. Additionally, the segment experienced increased demand for magnesia-based chemicals products used in a number of environmental applications as well as for heat-resistant products. The acquisition of the Elastomag® product line from Morton International, Inc., also contributed to the increase in sales of chemical products. Specialty Products net sales in 2007 increased 2.5% over 2006. An increase in the sales of chemical products to a variety of users was partially offset by a reduction in sales of dolomitic lime due to softness in the steel industry.

### Freight and Delivery Revenues and Costs

Freight and delivery revenues and costs represent passthrough transportation costs incurred when the Corporation arranges for a third-party carrier to deliver aggregates products to customers (see section *Transportation Exposure* on pages 58 through 60). These third-party freight costs are then fully billed to the customer. The over 7% increase in these revenues and costs in 2008 reflects higher petroleumbased product costs partially offset by a reduction in aggregates shipments. The reduction in these revenues and costs in 2007 reflects a reduction in aggregates shipments.

#### Cost of Sales

Cost of sales increased slightly in 2008 despite the decline in shipments. The increase is primarily related to higher petroleum-based product costs. Cost of sales decreased slightly in 2007 as compared with 2006, primarily related to lower freight costs on transported materials resulting from the decline in shipments (see section *Transportation Exposure* on pages 58 through 60).

As a result of inventory control measures, production at heritage locations declined 14.5% and 7.1% in 2008 and 2007, respectively, when compared with the prior year. This negatively affected the Corporation's operating leverage due to the high fixed and semi-fixed costs associated with aggregates production.

### **Gross Profit**

The Corporation defines gross margin excluding freight and delivery revenues as gross profit divided by net sales. The Corporation's gross margin excluding freight and delivery revenues decreased 390 basis points in 2008 due to higher petroleum-based product costs and the decline in aggregates shipments. The Corporation's gross margin excluding freight and delivery revenues increased 180 basis points to 29.1% during 2007 as pricing improvements and productivity gains outpaced shipment volume declines and increases in production costs.

The following presents a rollforward of the Corporation's gross profit from 2007 to 2008 and from 2006 to 2007:

2008	2007
\$ 568,879 \$	522,529
133,408	160,457
(238,718)	(125, 187)
7,885	(1,989)
(97,425)	33,281
(1,543)	9,863
444	3,206
(98,524)	46,350
\$ 470,355 \$	568,879
	\$ 568,879 \$ 133,408 (238,718) 7,885 (97,425) (1,543) 444 (98,524)

The following presents gross margin excluding freight and delivery revenues by reporting segment for the Aggregates business:

	2008	2007	2006
Mideast Group	37.8%	42.2%	39.3%
Southeast Group	17.1%	23.7%	21.2%
West Group	20.5%	20.3%	21.6%
Total Aggregates Business	25.5%	29.4%	28.1%

Gross margin excluding freight and delivery revenues for the West Group improved slightly in 2008 when compared with the depressed gross margin for 2007, but the improvement in 2008 was hampered by rising fuel prices. The West Group's 2007 gross margin excluding freight and delivery revenues reflects significant weather-related issues which negatively affected production costs and shipments.

### Selling, General and Administrative Expenses

Selling, general and administrative expenses, as a percentage of net sales, were 8.1%, 7.9% and 7.7% for the years ended December 31, 2008, 2007 and 2006, respectively. 2008 and 2007 expenses include \$2.8 million and \$0.7 million, respectively, for settlement charges for the payment of vested benefits under the SERP (Supplemental Excess Retirement Plan). Excluding these charges, the absolute dollar decrease of \$5.9 million is due to management's focus on cost management, against a 2008 goal of keeping selling, general and administrative expenses flat. The increase of \$8.5 million, or 5.8%, in 2007 is primarily due to a \$6.2 million increase in stock-based compensation expense.

#### Other Operating Income and Expenses, Net

Among other items, other operating income and expenses, net, include gains and losses on the sale of assets; gains and losses related to certain amounts receivable; rental, royalty and services income; and the accretion and depreciation expenses related to Statement of Financial Accounting Standards No. 143, Accounting for Asset Retirement Obligations. Additionally, in 2008, the amount reflects a \$3.3 million charge for asset write offs related to the structural composites product line, a nonrecurring \$3.6 million charge for professional fees paid to advisors related to strategic initiatives, a \$5.4 million charge for termination benefits related to a reduction in the Corporation's workforce and a \$1.6 million charge related to a property loss. The increase in 2007 compared with 2006 resulted from higher gains on sales of assets, primarily excess land.

#### **Earnings from Operations**

The Corporation defines operating margin excluding freight and delivery revenues as earnings from operations divided by net sales and is a measure of its operating profitability. The 2008 decrease of 460 basis points in the Corporation's operating margin excluding freight and delivery revenues when compared with 2007 is due to the lower gross margin excluding freight and delivery revenues and lower other operating income and expenses, net. The 180-basis-point improvement in 2007 as compared with prior year is a result of the improvement in gross margin excluding freight and delivery revenues and partially offset by higher selling, general and administrative expenses.

#### Interest Expense

Interest expense increased \$13.4 million in 2008 due to the issuance of \$300 million of 6.6% Senior Notes in April 2008. The \$20.5 million increase in 2007 is due to the issuance of \$250 million of 6.25% Senior Notes and \$225 million of Floating Rate Senior Notes in April 2007 and a lower amount of capitalized interest related to major plant expansion and efficiency projects in 2007 compared with 2006.

#### Other Nonoperating Income and Expenses, Net

Other nonoperating income and expenses, net, are comprised generally of interest income, net equity earnings from nonconsolidated investments and eliminations of minority interests for consolidated, non-wholly owned subsidiaries. The decrease of \$12.1 million in 2008 is primarily due to higher earnings by consolidated subsidiaries, which increased the expense for the elimination of earnings related to minority interests. Additionally, there were lower earnings from nonconsolidated equity investments and a loss on foreign currency transactions in 2008 as compared with 2007. In 2007, \$1.3 million of the increase compared with 2006 resulted from lower earnings by consolidated subsidiaries which reduced the expense for the elimination of minority interests. Additionally, higher earnings from nonconsolidated equity investments and higher gains on foreign currency transactions contributed to the increase.

#### Income Taxes

Variances in the estimated effective income tax rates, when compared with the federal corporate tax rate of 35%, are due primarily to the effect of state income taxes, the impact of book and tax accounting differences arising from the net

permanent benefits associated with the depletion allowances for mineral reserves, the domestic production deduction, and the tax effect of nondeductibility of goodwill related to asset sales. The effective income tax rates for discontinued operations reflect the tax effects of individual operations' transactions and are not indicative of the Corporation's overall effective tax rate.

The Corporation's estimated effective income tax rates for the years ended December 31 were as follows:

	2008	2007	2006
Continuing operations	29.5%	30.6%	30.5%
Discontinued operations	53.4%	44.7%	36.5%
Overall	30.5%	30.7%	30.5%

### **Discontinued Operations**

Divestitures and closures included in discontinued operations reflect operations within the Aggregates business that were sold or permanently shut down. The results of all divested operations through the dates of disposal and any gains or losses on disposals are included in discontinued operations on the consolidated statements of earnings. The discontinued operations included the following net sales, pretax loss or gain on operations, pretax gain on disposals, income tax expense and the overall net earnings for the years ended December 31:

(add 000)	2008	2007	2006
Net sales	\$ 3,950	\$17,991	\$30,195
Pretax (loss) gain on operations Pretax gain on disposals	\$ (342) 10,596	\$ 137 2,798	\$ (44) 3,131
Pretax gain Income tax expense	10,254 5,475	2,935 1,311	3,087 1,126
Net earnings	\$ 4,779	\$ 1,624	\$ 1,961

#### **Net Earnings**

2008 net earnings of \$176.3 million, or \$4.20 per diluted share, decreased 32.9% compared with 2007 net earnings of \$262.7 million, or \$6.06 per diluted share.

2007 net earnings of \$262.7 million, or \$6.06 per diluted share, increased 7.1% compared with 2006 net earnings of \$245.4 million, or \$5.29 per diluted share.

### Analysis of Gross Margin

 2008 Aggregates business gross margin excluding freight and delivery revenues reflects 430-basis-point negative impact of embedded freight.

The Aggregates business gross margin excluding freight and delivery revenues for continuing operations for the years ended December 31 was as follows:

2008	25.5%
2007	29.4%
2006	28.1%

The development of water and rail distribution yards continues to be a key component of the Corporation's strategic growth plan and has already led to increased market share in certain areas. Most of this activity is in coastal areas located in the Southeast and West Groups, which generally do not have an indigenous supply of aggregates but exhibit above-average growth characteristics driven by long-term population trends. Transportation freight costs from the production site to the distribution terminals are embedded in the delivered price of aggregates products and reflected in the pricing structure at the distribution yards. However, sales from rail and water distribution locations have generally yielded lower gross margins as compared with sales directly from quarry operations. Nonetheless, management expects that the distribution network currently in place will provide the Corporation a greater growth opportunity than many of its competitors, and gross margin should continue to improve, subject to the economic environment and other of the Corporation's risk factors (see Aggregates Industry and Corporation Risks on pages 50 through 63). In 2008, approximately 23 million tons of aggregates were sold from distribution yards, and results from these distribution operations reduced the Aggregates business gross margin excluding freight and delivery revenues by approximately 430 basis points.

Vertical integration — asphalt, ready mixed concrete and road paving operations — has also negatively affected gross margin, particularly in the West Group. Gross margins excluding freight and delivery revenues associated with vertically-integrated operations, which represented 5% of the Aggregates business' 2008 total revenues, are lower as compared with aggregates operations. Gross

margins excluding freight and delivery revenues for the Aggregates business' asphalt and ready mixed concrete product lines, which reside in the West Group, typically range from 10% to 12% as compared with the Aggregates business' overall gross margin excluding freight and delivery revenues, which generally ranges from 25% to 30%. The road paving business, acquired as supplemental operations that were part of larger acquisitions, does not represent a strategic business of the Corporation and yields profits that are insignificant to the Corporation as a whole. In 2008, the mix of vertically-integrated operations lowered the Aggregates business' gross margin excluding freight and delivery revenues by approximately 140 basis points. The Aggregates business' gross margin excluding freight and delivery revenues will continue to be adversely affected by the lower gross margins for these verticallyintegrated businesses and for the water and rail distribution network as a result of management's strategic growth plan.

#### **BUSINESS ENVIRONMENT**

The sections on *Business Environment* on pages 48 through 64, and the disclosures therein, provide a synopsis of the business environment trends and risks facing the Corporation. However, no single trend or risk stands alone. The relationship between trends and risks is dynamic, and the current economic recession exacerbates this relationship. This discussion should be read in this context.

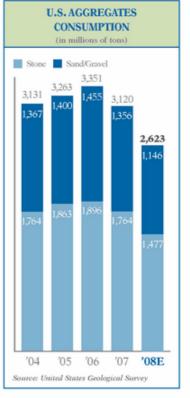
### **Aggregates Industry and Corporation Trends**

- Spending statistics, from 2007 to 2008, according to U.S. Census Bureau:
  - Public-works construction spending increased 7.4%
  - Private commercial construction market spending increased 15.3%
  - Private residential construction market spending decreased 27.2%
  - Increases in spending driven by rising costs of construction materials
- United States aggregates consumption down approximately 16% in 2008 compared with 2007

The Corporation's principal business serves customers in construction aggregates-related markets. This business is strongly affected by activity within the construction marketplace, which is cyclical in nature. Consequently, the Corporation's profitability is sensitive to national, regional and local economic conditions and especially to cyclical swings in construction spending. The cyclical swings in construction spending are in turn affected by fluctuations in interest

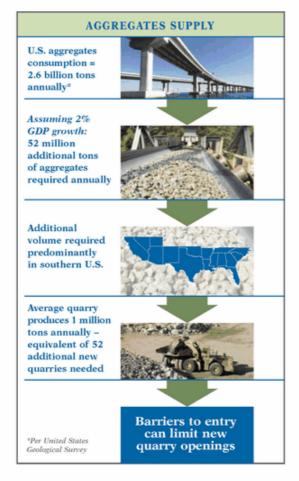
rates, access to capital markets, levels of infrastructure funding by the public sector, and demographic, geographic and population shifts.

Total aggregates consumption in the United States decreased approximately 16% in 2008 to approximately 2.6 billion tons as reported by the United States Geological Survey. Even with this reduced annual consumption, barriers to entry continue to limit the opening of new quarries. For example, assuming gross domestic product growth of 2% per year, an additional 52 million tons of aggregates will be required annually, pre-



dominantly in the high-growth areas of the southern United States. An average-sized quarry produces one million tons per year; therefore, the equivalent of an additional 52 new quarries per year would be required to support the increased tonnage. It is unlikely that a significant number of quarries could open within a period of time that could negatively affect the Corporation's overall operations. Barriers to entry are discussed further under the section *Environmental Regulation and Litigation* on pages 60 and 61.

The Aggregates business sells its products principally to contractors in connection with highway and other public infrastructure projects as well as commercial and residential development. While construction spending in the public and private market sectors is affected by economic cycles, the historic level of spending on public infrastructure

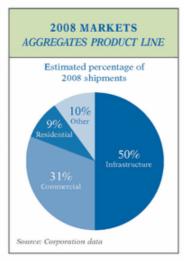


projects has been more stable as governmental appropriations and expenditures are typically less interest rate-sensitive than private-sector spending. Generally, increased levels of funding have supported highway and other infrastructure projects. By way of example, the U.S. Census Bureau shows the total value of the United States construction spending on highways, streets and bridges was \$81 billion in 2008 compared with \$76 billion in 2007, while overall public-works construction spending increased 7.4% in 2008. Management believes public-works projects accounted for more than 50% of the total annual aggregates consumption in the United States during 2008; this has consistently been the case since 1990. Approximately 50% of the Corporation's 2008 aggregates shipments were in the public sector; thus, the Aggregates business benefits from this level of

public-works construction projects. Accordingly, management believes exposure to fluctuations in commercial and residential, or private sector, construction spending is lessened by the

business' mix of public sector-related shipments.

According to the U.S. Census Bureau, private commercial construction market spending increased 15.3% in 2008 as compared with 2007. Approximately 31% of the Corporation's 2008 aggregates shipments was related to the commercial construction market. Approximately half of the Corporation's commercial construc-



tion shipments are used for office and retail projects while the remainder is used for heavy industrial and capacityrelated projects.

The Corporation's exposure to residential construction is typically split evenly between aggregates used in the construction of subdivisions, including roads, sidewalks, and storm and sewage drainage, and aggregates used in the construction of homes. Therefore, the timing of new subdivision starts by homebuilders is a leading indicator of new home starts and equally affects residential volumes. Private residential construction market spending decreased 27.2% in 2008 from 2007, according to the U.S. Census Bureau. The decline in this sector coincided with the increased number of home foreclosures and the credit crisis, notably in the second half of 2008. These factors contributed to a sharper decline in the Corporation's aggregates shipments in the last six months of 2008 as compared with the first half of the year. Further, management's near-term outlook for the aggregates industry weakened in connection with the deterioration of the economy during 2008.

The Corporation's asphalt, ready mixed concrete and road paving operations generally follow construction industry trends. These vertically-integrated operations accounted for 5% of the Aggregates business' 2008 total revenues.

The gross margin on shipments transported by rail and water is lower as a result of the Corporation generally not charging customers a profit on the transportation portion of the selling price. However, as demand increases in supply-constrained areas, additional pricing opportunities, along with improved distribution costs, may improve profitability and gross margin on transported material. Further, the long-haul transportation network can diversify market risk for locations that engage in long-haul transportation of their aggregates products. Many locations serve both a local market and transport products via rail and/or water to be sold in other markets. The risk of a downturn in one market may be somewhat mitigated by other markets served by the location.

Pricing on construction projects is generally based on terms committing to delivery of specified products at a specified price during a specified period. While commercial construction jobs usually are completed within a year, infrastructure contracts can require several years to complete. Therefore, pricing increases can have a lag time before taking effect while the Corporation sells aggregates products under existing price agreements. Pricing escalators included in multi-year infrastructure contracts somewhat mitigate this effect. However, during periods of sharp or rapid increases in production costs, like the increase in diesel fuel costs in 2008, multi-year infrastructure contract pricing may provide only nominal pricing growth.

Management believes the Corporation experienced the beginning of a shift in industry pricing trends during 2005 and 2006. In those years, mid-year and other interim price increases became widespread as opposed to the previous pattern of annual increases. This shift resulted from increased demand for aggregates, along with the scarcity of supply in high-growth markets. Further, cost pressures, led by petroleum-based products, also influenced pricing. In 2008 and 2007, the easing of demand reduced the rate of annual price increases and there were fewer mid-year price increases for the Corporation's aggregates products. Mid-year price increases in 2008 were generally driven by cost pressures related to petroleum-based products. Management expects pricing in the near term to increase at a rate higher than long-term historic averages and correlate, with a lag factor, with changes in demand. Pricing is determined locally and is affected by supply and demand characteristics of the local market.

The Aggregates business is subject to potential losses on customer accounts receivable in response to economic cycles. While a recessionary economy increases those risks, bonds posted by the Corporation's customers can help to mitigate the risk of uncollectible receivables. However, the recessionary economy has delayed payments from certain of the Corporation's customers. Historically, the Corporation's bad debt write offs have not been significant to its operating results, and management considers the allowance for doubtful accounts adequate as of December 31, 2008.

Management expects the overall long-term trend for construction aggregates consolidation to continue. During the trough years of the current economic cycle and considering the financial position of certain large, multinational competitors, management expects that there may be opportunities to acquire assets at more favorable terms than recent transactions in the sector. Small to mid-sized acquisition targets may be less attractive alternatives since their financial position and opinion on valuation generally remain healthy. The Corporation's Board of Directors and management continue to review and monitor strategic long-term plans. These plans include assessing business combinations and arrangements with other companies engaged in similar businesses, increasing market share in the Corporation's strategic businesses and pursuing new opportunities that are related to existing markets of the Corporation.

### Aggregates Industry and Corporation Risks

### **General Economic Conditions**

The overall economy has been negatively affected by the unprecedented changes in the financial services sector, including failures of several significant financial institutions, historic merger and acquisition activity within that industry, and the resulting lack of credit availability. Further, the housing market remained dismal in 2008. In response to the weak economic conditions, the Federal Reserve cut the federal funds rate seven times in 2008, which reduced the rate by 425 basis points to zero percent. Typically, the economy feels the effects of a significant cut in the federal funds rate 6 to 12 months later. However, the overall weakness in the economy and the financial institutions crisis may delay or negate the impact of the federal funds rate cut. In February 2009, President Obama signed into law a stimulus plan to resuscitate the economy.

Public-sector construction projects are funded through a combination of federal, state and local sources (see section Federal and State Highway Appropriations on pages 53 through 55). The level of state public-works spending is varied across the nation and dependent upon individual state economies. In addition to federal appropriations, each state funds its infrastructure spending from specifically allocated amounts collected from various taxes, typically gasoline taxes and vehicle fees. Additionally, subject to voter approval, the states may pass bond programs to fund infrastructure spending. Increasingly, local governments are funding projects through bond issues and local option taxes. However, recent financial institution failures, as well as increases in interest rates despite federal funds rate cuts, have negatively affected state and local governments' abilities to utilize bonds as a funding mechanism. Shortfalls in tax revenues have resulted in reductions in appropriations for infrastructure spending. As a result, amounts put in place or spent may be below amounts awarded under legislative bills.

In addition to bond issuances and local options taxes, states have continued to study alternative sources for financing the construction and maintenance of roads. For example, in North Carolina, the 21st Century Transportation Committee was created to study various issues including ways to improve the transportation system of the state,

innovative ways to fund the state's transportation needs, priorities of the state Department of Transportation and local funding options for transportation.

The impact of any economic improvement will vary by local market. Profitability of the Aggregates business by state may not be proportional to net sales by state because certain of the Corporation's markets are more profitable than others. Further, while the Corporation's aggregates operations cover a wide geographic area, financial results depend on the strength of local economies, which may differ from the economic conditions of the state or region. This is particularly relevant given the high cost of transportation as it relates to the price of the product. The impact of individual state or regional economic conditions is felt less by large fixed plant operations that serve multiple end-use markets through the Corporation's long-haul distribution network.

In 2008, as reported by Moody's *Economy.com Inc.*, all states had an economy that was flat or recessionary. For comparison, in 2007, most states experienced an expanding economy. Exceptions in 2007 included flat economies in Ohio, Arkansas, Missouri, Tennessee and Kentucky and recessionary economies in Florida, Nevada, California, Michigan and Arizona.



The Aggregates business' top five revenue-generating states, namely North Carolina, Texas, Georgia, Iowa and Florida, together accounted for approximately 60% of its 2008 net sales by state of destination. The top ten revenue-generating states, which also include Louisiana, South Carolina, Indiana, Alabama and Ohio, together accounted for approximately 79% of the Aggregates business' 2008 net sales by state of destination.

The North Carolina economy is slowing and has been negatively affected by the current credit crisis created by the financial institution failures. Other than portions of the Raleigh and Fayetteville areas, state Department

of Transportation spending is down. The state bid approximately \$0.9 billion of projects in 2008 and \$1.0 billion is projected for 2009. This compares with \$1.0 billion of state projects bid in 2007. Construction activity has continued from the \$3.1 billion education bond passed in 2002 fund-

tion of four toll road projects for a total of \$3.2 billion. Of the total 6.5 million tons of aggregates required for the four toll road projects, the Corporation should be fully competitive on about 85%. The funding for these projects was to come from the sale of bonds, but the current credit crisis has

delayed the bond issuances indefinitely. The state's commercial and residential construction markets weakened during 2008, with statewide aggregates shipments down 20 percent and 36 percent, respectively, from 2007 levels. Historically, the Corporation's North Carolina operations have been above average in profitability due to its quarry locations in growing market areas and their related transportation advantage.

In Texas, the infrastructure market outlook reflects a projected reduction in state Department of Transportation spending. Further, the state recently announced that it will cease plans to construct the Trans-Texas Corridor, which was a proposed multi-use, statewide network of transportation routes that was to be completed over the next 50 years. In San Antonio, the recent military base realignment and closure action has helped the San Antonio economy somewhat mitigate the effect of the relocation of the AT&T headquarters to Dallas and the overall economic downturn. However, state Department of Transportation spending has declined in San Antonio. Additionally, an all-time high inventory of repossessed homes and a growing number of other available homes have adversely affected the residential construction market, which declined in 2008. In Dallas, the infrastructure construction market should remain positive, supported

by major projects undertaken by the state Department of Transportation. Additionally, the North Texas Tollway Authority is contributing to the resiliency in this market as they continue to construct, maintain and operate State Highway 121. The Dallas residential construction market has slowed. In Houston, state Department of Transportation spending has declined. The Houston construction materials market faces the





Source: Moody's Economy.com Inc.

ing new construction, repairs and renovations on the state's sixteen-campus university system. Further, a \$970 million school bond for public school construction in the Raleigh area was passed in November 2006 and an additional \$516 million bond plan for Charlotte-area school construction was approved in November 2007. In 2008, the legislature passed a budget that provided funding for the construc-

potential of increased competition from waterborne imports due to higher railroad freight pricing and train availability, which affects the delivered price of stone from interior quarries in Texas, Arkansas and Oklahoma. The overall economy of Houston has been negatively affected by the softening of the energy sector. The construction markets in South Texas have been bolstered by the building of wind farms.

The Georgia economy is in a recessionary state. However, strong port activity and the construction of a KIA automobile assembly plant, which is expected to be completed in early 2009, should be beneficial to the state's economy. The infrastructure construction market has weakened due to state Department of Transportation funding difficulties. The Atlanta, Georgia construction market has experienced a decline of approximately 40 percent from its peak, primarily as a result of a depressed residential construction market and continued slow growth in the commercial construction market.

The lowa economy, despite the resiliency of the farm economy, is in a recession. The effects of severe flooding during 2008 and the overall weak economy have negatively affected many of the state's industries. A federal farm bill — The Farm, Conservation, and Energy Act of 2008 — was passed and is expected to stimulate the state's agricultural economy. Iowa continues to be the largest pork-producing state in the nation. Aggregates shipments in the state have been bolstered by construction of alternative energy facilities, including ethanol, bio-diesel and wind. Iowa is the third largest wind energy state, behind California and Texas, and aggregates shipments related to the construction of wind farms were approximately 1.5 million during 2008. The construction of a single wind turbine requires an average aggregates consumption of 1,500 tons and construction of a wind farm can consume upwards of 200,000 to 700,000 tons of aggregates. Management expects a decline in construction of alternative energy facilities primarily as a result of lack of available credit. However, incentives for development of alternative energy sources under the currently-considered economic stimulus plan may reinvigorate construction. The infrastructure construction market has been soft and reflects a reduced level of projects by the lowa Department of Transportation. The residential construction market again declined in 2008 and no improvement is expected in 2009. The commercial construction market has remained stable.

The Florida economy has been weakened, particularly by the credit crisis and the housing market downturn. However, the Corporation's granite shipments into Florida have improved as customers have increasingly migrated toward the incorporation of granitic materials into their asphalt mixes partly in anticipation of Governor Crist's Accelerate Florida initiative that accelerates more than 179 projects totaling \$1.4 billion in road construction funding. The Florida Department of Transportation announced that these projects will employ 39,000 people and generate \$7.8 billion in economic benefits. The Corporation is uniquely positioned to provide high-quality granite construction aggregates into the Florida infrastructure market from its offshore quarry in Nova Scotia and interior fall line quarries in Georgia and South Carolina. Florida operations are at risk for hurricane activity.

#### Federal and State Highway Appropriations

- Stimulus plan, including infrastructure funding, signed into law
- Six-year \$286.4 billion federal highway law passed in 2005
- Law increases states' minimum rates of returns of qasoline taxes paid to Highway Trust Fund

In February 2009, President Obama signed into law an economic stimulus plan in an effort to resuscitate the economy. Management believes this plan will provide the impetus for increased construction activity to address not only jobs creation, but importantly the underlying demand in the infrastructure and industrial-related commercial markets. Management estimates that for every \$1 million that is spent directly on highways, roads and bridges, approximately 10,000 tons of construction aggregates are required. The Corporation's quarries are well positioned to serve expected increases in demand in the latter half of 2009 and into 2010. Management also anticipates that other components of the stimulus plan will result in increased construction activity. According to the American Association of State Highway and Transportation Officials ("AASHTO"), states have indicated that there are approximately 3,000 ready-to-go projects worth \$18 billion that could be under contract within 90 days of the enactment of the stimulus plan. In total, there are over 5,000 projects worth \$64 billion identified by

the states, including all states served by the Corporation, that could be under contract within 180 days of when funding is made available. Many such projects would be aggregates-intensive. The Corporation estimates that it will supply approximately 6% to 8% of aggregates required for projects funded by the stimulus plan based on its positions within its markets.

The federal highway law provides highway funding for public-sector construction projects. SAFETEA-LU is a six-year \$286.4 billion law that is presently scheduled to expire on September 30, 2009 and includes approximately \$228 billion for highway programs, \$52 billion for transit programs and \$6 billion for highway safety programs. SAFETEA-LU also increased the minimum rate of return to 92.0 percent by 2008 for donor states, meaning those states are paying more in gasoline taxes than they receive from the highway trust fund. For fiscal year 2007, nine of the Aggregates business' top ten revenue-generating states (North Carolina, Texas, Georgia, Iowa, Florida, Louisiana, South Carolina, Indiana and Ohio) were donor states. Further, in fiscal year 2007, seven of these states were among the lowest eleven states in the country in terms of the actual rate of return from the Highway Trust Fund. All seven of these states received back between \$0.84 and \$0.88 per each dollar paid in to the Highway Trust Fund.

The federal highway law provides spending authorizations that represent maximum amounts. Each year, an appropriation act is passed establishing the amount that can actually be used for particular programs. The annual funding level is generally tied to receipts of highway user taxes placed in the Highway Trust Fund. Once the annual appropriation is passed, funds are distributed to each state based on formulas (apportionments) or other procedures (allocations). Apportioned and allocated funds generally must be spent on specific programs as outlined in the federal legislation. SAFETEA-LU includes a revenue-aligned budget authority (RABA) provision, an annual review and adjustment to link annual funding to actual and anticipated revenues credited to the Highway Trust Fund. This review commenced in fiscal year 2007 and continues through the term of the bill. The Highway Trust Fund had projected shortfalls in fiscal year 2009, due to high gas prices which resulted in fewer miles driven and less fuel consumption. These shortfalls created the possibility of a significant decline in federal highway funding levels and the loss of many jobs. In response to the projected shortfalls, in September 2008, the Highway Trust Fund Restoration Act was signed into law and transferred \$8 billion from the General Fund into the Highway Trust Fund to restore the gap between the Highway Trust Fund and the SAFETEA-LU spending levels.

Congress passed a continuing resolution to fund government programs, including the federal highway program, at fiscal year 2008 levels through March 6, 2009.

A significant number of roads, highways and bridges were built following the establishment of the Interstate Highway System in 1956 and are now aging. According to The Road Information Program ("TRIP"), a national transportation research group, vehicle travel on United States highways increased 39 percent from 1990 to 2005, while new road mileage increased only 4 percent over the same period. TRIP also reports that 33 percent of America's major roads are in poor or mediocre condition and 26 percent of America's bridges are structurally deficient or functionally obsolete. Furthermore, a 2005 report issued by the American Society of Civil Engineers (the "Society") rated fourteen out of fifteen infrastructure categories as being in poor or mediocre condition. The Society believes that the aging infrastructure and the poor condition of roads in the United States is costing approximately \$120 billion per year in repairs, operating costs and time spent in traffic. According to AASHTO, construction costs are expected to increase 70 percent from 1993 to 2015. Additionally, as reported by TRIP, the current backlog of needed road, highway and bridge repairs is approximately \$461 billion. Considering these statistics, the follow-on bill to SAFETEA-LU will be key to funding continued infrastructure spending. Many stakeholder groups have united to engage in discussions with Congress regarding the importance of the successor federal highway bill. There is general agreement in Congress regarding the need for repair and improvement of the nation's existing roadways with a focus on increasing efficiency, mitigating congestion and improving safety. However, the debate revolves around how to finance needed improvements. The Highway Trust Fund is primarily funded through a federal tax of \$0.184 per gallon on gasoline, unchanged since 1993, and a federal

tax on other fuels. With the significant increase in gasoline prices during 2008, both gasoline consumption and miles driven declined. As the recessionary economy decreased demand for gasoline, prices have fallen commensurately. However, as gasoline prices fall, there is some consideration in Congress for increasing the federal gasoline tax, as recommended by the National Surface Transportation Policy and Revenue Commission, as a source of increased revenues for the Highway Trust Fund and as a disincentive to increased fuel consumption as part of a national energy independency policy. Regardless of the potential for increased federal gasoline taxes, there will need to be new revenue streams identified to replace gasoline taxes over the next decade as energy efficiency trends are expected to continue. Although there can be no assurance that a successor bill will be passed prior to the expiration of SAFETEA-LU, management expects, based on history, that federal funding for highways would be provided under continuing resolution(s) if a successor bill is not passed on or before September 30, 2009.

Most federal funds are available for four years. Once the federal government approves a state project, funds are committed and considered spent regardless of when the cash is actually spent by the state and reimbursed by the federal government. Funds are generally spent by the state over a period of years, with approximately 27% in the year of funding authorization, 41% in the succeeding year and 16% in the third year. The remaining 16% is spent in the fourth year and beyond, according to the Federal Highway Administration.

Federal highway laws require Congress to annually appropriate highway funding levels, which continue to be subject to balanced budget and other proposals that may impact the funding available for the Highway Trust Fund. However, investments in transportation improvements generally create new jobs, which is a priority of many of the government's economic plans. According to the Federal Highway Administration, every \$1 billion in federal highway investment, plus an additional \$250 million match from the states, creates approximately 35,000 jobs. Approximately half of the Aggregates business' net sales to the infrastructure market come from federal funding authorizations, including matching funds from the states.

With the exception of the stimulus plan, states are required to match funds at a predetermined rate to receive federal funds for highways. Matching levels vary depending on the type of project. If a state is unable to match its allocated federal funds, funding is forfeited. Any forfeitures are reallocated to states providing the appropriate matching funds. States rarely forfeit federal highway funds. However, the possibility of forfeiture increases as states struggle to balance budgets in the face of declining tax revenues.

The rate of growth in state tax collections declined in 2008. In an economic downturn, there is typically a time lag before states experience lower tax receipts. Given that most states are required to balance their budgets, reductions in revenues will generally require a reduction in expenditures. Although state highway construction programs are primarily financed from highway user fees (including fuel taxes and vehicle registration fees), there has been a reduction in many states' investment in highway maintenance. Significant increases in federal infrastructure funding typically require state governments to increase highway user fees to match federal spending. Management believes that innovative financing at the state level will grow at a faster rate than federal funding. During the November 2008 election cycle, the American Road and Transportation Builders Association's 2008 Ballot Initiatives Report indicated that voters in various states, including North Carolina, Texas, Georgia and Ohio, approved 29 state and local measures that, once enacted, would provide over \$71 billion in additional annual transportation funding. Generally, state spending on infrastructure leads to increased growth opportunity for the Corporation. The degree to which the Corporation could be affected by a reduction or slowdown in infrastructure spending varies by state. The state economies of the Aggregates business' five largest revenue-generating states may disproportionately affect performance.

The Vision 100-Century of Aviation Reauthorization Act expired September 30, 2007 and provided funding for airport improvements throughout the United States. While a successor bill has not yet been passed, funding for aviation programs has been extended to March 2009.

### Geographic Exposure and Seasonality

Seasonal changes and other weather-related conditions significantly affect the aggregates industry. Aggregates production and shipment levels coincide with general construction activity, most of which occurs in the spring, summer and fall. Thus,

production and shipment levels vary by quarter. Operations concentrated in the northern United States generally experience more severe winter weather conditions than operations in the Southeast and Southwest. However, excessive rainfall, and conversely excessive drought, can also jeopardize shipments, production and profitability in all markets served by the Corporation.

The Corporation's operations in the southeastern and Gulf Coast regions of the United States and the Bahamas are at risk for hurricane activity. During 2008, the Corporation was negatively impacted by Hurricanes Gustav, Hannah and Ike and also by Tropical Storm Fay.

Further, lowa experienced severe flooding during 2008, which negatively affected both shipments and operations.

### Cost Structure

- Top 8 cost categories represent 93% of the Aggregates business' direct production costs
- Operating leverage negatively affected by reductions in shipments
- Increased prices for petroleum-based products and related surcharges on transportation contracts, disproportionately in the second and third quarters, negatively affected the Aggregates business' cost of sales by \$42 million
- Health and welfare cost increased 2% over past five years compared with national average of 6% to 7%
- Decline in pension asset values will increase pension expense from \$18 million in 2008 to an estimated \$35 million in 2009

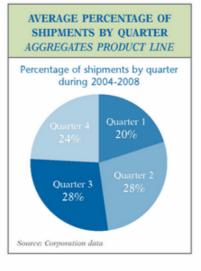
Direct production costs are components of cost of sales that are incurred at the quarries, distribution yards, and asphalt and ready mixed concrete plants. These costs exclude freight expenses to transport materials from a producing quarry to a distribution yard, production overhead and inventory change.

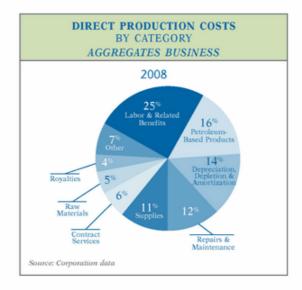
Generally, the top eight categories of direct production costs for the Aggregates business are (1) labor and related benefits; (2) petroleum-based products; (3) depreciation, depletion and amortization; (4) repairs and maintenance; (5) supplies; (6) contract services; (7) raw materials; and (8) royalties.

In 2008, these categories represented approximately 93% of the Aggregates business' total direct production costs.

Due to high fixed costs associated with aggregates production, the Corporation's operating leverage can be substantial. Further, if shipment volumes fall by more than ten percent in 2009, the Corporation's operating leverage and financial performance may be disproportionately affected. Fixed costs are expenses that do not vary based on production or sales volume. Management estimates that, under normal operating capacity, 40% to 60% of the Aggregates business' cost of sales are of a fixed or semi-fixed nature. Variable costs are expenses that fluctuate with

the level of production or sales volume. Production is the key driver in determining the levels of variable costs, as it will affect the number of hourly employees and related labor hours. Further, supplies, repairs and freight costs will also increase in connection with higher production volumes.





Generally, when the Corporation invests capital to replace facilities and equipment, increased capacity and productivity, along with reduced repair costs, can offset increased depreciation costs. However, when aggregates demand weakens, the increased productivity and related efficiencies may not be fully realized, resulting in underabsorption of fixed costs, including depreciation.

During 2008, the Corporation experienced higher costs for petroleum-based products. At 2008 production levels, the Corporation consumed approximately 35 million gallons of diesel fuel in its aggregates operations. In 2008, the increased price per gallon of diesel fuel negatively affected the Aggregates business' cost of sales. Additionally, the price of liquid asphalt, which is used in the production of hot-mix asphalt products, peaked in excess of \$800 per ton during 2008, which was more than double the prior-year price. Rising petroleum-based product costs also negatively affect the prices that the Corporation pays for supplies, including explosives and tires. Further, the Corporation's

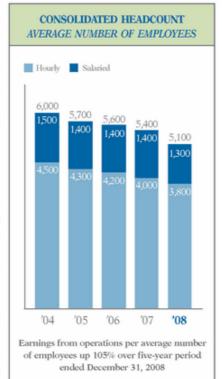
contracts of affreightment for shipping aggregates on its waterborne distribution network typically include provisions which provide for escalators to or reductions in the amounts paid by the Corporation if the price of fuel moves outside a contractual range. Overall, increases in the prices of petroleum-based products and related surcharges on transportation contracts lowered net earnings for the Aggregates business by \$42 million when compared with 2007 prices. This increase was partially offset by reduced consumption directly related to the decline in aggregates shipments. The Corporation consumes coal, coke and natural gas in the Specialty Products manufacturing process. In 2008, increased costs for these energy products negatively affected the Specialty Products' cost of sales by \$6.3 million. The Corporation has fixed price agreements for the supply of coal in 2009.

The Corporation has a process improvement program in which personnel teams review operational effectiveness on a function-by-function and location-by-location basis. The resulting plant automation, mobile fleet modernization and right-sizing, coupled with continuous cost improvement, have contributed to an improved cost structure. In particular, plant automation maximizes the efficiency of materials flow through the production process and has resulted in reduced headcount. Additionally, the process improvement program has helped control repairs and maintenance costs.

Wage inflation and increases in labor costs may be somewhat mitigated by enhanced productivity in an expanding economy. Further, workforce reductions resulting from plant automation, mobile fleet right-sizing and the economic downturn have helped the Corporation control rising labor costs. In addition, in the fourth quarter of 2008, the Corporation completed a reduction-in-workforce plan that included employees at its corporate, division and district offices. The Corporation has been reviewing its operations

> during the current recessionary construction economy and, where practical, has temporarily shut down certain of its quarries. The Corporation is able to serve these markets with other open quarries that are in close proximity. Further, in certain markets, management has created production super crews that work at various locations within a district. For example, a crew may work three days per week at one quarry and the other two workdays at another quarry within that market. This has allowed the Corporation to reduce headcount, as the number of full time employees has been reduced or eliminated at locations that are not operating at full capacity. For the full year 2008, the Corporation reduced headcount by 8%.

> Rising health care costs have affected total labor costs in recent years and are expected to continue. The Corporation has experienced health care cost increases averaging 2%



Source: Corporation data

over the past five years, whereas the national average was 6% to 7%. The Corporation's voluntary pension plan contributions have lessened the impact of rising pension costs. However, the decline in the value of the Corporation's pension plan assets during 2008 will result in higher pension

expense and potentially higher cash contributions in 2009 (see section Application of Critical Accounting Policies and Estimates – Pension Expense – Selection of Assumptions on pages 66 through 68).

The impact of inflation on the Corporation's businesses has been less significant as inflation rates have moderated.

As a percentage of net sales, consolidated selling, general and administrative costs remained relatively stable and was 8.1% in 2008 as compared with 7.9% in 2007. The absolute dollar reduction of \$3.8 million reflects management's focus on cost control, partially offset by higher settlement charges related to the payment of vested benefits under the SERP.

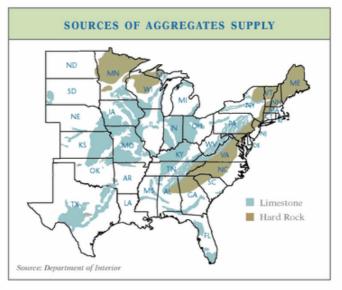
Shortfalls in federal and state revenues may result in increases in income and other taxes.

#### Transportation Exposure

The U.S. Department of the Interior's geological map of the United States shows the possible sources of indigenous surface rock and illustrates the limited supply in the coastal areas of the United States from Virginia to Texas.

With population migration into the southeastern and south-western United States, local crushed stone supplies must be supplemented, or in most cases wholly supplied, from inland and offshore quarries. The Corporation's strategic focus includes expanding inland and offshore capacity and acquiring distribution terminals and port locations to offload transported material. In 1994, the Corporation had 7 distribution terminals. Today, with 67 distribution terminals, a growing percentage of the Corporation's aggregates shipments are being moved by rail or water through this network. In recent years, the Corporation brought additional capacity online at its Bahamas and Nova Scotia locations to transport materials via oceangoing ships. The Corporation is currently focusing a significant part of its capital growth spending program on locations that are part of the rail

transportation network and are positioned along the geological fall line. In 2008, the Corporation completed its new plant in Augusta, Georgia, which increased capacity from 2 million tons per year to 6 million tons per year and will help serve high-growth markets in Georgia and Florida.



As the Corporation continues to move a higher percentage of aggregates by rail and water, embedded freight costs have reduced profit margins when compared with aggregates moved by truck. The freight costs for aggregates products often equal or exceed the selling price of the underlying aggregates products. The Corporation administers freight costs principally in three ways:

### Option 1:

The customer supplies transportation.

### Option 2:

The Corporation directly ships aggregates products from a production location to a customer by arranging for a third party carrier to deliver aggregates and then charging the freight costs to the customer. These freight and delivery revenues and costs are presented in the consolidated statements of earnings as required by Emerging Issues Task Force Issue No. 00-10, Accounting For Shipping and Handling Fees and Costs. These freight and delivery revenues and costs for the Aggregates business were \$237.1 million, \$221.8 million and \$245.0 million in 2008, 2007 and 2006, respectively.

### Option 3:

The Corporation transports aggregates, either by rail or water, from a production location to a distribution terminal. The selling price at the distribution terminal includes the freight cost to move it there. These freight costs are included in the Aggregates business' cost of sales and were \$182.8 million, \$181.6 million and \$198.9 million for 2008, 2007 and 2006, respectively. Transportation costs from the distribution location to the customer are accounted for as described above in options 1 or 2, as applicable.

For analytical purposes, the Corporation eliminates the effect

of freight on margins with the second option. When the third option is used, margins as a percentage of net sales are negatively affected because the customer does not typically pay the Corporation a profit associated with the transportation component of the selling price. For example, a truck customer in a local market will pick up the material at the quarry and pay \$6.50 per ton of aggregate. Assuming a \$1.50 gross profit per ton, the Corporation would recognize a 23% gross margin.

However, if a customer purchased a ton of aggregate that was transported to a distribution yard by the Corporation via rail or water, the selling price may be \$12.50 per ton, assuming a \$6.00 cost of freight. With the same \$1.50 gross profit per ton and no profit associated with the transportation component, the gross margin would be reduced to 12% as a result of the embedded freight cost.

In 1994, 93% of the Corporation's aggregates shipments were moved by truck and the remainder by rail. In contrast, the originating mode of transportation for the Corporation's aggregates shipments in 2008 was 70% by truck, 19% by rail and 11% by water (see section *Analysis of Gross Margin* on pages 47 and 48). While management expects the combined percentage of annual rail and water shipments to grow to 35% over time, the increase

in the percentage from 26% in 2007 to 30% in 2008 was primarily related to the shift in the geographic mix of aggregates shipments.

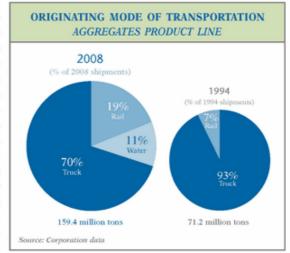
The Corporation's increased dependence on rail shipments has made it more vulnerable to railroad performance issues, including track congestion, crew and power availability, and the ability to renegotiate favorable railroad shipping contracts. Further, in response to these issues, rail transportation providers have focused on increasing the number of cars per unit train under transportation contracts and are generally requiring customers, through the freight rate structure, to accommodate larger unit train movements.

A unit train is a freight train moving large tonnages of a single bulk product between two points without intermediate yarding and switching. Rail availability is seasonal and can impact aggregates shipments depending on other competing movements. In 2008, the Corporation entered into lease agreements for additional rail-cars in its Southwest Division.

Generally, the Corporation does not buy railcars, barges or ships, but instead supports its long-term distribution net-

work with leases and contracts of affreightment for these modes of transportation. However, the limited availability of water and rail transportation providers, coupled with limited distribution sites, can adversely affect lease rates for such services. In fact, in 2007, a lease versus buy analysis resulted in the Corporation purchasing 50 barges that were initially going to be financed via an operating lease.

The waterborne distribution network increases the Corporation's exposure to certain risks, including, among other items, the ability to negotiate favorable shipping contracts, demurrage costs, fuel costs, barge or ship availability and weather disruptions. The Corporation's average shipping distances from the Bahamas and Nova Scotia locations are 600 miles and 1,200 miles, respectively. Due to the majority of the shipments going to Florida, the



weighted-average shipping distances are approximately 30 percent less than these averages. The Corporation has long-term agreements providing dedicated shipping capacity from its Bahamas and Nova Scotia operations to its coastal ports. The contracts of affreightment are take-or-pay contracts with minimum and maximum shipping requirements. If the Corporation fails to ship the minimum tonnages in a given year under the agreement, it will still be required to pay the shipping company the contractually-stated minimum amount for that year. These contracts of affreightment have varying expiration dates ranging from 2009 to 2017 and generally contain renewal options. However, there can be no assurance that such contracts can be renewed upon expiration.

Water levels can also affect the Corporation's ability to transport materials. In 2008, high river water levels that resulted from flooding in Iowa caused a reduction in the number of barges that could be included in a tow and also required additional horsepower to provide necessary towing services. Conversely, in 2007, dry weather caused low river water levels and resulted in reduced tonnage that could be shipped on a barge. Consequently, the per-ton cost of transporting materials was higher than normal.

Management expects the multiple transportation modes that have been developed with various rail carriers and via deepwater ships and barges will provide the Corporation with the flexibility to effectively serve customers in the Southwest and Southeast coastal markets.

### Internal Expansion

The Corporation's capital expansion, acquisition and greensite programs are designed to take advantage of construction market growth through investment in both permanent and portable quarrying operations. Recently, the Corporation has focused on an extensive array of plant automation and capacity expansion projects, particularly at locations that are part of its long-haul distribution network. A current priority of the Corporation's capital spending program is to recapitalize its Southeast operations. In particular, the Corporation has a planned series of capital projects along the geological fall line.

A long-term capital focus for the Corporation is underground aggregates mines, which provide a neighborfriendly alternative to surface quarries. The Corporation is the largest operator of underground aggregates mines in the United States. Production costs are generally higher at underground mines than for surface quarries since the depth of the aggregates deposits and the access to the reserves result in higher development, explosives and depreciation costs. However, these locations tend to be closer to their end-use markets which can result in transportation advantages that can lead to value-added higher average selling prices than more distant surface quarries.

On average, the Corporation's aggregates reserves exceed 60 years of production based on normalized levels. Management of the Corporation has focused on acquisitions of additional property around existing quarry locations. This property can serve as buffer property or additional mineral reserve capacity, assuming the underlying geology supports economical aggregates mining. In either instance, the acquisition of additional property around an existing quarry allows the expansion of the quarry footprint and extension of quarry life. Some locations having limited reserves may be unable to expand.

### **Environmental Regulation and Litigation**

The expansion and growth of the aggregates industry is subject to increasing challenges from environmental and political advocates hoping to control the pace and direction of future development. Certain environmental groups have published lists of targeted municipal areas, including areas within the Corporation's marketplace, for environmental and suburban growth control. The effect of these initiatives on the Corporation's growth is typically localized. Further challenges are expected as these initiatives gain momentum across the United States. Rail and other transportation alternatives are being heralded by these special-interest groups as solutions to mitigate road traffic congestion and overcrowding.

The Clean Air Act, originally passed in 1963 and periodically updated by amendments, is the United States' national air pollution control program that granted the Environmental Protection Agency ("EPA") authority to set limits on the level of various air pollutants. To be in compliance with national ambient air quality standards (NAAQS), a defined geographic area must be below the limits set for six pollutants. Environmental groups have been successful in lawsuits against the federal and

certain state departments of transportation, delaying highway construction in municipal areas not in compliance with the Clean Air Act. The EPA designates geographic areas as nonattainment areas when the level of air pollutants exceeds the national standard. Nonattainment areas receive deadlines to reduce air pollutants by instituting various control strategies. They otherwise face fines or control by the EPA. Included as nonattainment areas are several major metropolitan areas in the Corporation's markets, such as Greensboro/Winston-Salem/High Point, North Carolina; Charlotte/Gastonia, North Carolina; Hickory/Morganton/ Lenoir, North Carolina; Houston/Galveston, Texas; Dallas/ Fort Worth, Texas; Atlanta, Georgia; Macon, Georgia; Rock Hill, South Carolina; Indianapolis, Indiana; and Baton Rouge, Louisiana. Federal transportation funding through SAFETEA-LU is directly tied to compliance with the Clean Air Act.

The Corporation's operations are subject to and affected by federal, state and local laws and regulations relating to the environment, health and safety and other regulatory matters. Certain of the Corporation's operations may occasionally use substances classified as toxic or hazardous. The Corporation regularly monitors and reviews its operations, procedures and policies for compliance with these laws and regulations. Despite these compliance efforts, risk of environmental liability is inherent in the operation of the Corporation's businesses, as it is with other companies engaged in similar businesses.

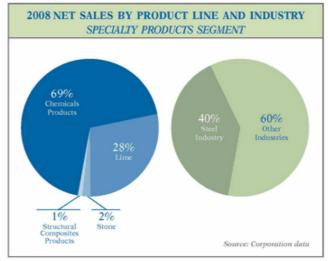
Environmental operating permits are, or may be, required for certain of the Corporation's operations; such permits are subject to modification, renewal and revocation. New permits, which are generally required for opening new sites or for expansion at existing operations, can take several years to obtain. Rezoning and special purpose permits are increasingly difficult to acquire. Once a permit is obtained, the location is required to generally operate in accordance with the approved site plan.

The Corporation is engaged in certain legal and administrative proceedings incidental to its normal business activities (see Notes A and N to the audited consolidated financial statements on pages 13 through 19 and pages 34 and 35, respectively).

#### Specialty Products Segment

Through its Specialty Products segment, the Corporation manufactures and markets magnesia-based chemicals products for industrial, agricultural and environmental applications and dolomitic lime for use primarily in the steel industry. Chemicals products have varying uses, including flame retardants, wastewater treatment, pulp and paper production and other environmental applications. In 2008, 69% of Specialty Products' net sales were attributable to chemicals products, 28% were attributable to lime, 2% were attributable to stone and 1% were attributable to structural composites products. Sales of chemicals products in 2008 were enhanced by the acquisition of the Elastomag® product line from Morton International, Inc. The increase in the sales of chemicals products has reduced the Specialty Product segment's dependence on the steel industry.

In 2008, approximately 75% of the lime produced was sold to third-party customers, while the remaining 25% was used internally as a raw material for the business' manufacturing of chemicals products. Dolomitic lime products sold to external customers are primarily used by the steel industry, and overall, approximately 40% of Specialty Products' 2008 net sales related to products used in the steel industry. Accordingly, a portion of the segment's revenues and profits is affected by production and inventory trends within the steel industry. These trends are guided by the rate of consumer consumption, the flow of offshore imports and other



economic factors. In 2008, the severe economic decline in the second half of the year caused a significant downturn in the manufacturing of steel. Accordingly, Specialty Products' sales and earnings were negatively affected during the fourth quarter of 2008 and management anticipates the continued weakness in the manufacturing of steel for much of 2009.

Approximately 13% of Specialty Products' 2008 revenues came from foreign jurisdictions, including Canada, Mexico, Europe, South America and the Pacific Rim. As a result of foreign market sales, financial results could be affected by foreign currency exchange rates or weak economic conditions in the foreign markets. To mitigate the short-term effect of currency exchange rates, the U.S. dollar is used as the functional currency in foreign transactions.

Given the high fixed costs, low capacity utilization negatively affects the segment's results of operations. Further, the production of certain magnesia chemical products and lime products requires natural gas, coal and petroleum coke to fuel kilns. Price fluctuations of these fuels affect the segment's profitability.

Approximately 90% of Specialty Products' hourly workforce belongs to a labor union. Union contracts cover employees at the Manistee, Michigan magnesia-based chemicals plant and the Woodville, Ohio lime plant. The labor contract with the Woodville labor union expires in June 2010, while the Manistee labor union contract expires in August 2011.

Current Market Environment and Related Risks

The current market environment has negatively affected the economy and management has considered the potential impact to the Corporation's business. Demand for aggregates products, particularly in the commercial and residential construction markets, could continue to decline if companies and consumers are unable to obtain financing for construction projects or if the economic slowdown causes delays or cancellations of capital projects. State and federal budget issues may continue to negatively affect the funding available for infrastructure spending. High interest rates have lessened states' abilities to issue bonds to finance construction projects. Currently, several of the Corporation's top sales states are experiencing a lack of projects being bid by departments of transportation.

While a recessionary economy can increase collectibility risks related to receivables, bonds posted by the Corporation's customers can help to mitigate the risk of uncollectible accounts. However, the Corporation has experienced a delay in payments from certain of its customers during the economic downturn. Further, declines in pension asset values will result in increased pension expense and may result in increased and/or required cash contributions to the plans. Additionally, access to the public debt markets has been limited and, when available, has been at interest rates that are significantly higher than the Corporation's current weighted-average interest rate on outstanding debt.

There is a risk of long-lived asset impairment at temporarily shutdown locations if the recessionary construction market does not improve in the near term. The timing of increased demand will determine when these locations are reopened. During the time that locations are shut down, the plant and equipment continue to be depreciated. When possible, mobile equipment is transferred to and used at an open location. As the Corporation continues to have long-term access to the supply of aggregates reserves, the locations are not considered to be impaired during a temporary shutdown.

Increases in the Corporation's estimated effective income tax rate may harm the Corporation's results of operations. A number of factors could increase the estimated effective income tax rate including the jurisdictions in which earnings are taxed; the resolution of issues arising from tax audits with various tax authorities; changes in the valuation of deferred tax assets and deferred tax liabilities; adjustments to estimated taxes based upon the filing of the consolidated federal and individual state income tax returns; changes in available tax credits; changes in stockbased compensation; changes in tax laws; and the interpretation of tax laws and/or administrative practices.

Internal Control and Accounting and Reporting Risk
The Corporation's independent registered public accounting firm issued an unqualified opinion on the effectiveness of the Corporation's internal controls as of December 31, 2008. A system of internal control over financial reporting is designed to provide reasonable assurance, in a cost-effective manner, on the reliability of a company's financial reporting and the process for preparing and fairly presenting financial

statements in accordance with generally accepted accounting principles. Further, a system of internal control over financial reporting, by its nature, should be dynamic and responsive to the changing risks of the underlying business. Changes in the system of internal control over financial reporting could increase the risk of occurrence of a significant deficiency or material weakness.

Accounting rulemaking, which may come in the form of accounting standards, principles, interpretations or speeches, has become increasingly more complex and generally requires significant estimates and assumptions in its interpretation and application. Further, accounting principles generally accepted in the United States continue to be reviewed, updated and subject to change by various rule-making bodies, including the Financial Accounting Standards Board and the Securities and Exchange Commission (see Accounting Changes section of Note A to the audited consolidated financial statements on pages 18 and 19 and section Critical Accounting Policies and Estimates on pages 64 through 73).

For additional discussion on risks, see the section "Risk Factors" in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2008.

### Outlook 2009

The overriding drivers of the Corporation's 2009 performance will likely be a number of macroeconomic factors. Management's current view is weighted toward growth during the second half of 2009, and that outlook is fueled by the federal economic stimulus plan. Management believes the stimulus plan will provide the impetus for increased construction activity to address not only jobs creation, but importantly the underlying demand in the infrastructure and industrial-related commercial markets. Management estimates that for every \$1 million that is spent directly on highways, roads and bridges, approximately 10,000 tons of construction aggregates are required. The Corporation's quarries are well positioned to serve expected increases in demand in the latter half of 2009 and into 2010. Management further anticipates that other components of the stimulus plan will result in increased construction activity. Management also expects that favorable energy prices experienced in the fourth quarter will continue throughout 2009 and contribute an increase of \$35 million to \$50 million to the Corporation's operating profitability.

The Corporation's operating plan for 2009 will track much of what it did in 2008, with a strict focus on cost containment and keeping the Corporation's financial base strong. Unlike 2008, however, management is more optimistic that the federal and state governments will be more aggressive in stimulating the United States economy. The Corporation awaits the beginning of deliberations on reauthorization of the current highway bill. Management is also watching closely as many states wait for an improved bond market in order to secure financing necessary for approved, shovelready infrastructure projects. All of these factors will be positive for the Corporation. Commercial demand will remain weak, primarily in office and retail construction. Industrial-related construction demand, which includes alternative energy projects, is being dampened by disruption in the credit markets and decreasing energy prices. Residential construction has neared its bottom in many of the Corporation's markets; however, management does not expect growth in the homebuilding sector to materialize in a significant way in 2009. By contrast, management expects steady growth for chemical-grade aggregates used for flue gas desulfurization and in agriculture lime, as well as ballast used in the railroad industry. In the Specialty Products segment, management expects demand for magnesia-based chemicals products to steadily increase with a greater emphasis on clean air, clean water and other green initiatives. Dolomitic lime is used in the Corporation's chemicals products and as a fluxing agent in steel production. Management expects a volume decline in dolomitic lime in 2009 as steel production is forecasted to decrease.

Management expects 2009 aggregates volumes to range from down 9% to 12%, excluding the effect of the economic stimulus plan. The midoint of this range will result in a 31% volume decline from the peak period, the twelve months ended March 31, 2006. Management also estimates the rate of pricing growth for the aggregates product line to range from 4% to 6%. The Specialty Products segment is expected to contribute \$32 million to \$35 million in pretax earnings compared with \$28 million in 2008.

Absent clarity about the details of the timing and allocations of the economic stimulus plan, the Corporation's current business plan calls for 2009 net earnings per diluted share in a range of \$3.70 to \$4.30 for 2009. Management would expect incremental aggregates volume of 8 million to 10 million tons and incremental net earnings per diluted share of \$0.50 to \$0.75 in 2009 from the economic stimulus plan. Management will update its outlook for the year as it gets more information on the economic stimulus plan and how it may affect the Corporation's operations.

### Risks to Earnings Expectations

The 2009 estimated earnings range includes management's assessment of the likelihood of certain risk factors that will affect performance within the range. The most significant risk to 2009 earnings, whether within or outside current earnings expectations, will be, as previously noted, the performance of the United States economy and that performance's effect on construction activity. Management has estimated its earnings range assuming a stabilization of the United States economy in the second half of 2009. Should the second half 2009 stabilization not occur or if the decline anticipated in the first half 2009 is worse than currently expected, earnings could vary significantly.

Risks to the earnings range are primarily volume-related and include a greater-than-expected drop in demand as a result of the continued decline in residential construction, a decline in commercial construction, continued delays in infrastructure projects, or some combination thereof. Further, increased highway construction funding pressures as a result of either federal or state issues can affect profitability. Currently, many states are experiencing state-level funding pressures driven by lower tax revenues and an inability to finance approved projects. North Carolina and Texas are among the states experiencing these pressures and these states may disproportionately affect revenue and profitability. The level of aggregates demand in the Corporation's end-use markets, production levels and the management of production costs will affect the operating leverage of the Aggregates business and, therefore, profitability. Production costs in the Aggregates business are also sensitive to energy prices, both directly and indirectly. Diesel and other fuels increase production costs directly through consumption or indirectly in the increased cost of energy-related consumables, namely steel, explosives, tires and conveyor belts. Increased diesel costs also affect transportation costs, primarily through fuel surcharges in the Corporation's long-haul distribution network. Management's earnings expectations do not include rapidly increasing diesel costs or sustained periods of increased diesel fuel cost during 2009 at the level experienced in 2008. The availability of transportation in the Corporation's long-haul network, particularly the availability of barges on the Mississippi River system and the availability of rail cars and locomotive power to move trains, affects the Corporation's ability to efficiently transport material into certain markets, most notably Texas, Florida and the Gulf Coast region. The business is also subject to weather-related risks that can significantly affect production schedules and profitability. Opportunities to reach the upper end of the earnings range depend on the aggregates product line demand exceeding expectations.

Risks to earnings outside of the range include a change in volume beyond current expectations as a result of economic events outside of the Corporation's control. In addition to the impact on residential and commercial construction, the Corporation is exposed to risk in its earnings expectations from tightening credit markets and the availability of and interest cost related to its debt. If volumes decline worse than expected, the Corporation is exposed to greater risk in its earnings, including its debt covenant, as the pressure of operating leverage increases disproportionately.

### OTHER FINANCIAL INFORMATION

#### **Critical Accounting Policies and Estimates**

The Corporation's audited consolidated financial statements include certain critical estimates regarding the effect of matters that are inherently uncertain. These estimates require management's subjective and complex judgments. Amounts reported in the Corporation's consolidated financial statements could differ materially if management had used different assumptions in making these estimates, resulting in actual results differing from those estimates. Methodologies used and assumptions selected by management in making these estimates, as well as the related disclosures, have been reviewed by and discussed with the Corporation's Audit Committee.

Management's determination of the critical nature of accounting estimates and judgments may change from time to time depending on facts and circumstances that management cannot currently predict.

### Impairment Review of Goodwill

Goodwill is required to be tested at least annually for impairment using a discounted cash flow model to estimate fair value. The impairment evaluation of goodwill is a critical accounting estimate because goodwill represents 21% of the Corporation's total assets at December 31, 2008, the evaluation requires the selection of assumptions that are inherently volatile and an impairment charge could be material to the Corporation's financial condition and its results of operations.

There is no goodwill associated with the Specialty Products segment. For the Aggregates business, management determined the reporting units, which represent the level at which goodwill is tested for impairment under Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets, ("FAS 142"), were as follow:

- Carolina, which includes North Carolina and South Carolina;
- Mideast, which includes Indiana, Maryland, Ohio, Virginia and West Virginia;
- South Central, which includes Alabama, Illinois, Kentucky, Louisiana, Mississippi, North Georgia, Tennessee and quarry operations and distribution yards along the Mississippi River system and Gulf Coast;
- Southeast, which includes Florida, South Georgia and offshore quarry operations in the Bahamas and Nova Scotia;
- West, which includes Arkansas, Iowa, Kansas, Minnesota, Missouri, Nebraska, Nevada, Oklahoma, Texas, Washington and Wyoming.

In accordance with FAS 142, the Corporation identified its reporting units as its operating segments or one level below its operating segments, referred to as components, if certain criteria were met. These criteria include the component having discrete financial information available and the information being regularly reviewed by segment management. However, components within an operating segment can be combined into a reporting unit if they have similar economic characteristics. In accordance with Statement of Financial Accounting Standards No. 131, Disclosures about

Segments of an Enterprise and Related Information, disclosures for certain of the aforementioned reporting units are consolidated for financial reporting purposes as they meet the aggregation criteria. Any impact on reporting units resulting from organizational changes made by management is reflected in the succeeding evaluation.

Goodwill for each of the reporting units is tested for impairment by comparing the reporting unit's fair value to its carrying value, which represents step 1 of a two-step approach required by FAS 142. If the fair value of a reporting unit exceeds its carrying value, no further calculation is necessary. A reporting unit with a carrying value in excess of its fair value constitutes a step 1 failure and leads to a step 2 evaluation to determine the goodwill write off. If a step 1 failure occurs, the excess of the carrying value over the fair value does not equal the amount of the goodwill write off. Step 2 requires the calculation of the implied fair value of goodwill by allocating the fair value of the reporting unit to its tangible and intangible assets, other than goodwill, similar to the purchase price allocation prescribed under Statement of Financial Accounting Standards No. 141, Business Combinations. The remaining unallocated fair value represents the implied fair value of the goodwill. If the implied fair value of goodwill exceeds its carrying amount, there is no impairment. If the carrying value of goodwill exceeds its implied fair value, an impairment charge is recorded for the difference. When performing step 2 and allocating a reporting unit's fair value, assets having a higher fair value as compared to book value increase any possible write off of impaired goodwill.

In accordance with FAS 142, the fair value of a reporting unit can be carried forward if it meets three criteria. First, the most recent evaluation resulted in a reporting unit's fair value exceeding its carrying value by a substantial amount. Second, the assets and liabilities that make up the reporting unit have not changed significantly since the most recent fair value determination. Finally, the likelihood that a current fair value determination would be less than the current carrying amount of the reporting unit is remote.

In 2008, the impairment evaluation was performed as of October 1, which represents the ongoing annual evaluation date. The fair values of all reporting units were recalculated using a 15-year discounted cash flow model. Key assumptions included management's estimates of future

profitability, capital requirements, a discount rate ranging from 9.0% to 10.0% depending on the reporting unit, and a 2.5% terminal growth rate. The aggregate fair value was compared to the Corporation's market capitalization plus a control premium comparable to recent transactions within the industry. The fair values for each reporting unit exceeded their respective carrying values.

The term of the discounted cash flow model is a significant factor in determining the fair value of the reporting units. A 15-year term was selected based on management's judgment supported by quantitative factors, including the Corporation's strong financial position, long history of earnings growth and the remaining life of underlying mineral reserves, estimated at over 60 years based on normalized production levels. Additional consideration was given to qualitative factors, including the Corporation's industry leadership position and the lack of obsolescence risks related to the Aggregates business.

Future profitability and capital requirements are, by their nature, estimates. The profitability estimates utilized in the evaluation were consistent with the five-year operating plan prepared by management and reviewed by the Board of Directors. The succeeding ten years of profitability were estimated using assumptions for price, cost and volume changes. Future price, cost and volume assumptions were based on current forecasts and market conditions. Capital requirements were estimated based on expected recapitalization needs of the reporting units.

The assumed discount rate was based on each reporting unit's weighted-average cost of capital. The terminal growth rate was selected based on the projected annual increase in Gross Domestic Product. Price, cost and volume changes, profitability of acquired operations, efficiency improvements, the discount rate and the terminal growth rate are significant assumptions in performing the impairment test. These assumptions are interdependent and have a significant impact on the results of the test.

The West reporting unit is significant to the evaluation as \$398 million of the Corporation's goodwill at December 31, 2008 is attributable to this reporting unit. For the 2008 evaluation, the excess of fair value over carrying value for this reporting unit was \$1.5 billion.

Management believes that all assumptions used were reasonable based on historical operating results and expected future trends. However, if future operating results are unfavorable as compared with forecasts, the results of future FAS 142 evaluations could be negatively affected. Additionally, the total estimated fair value is impacted by the Corporation's market capitalization. Therefore, a decrease in the Corporation's stock price could result in lower fair values of the respective reporting units. Further, mineral reserves, which represent the underlying assets producing the reporting units' cash flows, are depleting assets by their nature. The reporting units' future cash flows will be updated as required based on expected future cash flow trends. Management does not expect significant changes to the valuation model for the 2009 evaluation. The potential write off of goodwill from future evaluations represents a risk to the Corporation.

#### Pension Expense-Selection of Assumptions

The Corporation sponsors noncontributory defined benefit retirement plans that cover substantially all employees and a Supplemental Excess Retirement Plan ("SERP") for certain retirees (see Note J to the audited consolidated financial statements on pages 26 through 30). Key assumptions for these benefit plans are selected in accordance with Statement of Financial Accounting Standards No. 87, Employers' Accounting for Pensions ("FAS 87"). In accordance with FAS 87, annual pension expense (inclusive of SERP expense) consists of several components:

- Service Cost, which represents the present value of benefits attributed to services rendered in the current year, measured by expected future salary levels.
- Interest Cost, which represents the accretion cost on the liability that has been discounted to its present value.
- Expected Return on Assets, which represents the expected investment return on pension fund assets.
- Amortization of Prior Service Cost and Actuarial Gains and Losses, which represents components that are recognized over time rather than immediately, in accordance with FAS 87. Prior service cost represents credit given to employees for years of service prior to plan inception. Actuarial gains and losses arise from changes in assumptions regarding future events or when actual returns on assets differ from expected returns. At December 31, 2008, the net unrecognized actuarial loss and unrecognized prior service cost were \$167.0 million and \$4.3 million, respectively. Pension

accounting rules currently allow companies to amortize the portion of the unrecognized actuarial loss that represents more than 10 percent of the greater of the projected benefit obligation or pension plan assets, using the average remaining service life for the amortization period. Therefore, the \$167.0 million unrecognized actuarial loss consists of approximately \$129.9 million that is currently subject to amortization in 2009 and \$37.1 million that is not subject to amortization in 2009. Assuming the December 31, 2008 projected benefit obligation and an average remaining service life of 8.7 years, approximately \$16.5 million of amortization of the actuarial loss and prior service cost will be a component of 2009 annual pension expense.

These components are calculated annually to determine the pension expense that is reflected in the Corporation's results of operations.

Management believes the selection of assumptions related to the annual pension expense is a critical accounting estimate due to the high degree of volatility in the expense dependent on selected assumptions. The key assumptions are as follow:

- The discount rate is the rate used to present value the pension obligation and represents the current rate at which the pension obligations could be effectively settled.
- The rate of increase in future compensation levels is used to project the pay-related pension benefit formula and should estimate actual future compensation levels.
- The expected long-term rate of return on pension fund assets is used to estimate future asset returns and should reflect the average rate of long-term earnings on assets already invested.
- The mortality table represents published statistics on the expected lives of people.

Management's selection of the discount rate is based on an analysis that estimates the current rate of return for high quality, fixed-income investments with maturities matching the payment of pension benefits that could be purchased to settle the obligations. The Corporation used the 10th to 90th percentile of the universe (315 issues) of Moody's Aa noncallable bonds in its analysis to determine the discount rate. Of the four key assumptions, the discount rate is generally the most volatile and sensitive estimate. Accordingly,

a change in this assumption would have the most significant impact on the annual pension expense.

Management's selection of the rate of increase in future compensation levels is generally based on the Corporation's historical salary increases, including cost of living adjustments and merit and promotion increases, giving consideration to any known future trends. A higher rate of increase will result in a higher pension expense. The actual rate of increase in compensation levels in 2008 was slightly lower than the assumed long-term rate of increase of 5.0%.

Effective January 1, 2009, the Corporation changed investment managers to further diversify its portfolio of assets and risk of returns. The change in investment managers has increased the number of investment funds for pension assets from five to over thirty. The expected mix of assets will include small positions in hedge funds and real estate. Management's selection of the expected long-term rate of return on pension fund assets is based on historical returns for its projected mix of assets. Given that these returns are long-term, there are generally not significant fluctuations in the expected rate of return from year to year. However, based on the change in the mix of assets and the currently projected returns on these assets, management lowered it expected return on assets assumption at December 31, 2008 and selected a rate of 7.75%. The following table presents the expected return on pension fund assets as compared with the actual return on pension assets for 2008, 2007 and 2006:

(in thousands)	Expected Return on Pension Assets	Actual Return on Pension Assets		
20081	\$22,530	(\$78,462)		
2007 <sup>2</sup>	\$22,474	\$11,839		
2006 <sup>3</sup>	\$19,638	\$30,329		

Return on assets is for the period December 1, 2007 to December 31, 2008.

The difference between expected return on pension assets and the actual return on pension assets is not immediately recognized in the statement of earnings. Rather, pension accounting rules require the difference to be included in actuarial gains and losses, which are amortized into annual pension expense.

<sup>&</sup>lt;sup>2</sup> Return on assets is for the period December 1, 2006 to November 30, 2007.

<sup>&</sup>lt;sup>3</sup> Return on assets is for the period December 1, 2005 to November 30, 2006.

The Corporation used the RP 2000 Mortality Table to estimate the remaining lives of the participants in the pension plans. The RP 2000 Mortality Table includes separate tables for blue-collar employees and white-collar employees. The Corporation used the blue-collar table for its hourly workforce and the white-collar table for its salaried employees.

Assumptions are selected on December 31 to be used in the calculation of the succeeding year's expense. For the 2008 pension expense, the assumptions selected at December 31, 2007 were as follow:

Discount rate	6.09%
Rate of increase in future compensation levels	5.00%
Expected long-term rate of return on assets	8.00%
Average remaining service period for	
participants	8.8 years
RP 2000 Mortality Table	

Using these assumptions, the 2008 pension expense was \$18.4 million, which includes settlement expense of \$2.8 million. A change in the assumptions would have had the following impact on the 2008 expense:

- A change of 25 basis points in the discount rate would have changed 2008 expense by approximately \$1.6 million.
- A change of 25 basis points in the expected long-term rate of return on assets would have changed the 2008 expense by approximately \$0.7 million.

For the 2009 pension expense, the assumptions selected were as follow:

Discount rate	6.11%
Rate of increase in future compensation levels	5.00%
Expected long-term rate of return on assets	7.75%
Average remaining service period for	
participants	8.7 years
RP 2000 Mortality Table	

Using these assumptions, the 2009 pension expense is expected to be approximately \$35.1 million based on current demographics and structure of the plans. The increase in annual pension expense in 2009 is due to the decline in the values of pension plan assets in 2008, which reduced the expected return on assets and increased the amortization of the actuarial loss. Changes in the under-

lying assumptions would have the following estimated impact on the 2009 expected expense:

- A change of 25 basis points in the discount rate would change the 2009 expected expense by approximately \$1.7 million.
- A change of 25 basis points in the expected longterm rate of return on assets would change the 2009 expected expense by approximately \$0.5 million.

The Corporation made pension plan contributions of \$110.7 million in the five-year period ended December 31, 2008, of which \$102.0 million were voluntary. Despite these contributions, the Corporation's pension plans are underfunded (projected benefit obligation exceeds the fair value of plan assets) by \$163.1 million at December 31, 2008. The Corporation expects to make pension plan contributions in a range of \$7.5 million to \$36 million in 2009, depending on final interpretations of funding requirements under the Pension Protection Act of 2006. However, under certain funding choices, the Corporation may be able to defer 2009 contributions until 2010 and beyond.

### Estimated Effective Income Tax Rate

The Corporation uses the liability method to determine its provision for income taxes, as outlined in Statement of Financial Accounting Standards No. 109, Accounting for Income Taxes ("FAS 109"). Accordingly, the annual provision for income taxes reflects estimates of the current liability for income taxes, estimates of the tax effect of financial reporting versus tax basis differences using statutory income tax rates and management's judgment with respect to any valuation allowances on deferred tax assets. The result is management's estimate of the annual effective tax rate (the "ETR").

Income for tax purposes is determined through the application of the rules and regulations under the United States Internal Revenue Code and the statutes of various foreign, state and local tax jurisdictions in which the Corporation conducts business. Changes in the statutory tax rates and/or tax laws in these jurisdictions may have a material effect on the ETR. The effect of these changes, if any, is recognized when the change is effective. As prescribed by these tax regulations, as well as generally accepted accounting principles, the manner in which revenues and expenses are recognized for financial reporting and income tax purposes is

not always the same. Therefore, these differences between the Corporation's pretax income for financial reporting purposes and the amount of taxable income for income tax purposes are treated as either temporary or permanent, depending on their nature.

Temporary differences reflect revenues or expenses that are recognized in financial reporting in one period and taxable income in a different period. Temporary differences result from differences between the financial reporting basis and tax basis of assets or liabilities and give rise to deferred tax assets or liabilities (i.e., future tax deductions or future taxable income). Therefore, when temporary differences occur, they are offset by a corresponding change in a deferred tax account. As such, total income tax expense as reported on the Corporation's consolidated statements of earnings is not changed by temporary differences. For example, accelerated methods of depreciating machinery and equipment are often used for income tax purposes as compared with the straight-line method used for financial reporting purposes. Initially, the straight-line method used for financial reporting purposes, as compared with accelerated methods for income tax purposes, will result in higher current income tax expense for financial reporting purposes, with the difference between these methods resulting in the establishment of a deferred tax liability.

The Corporation has deferred tax liabilities, primarily for property, plant and equipment and goodwill. The deferred tax liabilities attributable to property, plant and equipment relate to accelerated depreciation and depletion methods used for income tax purposes as compared with the straightline and units of production methods used for financial reporting purposes. These temporary differences will reverse over the remaining useful lives of the related assets. The deferred tax liabilities attributable to goodwill arise as a result of amortizing goodwill for income tax purposes but not for financial reporting purposes. This temporary difference reverses when goodwill is written off for financial reporting purposes, either through divestitures or an impairment charge. The timing of such events cannot be estimated.

The Corporation has deferred tax assets, primarily for unvested stock-based compensation awards, employee pension and postretirement benefits, valuation reserves, inventories and net operating loss carryforwards. The deferred tax assets attributable to unvested stock-based compensation awards relate to differences in the timing of deductibility for financial reporting purposes versus income tax purposes. For financial reporting purposes, the fair value of the awards is deducted ratably over the requisite service period. For income tax purposes, no deduction is allowed until the award is vested or no longer subject to substantial risk of forfeiture. The deferred tax assets attributable to employee pension and postretirement benefits relate to deductions as plans are funded for income tax purposes as compared with deductions for financial reporting purposes that are based on accounting standards. The reversal of these differences depends on the timing of the Corporation's contributions to the related benefit plans as compared to the annual expense for financial reporting purposes. The deferred tax assets attributable to valuation reserves and inventories relate to the deduction of estimated cost reserves and various period expenses for financial reporting purposes that are deductible in a later period for income tax purposes. The reversal of these differences depends on facts and circumstances, including the timing of deduction for income tax purposes for reserves previously established and the establishment of additional reserves for financial reporting purposes. At December 31, 2008, the Corporation had state net operating loss carryforwards of \$127.9 million and related deferred tax assets of \$5.6 million that have varying expiration dates. These deferred tax assets have a valuation allowance of \$5.3 million, which was established based on the uncertainty of generating future taxable income in certain states during the limited period that the net operating loss carryforwards can be utilized under state statutes.

The Corporation's estimated ETR reflects adjustments to financial reporting income for permanent differences. Permanent differences reflect revenues or expenses that are recognized in determining either financial reporting income or taxable income, but not both. Permanent differences either increase or decrease income tax expense with no offset in deferred tax liabilities. An example of a material permanent difference that affects the Corporation's estimated ETR is tax depletion in excess of basis for mineral reserves. For income tax purposes, the depletion deduction is calculated as a percentage of sales, subject to certain limitations. Due to the limitations imposed on percentage depletion, changes in sales volumes and earnings may not

proportionately affect the permanent depletion deduction included in the ETR. As a result, the Corporation may continue to claim tax depletion deductions exceeding the cost basis of the mineral reserves, whereas the depletion expense for financial reporting purposes ceases once the value of the mineral reserves is fully amortized. The continuing depletion for tax purposes is treated as a permanent difference. Another example of a permanent difference is goodwill established for financial reporting purposes from an acquisition of another company's stock. This goodwill has no basis for income tax purposes. If the goodwill is subsequently written off as a result of divestitures or impairment losses, the financial reporting deduction is treated as a permanent difference.

Tax depletion in excess of book basis for mineral reserves is the single largest recurring permanent deduction for the Corporation in calculating taxable income. Therefore, a significant amount of the financial reporting risk related to the estimated ETR is based on this estimate. Estimates of the percentage depletion allowance are based on other accounting estimates such as profitability by tax unit, which compound the risk related to the estimated ETR. Further, the percentage depletion allowance may not increase or decrease proportionately to a change in pretax earnings.

To calculate the estimated ETR for any year, management uses actual information where practical. Certain permanent and temporary differences, including deductions for percentage depletion allowances, are estimated at the time the provision for income taxes is calculated. After estimating amounts that management considers reasonable under the circumstances, a provision for income taxes is recorded.

Each quarter, management updates the estimated ETR for the current year based on events that occur during the quarter. For example, changes to forecasts of annual sales and related earnings, purchases and sales of business units and product mix subject to different percentage depletion rates are reflected in the quarterly estimate of the annual ETR. As required by FAS 109, some events may be treated as discrete events and the tax impact is fully recorded in the quarter in which the discrete event occurs. For example, the estimated ETR for the first quarter of 2008 was positively affected by the reversal of reserves for certain uncertain tax positions. Additionally, the estimated ETR for

the third quarter reflects the filing of the prior year federal and state income tax returns that adjust prior estimates of permanent and temporary differences, the evaluation of the deferred tax balances and the related valuation allowances, and the reversal of any tax reserves for which the statute of limitations expire. Further, at the end of the fourth quarter, certain estimates were adjusted to reflect actual reported annual sales and related earnings and any changes in permanent differences. Historically, the Corporation's adjustment of prior estimates of permanent and temporary differences has not been material to its results of operations or total tax expense.

For 2008, an overall estimated ETR of 30.5% was used to calculate the provision for income taxes, a portion of which was allocated to discontinued operations. The estimated ETR is sensitive given that changes in the rate can have a significant impact on annual earnings. A change of 100 basis points in the estimated ETR would affect 2008 income tax expense by \$2.6 million.

All income tax filings are subject to examination by federal, state and local regulatory agencies, generally within three years of the filing date. In accordance with Financial Accounting Standards Board Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an Interpretation of FAS 109 ("FIN 48"), the Corporation has established reserves of \$15.5 million for uncertain tax positions at December 31, 2008. FIN 48 requires the recognition of a tax benefit when it is more-likely-than-not, based on the technical merits, that the position would be sustained upon examination by a taxing authority. FIN 48 reserves are analyzed quarterly and, if necessary, are adjusted based on changes in underlying facts and circumstances. In 2008, the Corporation settled its Internal Revenue Service ("IRS") examination of its 2004 and 2005 tax years with the exception of one issue that has been appealed. The effective settlement of the agreed upon issues resulted in a reversal into income of \$3.4 million of reserves for uncertain tax positions. The Corporation does not expect any unrecognized tax benefits to significantly change during 2009. The Corporation's open tax years that are subject to federal examination are 2006 to 2008. Further, certain state and foreign tax jurisdictions have open tax years from 2001 to 2008.

### Property, Plant and Equipment

Property, plant and equipment represent 56% of total assets at December 31, 2008 and accordingly, accounting for these assets represents a critical accounting policy. Useful lives of the assets can vary depending on factors, including production levels, geographic location, portability and maintenance practices. Additionally, climate and inclement weather can reduce the useful life of an asset. Historically, the Corporation has not recognized significant losses on the disposal or retirement of fixed assets.

The Corporation evaluates aggregates reserves in several ways, depending on the geology at a particular location and whether the location is a potential new site (greensite), an acquisition or an existing operation. Greensites require a more extensive drilling program that is undertaken before any significant investment is made in terms of time, site development or efforts to obtain appropriate zoning and permitting (see section Environmental Regulation and Litigation on pages 60 and 61). The amount of overburden and the quality of the aggregates material are significant factors in determining whether to pursue opening the site. Further, the estimated average selling price for products in a market is also a significant factor in concluding that reserves are economically mineable. If the Corporation's analysis based on these factors is satisfactory, the total aggregates reserves available are calculated and a determination is made whether to open the location. Reserve evaluation at existing locations is typically performed to evaluate purchasing adjoining properties and, for quality control, calculating overburden volumes and mine planning. Reserve evaluation of acquisitions may require a higher degree of sampling to locate any problem areas that may exist and to verify the total reserves.

Well-ordered subsurface sampling of the underlying deposit is basic to determining reserves at any location. This subsurface sampling usually involves one or more types of drilling, determined by the nature of the material to be sampled and the particular objective of the sampling. The Corporation's objectives are to ensure that the underlying deposit meets aggregates specifications and the total reserves on site are sufficient for mining and economically recoverable. Locations underlain with hard rock deposits, such as granite and limestone, are drilled

using the diamond core method, which provides the most useful and accurate samples of the deposit. Selected core samples are tested for soundness, abrasion resistance and other physical properties relevant to the aggregates industry. The number and depth of the holes are determined by the size of the site and the complexity of the site-specific geology. Geological factors that may affect the number and depth of holes include faults, folds, chemical irregularities, clay pockets, thickness of formations and weathering. A typical spacing of core holes on the area to be tested is one hole for every four acres, but wider spacing may be justified if the deposit is homogeneous.

Despite previous drilling and sampling, once accessed, the quality of reserves within a deposit can vary. Construction contracts, for the infrastructure market in particular, include specifications related to the aggregates material. If a flaw in the deposit is discovered, the aggregates material may not meet the required specifications. This can have an adverse effect on the Corporation's ability to serve certain customers or on the Corporation's profitability. In addition, other issues can arise that limit the Corporation's ability to access reserves in a particular quarry, including geological occurrences, blasting practices and zoning issues.

Locations underlain with sand and gravel are typically drilled using the auger method, whereby a 6-inch corkscrew brings up material from below the ground which is then sampled. Deposits in these locations are typically limited in thickness, and the quality and sand-to-gravel ratio of the deposit can vary both horizontally and vertically. Hole spacing at these locations is approximately one hole for every acre to ensure a representative sampling.

The geologist conducting the reserve evaluation makes the decision as to the number of holes and the spacing in accordance with standards and procedures established by the Corporation. Further, the anticipated heterogeneity of the deposit, based on U.S. geological maps, also dictates the number of holes used.

The generally accepted reserve categories for the aggregates industry and the designations the Corporation uses for reserve categories are summarized as follow:

Proven Reserves — These reserves are designated using closely spaced drill data as described above and a determination by a professional geologist that the deposit is relatively homogeneous based on the drilling results and exploration data provided in U.S. geologic maps, the U.S. Department of Agriculture soil maps, aerial photographs and/or electromagnetic, seismic or other surveys conducted by independent geotechnical engineering firms. The proven reserves that are recorded reflect reductions incurred as a result of quarrying that result from leaving ramps, safety benches, pillars (underground), and the fines (small particles) that will be generated during processing. Proven reserves are further reduced by reserves that are under the plant and stockpile areas, as well as setbacks from neighboring property lines. The Corporation typically assumes a loss factor of 25%. However, the assumed loss factor at coastal operations is approximately 50% due to the nature of the material. The assumed loss factor for underground operations is 35% due to pillars.

Probable Reserves — These reserves are inferred utilizing fewer drill holes and/or assumptions about the economically recoverable reserves based on local geology or drill results from adjacent properties.

The Corporation's proven and probable reserves reflect reasonable economic and operating constraints as to maximum depth of overburden and stone excavation, and also include reserves at the Corporation's inactive and undeveloped sites, including some sites where permitting and zoning applications will not be filed until warranted by expected future growth. The Corporation has historically been successful in obtaining and maintaining appropriate zoning and permitting (see section Environmental Regulation and Litigation on pages 60 and 61).

Mineral reserves and mineral interests, when acquired in connection with a business combination, are valued using an income approach over the life of the proven and probable reserves. The Corporation uses proven and probable reserves as the denominator in its units-of-production calculation to record depletion expense for its mineral reserves and mineral interests. During 2008, depletion expense was \$4.6 million.

The Corporation begins capitalizing quarry development costs at a point when reserves are determined to be proven or probable, economically mineable and when demand supports investment in the market. Capitalization of these costs ceases when production commences. Quarry development costs are classified as land improvements.

There is diversity within the mining industry regarding the accounting treatment used to record pre-production stripping costs. At existing quarries, new pits may be developed to access additional reserves. Some companies within the industry expense pre-production stripping costs associated with new pits within a quarry. In making its determination as to the appropriateness of capitalizing or expensing preproduction stripping costs, management reviews the facts and circumstances of each situation when additional pits are developed within an existing quarry. If the additional pit operates in a separate and distinct area of a quarry, the costs are capitalized as quarry development costs and depreciated over the life of the uncovered reserves. Further, a separate asset retirement obligation is created for additional pits when the liability is incurred. Once a pit enters the production phase, all post-production stripping costs are expensed as incurred as periodic inventory production costs. During 2008, the Corporation capitalized \$3.9 million of quarry development costs for a new pit being created at its Three Rivers quarry in Smithland, Kentucky.

#### **Inventory Standards**

The Corporation values its finished goods inventories under the first-in, first-out methodology using standard costs. For quarries, the standards are developed using production costs for a twelve-month period, in addition to complying with the principle of lower of cost or market, and adjusting, if necessary, for normal capacity levels and abnormal costs. In addition to production costs, the standards for sales yards include a freight component for the cost of transporting the inventory from a quarry to the sales yard and materials handling costs. Preoperating start-up costs are expensed as incurred and are not capitalized as part of inventory costs.

OPERATING CASH FLOW

(in millions)

Source: Corporation data

\$396

\$342

Standard costs are updated on a quarterly basis to match finished goods inventory values with changes in production

costs and production volumes. In periods in which production costs, in particular energy costs, and/or production volumes have changed significantly from the prior period, the revision of standards can have a significant impact on the Corporation's operating results (see section Cost Structure on pages 56 through 58).

### Liquidity and Cash Flows

#### **Operating Activities**

The primary source of the Corporation's liquidity during the past three years has been cash generated from its operating activities. Cash provided by operations was \$341.7 million in 2008, compared with \$395.6 million in 2007 and \$338.2 million in 2006. These cash flows were derived, substantially, from net earnings before deducting certain noncash charges for depreciation,

depletion and amortization of its properties and intangible assets. Depreciation, depletion and amortization for the years ended December 31 were as follow:

(add 000)	2008	2007	2006
Depreciation	\$163,334	\$ 142,938	\$ 130,608
Depletion	4,644	4,489	6,258
Amortization	3,151	2,911	4,563
Total	\$171,129	\$ 150,338	\$ 141,429

The \$53.8 million decrease in cash provided by operating activities in 2008 compared with 2007 is due to lower net earnings before depreciation, depletion and amortization expense and gains on sales of assets, and a reduction in accounts payable due to the timing of payments. This was offset by a reduction in receivables due to lower sales, lower cash taxes due to lower earnings and higher benefits from bonus depreciation deductions, and lower excess tax benefits from stock-based compensation transactions due to lower intrinsic gains on stock option exercises.

The increase in cash provided by operating activities in 2007 compared with 2006 of \$57.4 million is due to higher net earnings before depreciation, depletion and amortization expense, an increase in receivables due to slower payments from customers, and less cash paid for

income taxes. The increase in receivables was in line with the increase in sales. These factors were partially offset by higher excess tax benefits attributable to stock-based compensation transactions.

### **Investing Activities**

Net cash used for investing activities was \$450.8 million in 2008, \$256.0 million in 2007 and \$213.4 million in 2006.

Cash used for investing activities was \$194.7 million higher in 2008 compared with 2007. The increase was due to an increase of \$206.3 million paid for acquisitions, primarily related to the exchange transaction with Vulcan Materials Company.

Cash used for investing activities was

\$42.6 million higher in 2007 compared with 2006. The increase was primarily related to lower proceeds from the sale of assets, including investments, during 2007. Additionally, 2007 reflects an increase in payments for acquisitions to \$12.2 million from \$3.0 million in 2006.

Capital spending by reportable segment, excluding acquisitions, was as follows for 2008, 2007 and 2006:

(add 000)	2008	2007	2006
Mideast Group	\$ 83,566	\$ 91,594	\$ 71,332
Southeast Group	92,474	58,637	51,252
West Group	63,750	84,933	115,726
<b>Total Aggregates Business</b>	239,790	235,164	238,310
Specialty Products	9,814	10,508	12,985
Corporate	8,642	19,251	14,681
Total	\$ 258,246	\$ 264,923	\$ 265,976

Spending for property, plant and equipment is expected to approximate \$185 million in 2009, including the Hunt Martin Materials joint venture but exclusive of acquisitions. However, 2009 capital spending could be reduced, if necessary, to a maintenance level, defined as aggregates depreciation, depletion and amortization.

Proceeds from divestitures and sales of assets include the cash from the sales of surplus land and equipment and the divestitures of several Aggregates operations. These proceeds provided pretax cash of \$26.0 million, \$21.1 million and \$30.6 million in 2008, 2007 and 2006, respectively.

### Financing Activities

A total of \$126.8 million was provided by financing activities in 2008. The Corporation used \$151.8 million and \$169.2 million of cash for financing activities during 2007 and 2006, respectively.

In 2008, the Corporation had net borrowings of longterm debt of \$220.8 million, excluding debt issuance costs, primarily related to the issuance of \$300.0 million of Senior Notes and \$200.0 million of borrowings under the Corporation's credit agreement offset by the repayment of \$200.0 million of Notes and \$72.0 million of commercial paper borrowings. In 2007, the Corporation had net borrowings of long-term debt of \$418.1 million, excluding debt issue costs related to the issuance of \$250.0 million of Senior Notes and \$225.0 million of Floating Rate Senior Notes. The Corporation had net borrowings of \$0.1 million in 2006.

During 2007 and 2006, the Corporation repurchased shares of common stock through open market transactions pursuant to authority granted by its Board of Directors. In 2007, the Corporation repurchased 4,189,100 shares at an aggregate price of \$575.2 million as compared with 1,874,200 shares at an aggregate price of \$172.9 million in 2006. \$24.0 million of the 2007 repurchases were settled in January 2008.

In 2008, the Board of Directors approved total cash dividends on the Corporation's common stock of \$1.49 per share. Regular quarterly dividends were authorized and paid by the Corporation at a rate of \$0.345 per share for the first and second quarters and at a rate of \$0.40 per share for the third and fourth quarters. Total cash dividends were \$62.5 million in 2008, \$53.6 million in 2007 and \$46.4 million in 2006.

During 2008, the Corporation issued stock under its stock-based award plans, providing \$3.3 million in cash. Comparable cash provided by issuances of common stock was \$14.6 million and \$31.5 million in 2007 and 2006, respectively.

Excess tax benefits from stock-based compensation transactions were \$3.3 million in 2008, \$23.3 million in 2007 and \$17.5 million in 2006.

#### **Capital Structure and Resources**

Long-term debt, including current maturities, increased to \$1.355 billion at the end of 2008 from \$1.124 billion at the end of 2007, primarily due to the issuance of \$300.0 million of 6.6% Senior Notes due in 2018 (the "6.6% Senior Notes") and \$200.0 million of borrowings under the Corporation's credit agreement. This debt was incurred to finance the acquisition of six quarries from Vulcan Materials Company and to repay \$72.0 million of commercial paper and \$200.0 million of 5.875% Notes that matured on December 1, 2008. The Corporation's debt at December 31, 2008 was principally in the form of publicly issued long-term notes and debentures and issuances of credit agreement borrowings.

In connection with the issuance of the 6.6% Senior Notes, the Corporation unwound its two forward starting interest rate swap agreements with a total notional amount of \$150.0 million (the "Swap Agreements"). The Corporation made a payment of \$11.1 million, which represented the fair value of the Swap Agreements on the date of termination. The accumulated other comprehensive loss at the date of termination will be recognized in earnings over the 10-year life of the 6.6% Senior Notes.

On April 10, 2008, the Corporation amended its unsecured \$250.0 million Credit Agreement to add another class of loan commitments which had the effect of increasing the borrowing base under the agreement by \$75.0 million (hereinafter, the "Credit Agreement"). Borrowings under the Credit Agreement are unsecured and may be used for general corporate purposes, including to support the Corporation's commercial paper program. The Credit Agreement expires on June 30, 2012.

On October 24, 2008, the Corporation further amended its Credit Agreement to provide for an increased leverage covenant. As amended, the Corporation's ratio of consolidated debt to consolidated EBITDA, as defined, for the trailing twelve months (the "Ratio") may not exceed 3.25 to 1.00 as of the end of any fiscal quarter and may exclude debt incurred in connection with an

acquisition for a period of 180 days provided that the Ratio does not exceed 3.50 to 1.00. In exchange for the covenant modification, the Corporation agreed to an increase in the drawn facility fee under a pricing grid tied to its long-term debt rating, currently LIBOR plus 225 basis points. The Ratio is calculated as total long-term debt divided by consolidated EBITDA, as defined, for the trailing twelve months. Consolidated EBITDA is generally defined as earnings before interest expense, income tax expense, and depreciation, depletion and amortization expense for continuing operations. Additionally, stock-based compensation expense is added back and interest income is deducted in the calculation of consolidated EBITDA. Certain other nonrecurring items and noncash items, if they occur, can affect the calculation of consolidated EBITDA. At December 31, 2008, the Corporation's ratio of consolidated debt to consolidated EBITDA, as defined, for the trailing twelve month EBITDA was 2.67 and was calculated as follows (dollars in thousands):

Twelve-N	-Month Period		
Janua	ry 1	, 2008 to	
Decem	ber	31, 2008	
Earnings from continuing operations	\$	171,477	
Add back:			
Interest expense		74,299	
Income tax expense		71,822	
Depreciation, depletion and amortization expen	se	169,565	
Stock-based compensation expense		21,865	
Deduct:			
Interest income		(1,005)	
Consolidated EBITDA, as defined	\$	508,023	
Consolidated debt at December 31, 2008	\$1	,354,944	
Consolidated debt-to-consolidated EBITDA, as defined, at December 31, 2008 for trailing			
twelve-month EBITDA		2.67	

In the event of a default on the leverage ratio, the lenders can terminate the Credit Agreement and declare any outstanding balance as immediately due.

On December 1, 2008, the Corporation refinanced \$200.0 million of 5.875% Notes by drawing on the available credit under its Credit Agreement.

Shareholders' equity increased to \$1.022 billion at December 31, 2008 from \$946.0 million at December 31, 2007. At December 31, 2008, the Corporation recognized accumulated other comprehensive loss of \$101.7 million, resulting from foreign currency translation gains, unrecognized actuarial losses and prior service costs related to pension and postretirement benefits and the unrecognized amounts related to the Swap Agreements. At December 31, 2008, 5.0 million shares of common stock were remaining under the Corporation's repurchase authorization. The Corporation may repurchase shares of its common stock in the open market or through private transactions at such prices and upon such terms as the Chairman and Chief Executive Officer deem appropriate.

At December 31, 2008, the Corporation had \$37.8 million in cash. Of this amount, \$25.9 million was deposited in an overnight bank time deposit account. The remaining cash and cash equivalents represent deposits in transit to the Corporation's lockbox accounts and deposits held at local banks. The Corporation manages its cash and cash equivalents to ensure that short-term operating cash needs are met and that excess funds are managed efficiently. The Corporation subsidizes shortages in operating cash through short-term borrowings on its available line of credit. The Corporation typically invests excess funds in Eurodollar time deposit accounts, which are exposed to bank solvency risk and are not FDIC insured. Funds not yet available in lockboxes generally exceed the \$250,000 FDIC insurance limit. The Corporation's cash management policy prohibits cash and cash equivalents over \$100 million to be maintained at any one bank.

Cash on hand, along with the Corporation's projected internal cash flows and availability of financing resources, including its access to debt and equity capital markets, are expected to continue to be sufficient to provide the capital resources necessary to support anticipated operating needs, cover debt service requirements, meet capital expenditures and discretionary investment needs and allow for payment of dividends for the foreseeable future. As of December 31, 2008, the Corporation had \$123 million of unused borrowing capacity under its Credit Agreement, subject to complying with the related leverage covenant. The Corporation's ability to borrow or issue

securities is dependent upon, among other things, prevailing economic, financial and market conditions (see Section Current Market Environment and Related Risks on page 62). Based on discussions with the Corporation's bank group, the Corporation expects to have continued access to the public credit market, although at a higher cost of debt when compared with its 5.5% weighted average interest rate at December 31, 2008.

The Corporation may be able to obtain incremental liquidity by using its accounts receivable as collateral under a secured financing arrangement. Borrowings under such a facility would be limited based on the balance of the Corporation's accounts receivable.

The Corporation may be required to obtain financing in order to fund certain strategic acquisitions, if any such opportunities arise, or to refinance outstanding debt. Any strategic acquisition of size would require an appropriate balance of newly issued equity with debt in order to maintain an investment grade credit rating. Furthermore, the Corporation is exposed to risk from tightening credit markets, through the interest cost related to its \$225.0 million Floating Rate Senior Notes due in 2010 and the interest cost related to its commercial paper program, to the extent that it is available to the Corporation. On October 24, 2008, Moody's downgraded the Corporation's longterm rating to Baa3 from Baa1 and downgraded its commercial paper rating to P-3 from P-2 with a stable outlook. On October 29, 2008, Standard & Poor's ("S&P") reaffirmed the Corporation's senior unsecured debt rating of BBB+ and downgraded the outlook to negative. The S&P commercial paper rating of A-2 remained unchanged. While management believes its credit ratings will remain at an investment-grade level, no assurance can be given that these ratings will remain at those levels.

#### Contractual and Off Balance Sheet Obligations

At December 31, 2008, the Corporation's recorded benefit obligation related to postretirement benefits totaled \$47.1 million. These benefits will be paid from the Corporation's assets. The obligation, if any, for retiree medical payments is subject to the terms of the plan.

The Corporation has other retirement benefits related to the SERP. At December 31, 2008, the Corporation had a total obligation of \$35.7 million related to this plan.

In connection with normal, ongoing operations, the Corporation enters into market-rate leases for property, plant and equipment and royalty commitments principally associated with leased land. Additionally, the Corporation enters into equipment rentals to meet shorter-term, non-recurring and intermittent needs and capital lease agreements for certain machinery and equipment. At December 31, 2008, the Corporation had \$0.4 million of capital lease obligations. For operating leases and royalty agreements, amounts due are expensed in the period incurred. Management anticipates that in the ordinary course of business, the Corporation will enter into royalty agreements for land and mineral reserves during 2009.

The Corporation has \$15.5 million of accruals for uncertain tax positions in accordance with FIN 48. Such accruals may become payable if the tax positions are not sustained upon examination by a taxing authority.

The Corporation is a minority member of a limited liability company whereby the majority member is paid preferred returns. The Corporation does not have the right to acquire the remaining interest of the limited liability company until 2010.

The Corporation has purchase commitments for property, plant and equipment, which were \$8.2 million as of December 31, 2008. The Corporation also has other purchase obligations related to energy and service contracts which totaled \$52.3 million as of December 31, 2008.

The Corporation's contractual commitments as of December 31, 2008 are as follow:

(add 000)	Total	< 1 yr.	1-3 yrs.	3-5 yrs.	> 5 yrs.
ON BALANCE SHEET:					
Long-term debt	\$1,354,944	\$202,530	\$478,619	\$ 2,913	\$ 670,882
Postretirement benefits	47,074	2,900	7,535	7,897	28,742
SERP	35,708	550	15,930	2,830	16,398
Capital leases	423	121	302	_	_
Uncertain tax positions	15,482	-	15,482	_	
Other commitments	724	32	69	76	547
OFF BALANCE SHEET:					
Interest on noncallable					
publicly-traded					
long-term debt	837,368	69,522	118,208	88,350	561,288
Preferred payments to					
LLC majority member	2,416	707	1,709	_	
Operating leases	367,809	71,463	95,228	76,626	124,492
Royalty agreements	63,825	7,677	13,045	9,273	33,830
Purchase commitments - capita	8,199	8,199	_	_	_
Other commitments - energy					
and services	52,338	26,333	24,124	1,881	
Total	\$ 2,786,310	\$390,034	\$770,251	\$189,846	\$1,436,179

Notes A, G, J, L and N to the audited consolidated financial statements on pages 13 through 19; 22 and 23; 26 through 30; 32 and 33; and 34 and 35, respectively, contain additional information regarding these commitments and should be read in conjunction with the above table.

#### **Contingent Liabilities and Commitments**

The Corporation has entered into standby letter of credit agreements relating to workers' compensation and automobile, marine and general liability self-insurance. On December 31, 2008, the Corporation had contingent liabilities guaranteeing its own performance under these outstanding letters of credit of approximately \$23.1 million.

In the normal course of business at December 31, 2008, the Corporation was contingently liable for \$111.7 million in surety bonds underwritten by Safeco Corporation, a subsidiary of Liberty Mutual Group, that guarantee its own performance and are required by certain states and municipalities and their related agencies. Certain of the bonds guarantee performance of obligations, including asset retirement requirements, that are accrued on the Corporation's balance sheet. The bonds are principally for certain construction contracts, reclamation obligations and mining permits. Four of these bonds total \$40.7 million, or 36% of all outstanding surety bonds. The Corporation

has indemnified the underwriting insurance company against any exposure under the surety bonds. In the Corporation's past experience, no material claims have been made against these financial instruments.

## Quantitative and Qualitative Disclosures about Market Risk

As discussed earlier, the Corporation's operations are highly dependent upon the interest rate-sensitive construction and steelmaking industries. Consequently, these market-places could experience lower

levels of economic activity in an environment of rising interest rates or escalating costs (see *Business Environment* section on pages 48 through 64).

The current credit environment has negatively affected the economy and management has considered the potential impact to the Corporation's business. Demand for aggregates products, particularly in the commercial and residential construction markets, could continue to decline if companies and consumers are unable to obtain financing for construction projects or if the economic recession causes delays or cancellations to capital projects. Additionally, access to the public debt markets has been limited and, when available, has been at interest rates that are significantly higher than the Corporation's weighted-average interest rate on outstanding debt. The lack of available credit has also lessened states' abilities to issue bonds to finance construction projects.

Demand in the residential construction market is affected by interest rates. The Federal Reserve cut the federal funds rate by 425 basis points to zero percent in 2008. The residential construction market accounted for approximately 9 percent of the Corporation's aggregates product line shipments in 2008.

Aside from these inherent risks from within its operations, the Corporation's earnings are affected also by changes in short-term interest rates as a result of any temporary cash investments, including money market funds and overnight investments in Eurodollar time deposit accounts; any outstanding short-term facility borrowings; Floating Rate Senior Notes; and defined benefit pension plans. Additionally, the Corporation's earnings are affected by petroleum-based product costs. The Corporation has no counterparty risk.

#### Short-Term Facility Borrowings

The Corporation has a \$325.0 million credit agreement which supports its commercial paper program. Borrowings under this facility bear interest at a variable interest rate. The effect of a hypothetical 100-basis-point increase in interest rates on borrowings of \$200.0 million, which is the outstanding balance at December 31, 2008, would increase interest expense by \$2.0 million on an annual basis. The Corporation has a \$325.0 million commercial paper program in which borrowings bear interest at a variable rate based on LIBOR. At December 31, 2008, there were no outstanding commercial paper borrowings.

#### Floating Rate Senior Notes

The Corporation has \$225.0 million of Floating Rate Senior Notes that bear interest at a rate equal to the three-month LIBOR plus 0.15%. As the Floating Rate Senior Notes bear interest at a variable rate, the Corporation has interest rate risk. The effect of a hypothetical 100 basis point increase in interest rates on borrowings of \$225.0 million would increase interest expense by \$2.3 million on an annual basis.

#### Pension Expense

The Corporation's results of operations are affected by its pension expense. Assumptions that affect this expense include the discount rate and, for the defined benefit pension plans only, the expected long-term rate of return on assets. Therefore, the Corporation has interest rate risk associated with these factors. The impact of hypothetical changes in these assumptions on the Corporation's annual pension expense is discussed in the section *Critical Accounting Policies and Estimates* on pages 64 through 73.

#### Petroleum-Based Product Costs

Petroleum-based product costs, including diesel fuel, natural gas and liquid asphalt, represent significant production costs for the Corporation. Increases in the prices of these products generally are tied to energy sector inflation. In 2008, increases in the prices of these products lowered earnings per diluted share by \$0.65. A hypothetical 10% change in the Corporation's petroleum-based product prices in 2009 as compared with 2008, assuming constant volumes, would impact 2009 pretax earnings by approximately \$20.7 million.

### Aggregate Risk for Interest Rates and Energy Sector Inflation

The pension expense for 2009 is calculated based on assumptions selected at December 31, 2008. Therefore, assuming no commercial paper borrowings, interest rate risk in 2009 is limited to the potential effect related to the Floating Rate Senior Notes and borrowings under short-term facilities. The effect of a hypothetical increase in interest rates of 1% on the \$225.0 million of Floating Rate Senior Notes and \$200.0 million of borrowings under the credit agreement would be an increase of \$4.3 million in interest expense on an annual basis. Additionally, a 10% change in petroleum-based product costs would impact annual pretax earnings by approximately \$20.7 million.

#### Forward-Looking Statements - Safe Harbor Provisions

If you are interested in Martin Marietta Materials, Inc. stock, management recommends that, at a minimum, you read the Corporation's current annual report and Forms 10-K, 10-Q and 8-K reports to the SEC over the past year. The Corporation's recent proxy statement for the annual meeting of shareholders also contains important information. These and other materials that have been filed with the SEC are accessible through the Corporation's web site at <a href="https://www.martinmarietta.com">www.martinmarietta.com</a> and are also available at the SEC's web site at <a href="https://www.sec.gov">www.sec.gov</a>. You may also write or call the Corporation's Corporate Secretary, who will provide copies of such reports.

Investors are cautioned that all statements in this annual report that relate to the future are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934 and involve risks and uncertainties, and are based on assumptions that the Corporation believes in good faith are reasonable but which may be materially different from actual results. Forward-looking statements give the investor management's expectations or forecasts of future events. You can identify these statements by the fact that they do not relate only to historical or current facts. They may use words such as "anticipate," "expect," "should be," "believe," and other words of similar meaning in connection with future events or future operating or financial performance. Any or all of management's forward-looking statements here and in other publications may turn out to be wrong.

Factors that the Corporation currently believes could cause actual results to differ materially from the forward-looking statements include, but are not limited to, the performance of the United States economy and assumed stabilization in the second half of 2009; the level and timing of federal and state transportation funding, particularly in North Carolina, one of the Corporation's largest and most profitable states, and Georgia, Texas and South Carolina, which when coupled with North Carolina, represented 52% of 2008 net sales in the Aggregates business; the ability of states and/or other entities to finance approved projects; levels of construction spending in the markets the Corporation serves; the severity of a continued decline in the residential construction market and the slowing growth rate in commercial construction, notably office and retail space; unfavorable weather conditions, particularly Atlantic Ocean hurricane activity, the late start to spring or the early onset of winter and the impact of the drought in the southeastern United States; the volatility of fuel costs, particularly diesel fuel, and the impact on the cost of other consumables, namely steel, explosives, tires and conveyor belts; continued increases in the cost of other repair and supply parts; transportation availability, notably barge availability on the Mississippi River system and the availability of railcars and locomotive power to move trains to supply the Corporation's Texas, Florida and Gulf Coast markets; increased transportation costs, including increases from higher passed-through energy costs and higher volumes of rail and water shipments; further weakening in the steel industry markets served by the Corporation's dolomitic lime products; increased interest cost resulting from further tightening of the credit markets or the unavailability of credit; changes in tax laws, the interpretation of such laws and/or administrative practices that would increase the Corporation's tax rate; violation of the debt covenant if volumes decline worse than expected; downward pressure on the Corporation's common stock price and its impact on goodwill impairment evaluations; and other risk factors listed from time to time found in the Corporation's filings with the Securities and Exchange Commission. Other factors besides those listed here may also adversely affect the Corporation, and may be material to the Corporation. The Corporation assumes no obligation to update any such forward-looking statements.

For a discussion identifying some important factors that could cause actual results to vary materially from those anticipated in the forward-looking statements, see the Corporation's Securities and Exchange Commission filings including, but not limited to, the discussion of "Competition" in the Corporation's Annual Report on Form 10-K, "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 38 through 79 of the 2008 Annual Report and "Note A: Accounting Policies" and "Note N: Commitments and Contingencies" of the "Notes to Financial Statements" on pages 13 through 19 and 34 and 35, respectively, of the audited consolidated financial statements included in the 2008 Annual Report.

# QUARTERLY PERFORMANCE (unaudited)

(add 000, except per share and stock prices)

	Total Revenues		Net Sales		Gross	s Profit	Net Earnings	
Quarter	2008	2007	2008	2007	2008 <sup>2</sup>	20073	20084,7	20075,6
First	\$ 451,559	\$ 457,491	\$ 396,293	\$ 410,211	\$ 75,148	\$ 93,798	\$ 20,864	\$ 32,990
Second	597,827	589,435	526,420	529,351	139,463	177,991	63,805	82,952
Third	599,211	615,383	526,152	544,390	151,631	167,324	66,326	90,266
Fourth	471,484	532,595	414,467	471,925	104,113	129,766	25,261	56,541
Totals	\$ 2,120,081	\$2,194,904	\$1,863,332	\$1,955,877	\$ 470,355	\$568,879	\$176,256	\$262,749

#### Per Common Share

							Stock Prices			
	Basic Earnings <sup>1</sup>			Earnings1	Divider	nds Paid	High	Low	High	Low
Quarter	20084,7	20075,6	20084,7	08 <sup>4,7</sup> 2007 <sup>5,6</sup> 2008 2007		2008		20	007	
First	\$ 0.50	\$ 0.74	\$ 0.50	\$ 0.73	\$ 0.345	\$ 0.275	\$132.54	\$ 95.02	\$137.27	\$ 98.91
Second	1.54	1.95	1.52	1.92	0.345	0.275	\$125.19	\$102.16	\$170.25	\$131.64
Third	1.60	2.16	1.58	2.12	0.40	0.345	\$124.97	\$ 90.05	\$165.97	\$116.52
Fourth	0.61	1.35	0.60	1.33	0.40	0.345	\$110.93	\$ 58.62	\$144.28	\$114.40
Totals	\$ 4.26	\$ 6.16	\$ 4.20	\$ 6.06	\$ 1.49	\$ 1.24				

<sup>1</sup> The sum of per-share earnings by quarter may not equal earnings per share for the year due to changes in average share calculations. This is in accordance with prescribed reporting requirements.

### At February 6, 2009, there were 826 shareholders of record.

The following presents total revenues, net sales, net earnings (loss) and earnings per diluted share attributable to discontinued operations:

(add 000, except per share)

	Total R	levenues	Net Sales		Net Earnings (Loss)		Earnings per Diluted Share <sup>1</sup>	
Quarter	2008	2007	2008	2007	2008	2007	2008	2007
First	\$ 2,450	\$ 4,750	\$ 2,339	\$ 4,321	\$ (166)	\$ 292	s –	\$ 0.01
Second	1,025	5,857	938	5,454	4,298	529	0.10	0.01
Third	736	4,948	615	4,618	737	487	0.02	0.01
Fourth	58	3,972	58	3,598	(90)	316	_	0.01
Totals	\$ 4,269	\$19,527	\$ 3,950	\$ 17,991	\$ 4,779	\$ 1,624	\$ 0.11	\$ 0.04

<sup>2</sup> Gross profit in the fourth quarter of 2008 included a \$3.2 million charge related to the resolution of a royalty dispute.

<sup>3</sup> Gross profit in the second quarter of 2007 included a \$9.0 million write up of finished goods inventory to reflect increasing production costs and transportation costs to distribution yards.

<sup>4</sup> Net earnings and basic and diluted earnings per common share in the first quarter of 2008 included the reversal of \$3.4 million, or \$0.08 per basic and diluted share, in tax reserves for the effective settlement of agreed upon issues from the Internal Revenue Service examination that covered the 2004 and 2005 tax years.

<sup>5</sup> Net earnings and basic and diluted earnings per common share in the second quarter of 2007 included \$5.5 million, or \$0.13 per basic and diluted share, for the write up of finished goods inventory to reflect increasing production costs and transportation costs to distribution yards.

<sup>6</sup> Net earnings and basic and diluted earnings per common share in the third quarter of 2007 included the reversal of \$4.8 million, or \$0.11 per basic and diluted share, in tax reserves upon the expiration of the statute of limitations for federal examination of certain tax years.

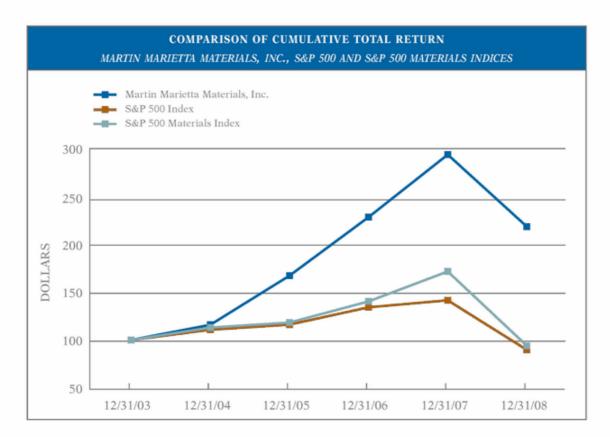
<sup>7</sup> Net earnings and basic and diluted earnings per common share in the fourth quarter of 2008 were reduced by \$1.9 million, or \$0.05 per basic and diluted share, related to the resolution of a royalty dispute, \$3.3 million, or \$0.08 per basic and diluted share, for the accrual of severance and other termination costs in connection with the Corporation's reduction in workforce and \$2.0 million, or \$0.05 per basic and diluted share, for the writeoff of certain assets related to the structural composites product line.

## FIVE YEAR SELECTED FINANCIAL DATA

(add 000, except per share)

	2008	2007	2006	2005	2004
Consolidated Operating Results	2000	2007	2006	2003	2004
Net sales	\$1,863,332	\$1,955,877	\$1,916,898	\$1,719,197	\$ 1,478,886
Freight and delivery revenues	256,749	239,027	260,877	245,826	201,612
Total revenues	2,120,081	2,194,904	2,177,775	1,965,023	1,680,498
Cost of sales, other costs and expenses	1,544,921	1,543,053	1,541,770	1,422,334	1,257,522
Freight and delivery costs	256,749	239,027	260,877	245,826	201,612
Cost of operations	1,801,670	1,782,080	1,802,647	1,668,160	1,459,134
Other operating (income) and expenses, net	(4,879)	(18,103)	(12,640)	(16,158)	(10,363)
Earnings from Operations	323,290	430,927	387,768	313.021	231,727
Interest expense	74,299	60,893	40,359	42,597	42,733
Other nonoperating (income) and expenses, net	5,692	(6,390)	(2,743)	(1,423)	(607)
Earnings from continuing operations before taxes on income	243,299	376,424	350,152	271,847	189,601
Taxes on income	71,822	115,299	106,691	73,888	58,416
Earnings from continuing operations	171,477	261,125	243,461	197,959	131,185
Discontinued operations, net of taxes	4,779	1,624	1,961	(5,293)	(2,022)
Net Earnings	\$ 176,256	\$ 262,749	\$ 245,422	\$ 192,666	\$ 129,163
rec carnings	3 170,230	\$ 202,747	\$ 245,422	\$ 172,000	\$ 127,103
Basic Earnings (Loss) Per Common Share:					
Earnings from continuing operations	\$ 4.14	\$ 6.12	\$ 5.36	\$ 4.25	\$ 2.72
Discontinued operations	0.12	0.04	0.04	(0.11)	(0.04)
Basic Earnings Per Common Share	\$ 4.26	\$ 6.16	\$ 5.40	\$ 4.14	\$ 2.68
Diluted Earnings (Loss) Per Common Share:					
Earnings from continuing operations	\$ 4.09	\$ 6.02	\$ 5.25	\$ 4.19	\$ 2.70
Discontinued operations	0.11	0.04	0.04	(0.11)	(0.04)
Diluted Earnings Per Common Share	\$ 4.20	\$ 6.06	\$ 5.29	\$ 4.08	\$ 2.66
Diluted Carrings Fer Common Share	3 4.20	\$ 0.00	\$ J.L7	3 4.00	\$ 2.00
Cash Dividends Per Common Share	\$ 1.49	\$ 1.24	\$ 1.01	\$ 0.86	\$ 0.76
Condensed Consolidated Balance Sheet Data					
Current deferred income tax benefits	\$ 57.967	\$ 44,285	\$ 25,317	\$ 14.989	\$ 5,750
Current assets – other	607,064	581,725	567,037	587,052	618,503
Property, plant and equipment, net	1,690,529	1,433,553	1,295,491	1,166,351	1,065,215
Goodwill	622,297	574,667	570,538	569,263	567,495
Other intangibles, net	13,890	9,426	10,948	18,744	18,642
Other noncurrent assets	40,755	40,149	37,090	76,917	80,247
Total Assets	\$3,032,502	\$2,683,805	\$2,506,421	\$2,433,316	\$2,355,852
111111111111					
Current liabilities – other	\$ 146,109	\$ 230,480	\$ 189,116	\$ 199,259	\$ 202,843
Current maturities of long-term debt and short-term facilities	202,530	276,136	125,956	863	970
Long-term debt	1,152,414	848,186	579,308	709,159	713,661
Pension and postretirement benefits	207,830	103,518	106,413	98,714	88,241
Noncurrent deferred income taxes	174,308	160,902	159,094	149,972	139,179
Other noncurrent liabilities	127,607	118,592	92,562	101,664	57,531
Shareholders' equity	1,021,704	945,991	1,253,972	1,173,685	1,153,427
Total Liabilities and Shareholders' Equity	\$ 3,032,502	\$2,683,805	\$2,506,421	\$2,433,316	\$2,355,852

The following graph compares the performance of the Corporation's common stock to that of the Standard and Poor's ("S&P") 500 Index and the S&P 500 Materials Index.



Cumulative Total Return								
	12/31/03	12/31/04	12/31/05	12/31/06	12/31/07	12/31/08		
Martin Marietta Materials, Inc.	\$ 100.00	\$ 116.09	\$ 168.05	\$ 230.03	\$ 296.16	\$ 219.94		
S&P 500 Index	\$ 100.00	\$ 110.84	\$ 116.27	\$ 134.60	\$ 141.98	\$ 89.53		
S&P 500 Materials Index	\$ 100.00	\$ 113.13	\$ 118.43	\$ 140.84	\$ 172.49	\$ 93.86		

# SUBSIDIARIES OF MARTIN MARIETTA MATERIALS, INC. AS OF FEBRUARY 10, 2009

Name of Subsidiary	Percent Owned
Alamo Gulf Coast Railroad Company, a Texas corporation	99.5%1
Alamo North Texas Railroad Company, a Texas corporation	99.5%2
American Aggregates Corporation, a Delaware corporation	100%
American Materials Technologies, LLC, a Tennessee limited liability company	100%3
American Stone Company, a North Carolina corporation	50%4
Bahama Rock Limited, a Bahamas corporation	100%
Fredonia Valley Railroad, Inc., a Delaware corporation	100%
FRI Ready Mix of Tennessee, LLC, a Florida limited liability company	100%5
Granite Canyon Quarry, a Wyoming joint venture	51% <sup>6</sup>
Harding Street Corporation, a Delaware corporation	100%
Hunt Martin Materials, LLC, a Delaware limited liability company	50%7
J.W. Jones Materials, LLC, a Delaware limited liability company	99%8
Martin Bauerly Materials, LLC, a Delaware limited liability company	67%9
Martin Marietta Composites, Inc., a Delaware corporation	100%

Alamo Gulf Coast Railroad Company is owned by Martin Marietta Materials Southwest, Inc. (99.5%) and certain individuals (0.5%).

Alamo North Texas Railroad Company is owned by Martin Marietta Materials Southwest, Inc. (99.5%) and certain individuals (0.5%).

<sup>3</sup> American Materials Technologies, LLC is a wholly owned subsidiary of Meridian Aggregates Company, a Limited Partnership.

<sup>4</sup> Martin Marietta Materials, Inc. owns a 50% interest in American Stone Company.

<sup>5</sup> FRI Ready Mix of Tennessee, LLC is a wholly owned subsidiary of American Materials Technologies, LLC.

<sup>6</sup> Meridian Granite Company, an indirect wholly owned subsidiary of Martin Marietta Materials, Inc., owns a 51% interest in Granite Canyon Quarry.

Hunt Martin Materials, LLC is owned 45% by Martin Marietta Materials, Inc. and 5% by Martin Marietta Materials of Missouri, Inc., a wholly owned subsidiary of Martin Marietta Materials, Inc.

<sup>8</sup> Martin Marietta Materials, Inc. owns a 99% interest in J.W. Jones Materials, LLC.

<sup>9</sup> Martin Bauerly Materials, LLC is owned 67% by Martin Marietta Materials, Inc. and 33% by Bauerly Brothers, Inc.

Name of Subsidiary	Percent Owned
Martin Marietta Employee Relief Foundation, a Delaware Not for Profit corporation	100%
Martin Marietta Magnesia Specialties, LLC, a Delaware limited liability company	100%
Martin Marietta Materials Canada Limited, a Nova Scotia, Canada corporation	100%
Martin Marietta Materials of Alabama, LLC, a Delaware limited liability company	100%10
Martin Marietta Materials of Florida, LLC, a Delaware limited liability company	100%
Martin Marietta Materials of Louisiana, Inc., a Delaware corporation	100%
Martin Marietta Materials of Missouri, Inc., a Delaware corporation	100%
Martin Marietta Materials Real Estate Investments, Inc., a Delaware corporation	100%
Martin Marietta Materials Southwest, Inc., a Texas corporation	100%
Material Producers, Inc., an Oklahoma corporation	100%11
Meridian Aggregates Company, a Limited Partnership, a Delaware limited partnership	100%12
Meridian Aggregates Company Northwest, LLC, a Delaware limited liability company	100%13
Meridian Aggregates Company Southwest, LLC, a Delaware limited liability	100%14
Meridian Aggregates Investments, LLC, a Delaware limited liability company	100%15
Meridian Granite Company, a Delaware corporation	100%16

Martin Marietta Materials of Alabama, LLC is a wholly owned subsidiary of American Aggregates Corporation.

<sup>11</sup> Material Producers, Inc. is a wholly owned subsidiary of Martin Marietta Materials Southwest, Inc.

Meridian Aggregates Company, a Limited Partnership is owned 98% by Meridian Aggregates Investments, LLC. The remaining 2% is owned by Martin Marietta Materials, Inc.

<sup>13</sup> Martin Marietta Materials, Inc. is the sole member of Meridian Aggregates Company Northwest, LLC.

<sup>14</sup> Martin Marietta Materials Southwest, Inc. is the sole member of Meridian Aggregates Company Southwest, LLC.

Meridian Aggregates Investments, LLC is owned 99% by Martin Marietta Materials, Inc. and 1% by Martin Marietta Materials Real Estate Investments, Inc.

Meridian Granite Company is a wholly owned subsidiary of Meridian Aggregates Company, a Limited Partnership.

Name of Subsidiary	Percent Owned
Mid South-Weaver Joint Venture, a North Carolina joint venture	50%17
Mid-State Construction & Materials, Inc., an Arkansas corporation	100%
MTD Pipeline LLC, a Delaware limited liability company	50%18
Powderly Transportation, Inc., a Delaware corporation	100%19
R&S Sand & Gravel, LLC, a Delaware limited liability company	100%20
Rocky Ridge, Inc., a Nevada corporation	100%
Sha-Neva, LLC, a Nevada limited liability company	100%
Theodore Holding, LLC, a Delaware limited liability company	60.7%21
Valley Stone LLC, a Virginia limited liability company	50%22

<sup>17</sup> Mid South-Weaver Joint Venture is owned 50% by Martin Marietta Materials, Inc.

Martin Marietta Magnesia Specialties, LLC, a wholly owned subsidiary of Martin Marietta Materials, Inc., owns a 50% interest in MTD Pipeline LLC.

<sup>19</sup> Powderly Transportation, Inc. is a wholly owned subsidiary of Meridian Aggregates Company, a Limited Partnership.

Martin Marietta Materials, Inc. is the manager of and owns a 90% interest in R&S Sand & Gravel, LLC. The other 10% is owned by Harding Street Corporation, a wholly owned subsidiary of Martin Marietta Materials, Inc.

<sup>21</sup> Martin Marietta Materials, Inc. is the manager of and owns a 60.7% interest in Theodore Holding, LLC.

Martin Marietta Materials, Inc. is the manager of and owns a 50% interest in Valley Stone LLC.

#### CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in this Annual Report (Form 10-K) of Martin Marietta Materials, Inc. of our reports dated February 16, 2009, with respect to the consolidated financial statements of Martin Marietta Materials, Inc., and the effectiveness of internal control over financial reporting of Martin Marietta Materials, Inc., included in the 2008 Annual Report to Shareholders of Martin Marietta Materials, Inc.

Our audits also included the financial statement schedule of Martin Marietta Materials, Inc. listed in Item 15(a). This schedule is the responsibility of the Martin Marietta Materials, Inc.'s management. Our responsibility is to express an opinion based on our audits. In our opinion, as to which the date is February 16, 2009, the financial statement schedule referred to above, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also consent to the incorporation by reference in the following Registration Statements:

- (1) Registration Statement (Form S-8 No. 333-115918) pertaining to the Amended and Restated Martin Marietta Materials, Inc. Common Stock Purchase Plan for Directors, Martin Marietta Materials, Inc. Performance Sharing Plan and the Martin Marietta Materials, Inc. Savings and Investment Plan for Hourly Employees,
- (2) Registration Statement (Form S-8 No. 333-85608) pertaining to the Martin Marietta Materials, Inc. Common Stock Purchase Plan for Directors,
- (3) Registration Statement (Form S-8 No. 33-83516) pertaining to the Martin Marietta Materials, Inc. Omnibus Securities Award Plan, as amended,
- (4) Registration Statement (Form S-8 No. 333-15429) pertaining to the Martin Marietta Materials, Inc. Common Stock Purchase Plan for Directors, Martin Marietta Materials, Inc. Performance Sharing Plan and the Martin Marietta Materials, Inc. Savings and Investment Plan for Hourly Employees,
- (5) Registration Statement (Form S-8 No. 333-79039) pertaining to the Martin Marietta Materials, Inc. Stock-Based Award Plan, as amended, and
- (6) Registration Statement (Form S-3 No. 333-142343) and related Prospectus pertaining to Senior Debt Securities of Martin Marietta Materials, Inc.

of our report dated February 16, 2009, with respect to the consolidated financial statements of Martin Marietta Materials, Inc., incorporated herein by reference, our report dated February 16, 2009, with respect to the effectiveness of internal control over financial reporting of Martin Marietta Materials, Inc., incorporated herein by reference, and our report included in the preceding paragraph with respect to the financial statement schedule of Martin Marietta Materials, Inc. included in this Annual Report (Form 10-K) of Martin Marietta Materials, Inc. for the year ended December 31, 2008.

/s/ Ernst & Young LLP

Raleigh, North Carolina February 16, 2009

### CERTIFICATION PURSUANT TO SECURITIES AND EXCHANGE ACT OF 1934 RULE 13a-14 AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

#### **CERTIFICATIONS**

#### I, Stephen P. Zelnak, Jr., certify that:

- 1. I have reviewed this Form 10-K of Martin Marietta Materials, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(f)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the

- effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 17, 2009 By: /s/ Stephen P. Zelnak, Jr.

Stephen P. Zelnak, Jr.

Chairman and Chief Executive Officer

### CERTIFICATION PURSUANT TO SECURITIES AND EXCHANGE ACT OF 1934 RULE 13a-14 AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

#### **CERTIFICATIONS**

### I, Anne H. Lloyd, certify that:

- 1. I have reviewed this Form 10-K of Martin Marietta Materials, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e)) and 15d-15(f)) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the

- effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 17, 2009 By: /s/ Anne H. Lloyd

Anne H. Lloyd Chief Financial Officer

### WRITTEN STATEMENT PURSUANT TO 18 U.S.C. 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the 2008 Annual Report on Form 10-K (the "Report") of Martin Marietta Materials, Inc. (the "Registrant"), as filed with the Securities and Exchange Commission, I, Stephen P. Zelnak, Jr., the Chief Executive Officer of the Registrant, certify that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

/s/ Stephen P. Zelnak, Jr.

Stephen P. Zelnak, Jr. Chief Executive Officer

Date: February 17, 2009

A signed original of this written statement required by Section 906 has been provided to Martin Marietta Materials, Inc. and will be retained by Martin Marietta Materials, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

### WRITTEN STATEMENT PURSUANT TO 18 U.S.C. 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the 2008 Annual Report on Form 10-K (the "Report") of Martin Marietta Materials, Inc. (the "Registrant"), as filed with the Securities and Exchange Commission, I, Anne H. Lloyd, the Chief Financial Officer of the Registrant, certify that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

/s/ Anne Lloyd

Anne H. Lloyd Chief Financial Officer

Date: February 17, 2009

A signed original of this written statement required by Section 906 has been provided to Martin Marietta Materials, Inc. and will be retained by Martin Marietta Materials, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.